

QUALIFICATIONS OF THE BROKER

KENT J. COOPER, CCIM
Florida Licensed RE Broker BK3018125
Florida State Certified General RE Appraiser RZ3284

PROFESSIONAL EDUCATION:

45 Hour Sales Associate Pre-Licensing Course, Home Run Real Estate, 2002
45 Hour Post Licensing Sales Associate Course, First School of Real Estate, 2003
72 Hour Broker Pre-Licensing Course, First School of Real Estate, 2003
75 Hour Appraisal Course I, IFREC Real Estate School, 2004
30 Hour Post Real Estate Broker Licensing Course, First School of Real Estate, 2005
30 Hour Appraisal Course II, Real Estate Education Specialists, 2006
60 Hour Appraisal Course III, Real Estate Education Specialists, 2006
40 Hour CCIM 101-Financial Analysis for Commercial Real Estate, CCIM Institute, 2006
40 Hour CCIM 102-Market Analysis for Commercial Real Estate, CCIM Institute, 2006
40 Hour CCIM 103-User Decision Analysis Commercial Real Estate, CCIM Institute, 2006
40 Hour CCIM 104-Investment Analysis for Commercial Real Estate, CCIM Institute, 2007
40 Hour Certified Real Estate Appraiser, Course 509, Appraisal Institute, 2006
40 Hour Advanced Concepts, Course 524, Appraisal Institute, 2006
40 Hour Course 8002A, Essentials Business Appraisal, Institute of Business Appraisers, 2006
40 Hour Course 8002B, Essentials Business Appraisal, Institute of Business Appraisers, 2007
8 Hour Course 1051, Deal Structuring and Pricing, Institute of Business Appraisers, 2007
30 Hour 2008 Continuing Education-McKissock-USPAP Update, Mortgage Fraud, Law, FHA/VA
30 Hour 2010 Continuing Education-Williamson-USPAP Update, Mortgage Fraud, Law, FHA/VA

FORMAL EDUCATION:

26 Hrs Post Graduate Work- MBA Finance, University Incarnate Word, San Antonio, Texas 1988
Bachelor of Science, Accounting, Texas State University, San Marcos, Texas, 1987
Associate of Arts, Business Administration, San Antonio, Texas 1979

TRANSACTIONAL HISTORY:

CCIM certified portfolio of \$21 million in sales from 2004 to 2008 (not including business transactions)
Actively pursuing commercial real estate, mergers & acquisitions and high end business brokerage.
Actively seeking commercial real estate and business appraisal assignments, as a "*Fee Appraiser.*"

ACTIVE LICENSES & CERTIFICATIONS:

State Licensed Real Estate Broker - State of Florida BK3018125
Certified General Real Estate Appraiser - State of Florida RZ3284
CCIM – Certified Commercial Investment Member #14081
Phase I & II Environmental Inspector
40 Hour OSHA Training in Hazardous Waste Operations
MAI Candidate, Appraisal Institute

PREVIOUS EXPERIENCE:

Vice President, Coldwell Banker Commercial, Sun Land Realty, Brevard County, FL. (full service commercial real estate brokerage) (2007-2009)
Staff Appraiser, Tuttle Armfield & Wagner, Melbourne, FL. (full service commercial real estate appraisal firm.) (2006-2009)
Staff Appraiser, Hansen Appraisal Service, Melbourne, FL. (full service commercial real estate appraisal firm.) (2004-2006)

CEO/Business Owner, Environmental Asset Recovery Group, Cocoa, Fl. (Hazardous Waste Remediation Engineering/Contractor) (1995-2002)
CEO/Business Owner, Alpha Analytics Laboratories, Orlando, Fl. (Full Service Environmental Laboratory) (1993-2001)
Chief Financial Officer, Orlando Laboratories, Orlando, Florida (full service environmental laboratory)(1991-1993)
Director of Finance, E-Prime Aerospace Corp, Titusville, Florida (commercial launch services company-Kennedy Space Center) (1988-1991)
Associate Vice President/Financial Analyst, Lehman Brothers, San Antonio, Texas (1987-1988) (\$42 mil under management)
Associate Vice President/Financial Analyst, PainWebber, San Antonio, Texas (1983-1987)

Selected as one of the top 200 stock brokers in American by **Money Magazine** 1987

Listed by Dale Hirsch, Editor of **Smart Money** as one of the best stockbrokers for the 1980's.

OTHER ACHIEVEMENTS:

Lead Inventor (Owner) for 3 International United States Patents: Insitu Chemical Oxidation #5,967,230, #6,206,098, #6,502,633 (Hazardous Waste Remediation Technology)

CURRENT POSITION:

President/Owner– Capstone Properties of Brevard, Inc. (2003 to current)
Commercial Real Estate & Business Appraiser - (2004 to current) Capstone Properties, Cocoa Beach, Fl. (Completed more than 100 narrative appraisal reports for both commercial real estate and business valuations over the previous 4 years)

BROKERAGE CLIENTS:

Conchy Joes	Swim N Stuff
Bernard's Surf	Conch Key
Miss Cape Canaveral	Bervard Canvas
Pineda Inn	FPMA Gasoline Stations (multiple)
Hill Accounting	Coral Bay
Golden Coral	Artistry In Wood
Casablanca	Gold Lion
Mango Tree	East Coast Engineering
Bayview Loan Servicing (multiple)	Florida Business Bank
One Harbor Place	Intracoastal Marina
Wachovia	Banco Popular

APPRAISAL CLIENTS:

Bayview Loan Servicing	Sunrise Bank
Coastal Bank	Health First
Holmes Hospital	MIMI
Osler Medical	Florida Business Bank
Gold Bank	Bank of America
RBC Bank	National City Bank
Community Credit Union	Bank First

PROPERTIES & BUSINESS INDUSTRIES APPRAISED AND /OR BROKERED

Multifamily Apartments	Offices
Retail Centers	Ambulatory Surgical Hospitals
Veterinarian	Manufacturing
Professional Service/Practices	Restaurants
Real Estate Development	Commercial Investment Properties (all types)