

Luis Alberto Colón, MBA, CCIM

Managing Director

Landmark Real Estate LLC

Current Responsibilities

Based in San Juan, Puerto Rico, Luis Alberto Colón is the Founder and Managing Director at Landmark Real Estate LLC. Mr. Colón works primarily with US-based brokerage entities in assisting corporate clients in analyzing their real estate needs and developing strategies to align real estate initiatives with overall business plans in Puerto Rico. His scope of services includes brokerage in sale and lease transactions for office, industrial, commercial and retail space, tenant and landlord representation, project consultation to developers of office and industrial buildings and market and strategic occupancy analysis.

Experience

Mr. Colón has over twenty-five (25) years in the commercial real estate industry and has experience in all commercial property types (office, industrial, flex, land, retail). Mr. Colón has played instrumental roles in the sale and lease transactions of many of the major commercial and industrial properties on the Island. Landmark's clients come from corporations in a variety of industries including health, aerospace, education, financial, manufacturing, insurance, legal, financial, manufacturing, logistics, pharmaceuticals and professional services.

Positions

Mr. Colón founded Landmark Real Estate LLC during 2011 after ten successful years as a partner at the San Juan, Puerto Rico-based Omni Realty Partners LLP. Prior to 2001, Mr. Colón held various managerial positions at The Coca-Cola Company and Kimberly Clark Corporation.

Education and Affiliations

Mr. Colón has been a Certified Commercial Investment Member (CCIM) since 2008 and holds a Master in Business Administration (MBA 1994) from the Indiana University Business School, Bloomington, IN. as well as Bachelor of Science (BS 1990) from St. Joseph's University, Philadelphia, PA. Luis Alberto Colón is a licensed real estate agent in the Commonwealth of Puerto Rico.



Experience

Client	Size (S.F.)
Honeywell	148,000
St. Jude Medical	144,000
Cobian's Plaza	127,000
MMM Healthcare	118,000
Humana	117,000
Toyota	115,000
Tesla	94,539
Citibank	90,000
Wells Fargo	78,000
Mead Westvaco	72,000
University of Phoenix	67,000
Amerisource Bergen	53,000
AIG	45,000
Santander	42,000
Clorox	40,000
Nova Southeastern U.	37,000
Scientific Games	34,000
Procter & Gamble	23,000
Deloitte	17,000
3M	17,000