

CONTACT

PHONE
407-739-5959

EMAIL
Rafael@ragoca.com

MARKETS
Central Florida & New York City

LANGUAGES
English & Spanish

LICENSES

FLORIDA
Real Estate Broker
Lic. # BK3000549

NEW YORK
Real Estate Broker
Lic. # 10371201108

CERTIFICATIONS

- Certified Professional Consultant to Management (CPCM)
- Certified Church Consultant
- CCIM coursework — Commercial Investment Real Estate

AFFILIATIONS

- National Association of REALTORS®
- Orlando Regional REALTORS® Association
- Central Florida Commercial Real Estate Society
- CCIM Institute

EDUCATION

- B.S., Health Care Management — Century University
- Health Systems Management Program — Harvard School of Public Health
- Investment Real Estate Syndication — New York University

COMMERCIAL REAL ESTATE BROKER & DEVELOPER

Rafael A. Gonzalez

Broker & Chief Executive Officer

Continental Investments International Network (CIINCO) | Florida & New York

Dual-licensed commercial broker in Florida and New York who has led Continental Investments International Network since 1990. Rafael specializes in the sale, leasing and development of commercial, industrial, institutional and faith-based properties, and is one of few brokers in the region with deep expertise in church facilities and assisted living / senior housing sites. He brings a background in hospital operations to every deal, with careful due diligence on zoning, entitlement, environmental and title issues.

35+ yrs	2 states	Bilingual
Commercial brokerage, FL & NY	Licensed broker, Florida & New York	Serving clients in English & Spanish

SPECIALTIES

Church & Ministry Facilities · ALF & Senior Housing Sites · Industrial & Investment Property · Land & Site Development · Healthcare & Medical-Use Real Estate · Site Selection · Due Diligence & Entitlements · Leasing & Property Management · Business Brokerage

EXPERIENCE

Broker & CEO — Continental Investments International Network

1990 – Present · Commercial brokerage, development & property management

- Represents buyers, sellers, landlords and developers in commercial, industrial, institutional and faith-based transactions across Florida and New York.
- Handles full due diligence: site analysis, zoning review, environmental screening, title research and market valuation.
- Advises on acquisition strategy, development entitlement, permitting and construction oversight.
- Evaluates ALF and senior housing sites, including zoning, AHCA licensing requirements and market feasibility.

Founder & President — National Christian Churches & Ministries Network (NCCMN)

Non-profit network serving churches across the U.S., Puerto Rico and Latin America

- Consults with congregations on facility acquisition, development, operations and real estate matters.

Healthcare Operations Executive — Puerto Rico

Vice President of Operations, GCA & Associates Inc. (hospital management) and earlier hospital administration roles

- Directed multi-facility hospital operations, facilities planning, capital improvements and property management for hospitals and medical facilities.