LAND FOR GROUND LEASE

ARECIBO RETAIL LAND







PRESENTED BY:

DIEGO SAMPSON, CCIM

CRE ADVISORY
REAL ESTATE BROKER | C-18627
cell: 787-503-9288
cell: 407-724-1167
diego@sampsonre.com

The calculations and data presented in this commercial real estate analysis are deemed to be accurate but are not guaranteed. They are intended for the purpose of illustrative projections and analysis only. Information such as lot size, zoning, flood zone, and other property-specific details should be independently verified by the viewer, as these are subject to change and may not reflect the most current or accurate status. The information provided is not intended to replace or serve as a substitute for any legal, accounting, investment, real estate, tax, or other professional advice, consultation, or service. The viewer of this presentation should consult with a qualified professional in the respective legal, accounting, tax, or other relevant field before making any decisions.





Property Summary

Lot Size:
Zoning:
Permitted Uses:
Frontage:
Utilities:
APN:
Site Dimensions (aprox)
Topography
Flood Zone

2,000 SM or 0.49 Acres
I-L (Light Industrial)
Industrial & Commercial
125 Lineal Ft to PR-10
On-Site
030-015-337-04-001
125' x 170'
Level
Zone AE
12,000

Property Overview

Located just half a mile from the PR-22 highway exit, the property provides excellent visibility, ease of access, and steady consumer traffic. It's well-suited for standalone retail, QSR, or convenience-focused uses, supported by surrounding residential density and a growing commercial landscape.

With major retailers already established pearby and tourism driving consistent

With major retailers already established nearby and tourism driving consistent year-round activity, this location presents strong potential for retailers looking to expand into one of Puerto Rico's most active northern corridors.

Location Overview

Arecibo, is one of Puerto Rico's largest and most historically rich towns. It blends old-world charm with modern conveniences and is home to popular attractions like the Arecibo Lighthouse, Cueva del Indio, and Playa La Poza, which bring in steady tourism. Positioned along the north coast, Arecibo has become a key commercial area with major retailers, restaurants, and businesses, making it an attractive spot for new retail development.

AADT





125' x 170' Approximate Lineal Feet

PROPERTY PHOTOS

Arecibo Retail Pad | PR-10











diego@sampsonre.com

PROPERTY PHOTOS

Arecibo Retail Pad | PR-10











787-503-9288 diego@sampsonre.com

PROPERTY PHOTOS

Arecibo Retail Pad | PR-10





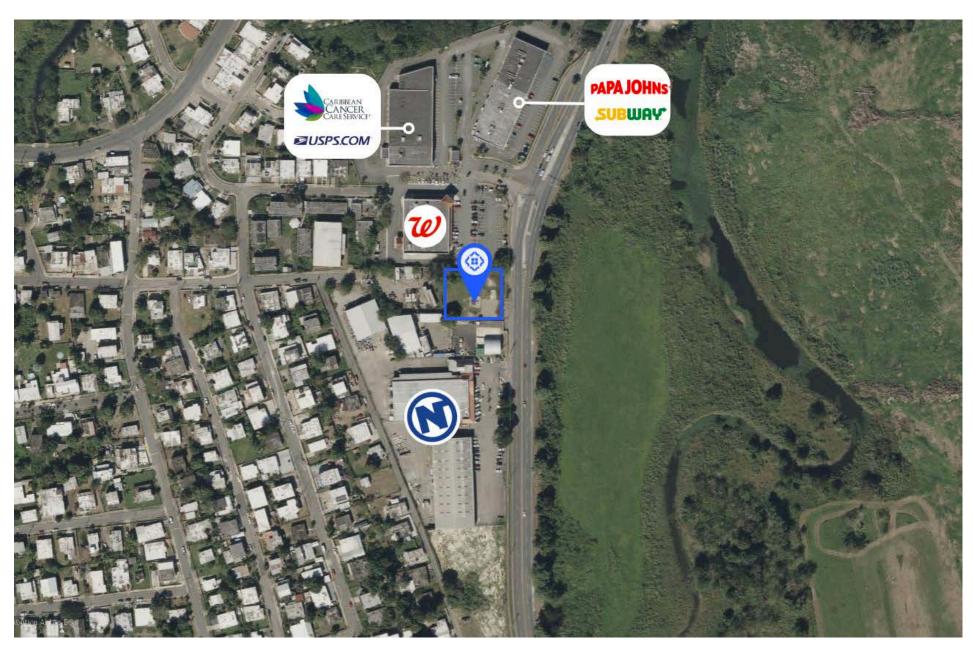






Diego Sampson, CCIM 787-503-9288 diego@sampsonre.com





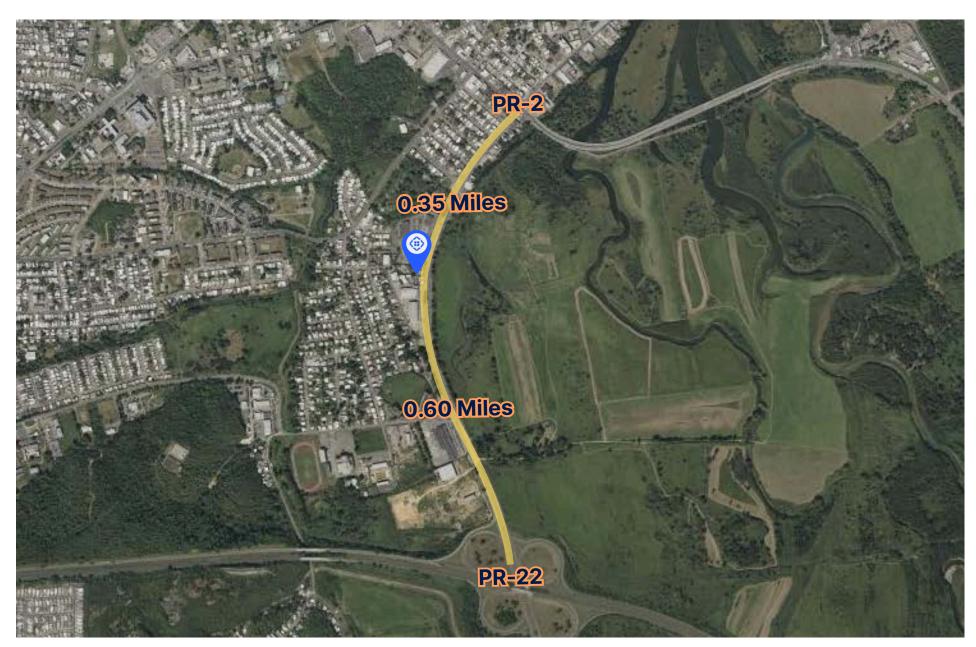




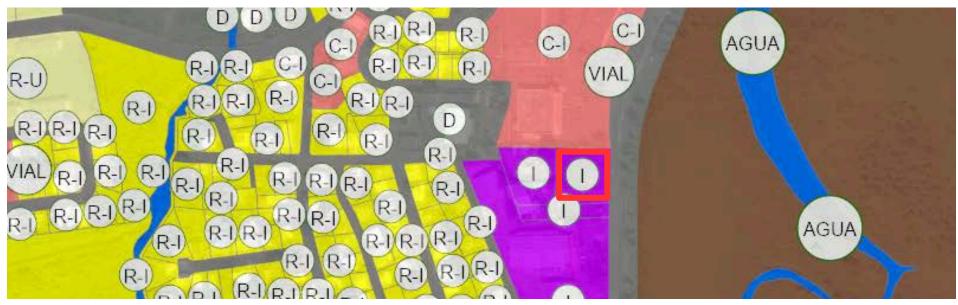
AERIAL MAP - DISTANCE TO PR-22 & PR-2

Arecibo Retail Pad | PR-10









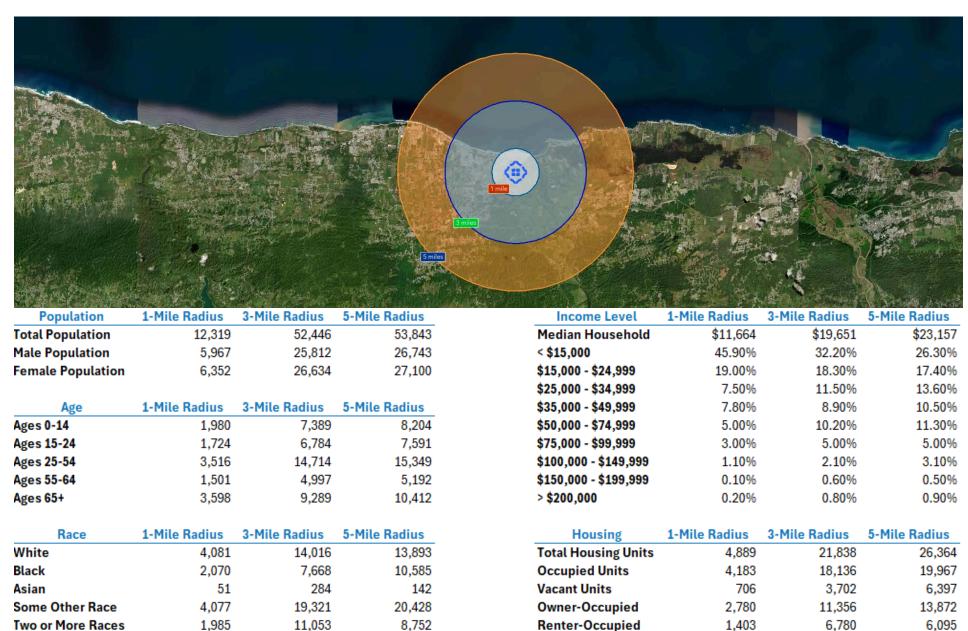
Uses Allowed in L-I (Light Industrial)

Category	Description
Commercial	Warehousing, restaurants, cafeterias, gas stations, car dealerships, gyms, offices, pharmacies, banks, mini-storage, wholesale/retail.
Industrial	Sawmills, woodworking, biomedical waste processing, pharmaceutical (non-synthesis), vehicle/bicycle/appliance repair, commercial laundries, bakeries, artisanal production.
Other	Indoor shooting ranges (not adjacent to residential), thermal cremation, veterinary hospitals (soundproofed), transfer stations, vocational schools, renewable energy projects, cannabis facilities (cultivation, manufacturing, lab, dispensary).

Setbacks and Area Limits for L-I

Parameter	Requirement
Front Setback	Not required for the first three floors, unless: • Sidewalk is less than 2 meters: setback must equal the difference. • Adjacent to residential zone: apply the residential setback. • For floors above third: minimum 2 meters or 1/5 of building height, whichever is greater.
Lot Occupancy	Maximum 75%.
Floor Area Ratio	Up to 450% (mezzanines excluded if less than 33% of floor area and used for primary use).







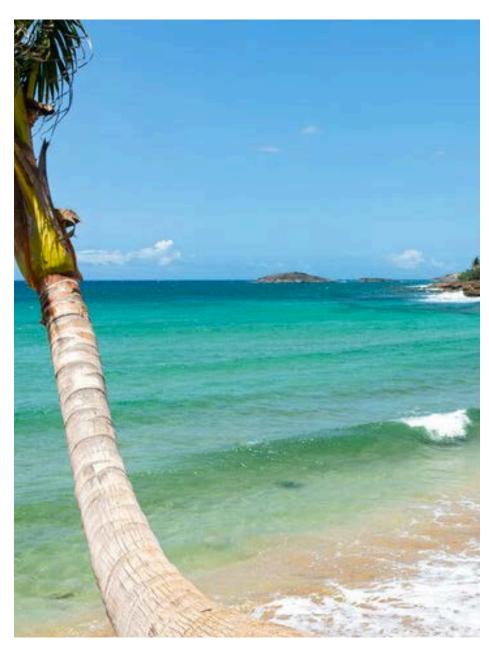
Why Arecibo is a prime location

Arecibo is a coastal municipality on Puerto Rico's northern shore, known for its striking natural landscapes, cultural depth, and growing commercial significance. As one of the island's largest cities by land area and population, Arecibo offers a well-balanced environment of tradition and development—making it an appealing location for both visitors and retail expansion.

Located just off Puerto Rico Highway 22, Arecibo serves as a critical connector between the San Juan metro area and the island's northwest. The area is supported by a strong residential base, educational institutions, healthcare services, and a wide mix of local businesses and national retailers. Its coastal setting and rich history draw thousands of visitors annually, bolstering demand for retail, food service, and convenience offerings.



Arecibo is home to some of Puerto Rico's most iconic and visually stunning landmarks, helping to attract consistent foot traffic from locals, tourists, and school groups alike. These destinations contribute to the area's growing reputation as both a day-trip destination and a key point of interest on the island's north coast.



Cueva del Indio

Cueva del Indio is one of Puerto Rico's most striking natural and cultural landmarks. Located along the cliffs of Islote in Arecibo, this coastal cave features some of the island's best-preserved Taíno petroglyphs, offering a rare glimpse into the spiritual and artistic expressions of Puerto Rico's indigenous people.

Surrounding the cave is a dramatic landscape of limestone arches, blowholes, and towering rock formations that create breathtaking views of the Atlantic Ocean. A natural stone bridge and cliffside trails make it a favorite for photographers, adventurers, and tourists seeking a raw, unforgettable experience. The site's cinematic appeal has also earned it a place in several major films.

Easily accessible and frequently visited year-round, Cueva del Indio brings steady tourism to the area and adds unique cultural value to Arecibo's coastal identity—supporting nearby retail, food, and leisure businesses.



Arecibo Lighthouse & Historical Park

Perched atop the cliffs of Islote, the Arecibo Lighthouse and Historical Park is one of the region's most visited attractions, blending panoramic coastal views with a rich educational experience. Built in 1898, the lighthouse overlooks the meeting point of the Atlantic Ocean and the Río Grande de Arecibo, offering one of the most scenic vistas on the island.

The park features interactive exhibits on Puerto Rico's maritime history, a life-sized replica pirate ship, mini-zoo, and reenactments of historical periods that make it a favorite for families and school groups. Its combination of natural beauty and cultural storytelling appeals to a wide range of visitors—from local families to international tourists.

As a year-round destination, the lighthouse park supports Arecibo's tourism-driven economy and generates consistent foot traffic that benefits nearby businesses, restaurants, and retail establishments.



Playa La Poza del Obispo

Playa La Poza del Obispo is one of Arecibo's most popular beaches, known for its unique natural wave pool created by surrounding rock formations. The beach offers calm, shallow waters ideal for families, children, and casual swimmers, with striking scenery that draws both locals and tourists.

Located just steps from the Arecibo Lighthouse, the beach is easily accessible and often visited in combination with nearby attractions. Its clear waters, soft sand, and dramatic coastline make it a go-to spot on weekends and holidays.

La Poza not only enhances Arecibo's coastal charm, but it also contributes to steady visitor traffic, creating consistent opportunities for food vendors, local shops, and convenience retail in the area.





Estatua de Colón

The Estatua de Colón in Arecibo is one of the tallest statues in the Western Hemisphere, standing at over 300 feet—even taller than the Statue of Liberty. This towering bronze monument, officially named Birth of the New World, depicts Christopher Columbus and has quickly become one of the most talked-about landmarks in Puerto Rico.

Located in the Islote area near the lighthouse and coastal attractions, the statue draws attention for both its massive scale and its dramatic seaside backdrop. It's become a destination for tourists, photographers, and road-trippers exploring the island's northern coast.

As it continues to attract curiosity and foot traffic, the monument is helping shape Arecibo's evolving tourism identity and presents an opportunity for nearby commercial activity and destination-oriented retail.



ABOUT ARECIBO

Arecibo Retail Pad | PR-10

Cueva Ventana

Cueva Ventana, or "Window Cave," is one of Puerto Rico's most stunning natural attractions, located just outside Arecibo along PR-10. Nestled high on a limestone cliff, the cave opens to a breathtaking panoramic view of the Río Grande de Arecibo valley, making it a favorite spot for nature lovers, photographers, and guided eco-tour groups.

Visitors can take short hikes through forested trails and explore the cave's interior, learning about the region's ecology, geology, and archaeological relevance along the way. Guided tours are offered daily, enhancing the experience with cultural and historical context. Its elevated visibility as a must-visit destination contributes to Arecibo's status as a hub for eco-tourism, supporting demand for nearby food service, retail stops, and activity-based tourism.





Caño Tiburones Nature Reserve

Caño Tiburones is Puerto Rico's largest wetland reserve and a hidden gem for eco-tourism in the Arecibo region. Spanning over 7,000 acres between the municipalities of Arecibo and Barceloneta, the reserve is home to a rich ecosystem of mangroves, lagoons, and freshwater marshes, offering refuge to hundreds of bird species, reptiles, and native plants.

Popular with birdwatchers, kayakers, and nature photographers, Caño Tiburones provides a peaceful contrast to the coastal energy of Arecibo. The area also serves as an important environmental education site and is part of ongoing conservation efforts supported by the Puerto Rico Department of Natural and Environmental Resources.

Its growing popularity among eco-tourists and outdoor enthusiasts adds to Arecibo's appeal as a diverse destination, helping drive demand for recreational services, guided tours, and nearby commercial activity.



ABOUT ARECIBO

Arecibo Retail Pad | PR-10

Lago Dos Bocas

Nestled between Arecibo and Utuado, Lago Dos Bocas is a serene reservoir offering a unique blend of natural beauty and local charm. Originally created in the 1940s as part of a hydroelectric project, the lake has since become a favorite destination for visitors seeking a peaceful retreat surrounded by lush mountains and scenic views.

One of the lake's most distinctive features is its boat-access-only restaurants—small, family-run eateries located along the shoreline, accessible via a relaxing ferry ride across the water. These spots offer an authentic taste of Puerto Rican cuisine in a tranquil, natural setting, making the experience both memorable and immersive.

Lago Dos Bocas adds diversity to Arecibo's tourism appeal by combining ecological tourism, culinary exploration, and outdoor leisure. Its consistent visitor traffic supports nearby businesses and enhances the area's profile as a well-rounded destination for both locals and tourists.

Arecibo Observatory (Legacy Site)

Once home to one of the most powerful and iconic radio telescopes in the world, the Arecibo Observatory remains a symbol of global scientific achievement and Puerto Rican pride. Though the telescope structure collapsed in 2020, the site continues to attract visitors for its historical significance and educational value.

For decades, the observatory contributed to groundbreaking discoveries in astronomy, atmospheric science, and planetary research. It also became a pop culture icon, featured in films like GoldenEye and Contact, and drew international attention to the mountains of Arecibo. Today, the site is evolving into a science and education center, with plans to preserve its legacy and continue inspiring future generations. Visitors can explore exhibits, panoramic viewpoints, and learn about Puerto Rico's unique role in space science—making it a meaningful stop for students, tourists, and science enthusiasts alike.







DIEGO SAMPSON, CCIM CRE ADVISORY REAL ESTATE BROKER | C-18627



Sampson PO BOX 361781 SAN JUAN PR 00936-1781

Cell: 787-503-9288 Cell: 407-724-1167 diego@sampsonre.com

With over a decade of experience in the commercial real estate industry, Diego Sampson has built a reputation for delivering value-driven results to a wide spectrum of clients, from start-ups to national corporations. Starting his career as a valuation analyst in Puerto Rico, Diego developed a solidfoundation in property fundamentals, expense analysis, and market research, skills that continue toinform his work today.

As a licensed broker in both Puerto Rico and Florida, Diego specializes in helping businesses and investors seamlessly navigate these two key markets. He provides tailored solutions that align with client objectives, whether they are looking to acquire, sell, or lease properties. His portfolio includes a diverse range of transactions across retail, industrial, office, and mixed-use properties. He has successfully represented clients in high-profile deals in both Puerto Rico and Florida, consistently surpassing expectations.

Diego holds an electrical engineering degree from the Polytechnic University of Puerto Rico, which he leverages to bring a unique analytical approach to real estate, combining technical insight with market expertise. A Certified Commercial Investment Member (CCIM) and a Board Member of the Florida Central District CCIM Chapter, Diego is committed to advancing the real estate profession and creating long-term value for his clients.

In his personal time, Diego enjoys spending quality time with his family, traveling, playing golf, and perfecting his barbecue skills. He is passionate about connecting people with opportunities, always working with integrity and dedication to his clients' success.

DISCLAIMER

Arecibo Retail Pad | PR-10



All materials and information received or derived from Sampson Commercial its directors, officers, agents, advisors, affiliates and/or any third party sources are provided without representation or warranty as to completeness, veracity, or accuracy, condition of the property, compliance or lack of compliance with applicable governmental requirements, developability or suitability, financial performance of the property, projected financial performance of the property for any party's intended use or any and all other matters.

Neither Sampson Commercial its directors, officers, agents, advisors, or affiliates makes any representation or warranty, express or implied, as to accuracy or completeness of the materials or information provided, derived, or received. Materials and information from any source, whether written or verbal, that may be furnished for review are not a substitute for a party's active conduct of its own due diligence to determine these and other matters of significance to such party. Sampson Commercial will not investigate or verify any such matters or conduct due diligence for a party unless otherwise agreed in writing.

EACH PARTY SHALL CONDUCT ITS OWN INDEPENDENT INVESTIGATION AND DUE DILIGENCE.

Any party contemplating or under contract or in escrow for a transaction is urged to verify all information and to conduct their own inspections and investigations including through appropriate third-party independent professionals selected by such party. All financial data should be verified by the party including by obtaining and reading applicable documents and reports and consulting appropriate independent professionals. Sampson Commercial makes no warranties and/or representations regarding the veracity, completeness, or relevance of any financial data or assumptions. Sampson Commercial does not serve as a financial advisor to any party regarding any proposed transaction.

All data and assumptions regarding financial performance, including that used for financial modeling purposes, may differ from actual data or performance. Any estimates of market rents and/or projected rents that may be provided to a party do not necessarily mean that rents can be established at or increased to that level. Parties must evaluate any applicable contractual and governmental limitations as well as market conditions, vacancy factors and other issues in order to determine rents from or for the property. Legal questions should be discussed by the party with an attorney. Tax questions should be discussed by the party with a certified public accountant or tax attorney. Title questions should be discussed by the party with a title officer or attorney. Questions regarding the condition of the property and whether the property complies with applicable governmental requirements should be discussed by the party with appropriate engineers, architects, contractors, other consultants, and governmental agencies. All properties and services are marketed by Sampson Commercial in compliance with all applicable fair housing and equal opportunity laws.