## STOREFRONT RETAIL - FOR SALE WITH OWNER FINANCING



Excellent retail location with over 100' of frontage on the heavily traveled corridor of N Wickham Road in Melbourne.

- 37,000 vehicles per day.
- . 39 acre parcel
- 3561 Sq. Ft. Improved.
- Flexible C-2 Zoning (Melbourne)
- Surrounding comparable properties are $100 \%$ leased
- Average lease rates in the area are $\$ 14 / \mathrm{ft} . / \mathrm{yr}$.
- Major tenants in close proximity
- 25,000 individuals within a 5 minute drive
- Easy access to I95, Melbourne Airport, and the Beaches
- Accessible from Wickham, or from the local cross street.


## James D. Flint

Licensed Commercial Broker
Florida Property Brokers
Phone: 321-405-7701
contact@JamesDFlint.com


| Property Info |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Unit No. | Sq.ft. | Tenant | Lease Exp. | CAM |  | Base Rent |  | Market Rent |  |
| A | 700 | Cindy's Nails | Month-to-month | \$ | 75.00 | \$ | 681.75 | \$ | 816.67 |
| B | 1400 | Green Tree Spa | 3/31/2021 | \$ | 150.00 | \$ | 1,081.00 | \$ | 1,516.67 |
| C | 595 | Bakery | Month-to-month | \$ | 75.00 | \$ | 620.00 | \$ | 695.00 |
| Storage | 866 | Owner | NA | \$ | 50.00 |  |  | \$ | 721.67 |
| Covered Parking |  | Owner | NA |  |  |  |  | \$ | 100.00 |
| Operating Info |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  | 2018 |  | Pro-forma |
| Annual Income |  |  |  |  |  |  |  |  |  |
| Annual Gross Potential Rent |  |  |  |  |  | \$ | 32,193.00 | \$ | 50,400.12 |
| Less: Vacancy/Deductions (5\%) |  |  |  |  |  |  |  |  | (\$2,520.01) |
| Effective Gross Income |  |  |  |  |  | \$ | 32,193.00 | \$ | 47,880.11 |
| Annual Expenses |  |  |  |  |  |  |  |  |  |
| Trash |  |  |  |  |  | \$ | (371.68) | \$ | (371.68) |
| Water |  |  |  |  |  | \$ | $(1,263.93)$ | \$ | $(1,300.00)$ |
| Insurance |  |  |  |  |  | \$ | $(3,341.00)$ | \$ | $(3,341.00)$ |
| Lawn Care/landscaping |  |  |  |  |  | \$ | $(1,463.00)$ | \$ | $(1,463.00)$ |
| Repairs and Maintenance |  |  |  |  |  | \$ | (250.00) | \$ | $(1,000.00)$ |
| Pest Services |  |  |  |  |  | \$ | (168.45) | \$ | (168.45) |
| Property Tax (2018) |  |  |  |  |  | \$ | $(4,222.80)$ | \$ | $(4,222.80)$ |
| Net Operating Income |  |  |  |  |  | \$ | 21,112.14 | \$ | 36,013.18 |
| Purchase price |  |  |  |  |  | \$ | 325,000.00 | \$ | 325,000.00 |
| Down Payment (20\%) |  |  |  |  |  |  |  | \$ | 65,000.00 |
| Annual Debt Service (@ 8\% int, 25 year am) |  |  |  |  |  |  |  | \$ | $(24,080.67)$ |
| Debt Coverage Ratio (Year 1) |  |  |  |  |  |  |  |  | 1.50 |
| Net Cash Flow After Debt Service |  |  |  |  |  |  |  | \$ | 11,932.52 |
| Principle Reduction (Year 1) |  |  |  |  |  |  |  | \$ | $(8,206.55)$ |
| Total Annual Return (Inc. principle reduction) |  |  |  |  |  |  |  | \$ | 20,139.07 |
| Capitalization Rate |  |  |  |  |  |  |  |  | 11.08\% |
| Cash on Cash Return (20\% down) |  |  |  |  |  |  |  |  | 18.36\% |

## CONFIDENTIALITY \& DISCLAIMER

All materials and information received or derived from Florida Property Brokers, its directors, officers, agents, advisors, affiliates and/or any third party sources are provided without representation or warranty as to completeness, veracity, or accuracy, condition of the property, compliance or lack of compliance with applicable governmental requirements, developability or suitability, financial performance of the property, projected financial performance of the property for any party's intended use or any and all other matters.

Neither Florida Property Brokers, its directors, officers, agents, advisors, or affiliates makes any representation or warranty, express or implied, as to accuracy or completeness of the any materials or information provided, derived, or received. Materials and information from any source, whether written or verbal, that may be furnished for review are not a substitute for a party's active conduct of its own due diligence to determine these and other matters of significance to such party. Florida Property Brokers will not investigate or verify any such matters or conduct due diligence for a party unless otherwise agreed in writing.

