



MARGERY H. JOHNSON

SENIOR DIRECTOR, INVESTMENT & LAND BROKERAGE SERVICES

Margery H. Johnson has been active in selling land in Central Florida since 1988 and has been with the Orlando office of Cushman & Wakefield since 1999.

Highlighting recent sales for which Ms. Johnson represented the seller are 100 mixed residential tract in the Fort Lauderdale area (2009), 5 mobile home parks in Florida and the Mid-West (2007-2010); a 366 acre mixed use commercial and resort property (20), a 48 acre mixed use office, retail and hotel tract (2006), 21 acres and 10 acres on South International Drive (2006 and 2005), a 170 acre business park (2001-2005), a 156 acre residential tract (2004), a 64 acre resort tract (2004), in addition to scores of other properties including multifamily, hotel, office, industrial and retail properties sold over the past 15 years. She has most recently sold bank-owned residential tracts (2009, 2010).

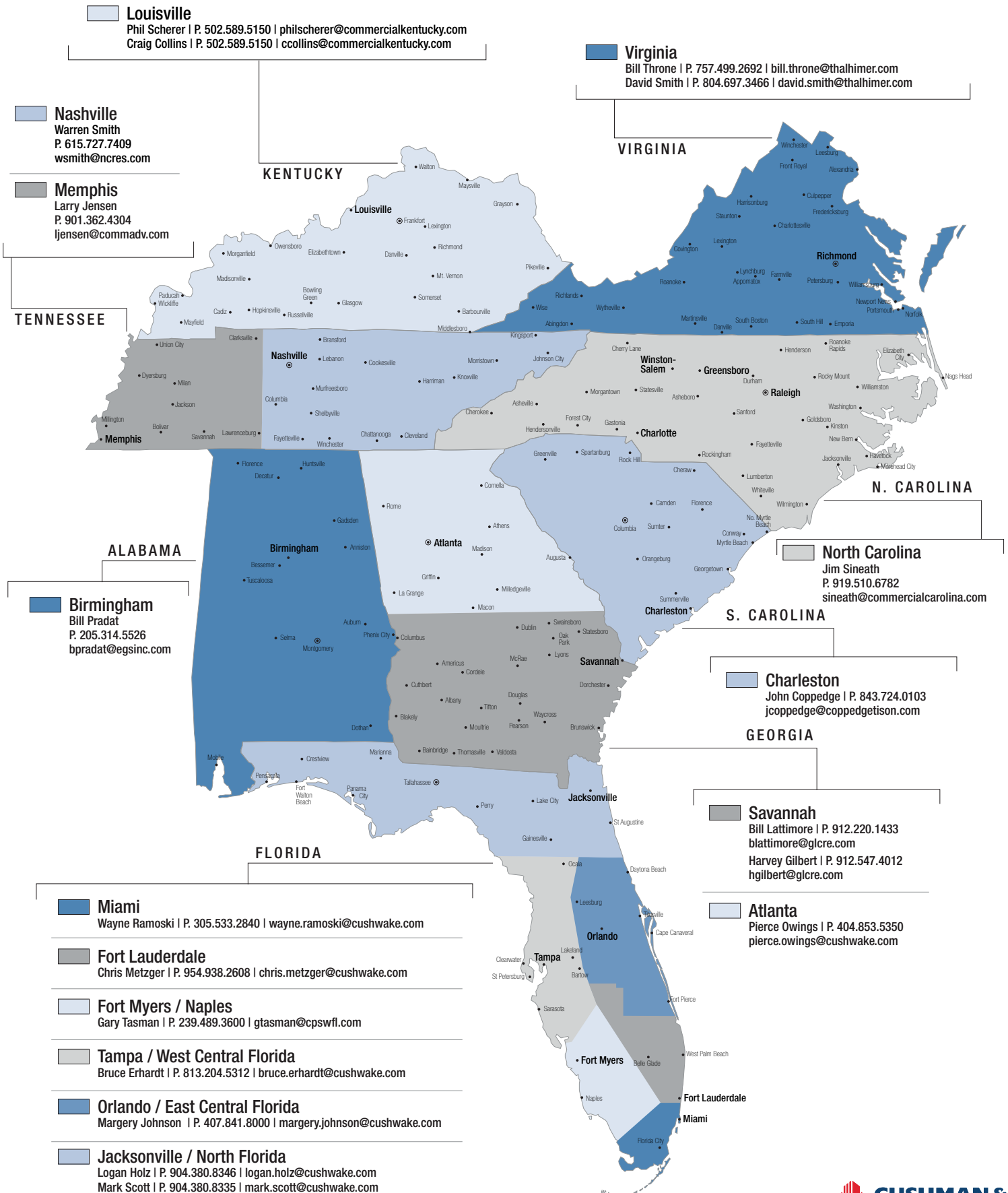
Clients Ms. Johnson has represented include:

Boeing Corp.	Al-Marah/Park Equus	Adaptec	Mercantile Bank
General Electric	Bel-Air Homes	Dillards Department Stores	Unipro Commercial
CTS Inc.	Jeno Paulucci	Mohamed Baroom	Alliance Partners
The Pizzuti Companies	Selby W. Sullivan	Universal Studios	Bank of Montreal

Ms. Johnson received her undergraduate degree from Vassar College and also earned an MA at the University of Manitoba in Canada. She did additional graduate work at Yale University, where she was admitted to Ph.D. candidacy. Later, she earned the CCIM designation. Her interest in working with overseas investors led her to pursue the CIPS (Certified International Property Specialist) designation.

A member of the founding Board of Directors of the Central Florida Commercial Real Estate Society, she was president of that 400-member group in 1999. She has served on the Board of Managers of the local CCIM District Branch and is an active member of NAIOP (National Association of Industrial and Office Parks), ICSC (International Council of Shopping Centers), ULI (Urban Land Institute), CREW (Commercial Real Estate Women); the Metro Orlando Economic Development Commission, and Leadership Orlando. She was recognized as the top Orange County (Orlando) land broker for 2006 by the Central Florida Commercial Association of Realtors (CFCAR) one of many awards she has received, including Deal of the Year and the Wilbur Strickland leadership award. In 2010, she received CFCAR's Top 10 Awards for both Investment Sales and Overall Production. In 2009, Ms Johnson received the "Woman of Influence" award from Real Estate Forum and #1 Land Broker awards from both NAIOP Orlando and CFCAR.

Cushman & Wakefield's Southeastern Land Brokerage Network





NAIOP

COMMERCIAL REAL ESTATE
DEVELOPMENT ASSOCIATION
CENTRAL FLORIDA CHAPTER

*2009 Land Broker
of the Year*

1st Place Margery Johnson
Cushman & Wakefield

for top production volume in land sale transactions, recognition by peers for integrity of business conduct, and exhibiting a high level of professionalism.



Margery Johnson receives the 1st Place award.



Margery Johnson

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RealEstateFlorida

2009 "Woman of Influence"

Johnson is known as one of the top land and investment brokerage professionals in Central Florida, yet she is also involved in non-core property types such as mobile home parks. She is a founding director of the Central Florida Commercial Association of Realtors and served as the group's president in 1999.

Her View: "Women have played an increasingly significant role since I started over 20 years ago, but we still have a long way to go in becoming leaders in this industry. The economic and social challenges facing our country may bring change to the business. Greater collaboration and cooperation among professionals will be one result of downsizing. We need to work together to foster the best possible outcome for investors and users."



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