



Ben Crosby CCIM, ALC

Managing Broker

Winter Haven, FL Office

Licensed in AL, AR, FL, GA, MT, MS, TX

836.412.8977 | BCrosby@NationalLand.com

Born in Tampa, Mr. Crosby believes in earning your trust and respect and his experience spans more than 39 years in real estate, agricultural investments, commercial and land management. He strives to excel by providing his clients and customers with honest, accurate and timely information in relation to the property they are seeking to buy or sell. Holding licenses throughout the country he is honored to serve as your Land Specialist. He currently resides in Winter Haven with his wife of 42 years and has three grown daughters and 17 grandchildren.

PROFESSIONAL EXPERIENCE

- 39 years in the Real Estate Business
- Agricultural Investments, Commercial Property Sales and Management
- Held Licenses in Florida, Georgia, California, Colorado, Arkansas, Texas, Alabama, Mississippi, Nevada & Montana

BROKER

- 2021 REALTORS Land Institute Budget & Finance Committee
- 2016-2021 Member REALTORS Land Institute Education Committee
- 2015-2016 Member CCIM Institute Governance Committee
- 2014 Vice President CCIM Institute Region 8 (Florida & Puerto Rico)
- 2013 President Florida CCIM Chapter
- 2009-2014 Trustee, Florida REALTORS® Political Action Committee
- Member East Polk, Greater Lake and Sumter County, Tallahassee Assn.,
- CCIM Designation (Certified Commercial Investment Member)
- ALC Designation (Accredited Land Consultant)
- Member, Central Florida Commercial Association of REALTORS®
- Member, Florida Gulf Coast Commercial Association of REALTORS®
- Member, Florida and Georgia Chapters Realtors Land Institute
- Member Georgia Association of Realtors & Atlanta Commercial Board of Realtors
- REALTORS® Land Institute Instructor: Land 101 Course, Agriculture Brokerage & Marketing Course, Site Selection Course and Land Investment Analysis Course, Subdivision Development Course

ACCOLADES

- Realtors Land Institute 2020 Robert C. Meeks Distinguished Service Award
- Florida Realtors 2019 Commercial Achievement Award
- REALTORS Land Institute Excellence in Instruction Award 2016, 2014, 2010
- REALTORS® Land Institute Land Realtor of America 2014
- Florida Chapter CCIM Hank Thompson Award 2014
- REALTORS® Land Institute Florida Land Realtor of the Year 2010
- REALTORS® Land Institute National Networking Award for Mississippi land transaction 2009
- Recipient of the FGCAR Pinnacle Award Regional #2 Land Producer 2009
- Recipient of the CFCAR Hallmark Award for Overall Top Polk Co. Producer 2009
- Recipient of the CFCAR Hallmark Award for Top Investment Producer 2009
- Recipient of the CFCAR Hallmark Award for Land Top 10 Producer 2007
- Recipient of the FGCAR Pinnacle Award for All Category Deal of the Year 2007
- Recipient of the FGCAR Pinnacle Award for Land Deal of the Year 2007