



EXPERIENCE

Fred Kermani, CCIM, AIA is a licensed real estate broker and architect in Florida and California. He has been a partner of CRE Consultants since January 2002.

Fred is able to offer a unique service to his clients due to his extensive experience in design, planning and real estate, domestically as well as abroad. His multi-disciplinary background helps him to better serve his clients by saving them time and money, and offer a full range of services. Through feasibility studies and investment analysis, he assists his clients in making decisions on alternative investments and development opportunities and exploring the best use of their properties. Fred's track record of success indicates that his hard work and dedication to serving his clients' needs are paying off.

Fred has been practicing real estate in the U.S. since 1983. He has also been active in planning and architecture overseas and in the U.S. since 1967. He was instrumental in a number of major city master plans and transport networks earlier in his career. Fred participated in a number of residential and commercial developments in Naples. He has been involved in numerous significant commercial real estate transactions including vacant land and investment properties in Southwest Florida.

AFFILIATIONS

- Certified Commercial Investment Member (CCIM)
- American Institute of Architects (AIA)
- International Council of Shopping Centers (ICSC)
- National Association of Realtors (NAR)
- Naples Area Board of Realtors (NABOR)
- Participant of Southwest Florida MLS System, covering Southwest Florida
- Commercial Investment Professionals (CIP)

ACHIEVEMENTS

- Highest Volume Commercial Properties & Land Sales in SW Florida MLS (1996-2019)
- Top 200 Associate CB Richard Ellis worldwide (2005)
- Number One Sales Associate Naples-Fort Myers for CBRE (2003, 2005, 2006, 2008)
- Number Nine Sales Associate worldwide for Coldwell Banker (2000)
- Number One Sales Associate in SE Region U.S. and in the State of Florida for Coldwell Banker (2000)
- Number One Sales & Listing Leader for Coldwell Banker (1997-1999)

EDUCATION

- Master in Architecture
- Master of Arts in Urban Design
- Diploma in Transport Design
- Graduate of CCIM Institute

CLIENTS REPRESENTED

- Barron Collier Companies
- BB & T Company
- Bechard Group
- Chlumsky Family
- Dollar General
- Dunkin' Donuts
- FDIC
- FL Bay Communities
- Florida Landmark Communities
- Greater Naples Area Fire District
- Harvest Ministries Churches of God
- IHOP
- Kennedy Funding
- Kraft Construction
- Northern Trust Bank
- Pulte Home Corp
- Rock Development Group
- Skillet's Restaurant
- Thalheimer Family
- The Family Church of SW Florida
- Toll Brothers
- Union Planters Bank

RECENT
SUCCESSSES

ADDRESS	SALE PRICE
The Landings Shopping Center, Sarasota	\$15,780,000
Riverwalk Apartments, 2515 First Street, Fort Myers	\$8,400,000
Shell Gas Station, Immokalee Road, Naples	\$5,800,000
Family Church, 8882 Collier Blvd, Naples	\$3,800,000
10.47 Acres - Pine Ridge Rd & Livingston Rd, Naples	\$2,700,000
21.83 Acres - Immokalee Rd & Collier Blvd, Naples	\$1,850,000

ADDRESS	SALE PRICE
4 Publix Anchored Outparcels – North Fort Myers	\$1,500,000
Zoomers, 17051 Safety Lane, Fort Myers	\$1,360,000
Church Building on 1201 Taylor Lane, Lehigh Acres	\$1,350,000
Social Security Building, 3174 Tamiami Trail E, Naples	\$1,200,000
10 Acres – 1450 Whippoorwill Lane, Naples	\$1,170,000
BP Gas Station, 1410 Airport Road, Naples	\$1,050,000