



SUNBELT®
The place to go to buy or sell a business.

Selling Your Business ?

Sunbelt Business Brokers,
Tampa-St Pete-Oldsmar, Florida



Frank T Cimasky
Business Intermediary
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SUNBELT®
The place to go to buy or sell a business.

- 1000's of Businesses Sold
- Over 25 Years Selling in Florida
- Experience in Virtually all Industries
- Transactions from \$50K to \$50Mil
- Over 600 Offices World Wide, The Worlds Largest Brokerage
- Locally Offices in Tampa-St Pete & Oldsmar
- 100% Confidentiality in The Sales Process
- Single Agent Representation, The Seller is our only Client in the Transaction
- “Free” Professional 3-Phase Valuation of Your Business
- No up Front Fee's, we Market your Business and are Paid “Only” on its Successful Sale
- The Experience you Deserve, The Results you Expect



About Sunbelt

Sunbelt Tampa has sold more business in Florida than any other firm. Sunbelt is the worlds largest Business Brokerage.

About Frank

Frank is a native of NE Pennsylvania and has resided in 7 states over his corporate career. He began as a Regional Sales Manager for Champion Spark Plug Corporation and rose to a senior management position as the company was acquired by Cooper Tools and ultimately Federal Mogul Corporation.

Looking for a challenge, Frank accepted the position of VP of Sales with a little-known start-up Greased Lightning and was instrumental taking the company from \$5-50 Million in just 3 years. Frank sold his shares and started his own Manufacturers Representative Firm in 2003. After more than tripling the revenues he successfully marketed and sold the firm in 2010.

Returning to Florida where he spent 11 years prior, He found his next calling in Business Brokerage and is currently with Sunbelt Business Brokers.

Throughout his career, Frank has had interest in multiple small businesses starting and Franchising "The Cotton Exchange" an interior design and fabric wholesaler in Palm Beach County in the 1990's.

His well-rounded career and business experience provides for a unique perspective in assisting owners in their exit strategies. He understands all aspects of preparing and marketing businesses from \$50k to \$50 million.

Frank is a lifelong Martial Arts Practitioner holding belts in multiple disciplines, a former amateur car and motorcycle racer and a private pilot earning his license at 18 years old.

Frank resides in Largo with his wife Jill and their two children, Nadia and Nicolas. Frank is active in the community and his children's school and Church, St Patrick in Largo.

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“My Desire is to Professionally Represent my Business Clients with a High Degree of Integrity and Dedication to the Task of Marketing their Unique Operations.”



Business Sales Facts & The Sunbelt Advantage

Facts

- Most Business Owners UNDERVALUE their Operations. A Professional Valuation Conducted by a Business Intermediary is the Most Crucial First Step.
- Small to Mid Market Business has Seen a 20% Increase in Sales for 2018 and Over 26% in the Last 3.
- Business Represented by a Qualified Business Broker has a 75% Greater Chance of Achieving the Listing Price at Closing.
- A Properly Prepared & Marketed Business is Currently Selling on Average in UNDER 90 Day's

Service Advantage

- Listing on 40 +International Business Sales Sites
- A Personalized Professional Marketing Campaign
- Local Data Base of Over 8000 Pre Screened Buyers
- 100 % Confidentiality from Start to Finish
- Free Business Valuation (\$2000.00 Value)
- National Support Resources From the Sunbelt Network.
- Florida's Largest and Top Producing Brokerage
- No Fee's to it Sells
- Step by Step Guidance in All Phases of the Process

Our Business Sales Process

PLANNING	SEARCH	DEAL MAKING	CLOSING
1 st Meeting - Desire for Info on Selling Process	Activate Buyer Search Plan	Buyer Visit First Meeting	Coordinate Due Diligence
Data Gathering/Owner Interview	Present 1-Page Business Summary	Tour Business	Loan Request Package
Recast Financial Statements	Screen Responses (Financially Qualify Buyer)	Probe Buyer Interest	Lender Introductions
Prepare Valuations Report	Determine Buyer Interest	Motivate Buyer to Act - Offer to Purchase	Assist in Resolving All Issues
Obtain Listing Agreement	Obtain CA/ Nondisclosure Agreement	Facilitate Negotiations	Definitive Purchase Agreement
Prepare CBR /Data Package	Present CBR /Data Package	Agreement in Principle (LOI or offer to purchase)	Review Final Documents
			Close!





Call me Today for a No Obligation Information Session

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**Thank You For your
Considerations**