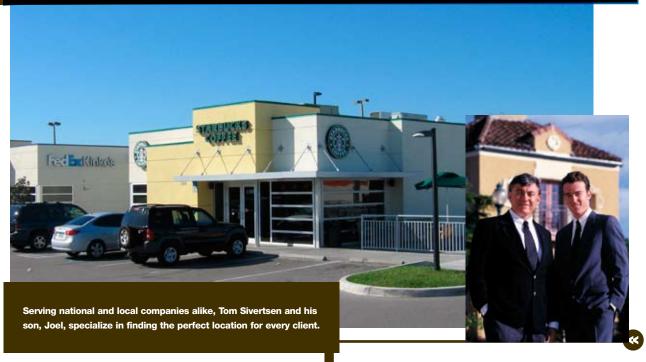
## Profile

## [Who's Who In **Development**]



## Sivertsen Commercial Real Estate

LOCATING UNDERVALUED DEVELOPMENT OPPORTUNITIES AND INVESTMENTS.

The Sarasota-based Sivertsen firm specializes in locating a range of properties for buyers—retail, industrial, office, and land—and has developed a niche finding value-added, highly visible, desirable locations for national corporate tenants—some that are not yet on the market.

Tom Sivertsen, broker/owner, holds the Certified Commercial Investment Member (CCIM) designation, the premier designation for commercial real estate practitioners. A 32-year real estate veteran with more than 22 years in Florida, Tom Sivertsen joined one of the largest real estate firms in Sarasota, Michael Saunders and Company, in 1992, and was the company's top producing agent in 1996.

## **Sivertsen Commercial Real Estate**

1800 Second St., Suite 960
Sarasota, FL 34236
(941) 955-2027 • www.sivertsencommercial.com

Joel Sivertsen, Tom's son and partner, is a Georgetown University graduate who specializes in marketing, research and analysis. Together they handle local and international marketing of select properties in Sarasota, Charlotte and Manatee counties, offering personal and individualized customer service.

A recent listing, located across U.S. 41 from the new Lowe's in Venice, is an underdeveloped site with 200 feet fronting U.S. Highway 41 and a fully occupied 8,000-square-foot retail building. The adjoining vacant parcel, included in the listing, makes it an ideal candidate for expansion.

The partners are also available to offer their expertise as part of your development team. Their most recent venture is a newly developed 4,500-square-foot retail project featuring Starbucks, FedEx Kinko's Office and Print Center, and Pawprint Essentials, a pet boutique, at U.S. 41 Bypass and Center Road in Venice. A similar 8,475-square-foot project is under way at the busy intersection of U.S. 41 and Cochran Boulevard, adjacent to Kmart, in Port Charlotte.

Let the experienced professionals at Sivertsen Commercial Real Estate handle your commercial, industrial and investment real estate purchase or sale.