



George W. Rosen
Curriculum Vitae

CREDENTIALS

- Licensed Real Estate Broker (BK 563031 and CQ1038529)
- Certified Business Broker (CBB)
- Certified Value Builder (CVB)
- Certified Mergers & Acquisitions Professional (CM&AP)

EDUCATION

University of Central Florida (BSBA Accounting)

- Miami-Dade Community College (AA in Business Administration)
- University of Hawaii – (Coursework)

**PROFESSIONAL
EXPERIENCE:**

Over 200 privately-held business transactions with revenues as high as \$280MM, including:

- Single and Multi-Unit Restaurant Chains;
- Light Manufacturing including Aerospace, Defense, Medical Devices, Electronics, Paper Converting & Tool & Die Machining;
- Medical Practices, DME Companies, HHA's & ALF's;
- General and Specialty Construction Contractors
- Accounting Practices
- Strong Project Management and Organizational Leadership skills.
- Persuasive and Principled Negotiator able to see beneath the surface of apparent conflicts to uncover the underlying interests.
- Consulting in operations, finance, and business strategies.
- Advanced financial modeling and financial statement analyses.
- Strong background in sourcing funding for privately held ventures including conventional financing, SBA funding and private placements.

**BUSINESS
EXPERIENCE:**

Florida Business Valuations, LLC Orlando, FL
Mgr. Member, Business Planning/Valuations (2010 – Present)

Contango Investments, Inc. Orlando, FL
Broker of Record & CFO, Business Broker (2005 – Present)

Corporate Investments International, Inc. Orlando, FL 32804
Mergers and Acquisitions Division
Sr. Associate, Business Appraiser for M&A Group (1993 – 2005)

**BUSINESS
EXPERIENCE**
(Continued)

Classic American Properties International, Inc. Orlando, FL 32801
Associate, Tenant Representative Chain-Restaurants (1990 – 1993)

Studebakers Nightclubs of Florida, Inc. Florida
Director of Operations (1989 – 1991)

Chi-Chi's Mexican Restaurants
Five-Units throughout Hawaii
Kitchen Manager (1985 – 1989)

**CONTINUING
EDUCATION:**

- Kennesaw State University Certified, (MA&AP) Mergers & Acquisitions Professional;
- National Association of Certified Valuation, (CVA) Analysts Business Valuation Certification and Training Center;
- Institute of Business Appraisers, (CBA) designation coursework and comprehensive exam;
- International Business Brokers Association, Certified Business Intermediary (CBI);
- Florida Business Brokers Association, Certified Business Broker (CBB)
- The Value Builder System™ (CVB) Certified Value Builder;
- Numerous investment, finance and small business topics;
- Appraisal Institute coursework related to commercial property appraisal and USPAP reporting;
- National Association of Certified Development Companies SBA 504 Loan Underwriting;
- Dynamic Public Speaking Specialization, University of Washington
- Duolingo French Fluency: Basic - Jan 2017 - Present
- Duolingo Spanish Fluency: Intermediate - Jun 2016 – Present
- Data Driven Decision Making - PwC Certification Date Oct 2016
- Data Analysis Using Excel - PwC Certification Oct 2016
- Problem Solving in Excel - PwC Certification Oct 2016

OTHER

- Board Member, Providing Autism Links and Support
- Past State Board Treasurer, Business Brokers of Florida (BBF)
- Instructor for BBF on Business Valuation
- Past Central Florida Board Member of Business Brokers of Florida (BBF)
- Past Medical Office Resources of Florida (MOROF)
- Instructor for Lorman Education Services on Small Business Sales
- Florida SBDC at UCF – Advisory Board Council