

ELIZABETH BELENCHIA

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ENTREPRENEUR, PRESIDENT, & BOARD MEMBER

Accomplished Business Owner, Senior Executive, and Consultant with more than 40 years of global success within the Real Estate industry. Leveraging experience overseeing commercial development projects for both domestic and international business interests, coupled with a record of profitable real estate investment. Her advisory background, combined with her executive leadership, make her an asset for multinational companies of all sizes, particularly across the sectors of robotics, industrial manufacturing, textiles, recycling, logistics, brownfield assessment and redevelopment, and defense. Areas of expertise include foreign direct investment, site selection, corporate finance, linkage, financing, grants, business incentives (local, state, and federal), energy efficiency initiatives, tax credits, CSR, sustainability, project financing, expert witness testimony, new market holistic innovation, and international market contacts.

CAREER TRACK

Founder and President, CARROLL PROPERTIES CORPORATION 1976 to Present

- Leads a boutique commercial-industrial real estate firm created to serve domestic and international textile industry; diversified to international entrepreneurial business owners.
- Worked directly with owners or personal representatives to locate, favorably finance, and calculate tax implications and incentives as well as collaborate with institutions of higher learning for research and development.
- Manages client relations and directs operations which include marketing administration, international electronic packaging and delivery to strategic target market, contact and information management, communications equipment procurement and utilization, incorporating advancing technologies, budgeting, project management, and finance.
- Responsible for business strategy and identifying projects for creative development or capital infusion.
- Led South Carolina's #1 Pilot Brownfield Pilot Grant sponsored by the US EPA for the Town of Cowpens, SC (population 2000) and managed the project for 4 years. The project required comprehensive quarterly reports to EPA National/ Regional as well as personal presentations to Town Council and media.
- Integrated 20 Federal Agencies, 2 local universities for economic and environmental research as well as two state universities for graduate school collaboration on Community Planning and Eco Industrial Redevelopment of the site.
- Leveraged the \$200,000 grant into over \$4M in services to the community and implemented creative assessment techniques with the US Army Corps of Engineers.

BOARD APPOINTMENTS (PAST AND PRESENT)

CERTIFIED COMMERCIAL INVESTMENT SPECIALIST (CCIM) INSTITUTE

SOCIETY OF INDUSTRIAL AND OFFICE REALTORS (SIOR)

ROYAL INSTITUTION OF CHARTERED SURVEYORS (MRICS)

SOUTH CAROLINA ECONOMIC DEVELOPMENT ASSOCIATION (SCEDA)

INTERNATIONAL ENVIRONMENTAL INC.

CARROLL PROPERTIES CORPORATION

SOUTH CAROLINA ASIA AMERICAN CHAMBER OF COMMERCE (SCAACC)

DUBAI REAL ESTATE INSTITUTE

UNITED NATIONS ECONOMIC COMMISSION FOR EUROPE'S REAL ESTATE MARKET ADVISORY BOARD (UNECE REM)

UN GLOBAL COMPACT-CARING FOR CLIMATE SIGNATORY

UNGC/RICS GLOBAL STEERING GROUP

CORENET GLOBAL-SUSTAINABILITY TASK FORCE

NATIONAL ASSOCIATION OF REALTORS-COMMERCIAL ALLIANCE

SEUS (SOUTHEAST US)/JAPAN DELEGATE FOR SC

GREENVILLE COMMERCIAL BOARD OF REALTORS

ARRIVAL CITY DOCUMENTARY FILM TEAM

SOCIETY OF INTERNATIONAL BUSINESS FELLOWS

USC UPSTATE, INTERNATIONAL ADVISORY BOARD

THE INTERNATIONAL REAL ESTATE FEDERATION (FIABCI) - REAL ESTATE NGO OF UN

MENARES (MIDDLE EAST NORTH AFRICA REAL ESTATE SOCIETY)

EDUCATION AND CERTIFICATIONS

CERTIFIED COMMERCIAL INVESTMENT SPECIALIST (CCIM) INSTITUTE

CERTIFIED MEMBER, 1982 TO PRESENT

SOCIETY OF INDUSTRIAL AND OFFICE REALTORS (SIOR)

CERTIFIED MEMBER, 1985 TO PRESENT

ROYAL INSTITUTION OF CHARTERED SURVEYORS (MRICS)

CERTIFIED MEMBER - INTERNATIONAL SPECIALTY IN CORPORATE REAL ESTATE, 2006 TO PRESENT

STRATEGIC COACH INTERNATIONAL ENTREPRENEUR PROGRAM, 2003 to 2006

UNIVERSITY OF NC CHAPEL HILL

STUDIED CULTURAL GEOGRAPHY, 1980

THE TOLEDO HOSPITAL SCHOOL OF NURSING

REGISTERED NURSE, 1961 TO 1964

KOLBE CERTIFIED PROFESSIONAL COACH

PUBLICATIONS

COMMERCIAL INVESTMENT REAL ESTATE MAGAZINE

FEATURED PROFILE, 2016

THE PROFESSIONAL REPORT (SIOR)

FEATURED IN "PRIVATE PRACTICE OF INDUSTRIAL REAL ESTATE", 2009

UN CSD EDUCATION CAUCUS

CONTRIBUTED TO THE "REPORT ON THE UN GLOBAL COMPACT CORPORATE SUSTAINABILITY FORUM MEETING", 2012

SPEAKING ENGAGEMENTS

MENARES (MIDDLE EAST NORTH AFRICA REAL ESTATE SOCIETY) (JORDAN)

DUBAI REAL ESTATE INSTITUTE, ARABIA LOCAL NETWORK UN GLOBAL COMPACT

BAHRAIN ENGINEERS CSR (BAHRAIN)

ELECTRI-CITIES (NC)

LEADERSHIP GASTONIA X2

GASTON COUNTY CHAMBER OF COMMERCE

COUNCIL ON TALL BUILDINGS AND URBAN HABITATS (MOSCOW)

MIDDLE EAST LEADERSHIP ACADEMY (MELA) **FACILITATOR EGYPT**

FIABCI ECO FILM FESTIVALS, AMSTERDAM, ST. PETERSBURG RU, KAOUCHUNG TAIWAN, KUALA LUMPUR

AWARDS AND ACHIEVEMENTS

REAL ESTATE FORUM

2015 "WOMAN OF INFLUENCE" IN COMMERCIAL REAL ESTATE

THE INTERNATIONAL REAL ESTATE FEDERATION (FIABCI)

MEDAL OF HONOR, 2009

LEADERSHIP SPARTANBURG

ALUMNAE OF THE YEAR

US PRESIDENTIAL CITATION

AWARDED BY PRESIDENT RONALD REAGAN

JOES-ECONOMIC DEVELOPMENT AUTHORITY (JEDA), SOUTH CAROLINA

JEDA BOARD HONORS 2005

LEADERSHIP SOUTH CAROLINA, **ALUMNAE**

ROTARY INTERNATIONAL-SERVICE ABOVE SELF, **GROUP STUDY EXCHANGE (GSE) TEAM LEADER TO IWATE, JAPAN**
CREATOR-UPSTATE ROTARY INTERNATIONAL PEACE PARK AND ANNUAL WORLD PEACE SYMPOSIUM SERIES