

# JORGE MATOS

Commercial Broker  
KW Commercial



## BACKGROUND - EDUCATION

Jorge Matos, CRB, GRI, has been actively involved in Sale and Leasing of Commercial Real Estate since 1987.

Jorge has sharpened his skills by attending hundreds of education hours closely and directly related with his functions and services including Commercial Investment Analysis, Market Analysis, Financial Analysis amongst others.

## REAL ESTATE EDUCATION

- ◆ Certified Real Estate Brokerage Manager Designation (CRB) [www.crb.com](http://www.crb.com)
- ◆ CRB 441 – Staying on Top of a Changing Market
- ◆ How to Run with the Top Dogs in Commercial Real Estate Course
- ◆ Introduction to Commercial Real Estate Analysis (CI 401, now CI-Intro)
- ◆ CCIM & IREM Success Series 2006 (Tampa)
- ◆ CI 101 - Financial Analysis for Commercial Investment Real Estate
- ◆ CI 102 - Market Analysis for Commercial Investment Real Estate
- ◆ CI 103 - User Decision Analysis for Commercial Investment Real Estate
- ◆ CI 104 – Investment Analysis for Commercial Investment Real Estate

## ASSOCIATION MEMBERSHIP

- ◆ National Association of Realtors
- ◆ Florida Association and Orlando Board of Realtors
- ◆ Council of Real Estate Brokerage Managers
- ◆ Hispanic Chamber of Commerce
- ◆ CRB Designee Member