

Tricia Houseman, Realtor

ABI, ABR, ACE, AHWD, CIPS, GREEN, PSA, SVA

Broker / Real Estate Instructor

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LinkedIn Profile



Professional Affiliations and Designations

- Accredited Business Intermediary (ABI); Accredited Buyer Representative (ABR); Accredited Closing Expert (ACE); At Home With Diversity (AHWD); Certified International Property Specialist (CIPS); GREEN Designation; Pricing Strategies Advisor (PSA); Senior Business Valuation Analyst (SVA); CBI (Certified Business Intermediary) eligible for national testing
- Licensed Real Estate Instructor (ZH1003360)
- Licensed Real Estate Broker (BK3420985)
- Orlando Regional Realtor Association and Realtors Land Institute
- Harvard University Certificate of Completion for Purchasing and Contract Law
- Massachusetts Institute of Technology Certificate of Completion; Leading Change in Times of Disruption
- Karrass Corporation, Negotiations
- IBBA and M&A Source (past member)
- International Council of Shopping Centers Member
- Business Brokers of Florida (past member)
- Orlando Mayors Academy Graduate (2008)
- Sojournal Encouragement Publications author
- Toastmasters' speaker
- Florida Notary Public

Background and Experience

Tricia Houseman, licensed real estate broker associate with Land Home Biz brokered by eXp Realty. eXp Realty is a national brokerage firm specializing in technology support and international systems.

Current clients: Acquisitions Manager Automotive Groups (car dealerships), residential sales, land valuation sales, mentoring new agents, commercial sales, rental placement, real estate consulting and expert witness testimony.

Tricia Houseman began her real estate career in business brokerage with mergers and acquisitions of medical franchise, day spa, lawn care business, and retail stores. As a Senior Valuations Analyst, for CII Sunbelt, she completed customized Confidential Business Reviews (CBR reports) on a variety of businesses listed for sale. Tricia later engaged with an engineering firm working with municipalities throughout the United States for development of subdivisions, multi-family housing, assisted living facilities, hotels, strip plazas, and stand-alone commercial facilities as an owner representative, and Real Estate Consultant. Her work detailed the analysis for highest and best use for site acquisitions and the local market. Tricia consults for several brokers, development firms and owner representatives. Assignments have included evaluating and auditing the business operations for best practices.

Tricia's greatest joy is teaching, training, and speaking about current events, compliance issues and trends in real estate. As a licensed Real Estate Instructor, sharing important knowledge of real estate is an undeniable passion. It is a privilege to practice in this comprehensive industry.