
Felipe J. Echarte, Jr., Senior Associate **Director, National Multi Housing Group**



Company Profile

Since 1971, Marcus & Millichap Real Estate Investment Services has been the premier provider of investment real estate brokerage services. The foundation of our investment brokerage services is the depth of our local market knowledge. Our 35-year history of maintaining investor relationships in local markets enables us to be the best information source and transaction service provider nationally.

Marcus & Millichap has established itself as a leading, and expanding, investment real estate company, with more than 1,300 agents in 71 offices in markets throughout the United States that stand ready, willing and able to serve you and your real estate needs. Our strong suit has always been obtaining retail prices for our clients when representing them in the sale of their properties.

Marcus & Millichap specializes in selling income producing commercial property and in 2006 Marcus & Millichap closed over \$20.5 billion in investment transactions for private and institutional investors.

To help create an effective marketplace for our clients in the acquisition and disposition of investment real estate properties, Marcus & Millichap;

- Maintains a network among Agents that is truly unique to the industry - each agent has access to every property in the system and the tools to successfully sell the asset.
- Provides market research analysis for a variety of product types for regional and local markets.
- Makes every attempt to ensure that the properties we represent are pre-qualified and deliverable.
- Provides excellent access to financing through Marcus & Millichap Capital Corporation.
- Provides cutting-edge communication and marketing tools with access to the largest pool of investors nationwide.
- Takes pride in a genuine commitment to client services.

Mission Statement

At Marcus & Millichap, our mission is to help our clients create and preserve wealth by providing the best real estate investment sales, financing, research and advisory services available.

Professional History

Began career with Marcus & Millichap in August of 2000 became an Associate in April of 2004 and was promoted to Senior Associate in April of 2005. Whether it's helping to fine tune an investment strategy, analyzing investment scenarios, marketing a property or locating investment opportunities, as a professional broker with this outstanding firm, I can offer a superior level of expertise to help you achieve your real estate investment objectives.

Professional Affiliations

Director - National Multi Housing Group
Member - National Hospitality Group

Education

University of Florida, 1998
Bachelor of Science in Business Administration
Major - Finance
Minor - Economics

Achievement Awards

National Achievement Award - 2005
Awarded Company Sales Plaque - 2004, 2005
Awarded Company Sales Plaque-Gold Achievement Award - 2005

Marcus & Millichap **Real Estate Investment Services**

5900 N Andrews Avenue, Suite 100
Fort Lauderdale, FL 33309
Direct Office: 954-245-3444
Cellular: 954-529-3017
Facsimile: 866-294-6235
