

## Bill Eshenbaugh, ALC, CCIM

*As a land specialist for over 20 years of full time involvement in Tampa Bay Florida real estate investment, development, and brokerage, Eshenbaugh and the firm have emerged as an important influence on the area's growth and prosperity. Active involvement and leadership in the community and professional organizations puts the firm at the forefront of the Tampa Bay area's development. Bill and Eshenbaugh Land Company are positioned to professionally serve their clients throughout the Tampa Bay area.*



*"The Dirt Dog"*

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### PROFESSIONAL CREDENTIALS

- Accredited Land Consultant (ALC)
- CCIM designation
- Co-author & Senior Instructor of RLI course "Site Selection", Instructor for Land 101
- Graduate of Penn State University B.S. Degree in Finance & Real Estate

### AWARDS & HONORS

- Land Realtor of America –2003
- Florida "Land Broker of the Year"- 2002, 1998 & 1996

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#### FGCAR Awards

- 1<sup>st</sup> place "Top Producer" Land Broker-2000,2001, 2003,2005, 2006 (Regional Firm)
- 2<sup>nd</sup> place "Top Producer" Land Broker-1999, 2002,2004
- "Land Deal of the Year" Award 2001,2002,2003,2004, 2006 (Co Award with Associate Ryan Sampson, ALC)
- FGCAR Deal of the Year Award- 2002
- President of REALTORS® Land Institute (RLI) Florida Chapter – 1997 & 1998; Director 1994-2004
- NAIOP Member & Director-Tampa Chapter (Nat'l. Assoc. Office & Industrial)
- Member of Florida Gulfcoast Commercial Association of REALTORS® (FGCAR)
- Pasco County EDC Investor-Member
- Fl. Commercial Broker Network Partner, Emeritus
- District Council (ULI) Urban Land Institute
- Director & Member of Real Estate Investment Council – Tampa (REIC)
- Life Director of Tampa Bay Builders Association (TBBA)

### BUSINESS SERVICES

Eshenbaugh Land Company is a real estate firm specializing in land transactions that achieves results by analyzing a client's goals, offering the expertise of a highly qualified sales and marketing professional, and providing a spectrum of brokerage and commercial real estate services. Clients receive individual attention to their needs by Bill Eshenbaugh personally.

- The firm's dedication to quality service is evidenced by its years of accomplishments and achievements.
- Site Selections for Residential, Apartments, Retail, Office and Industrial users.
- Innovative marketing, targeting qualified buyers through creative resources.
- Marketing and strategic planning for real estate assets.
- Expert Witness Testimony on Land Issues
- 1031 Tax Deferred Exchanges.
- Senior Instructor RLI for "Site Selection" and "Introduction To Land Brokerage" courses throughout the US, Canada, and Mexico.
- Inaugural Inductee RLI Education Hall of Fame 2006

