



LIGHTLE BECKNER ROBISON

INCORPORATED

COMMERCIAL REAL ESTATE SERVICES



Robert P. Beckner Principal

TeamLBR Principal

Rob has fifteen years of experience in commercial real estate with a focus on office and medical properties. He has an in-depth understanding of all aspects of commercial real estate services as a Principal with Lightle Beckner Robison, Inc. Prior to Rob's career in commercial real estate he spent four years in retail sales management including managing a staff of over fifteen people, negotiating purchases for product, and satisfying clients needs.

Rob's professional services concentrate on the successful marketing of commercial real estate in East Central Florida and tenant representation throughout the state, although his primary focus is on office and medical properties centered in the Brevard County market.

Understanding the trends of office and medical by working with both Fortune 500 and smaller privately-owned companies, Rob is well-known as being the local commercial real estate office and medical properties expert.

"Through your professional negotiations, Lightle Beckner Robison has been able to secure American Cancer Society several concessions, but most importantly save us just under \$800,000 in rent cost over the past 33 months and possibly an additional \$470,000 that is in current negotiation stages. Your understanding of the importance to be good stewards of our donated dollars has made the most impact."

-Doug Leist Director of Purchasing & Facilities, American Cancer Society

Since 2001 Rob has personally leased and sold over \$70,000,000 translating to well over 1,000,000 square feet of commercial real estate assets. Of these deals Rob has represented and provided consulting to clients such as Siemens, Satcom Direct, Army Corps of Engineers, Edward Jones, EADS, PNC Bank, American Cancer Society to name just a few.

Current Organizations:

- 2011 – Chairman West Melbourne Board Of Adjustments
- 2014 – NAIOP – National Association of Industrial and Office Parks
- 2012 – Brevard Rescue Mission Board Member
- 2013 – CCA – Coastal Conservation Association Chairman

Past Organizations:

- 2011 Melbourne/Palm Bay Area Chamber of Commerce Board Member
- 2010 Melbourne/Palm Bay Area Chamber of Commerce Executive Committee
- Boy Scout Development Board
- Melbourne Main Street Application Committee, 2 year board member, and vice chair

Lifetime Achievements:

- Christ follower
- Eagle Scout
- 2010 Florida 70.3 Iron Man
- Husband and father of two children



LIGHTLE BECKNER ROBISON, INC.

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www.TeamLBR.com