



Debra Stracke Anderson CCIM, SIOR  
Founder and President

### **Corporate Biography**

Debra Stracke Anderson CCIM, SIOR is president of Sloan Street Advisors / ITRA Global, a commercial real estate firm based in the Washington, D.C. area. The company is the Washington, D.C. affiliate for the International Tenant Representative Alliance and serves a clientele ranging from entrepreneurial and governmental entities to Fortune 500 companies, such as NASA, Sysco Corporation, Publishers Circulation Fulfillment, Girne American University, Toole Design Group, DeCrane Aerospace, and many more.

Ms. Anderson founded the firm in 2000, following a successful career as an executive with major commercial real estate organizations. Her previous roles included Regional Vice President of Leasing for COMPASS Management and Leasing (a subsidiary of Equitable Real Estate) and Regional Managing Director of Asset Services for Insignia/ESG. She led teams in winning such awards as “Top National Leasing Team” and in achieving 95% portfolio occupancy during a significant market downturn, successfully securing stable government and corporate tenants for a variety of institutional and private property owners. Ms. Anderson’s many previous years of experience representing landlords on the other side of the table has afforded her current clients a significant advantage during negotiations for office, industrial and retail facilities.

Ms. Anderson is a member of the Society of Industrial and Office Real Estate (SIOR) and has earned the SIOR designation, based on significant transactional volume, for which only a small percentage of professionals have qualified. She is a Certified Commercial Investment Member of the CCIM Institute, where she earned the CCIM designation, denoting a graduate level education in commercial real estate. She is a frequent author on industry matters for various business publications and is a two-time nominee for the “Women Who Mean Business” award conferred by the *Washington Business Journal*. Ms. Anderson was selected by the *Washington Business Journal* and the *Mid-Atlantic Real Estate Journal* as one of the “Best of 2010” in the category of largest office lease transactions and as “Best of 2011” in other categories. In 2013, Ms. Anderson was selected one of the “Top Real Estate Professionals” in the region by a readership poll organized by *SmartCEO* magazine, in which she was one of only three awardees to receive more than five nominations from readers.

Ms. Anderson has served for several years on the ITRA Global Board of Directors, including two terms as Chairman. For her years of service, she received the Exemplary Service Award to recognize outstanding leadership and contributions to the organization. She has also served on the board of directors for several organizations that work to improve the lives of at-risk children and is a proud Air Force brat.