



Robert Festinger

Executive Biography

Robert Festinger is the Founder and Principal of Festinger Advisors LLC, a commercial real estate and hospitality advisory firm working with owners, lenders, investors, operators, and tenants. His focus areas include asset management, capital markets, leasing, acquisitions and dispositions, and strategic advisory. He has spent more than twenty-five years across institutional real estate, hospitality, and investment management, and his view has stayed consistent throughout: operations and finance only work when they're managed together.

He started in property operations, working directly with Host Hotels & Resorts, Hilton Hotels, Crescent Heights, Destination Hotels, and Starwood Hotels & Resorts. One project stands out from that period: helping lead the transformation of the Trump International Hotel Washington, D.C. into the Waldorf Astoria Washington D.C., one of the most prominent luxury hotel conversions in the country. It required getting ownership, lenders, and the brand aligned at every step, and it's the kind of project that shaped how he approaches everything since.

Most recently, Robert served as Senior Managing Director of CGI Investments LLC, reporting directly to ownership. His responsibilities there covered asset management, operations, fundraising, human resources, administration, and stakeholder engagement, across a portfolio exceeding \$1 billion in assets under management. Over his career he has overseen more than one million square feet of office and retail assets in Miami, Palm Beach, and Washington, D.C., working closely with investors, lenders, operators, and legal counsel to keep those assets performing.

On the capital markets side, he has sourced and structured more than \$1.5 billion in debt financing and taken part in equity raises exceeding \$200 million. His relationships there include Blackstone, Cerberus, MSD Partners, Deutsche Bank, Citibank, Popular Bank, and Starwood Capital. He has also advised ownership groups, family offices, tenants, and operators directly on acquisitions, dispositions, leasing, and day-to-day performance, and has worked with clients including LVMH, Richemont, UBS, FIBA, the Jose Andres Group, Sushi Nakazawa, Motek Restaurants, Ink Entertainment, RedBird, and the United States Postal Service.

Robert is also active in the South Florida business community. He was invited by the Mayor and Vice Mayor of Coral Gables to serve on both the Budget Advisory Board and the Trial Board and continues to serve on both today.

He is based in Coral Gables, Florida, where he leads Festinger Advisors from its offices at 55 Miracle Mile.

Education

Hofstra University, Frank G. Zarb School of Business - Master of Business Administration, 1998-2000.

Hofstra University - Bachelor of Arts, Political Science (Major), Economics (Minor), 1993-1997.