

PROFESSIONAL PROFILE



David J. Murphy
Senior Vice President
Industrial Properties
Orlando, Florida 32801

david.murphy@cbre.com
T: 407.404.5020
F: 407.404.5001

Clients Represented

- Walt Disney
- JP Morgan
- Eastman Kodak
- AT&T
- Viacom
- Siemens
- Frito Lay
- Lockheed Martin
- Universal Studios
- RR Donnelley
- CalEast
- First Industrial
- Progress Energy
- CB Richard Ellis Investors
- American General
- FiServ
- Duke Realty
- RREEF
- Cardinal Health

Awards Received

- CBRE National Recognition Conference 2007
- NAIOP of Central Florida Industrial Broker of the Year : 2007, 2006, 2005, 2004, 2003, 1999
- Top 5 CB Richard Ellis Orlando Office: 2008, 2007, 2006, 2005, 2001, 2000 and 1999
- CCIM Industrial Award, Central Florida 2006, 2005, 2004
- CBRE Florida Top 25, 2008 2007, 2006, 2005, 2004, 2001, 2000, 1999
- Orlando Business Journal "Top 40 Under Forty" 2006
- CB Richard Ellis Eastern United States "Rookie of the Year" 1999
- CoStar Power Broker 2008, 2007, 2006, 2005, 2004, 2003

PROFESSIONAL EXPERIENCE

David Murphy is a recognized market leader in corporate representation and industrial investment sales. Mr. Murphy completed his first real estate transaction as an 18 year old college freshman selling properties between class work and hockey practice at Penn State. During his 18 year real estate career, he has won countless awards and is recognized as an expert in industrial real estate who is routinely quoted in national industrial publications. Mr. Murphy combines his unrelenting advocacy on behalf of his clients with strong technical real estate skills. He has an extensive background and is a Florida Certified General Appraiser as well as a member of the Appraisal Institute (MAI).

SIGNIFICANT ACCOMPLISHMENTS

As a result of his remarkable ability to successfully complete transactions, Mr. Murphy was named 2007 NAIOP of Central Florida "Broker of the Year", an unparalleled five consecutive years. Real Estate Florida Magazine named Mr. Murphy one of the Top 25 Commercial Brokers in Florida 2008. In addition, Mr. Murphy has received recognition as one of the top rising business stars in Orlando by the Orlando Business Journal based upon his business accomplishments and his contributions to the community. In addition, the Orlando Business Journal has named Mr. Murphy one of its "Top 40 under Forty" for 2006.

TYPE TRANSACTIONS	CLIENT	Size
Building Sale	Recoton Corporation	755,000 SF
Building Sale	JP Morgan Chase	366,000 SF
Building Sale	General Dynamics	360,000 SF
Investment Sale	CalEast	1,248,998 SF
Investment Sale	Sentinel	712,145 SF
Investment Sale	Duke Realty	622,749 SF
Investment Sale	Morgan Stanley	535,385 SF
Investment Sale	First Industrial Realty Trust, Inc.	325,000 SF
Lease	Recreational Warehouse	570,000 SF
Lease	Equity Industrial	555,000 SF
Lease	Robert Pattillo Properties	238,000 SF

PROFESSIONAL AFFILIATIONS

- CB Richard Ellis National Industrial Team
- CB Richard Ellis Special Properties Group
- CB Richard Ellis National Industrial Tenant Representation Team
- President Elect – Central Florida Commercial Association of Realtors
- Member of the Appraisal Institute (MAI)
- Society of Industrial and Office Realtors (SIOR)
- Certified Commercial Investment Member (CCIM)
- Member, Warehousing Education and Research Council (WERC)
- Member, Council of Supply Chain Management Professionals (CSCMP)
- Associate Member, NAIOP
- Associate Member, Urban Land Institute

EDUCATION

- Bachelor of Science, Real Estate, Pennsylvania State University
- Graduate level courses in advanced real estate financial analysis, Penn State

ACHIEVEMENTS

- Former member of the Penn State Nittany Lion Hockey Team
- Former professional hockey player with the Charlotte Checkers and Johnstown Chiefs of the East Coast Hockey League