



Juan A. Vega, Jr. CCIM, SIOR

EXECUTIVE MANAGING DIRECTOR, HEALTHCARE & OFFICE SERVICES
Tampa Bay, Florida



juan.vega@colliers.com

EDUCATION & QUALIFICATIONS

University of South Florida
Bachelor of Science, Marketing
Bachelor of Science, Economics

Licensed Florida Real Estate
Broker

AFFILIATIONS & MEMBERSHIPS

CCIM
SIOR
Colliers Healthcare Fellow

CONTACT DETAILS

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AREA OF EXPERTISE

Juan's focus is on healthcare agency leasing, tenant representation, and investment services. His areas of expertise include financial analysis, multi-market representation, negotiation strategies, documentation management, and repositioning of real estate assets to the highest value.

Juan represents some of the largest medical companies in the Tampa Bay area and leases over 750,000 RSF of Class A medical office building space for four major healthcare REITs. Juan's expertise in these specific areas greatly enhances his ability to assess client needs while providing solutions that tie their real estate requirements to their overall business strategy.

Juan also specializes in complex marketing and sales strategies to improve a property's position in the marketplace and maximize asset value. Specialties include Office Tenant Representation Broker, Medical Office, and Corporate Relocations.

RECENTLY COMPLETED TRANSACTIONS

- Surgery Partners sale | \$22.5M
- USF Health lease | 36,800-RSF
- Bayfront Cardiac Care Center lease | 26,004 RSF
- Medical Village of Tampa MOB sale | 56,000 RSF
- John Hopkins All Children's Hospital lease | 31,000 RSF
- TECO Plaza renewal | 277,000 RSF
- JSA Healthcare Physicians Practice relocation | 35,000 RSF
- JSA Physicians Practice, Dunedin
- JSA Physicians Practice, Holiday
- USF Health renewal | 40,000 RSF

RECENTLY COMPLETED TRANSACTIONS, CONTINUED

- USF Health renewal/relocation | 22,000 RSF
- Baumann acquisition | 80,000 RSF
- Hitouch relocation | 48,000 RSF
- Florida Cancer Research lease expansions, Clermont
- Gulf Coast Surgery Center sale lease back | 50,120 RSF
- Women's Care of Florida sale | \$2.5M
- Bayfront Health System renewals | 20,000 RSF
- Manatee Rural Health System, Sarasota

BUSINESS AND EDUCATIONAL BACKGROUND

Juan grew up in Tampa, Florida and graduated from the University of South Florida. He began his career in the real estate business in 1998 as a broker with Carter, which was purchased by Cassidy Turley in September of 2011.

Juan joined Colliers International in 2013 with over 17 years experience in the commercial real estate business. Since 2001, Juan has specialized in office brokerage, tenant representation, landlord leasing and investment sales of medical office buildings.

Having leased over five million square feet of office space, Mr. Vega has successfully completed several noteworthy transactions, including representation of HCP, USF Health, TECO, and JSA Healthcare.