



DEREK BORNHORST, SIOR, CCIM

PRINCIPAL
Industrial Division

SPECIALIZING
IN INDUSTRIAL
BROKERAGE

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PARTIAL CLIENT LIST

- ▶ Accutek Packaging Equipment Co.
- ▶ Bank of America
- ▶ Busey Bank
- ▶ Pantropic Power
- ▶ Colony Capital
- ▶ CW Capital
- ▶ EastGroup Properties
- ▶ EB Properties
- ▶ Fire Services Disaster Clean Up
- ▶ Frito Lay (Pepsi Co.)
- ▶ Gulf Coast Bank & Trust
- ▶ PILOT
- ▶ Knott Realty Group
- ▶ Linder Industrial Machinery
- ▶ McGarvey Development
- ▶ Mutual of Omaha
- ▶ Sherwin Williams
- ▶ State Farm Insurance
- ▶ Steel Truck Center
- ▶ Stock Development
- ▶ Teknor Apex
- ▶ USPS
- ▶ Wells Fargo
- ▶ Wool Plumbing
- ▶ Worthington Holdings

CAREER SUMMARY

In 2005, Derek joined Bob Johnston & Jerry Messonnier to form the exclusive Industrial Team in SW Florida. Derek is an industrial specialist with a unique blend of local and national Landlord assignments, Tenant / Buyer representation roles, development / planning experience, and leased investment sales. Derek's in depth local market knowledge complimented with hard work and attentiveness to maximize the achievement of his client's goals. This exposure gives him extensive knowledge and expertise in all fields of corporate real estate.

Prior to joining our office, Derek worked at CB Richard Ellis and Grubb & Ellis.

Derek focuses on Industrial real estate along the I-75 corridor in Southwest Florida. He is skilled in lease negotiation, property valuation, transaction management, and site analysis.

CAREER HISTORY / PROFESSIONAL RECOGNITION

- 2011 - Present
Lee & Associates | Naples - Fort Myers
Principal, Industrial Services
- 2008 - 2011
Grubb & Ellis
Vice President of Industrial Services
- 2005 - 2008
CB Richard Ellis
Industrial Specialist

AWARDS

CoStar Power Broker - Industrial Lease Transactions - 2007, 2008, 2009, 2010, 2011, 2012, 2013, 2014, 2015, 2016, 2017, & 2018

EDUCATION

- Ohio University - Bachelors of Science with a concentration on Management Information Systems (MIS)

AFFILIATIONS

Society of Industrial & Office Realtors (SIOR)
Certified Commercial Investment Member (CCIM)
Commercial Investment Professionals (CIP)