

Glenn H Roher, CCIM
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Professional Experience

Roher Commercial Real Estate Services

March 2011 to present

Broker: Perform commercial BOV's, market, and sell commercial ORE's for City National Bank and other commercial asset managers. Represent investors to acquire, dispose, and exchange their income producing assets. Secure bank owned commercial ORE properties in preparation for sale. Listed, marketed and sold over 75% of my inventory. Provide analysis and consultation for 1031 tax deferred exchanges for acquisition and disposition of income producing properties..

Straightway Realty

Dec. 2006 to Dec. 2010

Commercial Realtor: List, market and sell apartment complexes for real estate investors. Perform commercial BOV's, manage, market and sell commercial ORE's for Imperial Capital and City National Banks. Interprets and applies laws, regulations, and policies pertaining to the closing of real property transactions. Mentor college students in the Atlanta area for a career in Commercial real estate.

Re/MAX All Pro Commercial

Nov. 1999 to Dec.2006

Commercial Realtor: Operated and managed Re/Max All Pro Commercial Division. Worked with various commercial banks and brokers performing commercial BOV's with a 48 hour turn-around. Work with asset managers to secure bank owned commercial ORE properties. Responsible for getting properties ready for sale. Listed, marketed and sold over 75% of my inventory. Specialized in negotiating large apartments building sales. Landlord rep in the negotiating of office and industrial space leasing. Sales considerations exceed \$50,000,000.00.

Investor

May 1997 to present

Owned, rehabbed and managed over 150 apartment units in Southern California. Rehabbed 25 SFR's and 7 multifamily complexes during that time giving me property rehab and developing experience.

Northrop Grumman B-2 Division

May 1986 to Jan. 1998

Engineer Specialist: Lead Flight Test Instrumentation Engineer supporting flight test activities on the B-2 Bomber. Designed, developed, fabricated, install and maintained the LRIP airborne and ground support data units for the Air Force. Perform pre-flight and post-flight instrumentation operations to monitor RCS verification test flights prior to delivery. Write test procedures for the airborne and the ground support data systems. Work closely with all B-2 subsystem engineers and designers in order to locate critical areas on the B-2 where the capturing of data is crucial. Oversee the design, fabrication and installation of 1200+ instrumentation sensors and transducers on various B-2 subsystems in various locations used to test systems prior to flight testing. Acquire, transmit and record critical airborne data during test flights.

Professional Designations

Certified Commercial Investment Member, (CCIM designee) April 2006

Education

Southern Illinois University at Carbondale.