



HOWARD J. CORR, CCIM

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MISSION STATEMENT

The mission of Corr Commercial Advisors is to provide custom designed commercial real estate solutions which exceed the expectations of our clients.

EXPECTATIONS

Every Commercial Real Estate transaction begins with expectations which involve open and honest communication between all parties. Today's transactions involve specific skills for managing and solving multifaceted real estate challenges. We meet these challenges head on by remaining current and knowledgeable of the markets we serve. We commit ourselves and resources to provide professional quality service to address the specific needs of our client's.

CERTIFICATIONS

Howard Corr attained his CCIM designation in 1985. A CCIM, Certified Commercial Investment Member, is a recognized expert in the commercial and investment real estate industry. CCIMs have completed a designation curriculum that covers essential skill sets including ethics, interest-based negotiation, financial analysis, market analysis, user decision analysis, and investment analysis for commercial investment real estate. CCIMs have completed a portfolio demonstrating the depth of their commercial real estate experience. Finally, they have demonstrated their proficiency in the CCIM skill sets by successfully completing a comprehensive examination. Only then is the designation candidate awarded the coveted CCIM pin.

1970s - 2012

PROFESSIONAL HISTORY

Co-owner and General Partner - Frandorson Properties, Lansing, Michigan.

Frandorson Properties, a family owned business, has as its base, Frandor Shopping Center, one of the first regional Shopping Centers in Michigan and the mid-west which was built in the early 1950's. The company owns and operates shopping centers and office buildings in the Lansing, Michigan area.

Development of Apollo Beach, Florida

1970s - 1998s

Frandonson expanded to Florida's west coast to develop a 6,000 acre, waterfront community known as Apollo Beach, Florida. At the time, Apollo Beach was the largest residential DRI (Development Regional Impact Study) with a development order which allowed a population of 47,000 and 17,642 dwelling units over a period of 20 years.

The project included ...

- Development, management and operations of the Water and Waste Water Treatment Facility
- Development of 55 miles of interconnecting waterways with direct access Tampa Bay
- Infrastructure improvements and development of over 2,000 residential building lots
- Instrumental participant in the *Horizon 2000 Plan* for Hillsborough County and the State of Florida

1982 – 1993

Founder and President of Frandonson Realty, Inc.

Frandonson Realty, a full service real estate company located in Apollo Beach, Florida. Represented seven new home builders and operated model centers for homes priced from \$70,000 – 2,500,000. Provided property management and leasing services for area shopping centers and office buildings. Managed and directed a staff of 37 full-time real estate professionals.

1993 - 2003

Broker and Manager American Caribbean Real Estate, Inc., Islamorada, Florida

Specializing in high-end residential properties valued between \$750,000 – 3,000,000+
Commercial Brokerage of Hotel, Restaurant and specialty commercial properties

2003 - 2012

Vice-President of Frandonson Management Corporation

- Re-development, financing and leasing of the Point North Office Building, Lansing, Michigan
- Re-development and implementation of a fully integrated property management accounting system
- Lease negotiation with AAA National Tenants of for leases of 30,000 – 40,000 square feet
- Instrumental in the re-branding and the re-development of Frandor Shopping Center

2012 – 2014

Commercial Sales Advisor with Coldwell Banker Commercial, NRT Sarasota

- Commercial sales advisor to develop the Port Charlotte, North Port and Punta Gorda markets

2014 – Present ...

Coldwell Banker Commercial, Sunstar Realty

- Commercial Sales Manager and Director of Florida Commercial Sales
- Have successfully leased over 50,000 sf. in the past 16 months in the Tri-City area
- Develop and implement plans and strategies to achieve major market presents in the Southwest Florida commercial real estate markets
- Assist National and Regional companies with selection of quality sites for the expansions of their corporate or franchised operations
- Landlord representation of the areas larger Centers and Malls to locate tenants that will enhance and improve tenant mix and harmony.

