

COMMERCIAL REAL ESTATE ADVISOR

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PROFILE

Maria M. Lebron is a real estate professional based out of Orlando, Florida, affiliated with Avanti Way Realty. She has over six years of experience as a Commercial Real Estate Advisor, specializing in both commercial and residential real estate.

PROFESSIONAL MEMBERSHIPS & AFFILIATIONS

Osceola REALTORS Association

- OSCAR Star of the Year Award 2025
- Executive Board Treasurer 2025
- Board of Directors Director (2021 to 2024)
- Public Policy Committee Chair (2024)
- Public Policy Committee Vice Chair (2023)
- Public Policy Committee Member (2021 2022)
- Affordable Housing Committee Member (2021 2022)
- Grievance Committee Member (2021 2023)
- REALTOR Rising Star of The Year Award (2022)
- Major Investor Sterling (2023)

Florida REALTORS

- Board of Directors Director 2023 to Present
- Member (2019 Present)

National Association of REALTORS

- Member (2019 to Present)
- REALTOR NRDS # 261223978

National Association of Hispanic Real Estate Professionals

- Member (2022, 2024)
- Board of Directors Director of Marketing (2024)
- Board of Directors Director of Sponsorship (2022)



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PROFESSIONAL MEMBERSHIPS & AFFILIATIONS

CCIM Central Florida Chapter

Member (2023 - Present)

Womens's Council of Real Estate - Osceola Chapter

• Member (2023)

City of Kissimmee Government

Historic Preservation Board Member (2019 to Present)

State of Florida DBPR Division of Real Estate

Sales Associate License # SL3409595 (2018 to Present)

EDUCATION

National Association of REALTOR Official Designations

- Accredited Buyers Representative (ABR) Designation (6/2024)
- Certified International Property Specialist (CIPS) Designation (2023,2024)
- Commitment to Excellence (C2EX) Endorsement (2020)

Real Estate Express

Florida Broker Pre-licensing Certificate (2022)

Nishad Khan, Esq / Central Florida Real Estate Courses

• Divorce and Real Estate (2021)



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EDUCATION

CCIM Institute

- Calculating Value for Investment & Rental Properties
- Developing Your Commercial Real Estate Business
- Leasing Commercial Real Estate
- Role of Demographics and Market Data in Commercial Real Estate

CENTURY 21 UNIVERSITY

- Advanced Commercial Advisor (ACA) Program (2019)
- Introduction to Commercial Real Estate (2019)

Azure Tide Realty All Florida School of Real Estate

• 45 hour Post Licensing Course (2019)

Kissimmee School of Government, Kissimmee, Florida

• Certificate of Achievement (2018)

Cameron Academy of Real Estate, Orlando, Florida

• 63 hour FREC Course 1 for Sales Associate (2018)

Real Estate Career Institute, Agawam, MA

40 hour Real Estate Pre-Licensing Course (2014)

Springfield Technical Community College, Springfield, MA

Associate in Science in Business Adminstration & Management (2013)



COMMERCIAL REAL ESTATE ADVISOR

PROFESSIONAL EXPERIENCE

Avanti Way Realty - Residential & Commercial Divisions

- Commercial Advisor, REALTOR (2024 to Present)
- · Market Analysis and Strategy
- Client Representation and Negotiation
- Transaction Management
- Networking and Relationship Building

CENTURY 21 Carioti - COMMERCIAL Division

- Commercial Advisor, REALTOR (2019 to Present)
- Market Analysis and Strategy
- Client Representation and Negotiation
- Transaction Management
- · Networking and Relationship Building

Keller Williams Realty

- Residential REALTOR (2019)
- Client Representation
- Market Analysis
- Property Marketing
- Transaction Coordination

City of Kissimmee Government

- Historic Preservation Board Member (2019 to Present)
- Review: Evaluate applications and issue certificates of appropriateness for changes to historic properties.
- Recommend: Propose the designation or rescission of local historic landmarks and districts.
- Maintain: Keep and update an inventory and database of historic properties.
- Promote: Increase public awareness and engagement in historic preservation efforts



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PROFESSIONAL EXPERIENCE

Osceola Council on Aging

- Meals on Wheels Volunteer (2020 to Present)
- Meal delivery
- Elderly support
- · Community service
- Outreach

Political Campaign Volunteer

- Campaign Staff, Angela Eady Mayoral Campaign (2020)
- Campaign Staff, Angela Eady Commissioner Campain (2022)

Lebron Properties, Springfield, MA

Property Manager (2008 to 2015)

Memorial Sloan Kettering Cancer Center, New York, NY

Physician Office Assistant to the Chief of Pediatric Surgery

Thomas Publishing Company, New York, NY

- Receiving & Distribution Supervisor Contract Administration
- Administrative Assistant to Associate Publisher