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AUCTION MARKETING SPECIALISTS

Personal Property Appraiser

Court Appointed Receiver

Commercial Industrial Real Estate Brokerage



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About Randy Kincaid Auction Company & Randy Kincaid Realty

Randy Kincaid Auction Company was formed as a division of Kincaid Distributing Inc. in 1990. Kincaid Distributing Inc. is a Florida corporation established in 1975 and is wholly owned by Randy Kincaid. Randy Kincaid Auction Company has conducted hundred's of liquidation auctions throughout Florida and Georgia.

Clients have included Saks Fifth Avenue, Wal-Mart, federal bankruptcy court trustees, attorneys, insurance companies and banks.

The firm specializes in on site liquidations and has conducted auctions of just about every conceivable thing that could be exchanged for money including real estate, antiques, coins, jewelry, furniture, machinery, vehicles, medical equipment and new merchandise. Randy has served as a court appointed receiver to manage and sell a 70 unit mobile home park.

One of our largest undertakings was the total liquidation of the Florida Splendid China Theme Park in Kissimmee, FL. The job required 5 full days of auctions with as many as four simultaneous auctions daily to liquidate the 78 acre park including landscaping, equipment, buildings, inventory, and displays. As many as 500 bidders registered daily to buy everything from the Koi fish in the large pond to the stage lighting in the theaters.

Randy is the 2007 Grand Champion winner of the Prestigious NAA Marketing Competition. His "Auction of the Year Report" entry won over 900 other entries from all over the world. The report covered the recent liquidation of sports cars, office furnishings, collectibles seized by the Federal Trade Commission from a credit card scam operation.

Recently, the firm liquidated the assets of RKT Constructors in Kissimmee, including heavy trucks, trailers, track hoes, and other construction equipment. The client's presale estimate of \$600,000 was exceeded by more than 50% for a total of over \$900,000.

Another major accomplishment was the recent \$9,000,000 sale of a 141 room hotel in Kissimmee, FL.

Randy regularly attends conferences and seminars to keep abreast of the auction and real estate marketing industry and improve his professional skills. He holds CCIM designation in commercial real estate and the CAI designation in auctioneering.

Randy is the Past President of the Florida Auctioneers Association, active in the National Auctioneers Association and serves as an auctioneer's license and real estate license testing advisor for the State of Florida Department of Professional Regulation.

The company is fully computerized and maintains a web site for online marketing and to promote auctions.

Facilities include a 12000 sf building on a 8 acre tract with a newly renovated air conditioned auction gallery.



Staff:

The Kincaid staff has the experience, resources, and ability to handle every type of auction marketing need, Our network of auctioneers and realtors nationwide through the National Association of Auctioneers and the Commercial Real Estate Marketing Institute empowers us to undertake jobs throughout the country.

Assisting you:

Whether you are interested in liquidating a few pieces, an entire estate or a business, Randy Kincaid Auction Company will advise you on the best way to accomplish your objectives.