

Monte Brown
12201 W. Native Trail
Yorktown, Indiana 47396

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Business Phone: 765-289-2228

Business Experience

January 1998 to Present

I have worked with Coldwell Banker Lunsford Commercial Real Estate as a commercial real estate broker and have closed transactions ranging in value from \$6,000 to \$5.8 million.

April 1996 to December 1997

Real Estate Consultant

Services provided to clients: Construction design and management; provide analysis, recommendation, and complete administration of property acquisition and disposition; leasing representative for both owners and tenants; real estate development; property management telecommunication and data network design.

Clients: American National Bank and Trust Company, Ball Associates, BB&S Properties, Inc., Ball Brothers Foundation, Ball Hospital Foundation, Ball Memorial Hospital, Cardinal Health System, Charles Court LLC, Delaware Associates LLC, First Merchants Bank, Fisher Properties of Indiana, Minnetrista Corporation, Minnetrista Cultural Foundation, Mutual Federal Savings Bank, and Primary Care Delivery Corporation.

September 1986-January 1997

Ball Associates

Management and redevelopment of an extensive commercial real estate portfolio with locations in five different states. Worked with both for profit and not for profit family corporations. The real estate portfolio owned by the for profit corporations was liquidated in 1996 due to the age of the major shareholders. Assisted with the management of multimillion dollar investment portfolios in both the for profit and not for profit sectors. Oversaw the acquisition of computer hardware, software and telecommunications equipment.

April 1978-August 1986

American National Bank and Trust Company

Management of real estate held by trust department and commercial bank, managed three multi-million investment portfolios, (two fixed income and one equity), researched and developed computer hardware and software programs to assist with investment analysis.

Monte Brown

Education

Ball State University 1978
B.S. History and Political Science
Masters Degree in Communication and Information Sciences

Professional Designations

Commercial Real Estate Investment Institute
Certified Commercial Investment Member (CCIM) Designation November 1996
Institute of Real Estate Management
Certified Property Manager (CPM) Designation June 1992
Indiana Real Estate Brokers License 1979

Professional Affiliations

1999 President Indiana CCIM Chapter
Member Indiana CCIM Chapter
Member CCIM Institute
Member Institute of Real Estate Management
Member National Association of Realtors, Indiana Association of Realtors and
Mid-Eastern Indiana Association of Realtors

Community Affiliations

Member Board of Directors Muncie YMCA
Chairman YMCA Camp Crosley Board of Managers