



**Marcus & Millichap**

Real Estate Investment Brokerage Company

**JOHN P. NUZMAN, VICE  
PRESIDENT/INVESTMENTS**

MARCUS & MILLICHAP

# JOHN P. NUZMAN. VICE PRESIDENT/INVESTMENTS

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## John Nuzman Resume

**John P. Nuzman**  
**Vice President Investments**

**Director of the National  
Retail Group (NRG)**

**Associate Director of the National  
Net Lease Properties Group (NLPG)**



JOHN NUZMAN QUALIFICATIONS

### INVESTMENT EXPERTISE

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Director, National Retail Group  
Associate Director, Net Leased Properties Group  
Member, National Office and Industrial Properties Group

### EXPERIENCE / PROFESSIONAL HISTORY

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Started with Marcus & Millichap in January, 1999  
Promoted to Associate in March, 2002  
Promoted to Senior Associate in September, 2003  
Promoted to Senior Investment Associate in July, 2006  
Promoted to Vice President Investments in January, 2008

### SALES ACHIEVEMENTS / AWARDS

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National Achievement Award: 2003, 2004, 2005 and 2007  
Seven-Figure Club: 2005  
Awarded Company Sales Plaque: 2002 - 2006

### EDUCATION

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B.S. degree in Business Administration from Kansas State University in 1984.  
CCIM Candidate

### CLIENT LIST

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- The Lamar Companies
- Kimco Realty Corporation
- Primax Properties, LLC
- CRG Properties
- CC Realty Advisors, Ltd.
- Bostleman Corporation
- Cedarwood Development, Inc.
- Walter Morris & Sons, Inc.

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# JOHN P. NUZMAN. VICE PRESIDENT/INVESTMENTS

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## Commerical Transaction Resume

**John P. Nuzman**  
**Vice President Investments**

**Director of the National  
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**Associate Director of the National  
Net Lease Properties Group (NLPG)**



## Investment Sales Expertise

John Nuzman has been involved in commercial real estate development, site acquisition or investment sales for over 24 years, including the last nine as a retail specialist with Marcus & Millichap. John's past experience includes site selection for Payless ShoeSource and Frank's Nursery & Crafts, both national chains. John was a partner with Quality Cooking, Inc., a former Boston Market franchise in the Midwest, responsible for site acquisitions in Michigan and Indiana. Prior to joining Marcus & Millichap, John spent four years representing national tenants like Rite Aid, Advance Auto Parts, Don Pablo's restaurants, Schlotzsky's Deli, Subway, and Fazoli's restaurants in their site acquisition throughout the Midwest. John has sold over \$450,000,000 of single and multi-tenant investments in recent years, earning him M&M National Achievement Awards in 2003, 2004, 2005 and 2007.

Since joining Marcus & Millichap in 1999, John has sold over 4,000,000 square feet of investment property in 13 states, valued just under \$500 Million. Property types have included enclosed malls, regional and community shopping centers, big box retail, manufacturing facilities, office/industrial, General Service Administration government buildings, medical clinics, a college and a variety of single tenant retail investments.

JOHN NUZMAN QUALIFICATIONS

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**JOHN NUZMAN QUALIFICATIONS**

Tenant/# Sold	State	Buyer Location
Kohl's (1)	OK	CA
Staples (1)	MI	CA
Dollar Tree (2)	OK	WA, CA
Family Dollar (8)	IN, MI, PA	CA, FL, NY, TN
Advanced Auto Parts (20)	NJ, IN, MI,	CA, NY, IL, MN
Auto Zone (1)	IN	CA
Fazoli's (6)	MI	CA, WI
Rite Aid (4)	MI, OH, LA	MI, IL, CA
Gander Mountain (1)	MI	TX
Jo Ann Fabrics (2)	MI	MI, TX
US Postal Service (1)	KS	CA
Taco Bueno (1)	KS	AZ
Movie Gallery (2)	MI, IA	MI, IA
Farmer Jack (1)	OH	CA
Dollar General (2)	MI	WI
Taco Mayo	OK	AZ
Sale/Leaseback Enterprise Automotive Systems (1)	MI	TX
Social Security Administration (2)	OK, AR	WI, WA
AG Edwards (1)	OH	CA
Wichita Clinic (1)	KS	CA
Heidelberg College (1)	OH	PA

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# JOHN P. NUZMAN. VICE PRESIDENT/INVESTMENTS

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## Recent Closings

**John P. Nuzman**  
Vice President/Investments

Director - National Retail Group

Associate Director - Net Leased Properties  
Group

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JOHN NUZMAN QUALIFICATIONS

BELOW IS A PARTIAL LIST OF PROPERTIES REPRESENTED BY JOHN NUZMAN

PROPERTY TYPE	LOCATION	SALE PRICE
Single Tenant Automotive Complex	Warren, MI	\$10,250,000
Single Tenant Net Leased Office	Wichita, KS	\$6,150,000
Net Leased Restaurant - Other	Kalamazoo, MI	\$1,200,000
Regional Shopping Center	Lithonia, GA	\$13,730,000
Shopping Strip	Toledo, OH	\$1,659,000
Shopping Strip	Lithia Springs, GA	\$4,006,000
Net Leased Discount	Taylor, MI	\$1,065,000
Shopping Strip	Gladwin, MI	\$1,715,000
Regional Shopping Center	Traverse City, MI	\$8,250,000
Net Leased Restaurant Fast Food	Wichita, KS	\$1,025,000
Net Leased Department Store	Edmond, OK	\$7,325,000
Regional Shopping Center	Midland, MI	\$11,025,000
Shopping Strip	Newnan, GA	\$2,350,000
Net Leased Discount	Harrisville, MI	\$705,000
Regional Shopping Center	Coldwater, MI	\$8,200,000
Neighborhood Shopping Center	Manistee, MI	4,400,000
Neighborhood Shopping Center	Holland, MI	3,100,000
Regional Shopping Center	Toledo, OH	\$9,500,000

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PROPERTY TYPE	LOCATION	SALE PRICE
Office	Brighton, MI	\$2,990,000
Net Leased Discount	White Cloud, MI	\$620,000
Community Shopping Center	St Johns, MI	\$5,850,000
Shopping Strip	Alpena, MI	\$2,750,000
Net Leased Auto Parts	Whitehall, OH	\$950,000
Net Leased Grocery Store	Holland, OH	\$9,900,000
Shopping Strip	Taylor, MI	\$4,225,000
Single-Tenant Office	Kalamazoo, MI	\$1,380,000
Net Leased Auto Parts	Duluth, MN	\$1,622,000
Shopping Strip	Pinconning, MI	\$860,000
Community Shopping Center	Flint, MI	\$8,000,000
Net Leased Auto Parts	Radcliff, KY	\$1,582,000
Regional Shopping Center	Columbus, OH	\$19,450,000
Shopping Regional	Troy, MI	\$9,500,000
Net Leased Discount	Highland Park, MI	\$900,000
Shopping Strip	Manistee, MI	\$3,150,000
Net Leased Drug Store	Springfield, OH	\$1,670,000
Shopping Strip	Midland, MI	\$9,880,000

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PROPERTY TYPE	LOCATION	SALE PRICE
Net Leased Auto Parts	Forked River, NJ	\$1,395,647
Net Leased Drug Store	Canton, MI	\$3,675,000
Net Leased Drug Store	Baton Rouge, LA	\$1,725,500
Net Leased Auto Parts	Lincoln Heights, OH	\$920,000
Community Shopping Center	Novi, MI	\$6,387,500
Net Leased Auto Parts	DeRidder, LA	\$770,736
Net Leased Auto Parts	Indianapolis, IN	\$800,000
Net Leased Auto Parts	New Castle, IN	\$680,000
Regional Shopping Center	Grand Blanc, MI	\$10,450,000
Net Leased Auto Parts	Dayton, OH	\$801,695
Net Leased Auto Parts	Indianapolis, IN	\$1,117,550
Community Shopping Center	Battle Creek, MI	\$3,370,000
Community Shopping Center	Georgetown Township, MI	\$2,950,000
Net Leased Drug Store	Battle Creek, MI	\$2,150,000
Community Shopping Center	Grand Rapids, MI	\$665,000
Net Leased Discount	Moore, OK	\$1,264,367
Net Leased Auto Parts	Saginaw, MI	\$840,000
Net Leased Dry Good	Clairton, PA	\$712,155

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