

## TRAIL MOTEL FINANCIAL INFORMATION: 10-11-17

Below are the actual  
Sales & Expense

2015. \*SALES     \$76,000  
      Expenses   \$13,000  
      Mgr.        \$14,000  
      PROFIT.....\$49,000

\*( note purchased/early  
  June)

2016. SALES     \$62,150  
      Expenses   \$20,000  
      Mgr.        \$22,000  
      PROFIT....,\$20,150

As you can see, the  
First 18 months, the motel  
Shows a good cap rate.  
In 2017 we opened very  
Late ( may)w long winter,  
And have not started  
Our strongest qtr (4 th)  
But feel strongly that we  
Should go to an Extended  
Stay model next year.