





OFFERING SUMMARY

SALE PRICE:	\$177,724
LOT SIZE:	1.02 Acres
ZONING:	UD
MARKET:	San Antonio, TX
SUBMARKET:	South
PRICE / SF:	\$4.00

PROPERTY OVERVIEW

High potential location near Texas A&M at San Antonio 1/4 mile south of Loop 410 at S. Zarzamora. The Urban Development District zoning envisions many uses including Multifamily and Commercial.

LOCATION OVERVIEW

One Acre Property located 1/4 mile south of Loop 410 at S. Zarzamora.

PROPERTY HIGHLIGHTS

- Approximately one acre commercial lot.
- Verano, the master planned 1,700 acre development which includes the new Texas A&M at San Antonio campus is adjacent to the property.
- The Toyota plant with over 2,000 employees and also Palo Alto College is nearby.

DEMOGRAPHICS

	1 MILE	5 MILES	10 MILES
Total Households	1,027	37,567	169,205
Total Population	3,849	125,583	547,347

SINGH COMMERCIAL GROUP 210.696.9996 10999 IH-10 West, Ste. 175 San Antonio, TX 78230

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with KW Commercial

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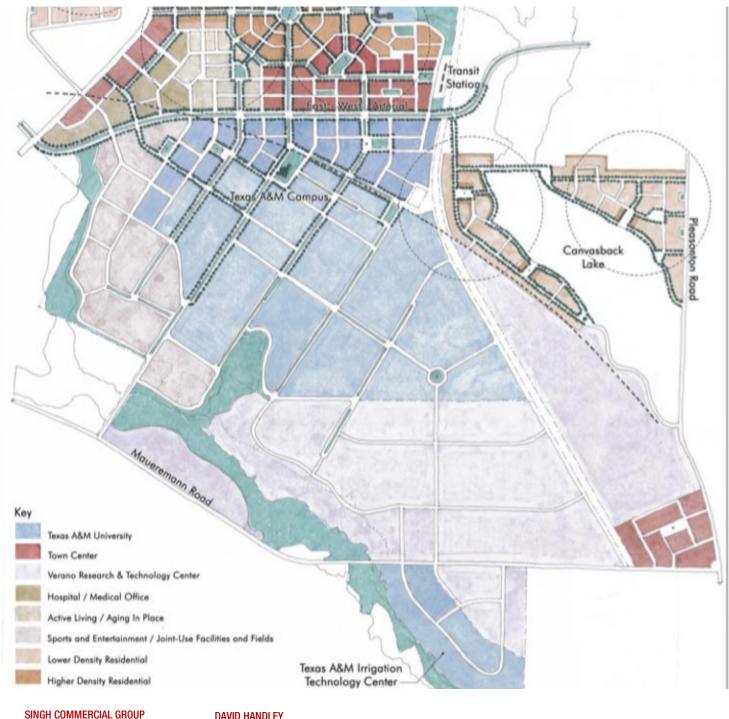
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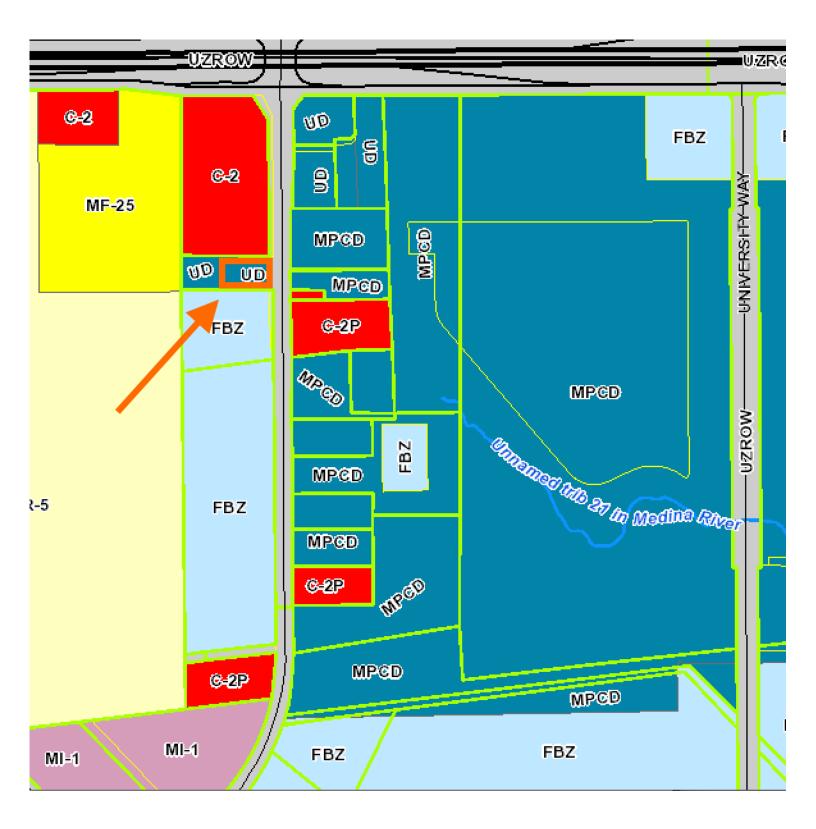
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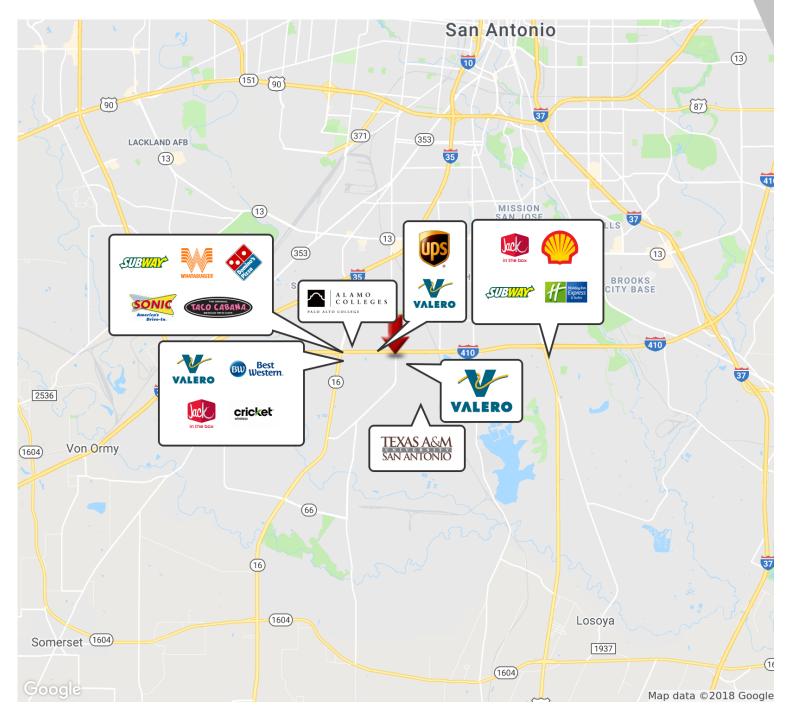
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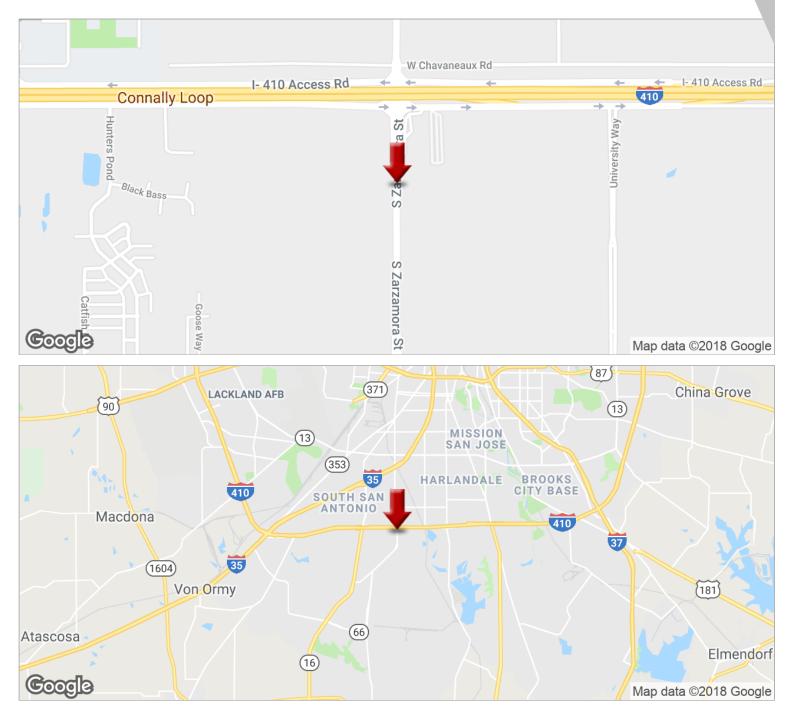
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LAND FOR SALE



10129 South Zarzamora Street, San Antonio, TX 78211



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with KW Commercial

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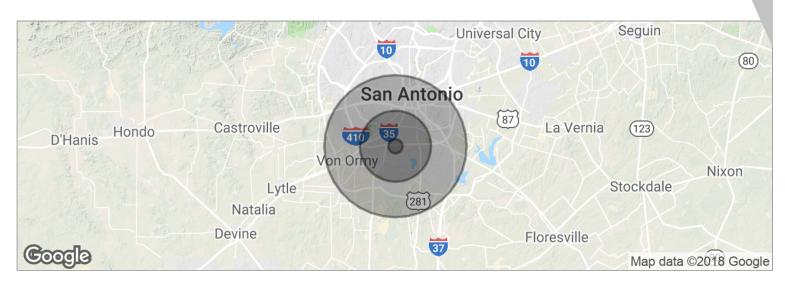
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POPULATION	1 MILE	5 MILES	10 MILES
Total population	3,849	125,583	547,347
Median age	32.5	32.9	31.8
Median age (male)	28.1	31.1	30.3
Median age (Female)	35.9	34.7	33.5
HOUSEHOLDS & INCOME	1 MILE	5 MILES	10 MILES
Total households	1,027	37,567	169,205
# of persons per HH	3.7	3.3	3.2
Average HH income	\$47,604	\$40,124	\$39,347

* Demographic data derived from 2010 US Census

W Commercial

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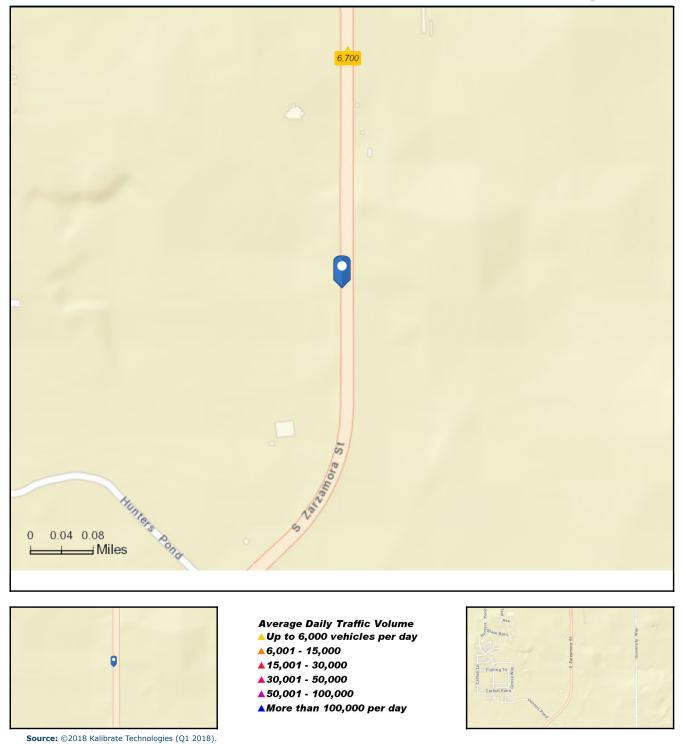
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Traffic Count Map - Close Up

10129 S Zarzamora St, San Antonio, Texas, 78224 Rings: 1, 3 mile radii

Prepared by Esri Latitude: 29.31335 Longitude: -98.53273





10129 S Zarzamora St, San Antonio, Texas, 78224 Ring: 1 mile radius

Prepared by Esri

Latitude: 29.31335 Longitude: -98.53273

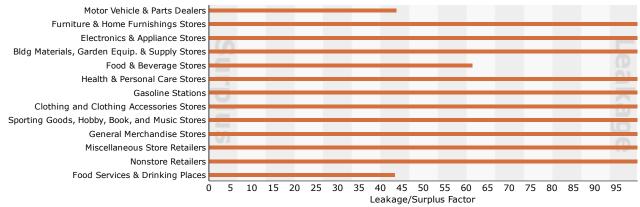
2018 Population						1,976
2018 Households						536
2018 Median Disposable Income						\$37,318
2018 Per Capita Income						\$16,220
	NAICS	Demand	Supply	Retail Gap	Leakage/Surplus	Number of
2017 Industry Summary		(Retail Potential)	(Retail Sales)		Factor	Businesses
Total Retail Trade and Food & Drink	44-45,722	\$14,388,185	\$2,512,150	\$11,876,035	70.3	3
Total Retail Trade	44-45	\$12,980,495	\$1,958,429	\$11,022,066	73.8	2
Total Food & Drink	722	\$1,407,690	\$553,721	\$853,969	43.5	1
	NAICS	Demand	Supply	Retail Gap	Leakage/Surplus	Number of
2017 Industry Group		(Retail Potential)	(Retail Sales)	-	Factor	Businesses
Motor Vehicle & Parts Dealers	441	\$2,845,314	\$1,108,103	\$1,737,211	43.9	1
Automobile Dealers	4411	\$2,298,899	\$581,598	\$1,717,301	59.6	1
Other Motor Vehicle Dealers	4412	\$300,635	\$0	\$300,635	100.0	0
Auto Parts, Accessories & Tire Stores	4413	\$245,779	\$526,504	-\$280,725	-36.4	1
Furniture & Home Furnishings Stores	442	\$426,578	\$0	\$426,578	100.0	0
Furniture Stores	4421	\$256,417	\$0	\$256,417	100.0	0
Home Furnishings Stores	4422	\$170,161	\$0	\$170,161	100.0	0
Electronics & Appliance Stores	443	\$450,161	\$0	\$450,161	100.0	0
Bldg Materials, Garden Equip. & Supply Stores	444	\$777,259	\$0	\$777,259	100.0	0
Bldg Material & Supplies Dealers	4441	\$732,018	\$0	\$732,018	100.0	0
Lawn & Garden Equip & Supply Stores	4442	\$45,241	\$0	\$45,241	100.0	0
Food & Beverage Stores	445	\$2,415,222	\$573,500	\$1,841,722	61.6	1
Grocery Stores	4451	\$2,197,702	\$573,500	\$1,624,202	58.6	1
Specialty Food Stores	4452	\$103,451	\$0	\$103,451	100.0	0
Beer, Wine & Liquor Stores	4453	\$114,069	\$0	\$114,069	100.0	0
Health & Personal Care Stores	446,4461	\$745,146	\$0	\$745,146	100.0	0
Gasoline Stations	447,4471	\$1,354,166	\$0	\$1,354,166	100.0	0
Clothing & Clothing Accessories Stores	, 448	\$566,825	\$0	\$566,825	100.0	0
Clothing Stores	4481	\$382,541	\$0	\$382,541	100.0	0
Shoe Stores	4482	\$82,166	\$0	\$82,166	100.0	0
Jewelry, Luggage & Leather Goods Stores	4483	\$102,118	\$0	\$102,118	100.0	0
Sporting Goods, Hobby, Book & Music Stores	451	\$434,907	\$0	\$434,907	100.0	0
Sporting Goods/Hobby/Musical Instr Stores	4511	\$386,230	\$0	\$386,230	100.0	0
Book, Periodical & Music Stores	4512	\$48,677	\$0	\$48,677	100.0	0
General Merchandise Stores	452	\$2,258,318	\$0	\$2,258,318	100.0	0
Department Stores Excluding Leased Depts.	4521	\$1,549,049	\$0	\$1,549,049	100.0	0
Other General Merchandise Stores	4529	\$709,269	\$0	\$709,269	100.0	0
Miscellaneous Store Retailers	453	\$508,391	\$0	\$508,391	100.0	0
Florists	4531	\$19,308	\$0	\$19,308	100.0	0
Office Supplies, Stationery & Gift Stores	4532	\$106,339	\$0	\$106,339	100.0	0
Used Merchandise Stores	4533	\$84,347	\$0	\$84,347	100.0	0
Other Miscellaneous Store Retailers	4539	\$298,398	\$0	\$298,398	100.0	0
Nonstore Retailers	454	\$198,209	\$0	\$198,209	100.0	0
Electronic Shopping & Mail-Order Houses	4541	\$139,868	\$0	\$139,868	100.0	0
Vending Machine Operators	4542	\$12,077	\$0	\$12,077	100.0	0
Direct Selling Establishments	4543	\$46,263	\$0	\$46,263	100.0	0
Food Services & Drinking Places	722	\$1,407,690	\$553,721	\$853,969	43.5	1
Special Food Services	7223	\$16,666	\$0	\$16,666	100.0	0
Drinking Places - Alcoholic Beverages	7224	\$48,770	\$0	\$48,770	100.0	0
	7225	\$1,342,254	\$553,721	\$788,533	41.6	1

Data Note: Supply (retail sales) estimates sales to consumers by establishments. Sales to businesses are excluded. Demand (retail potential) estimates the expected amount spent by consumers at retail establishments. Supply and demand estimates are in current dollars. The Leakage/Surplus Factor presents a snapshot of retail opportunity. This is a measure of the relationship between supply and demand that ranges from +100 (total leakage) to -100 (total surplus). A positive value represents 'leakage' of retail opportunity outside the trade area. A negative value represents a surplus of retail sales, a market where customers are drawn in from outside the trade area. The Retail Gap represents the difference between Retail Potential and Retail Sales. Esri uses the North American Industry Classification System (NAICS) to classify businesses by their primary type of economic activity. Retail establishments are classified into 27 industry groups in the Retail Trade sector, as well as four industry groups within the Food Services & Drinking Establishments subsector. For more information on the Retail MarketPlace data, please click the link below to view the Methodology Statement. http://www.esri.com/library/whitepapers/pdfs/esri-data-retail-marketplace.pdf



10129 S Zarzamora St, San Antonio, Texas, 78224 Ring: 1 mile radius Prepared by Esri Latitude: 29.31335 Longitude: -98.53273

2017 Leakage/Surplus Factor by Industry Subsector



2017 Leakage/Surplus Factor by Industry Group





10129 S Zarzamora St, San Antonio, Texas, 78224 Ring: 3 mile radius

Prepared by Esri

Latitude: 29.31335 Longitude: -98.53273

Summary Demographics						
2018 Population						48,687
2018 Households						14,295
2018 Median Disposable Income						\$35,390
2018 Per Capita Income						\$15,787
	NAICS	Demand	Supply	Retail Gap	Leakage/Surplus	Number of
2017 Industry Summary		(Retail Potential)	(Retail Sales)		Factor	Businesses
Total Retail Trade and Food & Drink	44-45,722	\$353,490,988	\$802,329,205	-\$448,838,217	-38.8	237
Total Retail Trade	44-45	\$319,113,505	\$740,749,692	-\$421,636,187	-39.8	172
Total Food & Drink	722	\$34,377,483	\$61,579,513	-\$27,202,030	-28.3	65
	NAICS	Demand	Supply	Retail Gap	Leakage/Surplus	Number of
2017 Industry Group		(Retail Potential)	(Retail Sales)		Factor	Businesses
Motor Vehicle & Parts Dealers	441	\$69,277,394	\$170,167,291	-\$100,889,897	-42.1	26
Automobile Dealers	4411	\$56,051,345	\$157,488,884	-\$101,437,539	-47.5	16
Other Motor Vehicle Dealers	4412	\$7,197,636	\$490,014	\$6,707,622	87.3	1
Auto Parts, Accessories & Tire Stores	4413	\$6,028,414	\$12,188,392	-\$6,159,978	-33.8	9
Furniture & Home Furnishings Stores	442	\$10,732,355	\$4,087,247	\$6,645,108	44.8	4
Furniture Stores	4421	\$6,387,773	\$3,653,956	\$2,733,817	27.2	3
Home Furnishings Stores	4422	\$4,344,582	\$433,291	\$3,911,291	81.9	1
Electronics & Appliance Stores	443	\$11,350,975	\$13,620,637	-\$2,269,662	-9.1	5
Bldg Materials, Garden Equip. & Supply Stores	444	\$19,541,587	\$40,178,973	-\$20,637,386	-34.6	7
Bldg Material & Supplies Dealers	4441	\$18,539,456	\$40,178,973	-\$21,639,517	-36.9	7
Lawn & Garden Equip & Supply Stores	4442	\$1,002,131	\$0	\$1,002,131	100.0	0
Food & Beverage Stores	445	\$59,148,186	\$47,146,957	\$12,001,229	11.3	23
Grocery Stores	4451	\$53,901,548	\$45,348,794	\$8,552,754	8.6	20
Specialty Food Stores	4452	\$2,541,383	\$1,777,082	\$764,301	17.7	3
Beer, Wine & Liquor Stores	4453	\$2,705,254	\$0	\$2,705,254	100.0	0
Health & Personal Care Stores	446,4461	\$18,122,065	\$31,082,738	-\$12,960,673	-26.3	19
Gasoline Stations	447,4471	\$33,637,974	\$36,662,264	-\$3,024,290	-4.3	10
Clothing & Clothing Accessories Stores	448	\$14,168,257	\$59,183,876	-\$45,015,619	-61.4	40
Clothing Stores	4481	\$9,520,336	\$36,833,821	-\$27,313,485	-58.9	20
Shoe Stores	4482	\$2,096,882	\$15,795,603	-\$13,698,721	-76.6	10
Jewelry, Luggage & Leather Goods Stores	4483	\$2,551,039	\$6,554,452	-\$4,003,413	-44.0	10
Sporting Goods, Hobby, Book & Music Stores	451	\$10,755,988	\$17,714,620	-\$6,958,632	-24.4	8
Sporting Goods/Hobby/Musical Instr Stores	4511	\$9,586,991	\$17,394,218	-\$7,807,227	-28.9	6
Book, Periodical & Music Stores	4512	\$1,168,998	\$320,401	\$848,597	57.0	2
General Merchandise Stores	452	\$55,690,788	\$298,003,246	-\$242,312,458	-68.5	15
Department Stores Excluding Leased Depts.	4521	\$38,363,393	\$214,241,657	-\$175,878,264	-69.6	9
Other General Merchandise Stores	4529	\$17,327,395	\$83,761,589	-\$66,434,194	-65.7	6
Miscellaneous Store Retailers	453	\$12,066,707	\$22,901,842	-\$10,835,135	-31.0	15
Florists	4531	\$436,048	\$0	\$436,048	100.0	0
Office Supplies, Stationery & Gift Stores	4532	\$2,638,666	\$3,547,803	-\$909,137	-14.7	8
Used Merchandise Stores	4533	\$2,048,634	\$16,538,097	-\$14,489,463	-78.0	5
Other Miscellaneous Store Retailers	4539	\$6,943,360	\$2,815,942	\$4,127,418	42.3	3
Nonstore Retailers	454	\$4,621,229	\$0	\$4,621,229	100.0	0
Electronic Shopping & Mail-Order Houses	4541	\$3,434,558	\$0	\$3,434,558	100.0	0
Vending Machine Operators	4542	\$297,143	\$0	\$297,143	100.0	0
Direct Selling Establishments	4543	\$889,528	\$0	\$889,528	100.0	0
Food Services & Drinking Places	722	\$34,377,483	\$61,579,513	-\$27,202,030	-28.3	65
Special Food Services	7223	\$391,133	\$191,593	\$199,540	34.2	1
Drinking Places - Alcoholic Beverages	7224	\$1,148,790	\$527,979	\$620,811	37.0	3
Restaurants/Other Eating Places	7225	\$32,837,560	\$60,859,941	-\$28,022,381	-29.9	61

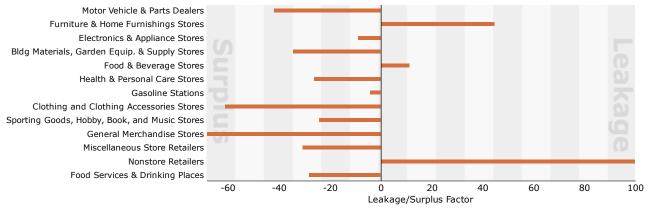
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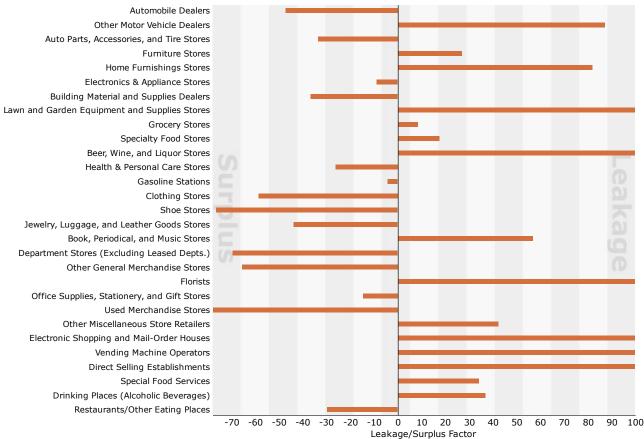
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2017 Leakage/Surplus Factor by Industry Subsector



2017 Leakage/Surplus Factor by Industry Group





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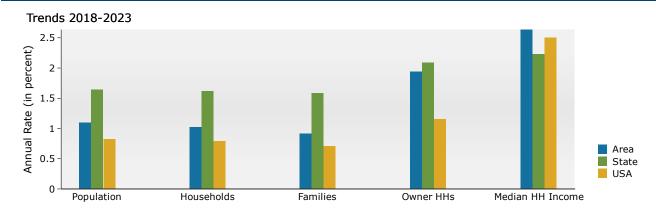
Summary	Cei	nsus 2010		2018		20
Population		1,618		1,976		2,0
Households		446		536		5
Families		377		446		4
Average Household Size		3.45		3.51		3.
Owner Occupied Housing Units		277		297		3
Renter Occupied Housing Units		169		239		2
Median Age		28.6		29.0		2
Trends: 2018 - 2023 Annual Rate		Area		State		Natio
Population		1.10%		1.65%		0.83
Households		1.02%		1.62%		0.7
Families		0.92%		1.58%		0.7
Owner HHs		1.94%		2.09%		1.1
Median Household Income		2.64%		2.23%		2.5
Healan Household Income		210170	20	18	20	023
Households by Income			Number	Percent	Number	Perc
<\$15,000			71	13.2%	67	11.
\$15,000 - \$24,999			63	11.8%	57	10.
\$15,000 - \$24,999 \$25,000 - \$34,999			89	16.6%	87	10.
\$25,000 - \$34,999 \$35,000 - \$49,999			63	11.8%	65	11.
\$50,000 - \$74,999			130	24.3%	139	24.
			58		70	
\$75,000 - \$99,999 \$100,000 \$140,000			46	10.8% 8.6%	62	12. 11.
\$100,000 - \$149,999			48	1.7%		2.
\$150,000 - \$199,999 \$200,000+			5	0.9%	11 7	2.
\$200,0001			5	0.970	,	
Median Household Income			\$44,510		\$50,708	
Average Household Income			\$53,637		\$60,165	
Per Capita Income			\$16,220		\$17,813	
	Census 20	010	20	18	20	023
Population by Age	Number	Percent	Number	Percent	Number	Perc
0 - 4	141	8.7%	168	8.5%	183	8.
5 - 9	147	9.1%	167	8.5%	164	7.
10 - 14	144	8.9%	168	8.5%	163	7.
15 - 19	156	9.6%	180	9.1%	190	9.
20 - 24	126	7.8%	181	9.2%	210	10.
25 - 34	244	15.1%	299	15.1%	306	14.
35 - 44	202	12.5%	240	12.2%	259	12.
45 - 54	189	11.7%	200	10.1%	204	9.
55 - 64	147	9.1%	192	9.7%	194	9.
65 - 74	82	5.1%	122	6.2%	140	6.
75 - 84	34	2.1%	50	2.5%	62	3.
85+	6	0.4%	8	0.4%	11	0.
	Census 20	010	20)18	20	023
Race and Ethnicity	Number	Percent	Number	Percent	Number	Perc
White Alone	1,276	78.9%	1,535	77.7%	1,630	78.
Black Alone	24	1.5%	35	1.8%	38	1.
American Indian Alone	16	1.0%	19	1.0%	20	1.
Asian Alone	5	0.3%	8	0.4%	9	0.
Pacific Islander Alone	1	0.1%	2	0.1%	2	0.
Some Other Race Alone	253	15.6%	323	16.3%	332	15.
Two or More Races	43	2.7%	54	2.7%	56	2.
	C+	2.770	+C	2.770	00	Ζ.
Hispanic Origin (Any Race)	1,459	90.2%	1,800	91.1%	1,918	91.
Note: Income is expressed in current dollars.	=,		-,		-,	

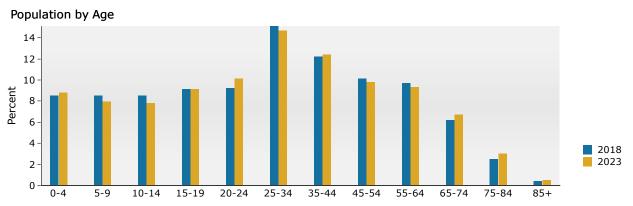
Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2018 and 2023.

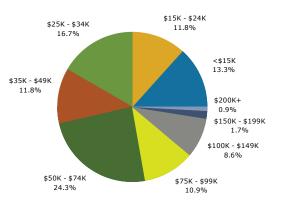
September 10, 2018



10129 S Zarzamora St, San Antonio, Texas, 78224 Ring: 1 mile radius Prepared by Esri Latitude: 29.31335 Longitude: -98.53273

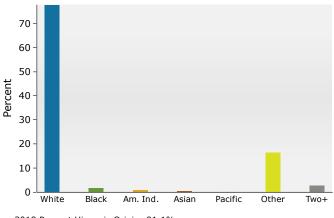






2018 Household Income

2018 Population by Race



2018 Percent Hispanic Origin: 91.1%

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2018 and 2023.



10129 S Zarzamora St, San Antonio, Texas, 78224 Ring: 3 mile radius Prepared by Esri Latitude: 29.31335 Longitude: -98.53273

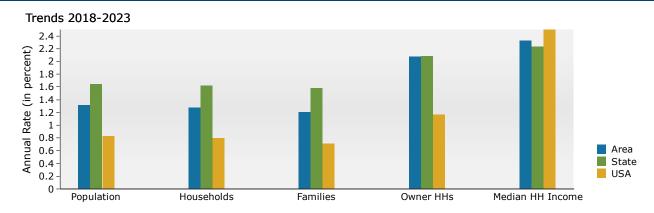
Summary	Cei	nsus 2010		2018		20
Population		43,754		48,687		51,9
Households		12,865		14,295		15,2
Families		10,472		11,540		12,
Average Household Size		3.37		3.37		3
Owner Occupied Housing Units		8,530		9,218		10,2
Renter Occupied Housing Units		4,335		5,077		5,
Median Age		30.5		31.4		3
Trends: 2018 - 2023 Annual Rate		Area		State		Natio
Population		1.31%		1.65%		0.8
Households		1.28%		1.62%		0.7
Families		1.21%		1.58%		0.7
Owner HHs		2.08%		2.09%		1.1
Median Household Income		2.33%		2.23%		2.5
			20	018	20	023
Households by Income			Number	Percent	Number	Perc
<\$15,000			1,995	14.0%	1,862	12.
\$15,000 - \$24,999			1,983	13.9%	1,803	11.
\$25,000 - \$34,999			2,069	14.5%	1,994	13.
\$35,000 - \$49,999			2,539	17.8%	2,628	17.
\$50,000 - \$74,999			2,685	18.8%	3,018	19.
\$75,000 - \$99,999			1,344	9.4%	1,693	11.
\$100,000 - \$149,999			1,220	8.5%	1,653	10.
\$150,000 - \$199,999			349	2.4%	445	2.
\$200,000+			111	0.8%	136	0.
+200,000				0.070	130	0
Median Household Income			\$40,212		\$45,129	
Average Household Income			\$52,347		\$59,310	
Per Capita Income			\$15,787		\$17,783	
	Census 20	10)18		023
Population by Age	Number	Percent	Number	Percent	Number	Perc
0 - 4	3,648	8.3%	3,977	8.2%	4,232	8.
5 - 9	3,831	8.8%	3,871	8.0%	4,065	7.
10 - 14	3,963	9.1%	3,864	7.9%	4,085	7.
15 - 19	3,835	8.8%	3,861	7.9%	3,955	7.
20 - 24	3,276	7.5%	3,853	7.9%	3,770	7.
25 - 34	5,886	13.5%	7,368	15.1%	7,562	14.
25 - 54 35 - 44	5,482	12.5%	5,814	11.9%	6,646	14.
45 - 54	5,079	11.6%	5,292	10.9%	5,508	12.
45 - 54 55 - 64		9.6%		9.8%	5,053	9.
65 - 74	4,192		4,786			
65 - 74 75 - 84	2,679	6.1%	3,659	7.5%	4,139	8.
	1,494	3.4%	1,794	3.7%	2,298	4
85+	389	0.9%	550	1.1%	650	1.
Deep and Ethnicity	Census 20)18)23 Dam
Race and Ethnicity	Number	Percent	Number	Percent	Number	Perc
White Alone	33,567	76.7%	36,967	75.9%	39,696	76.
Black Alone	457	1.0%	573	1.2%	663	1.
American Indian Alone	473	1.1%	517	1.1%	544	1.
Asian Alone	115	0.3%	148	0.3%	176	0.
Pacific Islander Alone	20	0.0%	28	0.1%	32	0.
Some Other Race Alone	7,928	18.1%	9,116	18.7%	9,445	18.
Two or More Races	1,195	2.7%	1,338	2.7%	1,407	2
Hispanic Origin (Any Race)	40,216	91.9%	45,321	93.1%	48,692	93
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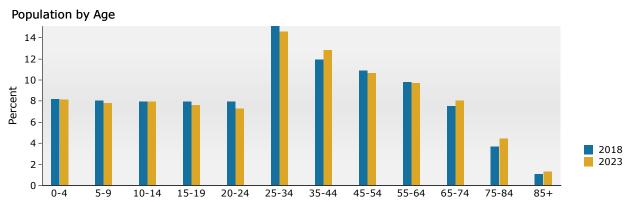
Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2018 and 2023.

September 10, 2018

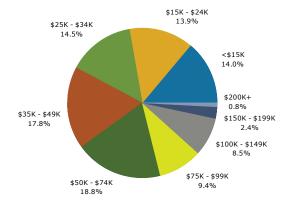


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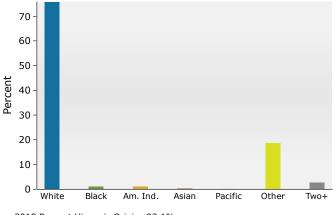








2018 Population by Race



2018 Percent Hispanic Origin: 93.1%

Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2018 and 2023.



Information About Brokerage Services



Texas law requires all real estate license holders to give the following information about brokerage services to prospective buyers, tenants, sellers and landlords.

TYPES OF REAL ESTATE LICENSE HOLDERS:

- A BROKER is responsible for all brokerage activities, including acts performed by sales agents sponsored by the broker.
- A SALES AGENT must be sponsored by a broker and works with clients on behalf of the broker.

A BROKER'S MINIMUM DUTIES REQUIRED BY LAW (A client is the person or party that the broker represents):

- Put the interests of the client above all others, including the broker's own interests;
- Inform the client of any material information about the property or transaction received by the broker;
- Answer the client's questions and present any offer to or counter-offer from the client; and
- Treat all parties to a real estate transaction honestly and fairly.

A LICENSE HOLDER CAN REPRESENT A PARTY IN A REAL ESTATE TRANSACTION:

AS AGENT FOR OWNER (SELLER/LANDLORD): The broker becomes the property owner's agent through an agreement with the owner, usually in a written listing to sell or property management agreement. An owner's agent must perform the broker's minimum duties above and must inform the owner of any material information about the property or transaction known by the agent, including information disclosed to the agent or subagent by the buyer or buyer's agent.

AS AGENT FOR BUYER/TENANT: The broker becomes the buyer/tenant's agent by agreeing to represent the buyer, usually through a written representation agreement. A buyer's agent must perform the broker's minimum duties above and must inform the buyer of any material information about the property or transaction known by the agent, including information disclosed to the agent by the seller or seller's agent.

AS AGENT FOR BOTH - INTERMEDIARY: To act as an intermediary between the parties the broker must first obtain the written agreement of *each party* to the transaction. The written agreement must state who will pay the broker and, in conspicuous bold or underlined print, set forth the broker's obligations as an intermediary. A broker who acts as an intermediary:

- Must treat all parties to the transaction impartially and fairly;
- May, with the parties' written consent, appoint a different license holder associated with the broker to each party (owner and buyer) to communicate with, provide opinions and advice to, and carry out the instructions of each party to the transaction.
- Must not, unless specifically authorized in writing to do so by the party, disclose:
- o that the owner will accept a price less than the written asking price;
- o that the buyer/tenant will pay a price greater than the price submitted in a written offer; and
- any confidential information or any other information that a party specifically instructs the broker in writing not to disclose, unless required to do so by law.

AS SUBAGENT: A license holder acts as a subagent when aiding a buyer in a transaction without an agreement to represent the buyer. A subagent can assist the buyer but does not represent the buyer and must place the interests of the owner first.

TO AVOID DISPUTES, ALL AGREEMENTS BETWEEN YOU AND A BROKER SHOULD BE IN WRITING AND CLEARLY ESTABLISH:

- The broker's duties and responsibilities to you, and your obligations under the representation agreement.
- Who will pay the broker for services provided to you, when payment will be made and how the payment will be calculated.

LICENSE HOLDER CONTACT INFORMATION: This notice is being provided for information purposes. It does not create an obligation for you to use the broker's services. Please acknowledge receipt of this notice below and retain a copy for your records.

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David Handley Sales Agent/Associate's Name	695756 License No.	_ <u>dhandley@kwcommercial.com</u> Email	210-878-8624 Phone
 Buyer/Ten	ant/Seller/Land	llord Initials Date	-

Regulated by the Texas Real Estate Commission

Information available at www.trec.texas.gov