

Alan King, CCIM

I am a Florida native and a graduate of the University of Florida. I began my career in Brevard County commercial real estate almost 35 years ago. During this time, I have had the privilege of working on projects which have changed the face of the County and now provide goods and services locally which traditionally were only available outside the area. This experience with both local small business people as well as Fortune 500 companies has given me both a local perspective and a worldview. I have participated in over \$500,000,000 worth of commercial real estate transactions during my tenure. Serving clients from Wal-mart, Public and AT&T to local privately owned clients. The scope of projects I have worked with ranges from local leases to several million dollar purchases.

Early in my career, I recognized the relationship between the utility of a property and its worth in the marketplace. The uses allowed on a property is a function of land planning and zoning which is controlled by governmental entities. In order to understand this process, and better serve my clients, I applied and was appointed to the Brevard County Planning and Zoning Board and within a few years became Chairman. I have served on the City of Melbourne's Planning and Zoning Board for almost 20 years and currently serve as Chairman. This exposure to virtually every site and building plan in those jurisdictions during this time has served my clients well during my brokerage career.

While working in my real estate practice I have been recognized by the Bankruptcy Court of Central Florida as an expert witness, obtained a CCIM designation and acted as a Court-appointed receiver. I am active in the by invitation only Commercial Investment Roundtable, a group of Central Florida brokers and developers as well as the Economic Development Commission of East Central Florida. I am also active in numerous local fundraisers and charities.



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