



Fred Kermani, CCIM, AIA

Biography



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EXPERIENCE

Fred Kermani, CCIM, AIA is a licensed real estate broker in Florida and California and a licensed architect in Florida. With an impressive career that includes roles at industry leaders such as Coldwell Banker, CBRE, and CRE Consultants, he returned to Coldwell Banker Commercial in March 2026.

Fred offers a unique service to his clients, leveraging his extensive experience in design, planning, and real estate both domestically and internationally. His multidisciplinary background enables him to save clients time and money by providing a comprehensive range of services. Through feasibility studies and investment analysis, he assists clients in making informed decisions on alternative investments and development opportunities and exploring the best use of their properties. His track record of success demonstrates his hard work and dedication to meeting his clients' needs.

Fred has been practicing real estate in the U.S. since 1983. He has also been active in planning and architecture overseas and in the U.S. since 1967. Early in his career, he was instrumental in developing several major city master plans and transport networks. Fred participated in various residential and commercial developments in Naples and has been involved in numerous significant commercial real estate transactions, including vacant land and investment properties in Southwest Florida.

AFFILIATIONS

- Certified Commercial Investment Member (CCIM)
- American Institute of Architects (AIA)
- National Association of Realtors (NAR)
- Naples Area Board of Realtors (NABOR)
- Participant of Southwest Florida MLS System, covering Southwest Florida

ACHIEVEMENTS

- Number One Sales Associate CRE Consultants (2022)
- Highest Volume Commercial Properties & Land Sales in SW Florida MLS (1996-2022)
- Top 200 Associate CB Richard Ellis worldwide (2005)
- Number One Sales Associate Naples-Fort Myers for CBRE (2003, 2005, 2006, 2008)
- Number Nine Sales Associate worldwide for Coldwell Banker (2000)
- Number One Sales Associate in SE Region U.S. and in the State of Florida for Coldwell Banker (2000)
- Number One Sales & Listing Leader for Coldwell Banker (1997-1999)

EDUCATION

- Master in Architecture
- Master of Arts in Urban Design
- Diploma in Transport Design
- Graduate of CCIM Institute

CLIENTS REPRESENTED

- Barron Collier Companies
- BB & T Company
- Bechard Group
- Chlumsky Family
- Dollar General
- Dunkin' Donuts
- FDIC
- FL Bay Communities
- Florida Landmark Communities
- Greater Naples Area Fire District
- Harvest Ministries Churches of God
- IHOP
- Kennedy Funding
- Kraft Construction
- Northern Trust Bank
- Pulte Home Corp
- Rock Development Group
- Skillet's Restaurant
- Thalheimer Family
- The Family Church of SW Florida
- Toll Brothers
- Union Planters Bank

RECENT SUCCESSES

ADDRESS	SALE PRICE
The Landings Shopping Center, Sarasota	\$15,780,000
Riverwalk Apartments – 2515 First Street, Fort Myers	\$8,400,000
Shell Gas Station – 7770 Preserve Lane, Naples	\$5,800,000
54.51 Acres – 600 Chiquita Blvd S, Cape Coral	\$4,750,000
4.18 Acres – Pine Ridge Rd & I-75, Tract 92, Naples	\$4,734,000
4.03 Acres – Pine Ridge Rd & I-75, Tract 93, Naples	\$4,000,000
Family Church – 8882 Collier Blvd, Naples	\$3,800,000
5.8 Acres – 4001 Tamiami Trail E, Naples	\$2,832,064
10.47 Acres – Pine Ridge Rd & Livingston Rd, Naples	\$2,700,000

ADDRESS	SALE PRICE
2.33 Acres – Pine Ridge Rd & I-75, Tract 108, Naples	\$2,468,900
21.83 Acres – Immokalee Rd & Collier Blvd, Naples	\$1,850,000
4 Publix Anchored Outparcels – North Fort Myers	\$1,500,000
Zoomers – 17051 Safety Lane, Fort Myers	\$1,360,000
Church Building – 1201 Taylor Lane, Lehigh Acres	\$1,350,000
Social Security Building – 3174 Tamiami Trail E, Naples	\$1,200,000
1.27 Acres – 16351 Innovation Lane, Fort Myers	\$1,150,000
0.60 Acres – 1824 San Marco Road, Marco Island	\$1,100,000
BP Gas Station – 1410 Airport Road, Naples	\$1,050,000