

RON WENZEL, NALP, CAM, CAPS, ARM, CPM

Licensed Florida Real Estate Broker

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HIGHLIGHTS OF QUALIFICATIONS

Offering thirty plus years of experience in property management with an emphasis on leadership development and on team building, recruiting, hiring, training, mentoring, budgeting and in marketing. Thorough knowledge of resident retention programs, closing techniques, collections, accounts receivables and accounts payables. Ability to maximize operating income and minimize all expenses on all types of properties. Past five and a half years have acquired and trained management staff of 24 properties. Active licensed Real Estate Salesman since 1987 and in Texas. Notary Public since 1991. Excellent supervisory and communication skills. Computer Literate-AMSI Expert-Rent Roll, MRI, YARDI, One Site, Yield Star, Ops Technology and Excel. Ability to travel anywhere in the United States or abroad.

EXPERIENCE

May 2017 - Vesteco Real Estate Management Services, LLC. Qualifying Broker, President and Chief Operating Officer. Responsible for all day to day operations of all multifamily operations to include new business development. Leads the execution of the Company's strategy related to property management for the assigned portfolio and markets by directing the team, implementing policies, programs, and initiatives that achieve budgeted financial results, and developing and leading programs that promote customer satisfaction, operational excellence, and market growth.

June 2016 to April 2017 - Michaelson Real Estate Group, LLC. Regional Vice President & Qualifying Broker: Supervise all daily activities of 9 garden style class A, B and C conventional multi-family properties in Orlando, Lakeland, Kissimmee and in Tampa Bay, Florida.

August 2015 to June 2016 - BH Management. Area Vice President: Supervised all daily, weekly and monthly reports and activities of 4 Regional Property Manager's and 1 District Manager with just over 9,000 units located in Jacksonville, Orlando, Daytona Beach, Boynton Beach, and in Plantation, Florida. Reviewed and approved all operating budgets and capital improvement plans.

August 2010 to August 2015 - Greystar Real Estate Partners. Sr. Regional Property Manager.

Supervised all daily activities of 14 garden style and conventional multifamily properties in Jacksonville, Orlando, Daytona Beach, Port Orange, Pt. St. Lucie, Boynton Beach, Coconut Creek, Delray Beach and in Plantation, Florida.

December 2001 to August 2010 - Archon Group\Goldman Sachs. Regional Property Manager.

Supervised all daily activities of 12 conventional luxury multi-family properties in Owings Mills M.D., Stafford, Virginia and in Florida. Florida cities included Jacksonville, Orlando, Pt. St. Lucie, Boynton Beach, Coconut Creek, Delray Beach, Miramar, Lake Worth, Miramar and in Plantation, Florida.

December 1999 to December 2001 - Orion Real Estate Services, Inc. Property Supervisor. Supervise all daily activities of 12 conventional and LIHTC multi-family properties in Austin, Boerne, Dripping Springs, Odessa, San Angelo, San Marcus, San Antonio, Kerrville and in Taylor, TX.

1998 to 1999 - Alternative Management Group, Inc. President Supervised all daily activities of 200 single family properties and condominiums, 4 garden styled multi-family properties, and 1 commercial office owner's association. Supervised and ran a small locally owned real estate management company in Dallas with all related duties. Handled all real estate sales and brokerage.

1988 to 1998 - Wells Asset Management, Inc. Vice President. Started in 1988 as an on-site manager, property supervisor in 1991, asset manager in 1995 and finally VP of the multi-family division in 1997. Supervised 2 Property Supervisors with 18 properties in addition I supervised my own portfolio consisting of 14 multi-family properties throughout the Dallas-Fort Worth metroplex, Denton, Gilbert, Mesa and in Phoenix, AZ., consisting of a total of 32 multi-family properties.

1987 to 1988 - Windsor Property Management Company. Property Manager. Involved in all phases of on-site management for a five-year-old, 365-unit class A apartment community in Euless, Texas.

1985 to 1986 - Southmark Management Company. Assistant Property Manager. Involved in all phases of leasing and collections for a fifteen-year-old 380-unit two-phase property in Carrollton, Texas.

1985 to 1985 - American Residential Management Company. Leasing\Marketing Associate. Roving leasing agent. Assisted and helped coordinate lease ups for new properties and initiated marketing plans for distressed properties.

1985 to 1989 - United States Air Force Reserve. Medical Administrative Specialist. Medical Administrative Specialist (E-4 Sr. Airman) at Lackland A.F.B., Sheppard A.F.B. and Carswell A.F.B. Texas. Active and Inactive Reserve duty. Completed 4-year term and was honorably discharged.

1983 to 1984 - Southmark Management Company. MAKEREADY/ASST. MAINT. Alternated call with the assistant maintenance technician. Performed all make-readies, light routine maintenance, policed grounds, took care of 3 pools for an 800-unit property in Dallas, Texas. Graduated high school and enlisted in the Air Force Reserves.

EDUCATION & PROFESSIONAL DESIGNATIONS

High School Graduate 1984

Honorable Discharge, USAF 1989

NALP and Professional Leasing Person, NAA

Certified Apartment Manager, NAA

Certified Apartment Property Supervisor, NAA

Accredited Residential Manager, IREM

Certified Property Manager, IREM

Licensed Real Estate Sales Agent, Texas

Licensed Real Estate Broker, Florida

Real Estate Career College (Real Estate Law, Principles 1 & 2, Math, Marketing 1 & 2, Residential Inspections, Psychology of Selling and Property Management)

President of Apartment Association of Greater Orlando in 2010.

President of the Florida Apartment Association, 2014-2015.