

Personal Profile

Gary A. Watson, CCIM
Broker Associate
Commercial Real Estate

PERSONAL

Born 5/15/47

Pensacola Native/Graduate Escambia High School/Attended Pensacola Junior College
Honorable Discharge U.S. Army (E-5) / Vietnam '68-'69

EMPLOYMENT

1976 Licensed in State of Florida as Real Estate Broker
1991-2002 Beck Property Company (Broker/Salesman)
2002 Licensed in State of Alabama
2002-Present Exit Realty NFI-President Commercial Division (Broker Associate)

EXPERIENCE

Management

Mariner Mall / 387,000 SF / Brunos / Scotty's / Carmike Theater
Owner-Hibernia National Bank, New Orleans, LA (1991-1997)

Santa Rosa Plaza / 54,000 SF / Delchamps / Eckerds
Owner-N.A. Dalba/American United Life Ins. Co. (1988-1998)

Lexington Square / 72,000 SF / A&P-Jitney-Jungle
Owner-Rock Development, Fairfield, NJ (1994-1996)

Numerous Free-Standing Buildings

Leasing

U.S. Navy-GSA • Delchamps • Eckerds • Nalco Chemical • ST&T Telecomm • Premium Meat and Seafood • Amaar Doors • DeltaCom • Blimpies • Balcor • State of FL. Dept of Banking • Pensacola BBB • Home Care Services • Beltone • Metric Engineering • Fantastic Sam's • Bono's BBQ • Cash America • National Weight Loss Clinic • Scotty's Inc. • Domino's Pizza • Sikorsky Support • First American Title • Verizon Wireless • Lifeguard International • Dal-Tile • McBride Construction • J.G. Buehler & Company

Sales

Ford Motor Credit • FDIC • RTC • Aronov • Compass Bank • Barnett Bank • First Union Bank • AutoZone • Discount Auto Parts • The Mitchell Company • Precision Tune • Konover & Associates • Shidler Group • National Warehouse Inv. Corp. • SouthTrust Bank • Shamrock Ventures (Walgreens) • Nugget Oil • Emmitt, Inc. (Emmitt Smith) • Blackstone Group • Jehle Engineering • Chevron • Hibernia National Bank • Gulf Coast Signs • American Bank and Trust • Honey Baked Hams • Groovin Noovin • RGB Development, Inc. • Circle K • Amoco Oil • Sterling House • American United Life Ins. • Champion Realty • GTE Telecommunications • First Concord Group • KMC Telecommunications • Suburban Lodge • Home Stay Lodge • Anthony Properties • Halsco • Loftin Construction • Victory Developers • Burger King • Brown Marine • Citibank • AIG Baker • TIB Bank of the Keys • O'Reilly Auto Parts •

REFERENCES

Mr. Eddie Rogers	MMM Associates, Inc.-Site Location	334-928-7750
Mr. David Bruce	Hibernia National-Bank Management	504-533-2387
Mr. Dan Gilmore	RGB Development, Inc.-Site Location	850-434-6660
Mr. John Connors	Home Stay Lodge-Site Location	334-974-1150
Mr. Joe Loftin	Loftin Construction-Personal	850-476-7240
Mr. Don Jehle	Jehle Engineering-Personal	850-435-0059
Mr. Ken Naylor	People's First Bank-Personal	850-473-4327
Mr. Hal Hudson	Halsco-Personal	850-433-3940
Mr. John E. Hall Jr.	Investor-Personal	850-434-2313
Mr. Mike Shannon	Shannon Stroebel & Weaver-Personal	334-821-0928
Mr. Jack Hanchrow	D & L Development, Inc.-Site Location	334-260-0300
Mr. Rodney Shuckhart	TIB Bank of the Keys	239-594-3571

PROFESSIONAL ORGANIZATIONS

2003-Present	Member-Florida Association of Realtors Commercial Alliance Council
2004	Chairman - Pensacola Association of Realtors CID Committee
2002-2004	Director - Pensacola Chapter N.A.I.O.P.
1998-Present	Member Florida CCIM Chapter
1998	District Vice President - Florida CCIM Chapter
1997	Received CCIM Designation
1989	MLS Committee National Association of REALTORS
1988	President - Pensacola Association of REALTORS
1986-89	Director - Florida Association of REALTORS
1984-89	Director - Pensacola Association of REALTORS

CIVIC ORGANIZATIONS

Cordova Rotary-Club President 2004-2005
Panhandle Youth Assistance Program-Vice President
Mason / Scottish Rite / Hadji Shrine

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