

PROFESSIONAL PROFILE



A. Scott Hensley, CCIM, SIOR
Principal
Industrial Specialist
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Clients include:
ABM Corporation
Martin Marietta Materials
RBC Centura
U-Haul
Kellogg
LESCO/John Deere
City of Charlotte
84 Lumber
The Building Center
Ingersoll Rand
Amerigas
Smurfit-Stone
Numerous local & regionally
owned companies

Business Experience

Scott has been a commercial real estate broker in the Charlotte region since 1994. Prior to moving to Charlotte, Scott worked in the marketing and sales department for IBM in Richmond and Roanoke, Virginia. His real estate career began with Walker Real Estate Group where he focused on sales and leasing of industrial properties. In 1999, Scott joined Piedmont Properties / CORFAC International and continues to focus and grow his business within the industrial sector.

Education

BS Degree in Marketing - Virginia Tech, 1992
CCIM Designation as issued by Commercial Investment Real Estate Institute
SIOR Designation as issued by Society of Industrial & Office Realtors

Affiliations & Licenses:

North Carolina Licensed Real Estate Broker
South Carolina Licensed Real Estate Broker
North Carolina Property & Liability Insurance License
National Association of Realtors (NAR)
Charlotte Region Commercial Board of Realtors (CRCBR)
Treasurer, 2011
Board of Directors, 2009-Present
North Carolina CCIM Chapter Member
CORFAC International
Board of Directors, 2007-Present
Business Development Committee, 2006-Present

Awards

Charlotte Business Journal, "40 Under 40", 2009
Charlotte Commercial Board of Realtors
President's Award, 2010
Multi-Million Dollar Award Winner, 1999-Present
Deal Maker Award-10 Year Award, 2009

