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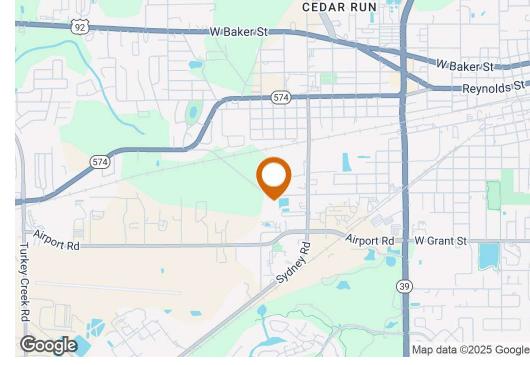


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Offering Summary

Power:

Apexes/Eaves:

\$1,800,000 **Asking Price: Property Type:** Industrial Property Subtype: Warehouse/Distribution Square Footage: 14.340 SF \$/SF: \$125.52/SF Lot Size: 1.43 Acres Zoning/FLU: M-AP / Industrial **Effective Year Built:** 2000 / 1996 Dock Door (1x): 10' x 10' Grade Doors (2x): 12' x 14' and 9.25' x 9.25' Office/Bath/Conference: 6/3/1

1P 100A 120/240V

15.5' to 16.5' / 12.15' to 13'

Property Overview

Located just 5 minutes off of Interstate 4, this well-positioned building offers a strong value-add opportunity through minor lease repositioning. The tenant has been at this location since 2019 and is currently in their first (of two) 3-year option. The current option concludes 9/25, and either the landlord or tenant can renegotiate or reject option two with notice.

Mayo Ag Services is a 4th-generation, family-owned ag supply company serving farmers since 1957. They operate across FL, GA, and AL. Over the decades, they've grown into a full-service fertilizer, seed, crop protection, and trusted advice provider.

Call Vinh with questions or to schedule a walk-through (863) 315-4595

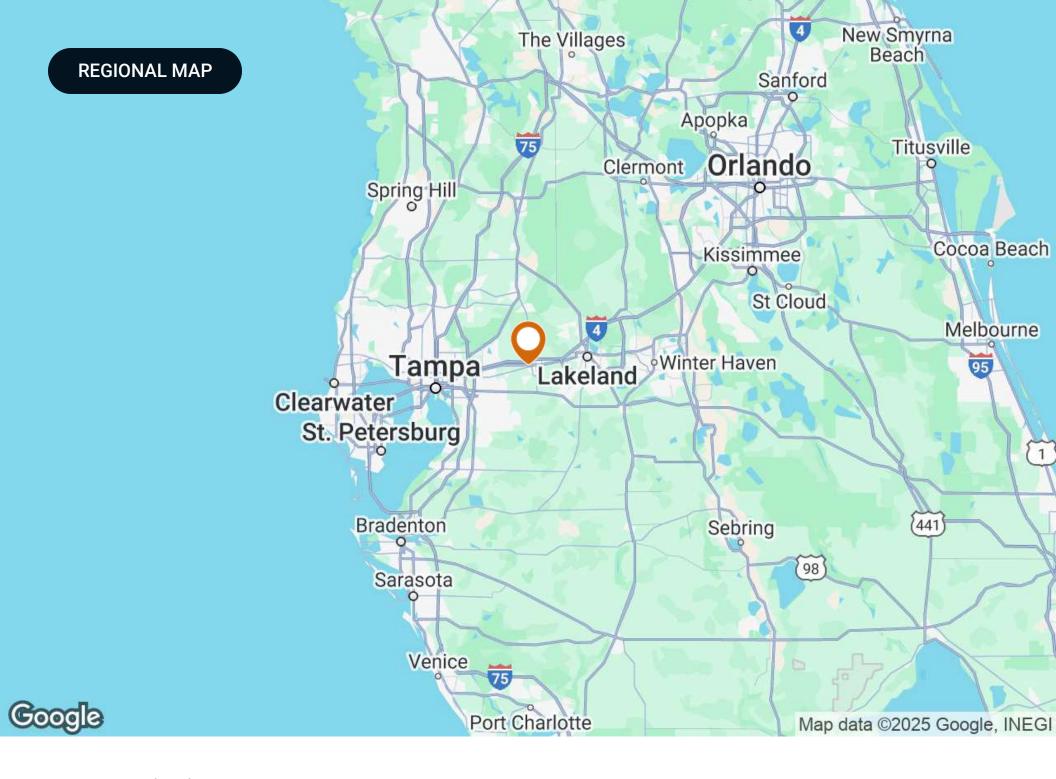
Property Highlights

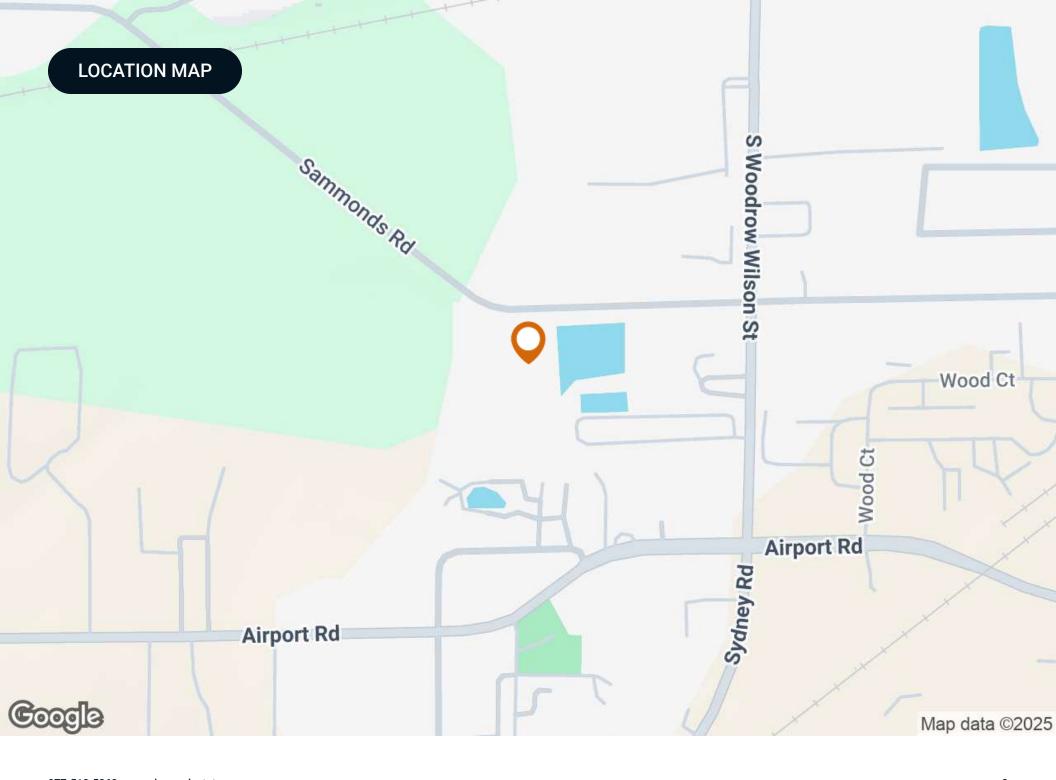
- Just 5 minutes from Interstate 4
- Strong value-add potential through lease repositioning
- Long-term tenant (Mayo Ag Services) in place since 2019

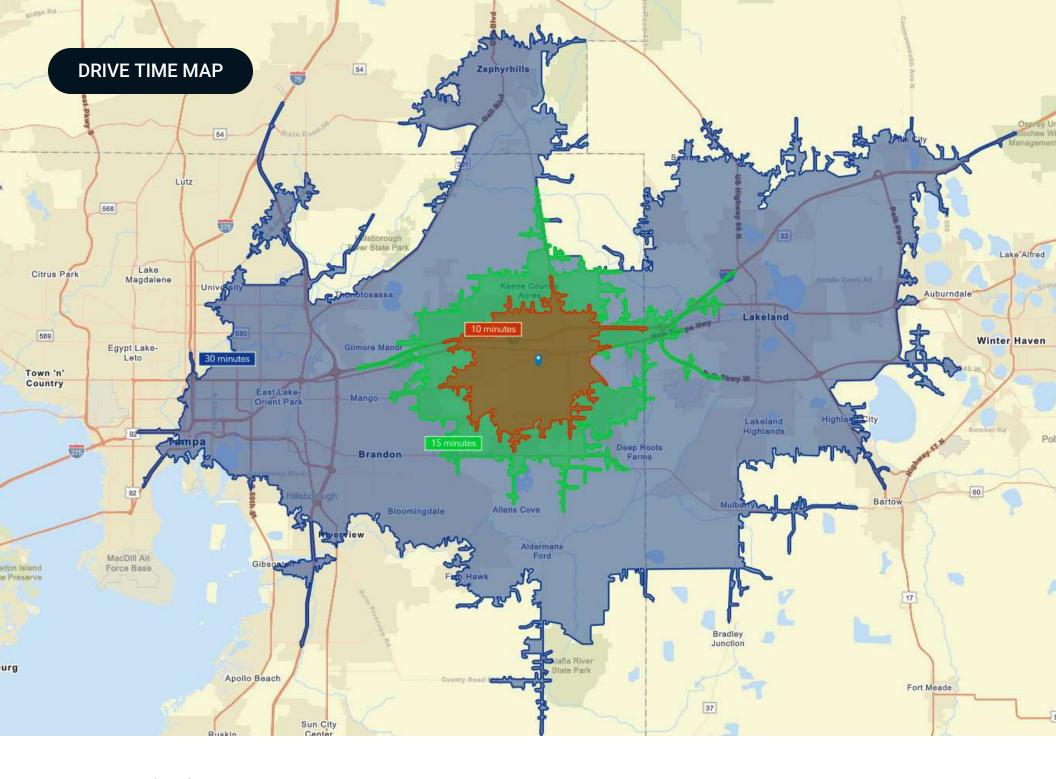
PROFORMA

| As Is - 260 | 7 Sammon | ds Rd | | Yr 1 - (Renegotiate Option 2 in Sept. '25) | | | | | | |
|--|--|--------|---------|--|---|-----------|----------------|--|--|--|
| <u>Tenant</u> | Base Annual | SF | \$/SF | <u>Tenant</u> | Base Annual | <u>SF</u> | \$/SF | | | |
| Mayo Fertilizer | \$97,200 | 14,340 | \$6.78 | Mayo Fertilizer | \$143,400 | 14,340 | \$10.00 | | | |
| | \$97,200 | | | | \$143,400 | | | | | |
| Additional Income | | | | Additional Income | | | | | | |
| Prop Tax Reimbursement | \$13,413.62 | | | Reimbursements | \$22,450.00 | | | | | |
| Prop Insurance Reimburs. | \$3,367 | | | | \$22,450.00 | | | | | |
| Common OpEx | \$1,800 | | | | | | | | | |
| | \$18,580.62 | | | Total Gross Income | \$165,850.00 | | | | | |
| Total Gross Income | \$115,780.62 | | | <u>Expenses</u> | | | | | | |
| | | | | Prop Tax | \$14,000.00 | | | | | |
| Expenses | | | | Prop Insurance | \$6,450 | | | | | |
| Prop Tax | \$13,413.62 | | | Repairs & Maintenance | \$2,000 | | | | | |
| Prop Insurance | \$6,450 | | | · | \$22,450.00 | | | | | |
| Repairs & Maintenance | \$1,200 | | | | | | | | | |
| | \$21,063.62 | | | Net Operating Income | \$143,400.00 | | | | | |
| Net Operating Income | \$94,717.00 | | | Asking Price | \$1,800,000 | | | | | |
| | | | | Asking Cap Rate | 7.97% | | | | | |
| Asking Price | \$1,800,000 | | | Op Ex \$/SF | \$1.57 | | | | | |
| Asking Cap Rate | 5.26% | | | | | | | | | |
| Tenant | 7 Sammond Base Annual | SF | \$/SF | Tenant | Base Annual | SF | \$/SF | | | |
| Mayo Fertilizer | \$147,702 | 14,340 | \$10.30 | Mayo Fertilizer | \$152,133 | 14,340 | \$10.61 | | | |
| , | \$147,702 | , | 420.00 | , | \$152,133 | , | 4 20.00 | | | |
| Additional Income | 72, | | | Additional Income | ¥===,=== | | | | | |
| Reimbursements | \$22,674.50 | | | | | | | | | |
| | | | | Reimbursements | \$22.901.25 | | | | | |
| | \$22,674.50 | | | Reimbursements | \$22,901.25 \$22,901.25 | | | | | |
| Total Gross Income | \$22,674.50 \$170,376.50 | | | Reimbursements Total Gross Income | | | | | | |
| | | | | | \$22,901.25 | | | | | |
| Total Gross Income Expenses Prop Tax | | | | Total Gross Income | \$22,901.25 | | | | | |
| <u>Expenses</u> | \$170,376.50 | | | Total Gross Income Expenses | \$22,901.25 \$175,034.31 | | | | | |
| Expenses Prop Tax | \$170,376.50 \$14,140.00 | | | Total Gross Income Expenses Prop Tax | \$22,901.25 \$175,034.31 \$14,281.40 | | | | | |
| Expenses Prop Tax Prop Insurance | \$170,376.50 \$14,140.00 \$6,514.50 | | | Total Gross Income Expenses Prop Tax Prop Insurance | \$22,901.25 \$175,034.31 \$14,281.40 \$6,579.65 | | | | | |
| Expenses Prop Tax Prop Insurance | \$170,376.50 \$14,140.00 \$6,514.50 \$2,020.00 | | | Total Gross Income Expenses Prop Tax Prop Insurance | \$22,901.25 \$175,034.31 \$14,281.40 \$6,579.65 \$2,040.20 | | | | | |
| Expenses Prop Tax Prop Insurance Repairs & Maintenance | \$170,376.50 \$14,140.00 \$6,514.50 \$2,020.00 \$22,674.50 | | | Total Gross Income Expenses Prop Tax Prop Insurance Repairs & Maintenance | \$22,901.25 \$175,034.31 \$14,281.40 \$6,579.65 \$2,040.20 \$22,901.25 | | | | | |
| Expenses Prop Tax Prop Insurance Repairs & Maintenance Net Operating Income | \$170,376.50 \$14,140.00 \$6,514.50 \$2,020.00 \$22,674.50 \$147,702.00 | | | Total Gross Income Expenses Prop Tax Prop Insurance Repairs & Maintenance Net Operating Income | \$22,901.25 \$175,034.31 \$14,281.40 \$6,579.65 \$2,040.20 \$22,901.25 \$152,133.06 | | | | | |









BENCHMARK DEMOGRAPHICS

| | 1 Mile | 2 Miles | 3 Miles | 10 Mins | 15 Mins | 30 Mins | Zip 33563 | Plant City | Hillsborough County | FL | US |
|----------------------------------|----------|----------|----------|----------|----------|----------|-----------|------------|------------------------|------------|-------------|
| Population | 6,336 | 24,182 | 44,310 | 49,170 | 83,966 | 914,736 | 27,594 | 41,688 | 1,552,366 | 22,779,514 | 338,440,954 |
| Households | 2,295 | 9,319 | 16,396 | 18,145 | 31,306 | 378,687 | 10,414 | 15,246 | 637,199 | 10,438,861 | 145,184,826 |
| Families | 5,048 | 19,501 | 36,033 | 40,013 | 68,312 | 695,153 | 22,195 | 33,990 | 1,200,180 | 17,601,365 | 263,318,296 |
| Average Household Size | 2.82 | 2.70 | 2.80 | 2.81 | 2.83 | 2.53 | 2.78 | 2.80 | 2.54 | 2.45 | 2.53 |
| Owner Occupied Housing Units | 1,082 | 5,158 | 10,054 | 11,183 | 11,183 | 208,601 | 5,880 | 9,311 | 360,880 | 6,029,935 | 84,133,084 |
| Renter Occupied Housing Units | 1,118 | 3,650 | 5,500 | 5,940 | 8,635 | 140,309 | 3,894 | 5,254 | 236,142 | 3,054,947 | 46,583,487 |
| Median Age | 34.6 | 36.6 | 36.5 | 36.5 | 37.6 | 38.0 | 35.8 | 36.2 | 38.2 | 43.5 | 39.3 |
| Housing Unit/Household Ratio | 1.10 | 1.09 | 1.08 | 1.08 | 1.09 | 1.12 | 1.10 | 1.06 | 1.08 | 1.19 | 1.12 |
| Adjusted Population | 6,196 | 23,458 | 42,568 | 47,461 | 81,527 | 917,056 | 27,001 | 39,422 | 1,499,535 | 24,122,879 | |
| Income | | | | | | | | - | | | |
| Median Household Income | \$55,914 | \$61,725 | \$64,918 | \$65,161 | \$67,412 | \$65,431 | \$57,906 | \$65,369 | \$76,222 | \$74,715 | \$79,068 |
| Average Household Income | \$76,436 | \$83,815 | \$87,465 | \$88,824 | \$91,443 | \$91,037 | \$73,243 | \$86,720 | \$111,324 | \$105,305 | \$113,185 |
| Per Capita Income | \$26,470 | \$30,196 | \$30,612 | \$30,836 | \$31,630 | \$34,832 | \$25,966 | \$30,333 | \$42,897 | \$42,078 | \$43,829 |
| Trends: 2024 - 2029 Ann | ual Grov | wth Rate | | | | | | | | | |
| Population | 0.97% | 0.55% | 0.97% | 0.54% | 1.97% | 1.25% | 0.38% | 1.18% | 0.97% | 0.93% | 0.38% |
| Households | 1.03% | 0.60% | 1.03% | 0.62% | 2.22% | 1.31% | 0.44% | 1.32% | 1.03% | 1.09% | 0.61% |
| Owner HHs | 1.08% | 0.65% | 1.08% | 0.66% | 2.24% | 1.37% | 0.48% | 1.33% | 1.10% | 1.15% | 0.64% |
| Median Household Income | 3.56% | 3.74% | 3.56% | 3.78% | 3.92% | 3.73% | 3.77% | 3.86% | 3.32% | 3.25% | 2.95% |

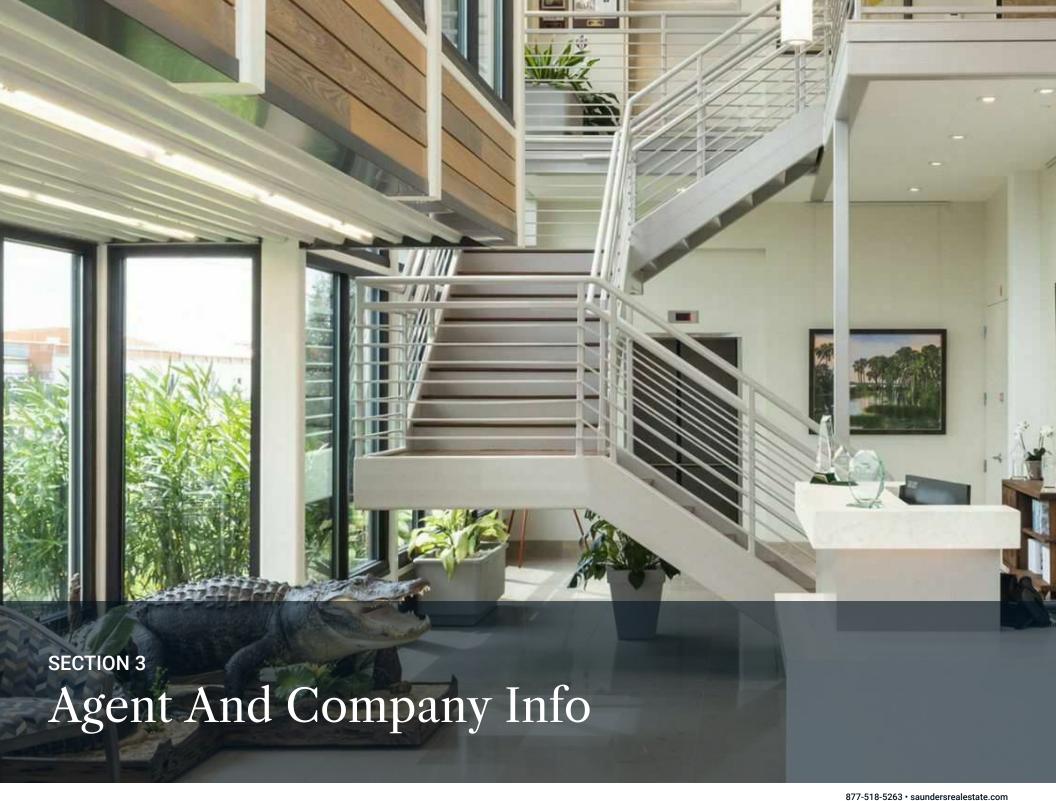
May 2025

[•] Over 83,000 people with a median age of 37.6 within a 15-minute drive from the property.

[•] Median household income of over \$64,000 within a 3-mile radius from the property.

| | 1 Mile | 2 Miles | 3 Miles | 10 Mins | 15 Mins | 30 Mins | Zip 33563 | Plant City | Hillsborough County | FL | US |
|----------------------------|--------|---------|---------|----------|-------------|---------|-----------|------------|------------------------|-------|-------|
| | | | | Househol | ds by Inco | me | | | | | |
| <\$15,000 | 8.3% | 7.7% | 7.8% | 7.9% | 7.9% | 9.4% | 9.0% | 8.2% | 7.8% | 8.4% | 8.6% |
| \$15,000 - \$24,999 | 10.4% | 7.7% | 6.8% | 6.7% | 6.6% | 7.1% | 8.0% | 6.5% | 5.4% | 6.6% | 6.3% |
| \$25,000 - \$34,999 | 17.8% | 15.4% | 14.3% | 14.2% | 13.7% | 12.9% | 16.2% | 14.6% | 11.8% | 11.0% | 10.1% |
| \$35,000 - \$49,999 | 5.0% | 7.4% | 6.6% | 6.6% | 6.6% | 7.9% | 7.6% | 5.9% | 5.3% | 7.4% | 6.7% |
| \$50,000 - \$74,999 | 25,2% | 20.7% | 21.0% | 20.8% | 19.8% | 18.1% | 21.9% | 21.2% | 18.8% | 16.9% | 15.7% |
| \$75,000 - \$99,999 | 12.6% | 14.1% | 13.2% | 13.2% | 13.7% | 13.6% | 15.2% | 13.9% | 13.6% | 13.6% | 12.8% |
| \$100,000 - \$149,999 | 8.7% | 13.0% | 15.1% | 14.9% | 15.6% | 16.1% | 13.4% | 15.4% | 15.5% | 17.2% | 17.6% |
| \$150,000 - \$199,999 | 8.5% | 9.8% | 10.2% | 10.2% | 10.0% | 7.7% | 6.7% | 9.9% | 9.3% | 8.6% | 9.5% |
| \$200,000+ | 3.4% | 4.2% | 4.9% | 5.4% | 6.2% | 7.2% | 1.9% | 4.5% | 12.4% | 10.4% | 12.6% |
| | | | | Populat | ion by Age | 9 | | | | | |
| 0 - 4 | 8.3% | 8.0% | 8.1% | 18.9% | 7.8% | 7.1% | 8.3% | 8.1% | 7.0% | 6.7% | 7.3% |
| 5 - 9 | 8.5% | 8.3% | 8.4% | 7.4% | 8.2% | 7.5% | 8.6% | 8.4% | 7.4% | 7.2% | 7.7% |
| 10-14 | 8.8% | 8.7% | 8.9% | 8.0% | 9.1% | 7.9% | 9.1% | 9.0% | 7.8% | 7.7% | 8.0% |
| 15-19 | 9.5% | 9.3% | 9.2% | 8.2% | 9.1% | 9.2% | 9.3% | 9.0% | 8.5% | 8.3% | 8.5% |
| 20-24 | 10.0% | 9.3% | 9.0% | 8.0% | 9.1% | 10.0% | 8.9% | 9.1% | 9.2% | 8.7% | 9.0% |
| 25-29 | 9.2% | 8.8% | 8.6% | 7.5% | 8.5% | 9.2% | 8.4% | 8.7% | 9.2% | 8.4% | 8.6% |
| 30-34 | 9.3% | 8.9% | 8.8% | 7.7% | 8.7% | 9.4% | 8.8% | 8.8% | 9.4% | 9.0% | 9.3% |
| 35-39 | 8.5% | 8.7% | 8.9% | 7.8% | 8.7% | 8.7% | 9.0% | 9.0% | 9.0% | 8.9% | 8.9% |
| 40-44 | 7.8% | 8.2% | 8.2% | 7.3% | 8.2% | 8.2% | 8.2% | 8.1% | 8.9% | 8.9% | 8.8% |
| 45-49 | 6.9% | 7.4% | 7.3% | 6.4% | 7.3% | 7.4% | 7.3% | 7.4% | 7.9% | 8.2% | 7.8% |
| 50-54 | 7.1% | 7.5% | 7.5% | 6.6% | 7.8% | 7.8% | 7.4% | 7.4% | 8.2% | 9.0% | 8.2% |
| 55-59 | 6.2% | 6.9% | 7.0% | 6.2% | 7.5% | 7.6% | 6.6% | 6.9% | 7.6% | 9.1% | 7.9% |
| 60-64 | 6.5% | 7.3% | 7.3% | 6.5% | 8.0% | 7.9% | 6.9% | 7.2% | 7.6% | 9.9% | 8.3% |
| 65-69 | 5.6% | 6.5% | 6.3% | 5.6% | 6.9% | 7.1% | 5.9% | 6.1% | 6.5% | 9.3% | 7.6% |
| 70-74 | 4.2% | 5.1% | 4.8% | 4.3% | 5.3% | 5.9% | 4.7% | 4.8% | 5.3% | 8.3% | 6.2% |
| 75-79 | 3.7% | 4.2% | 4.0% | 3.5% | 4.3% | 4.7% | 3.8% | 3.9% | 4.1% | 6.8% | 4.7% |
| 80-84 | 2.7% | 2.7% | 2.5% | 2.2% | 2.7% | 2.8% | 2.4% | 2.4% | 2.5% | 4.2% | 2.8% |
| 85+ | 2.8% | 2.6% | 2.4% | 2.1% | 2.5% | 2.5% | 2.4% | 2.4% | 2.3% | 3.8% | 2.7% |
| | | | | _ | | | | | | | |
| | | | | | d Ethnicity | | | | | | |
| White Alone | 31.5% | 37.1% | 39.1% | 43.6% | 41.4% | 43.2% | 34.0% | 38.8% | 38.9% | 44.3% | 50.4% |
| Black Alone | 9.1% | 8.7% | 8.8% | 7.7% | 6.3% | 14.7% | 10.4% | 9.2% | 12.6% | 11.7% | 10.4% |
| American Indian Alone | 0.9% | 0.6% | 0.6% | 0.7% | 1.0% | 0.5% | 0.6% | 0.5% | 0.4% | 0.4% | 1.0% |
| Asian Alone | 1.1% | 1.3% | 1,3% | 2.0% | 1.2% | 2.9% | 0.8% | 1.2% | 4.0% | 2.5% | 5.3% |
| Pacific Islander Alone | 0.0% | 0.1% | 0.1% | 0.0% | 0.0% | 0.1% | 0.1% | 0.1% | 0.1% | 0.1% | 0.2% |
| Some Other Race Alone | 13.3% | 11.3% | 10.2% | 8.8% | 10.2% | 6.9% | 11.8% | 10.1% | 7.0% | 5.9% | 7.4% |
| Two or More Races | 12.5% | 12.7% | 12.9% | 12.5% | 12.7% | 11.4% | 12.8% | 13.0% | 13.6% | 13.5% | 9.0% |
| Hispanic Origin (Any Race) | 31.6% | 28.3% | 27.1% | 24.6% | 27.2% | 20.4% | 29.5% | 27.1% | 23.4% | 21.6% | 16.4% |





ADVISOR BIOGRAPHY



Vinh Dawkins

Associate Advisor

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Professional Background

Vinh Dawkins is an Associate Advisor at Saunders Real Estate.

A graduate of Florida Southern College with a Bachelor of Science in Business Administration, Vinh excelled academically and as a committed student-athlete on the men's lacrosse team at both Florida Southern and St. John's University (NY). His academic journey was marked by recognition, such as the Accounting High Achiever Award, the Commissioner's Honor Roll, and membership on the Big East All-Academic Team.

Vinh's real estate career began as a Research Analyst Intern at Saunders Real Estate. During this time, he developed a keen aptitude for market analysis, property research, lead prospecting, cold calling, and data gathering for Broker Price Opinions (BPOs) and real estate property listings.

An active member of Emerge Lakeland, Vinh is engaged with his community and continues to build his network of business professionals. His diverse background also includes experiences ranging from entrepreneurship to roles in finance, sales, technology, and project management.

Vinh is dedicated to serving the needs of his clients in the commercial and industrial real estate sector. He is a CCIM Candidate and is actively pursuing his designation.

Vinh specializes in:

· Industrial Real Estate

Memberships

CCIM Candidate



For more information visit www.saundersrealestate.com

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