

ZIPS CAR WASH

1565 N Germantown Pkwy | Cordova, TN | 38016

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50 South 6th Street | Suite 1418 Minneapolis, MN | 55402

In cooperation with Centennial Retail Services, a Tennessee Licensed Broker



CONFIDENTIALITY & DISCLAIMER

Zips Car Wash

Cordova, TN

NET LEASED DISCLAIMER

Upland Real Estate Group, Inc. hereby advises all prospective purchasers of Net Leased property as follows:

The information contained in this Marketing Package has been obtained from sources we believe to be reliable. However, Upland Real Estate Group, Inc. has not and will not verify any of this information, nor has Upland Real Estate Group, Inc. conducted any investigation regarding these matters. Upland Real Estate Group, Inc. makes no guarantee, warranty or representation whatsoever about the accuracy or completeness of any information provided.

As the Buyer of a net leased property, it is the Buyer's responsibility to independently confirm the accuracy and completeness of all material information before completing any purchase. This Marketing Package is not a substitute for your thorough due diligence investigation of this investment opportunity. Upland Real Estate Group, Inc. expressly denies any obligation to conduct a due diligence examination of this Property for Buyer.

Any projections, opinions, assumptions or estimates used in this Marketing Package are for example only and do not represent the current or future performance of this property. The value of a net leased property to you depends on factors that should be evaluated by you and your tax, financial, legal and other advisors.

Buyer and Buyer's tax, financial, legal, and construction advisors should conduct a careful, independent investigation of any net leased property to determine to your satisfaction with the suitability of the property for your needs.

Like all real estate investments, this investment carries significant risks. Buyer and Buyer's legal, financial and other advisors must request and carefully review all legal, financial and other documents related to the property and tenant. While past performance at this or other locations is an important consideration, it is not a guarantee of future success. Similarly, the lease rate for some properties, including newly-constructed facilities or newly-acquired locations, may be set based on a tenant's projected sales with little or no record of actual performance, or comparable rents for the area. Returns are not guaranteed; the tenant and any guarantors may fail to pay the lease rent or property taxes, or may fail to comply with other material terms of the lease; cash flow may be interrupted in part or in whole due to market, economic, environmental or other conditions. Regardless of tenant history and lease guarantees, Buyer is responsible for conducting his/her own investigation of all matters affecting the intrinsic value of the property and the value of any long-term lease, including the likelihood of locating a replacement tenant if the current tenant should default or abandon the property, and the lease terms that Buyer may be able to negotiate with a potential replacement tenant considering the location of the property, and Buyer's legal ability to make alternate use of the property.

All information, including price change and withdrawal from the market, is subject to change without notice.

By accepting this Marketing Package you agree to release to Upland Real Estate Group, Inc. and hold it harmless from any kind of claim, cost, expense, or liability arising out of your investigation and/or purchase of this net leased property. Property to be sold 'where is, as is.'

CONFIDENTIALITY AND DISCLAIMER: The information contained in the following Marketing Package is proprietary and strictly confidential. It is intended to be reviewed only by the party receiving it from Upland Real Estate Group, Inc. and should not be made available to any other person or entity without the written consent of Upland Real Estate Group, Inc. This Marketing Package has been prepared to provide summary, <u>unverified</u> information to prospective purchasers, and to establish only a preliminary level of interest in the subject property. The information contained herein is not a substitute for a thorough due diligence investigation. Upland Real Estate Group, Inc. has not made any investigation, and makes no warranty or representation, with respect to the income or expenses for the subject property, the future projected financial performance of the property, the size and square footage of the property and improvements, the presence or absence of contaminating substances, PCB's or asbestos, the compliance with State and Federal regulations, the physical condition of the improvements thereon, the financial condition or business prospects of any tenant, or any tenant's plans or intentions to continue its occupancy of the subject property or any other matter related to the subject property. The information contained in this Marketing Package has been obtained from sources we believe to be reliable; however, Upland Real Estate Group, Inc. has not verified, and will not verify, any of the information contained herein, nor has Upland Real Estate Group, Inc. conducted any investigation regarding these matters and makes no warranty or representation whatsoever regarding the accuracy or completeness of the information provided. All potential buyers must take appropriate measures to verify all of the information set forth herein.



Strong Lease Term:

- Triple Net Lease with 13+ years remaining
- 1.5% annual rent increases
- Solid Rent Coverage

Tax Advantages:

- Potential for 40% Bonus Depreciation through the Tax Cuts and Jobs Act of 2017 (Consult your CPA)
- Tennessee is a No Income Tax State

Prime Location:

 Strategically located on North Germantown Parkway, a major throughfare with 30,000+ vehicles passing daily

Strong Demographics

• 5-mile population: 161,763

• Average household income: \$107,566

Thriving Market:

 Strong retail presence featuring national brands like Kroger, HomeGoods, Marshalls, ALDI, Starbucks, Five Below, AutoZone, and more

Proven Operator:

- Zips Car Wash is a leading operator with over 280 locations across 25 states
- Benefit from their extensive experience and proven business model

Cordova:

- Located less than 30 minutes from the heart of Memphis
- One of the fastest growing neighborhoods in Memphis





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| INVESTMENT SUMMARY | | | | | |
|--------------------|----------------|--|--|--|--|
| PRICE | \$3,608,787 | | | | |
| САР | 7.75% | | | | |
| NOI | \$279,681 | | | | |
| RENT/SF | \$60.43 | | | | |
| RENT ADJUSTMENTS | | | | | |
| | Annually, | | | | |
| YEARS 7-20: | lesser of 1.5% | | | | |
| | or 1.25x CPI | | | | |

| LEASE INFORMATION | | | | |
|-------------------|------------|--|--|--|
| LEASE TYPE | NNN | | | |
| LEASE TERM | 13+ Years | | | |
| RENT COMMENCEMENT | 12/19/2017 | | | |
| LEASE EXPIRATION | 6/30/2038 | | | |
| RENEWAL OPTIONS | Six 5-Year | | | |



LEASE NOTES:

Net, Net. No landlord responsibilities.

| | Pkwy Cordova, TN 38016 |
|---------------|------------------------|
| BUILDING SIZE | 4,628 SQ. FT. |
| LOT SIZE | 1.00 AC |

PROPERTY INFORMATION

1565 N Germantown

| COUNTY | Shelby | |
|------------|--------|--|
| YEAR BUILT | 2006 | |

ADDRESS

| DEMOGRAPHIC INFORMATION | | | | |
|--|---------------|---------------|---------------|--|
| | 1-MILE RADIUS | 3-MILE RADIUS | 5-MILE RADIUS | |
| 2024 POPULATION | 12,891 | 71,333 | 161,763 | |
| 2029 POPULATION | 12,680 | 69,458 | 158,237 | |
| 2024 MEDIAN HOUSEHOLD INCOME | \$65,260 | \$76,268 | \$83,562 | |
| 2024 AVERAGE HOUSEHOLD INCOME | \$86,370 | \$96,327 | \$107,566 | |
| All demographic information is obtained from Site To Do Business, which compiles US Census Bureau data and Esri projections for 2024 and 2029. | | | | |































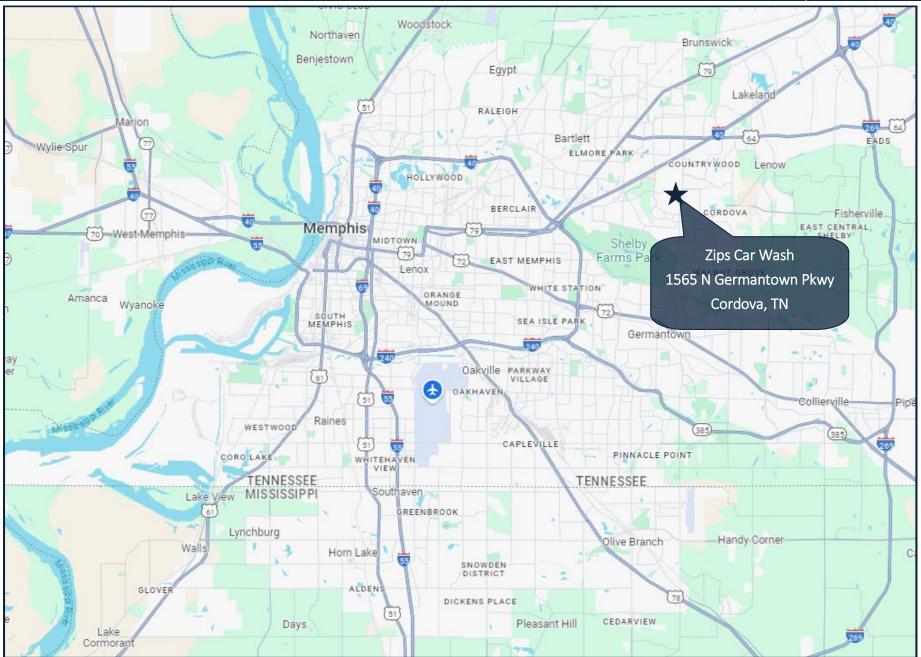






Cordova, TN



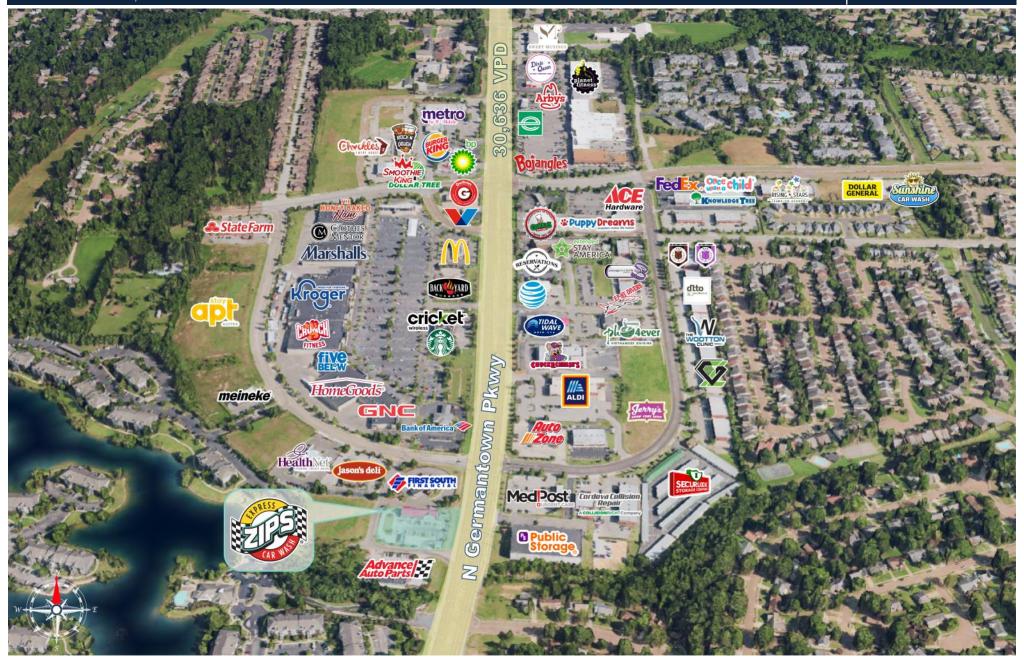














PROPERTY Zips Car Wash

TENANT Zips Portfolio II, LLC

GUARANTOR Zips Car Wash, LLC

REVENUES Confidential

NET WORTH Confidential

S&P RATING Non Rated

WEBSITE https://www.zipscarwash.com/



Zips Car Wash operates over 280 locations in 25 states under 3 brands.

Zips Car Wash, headquartered in Plano, Texas, uses the latest industry technology to provide clean, dry, and shiny vehicles, as well as exceptional customer experiences. Zips Car Wash operates underneath the brands of Rocket Express Car Wash, and Jet Brite Car Wash.

With nearly 20 years in the business, Zips prides itself on providing the highest quality express tunnel car wash in the industry, offering a wide range of services including basic washes, upgraded packages to include waxing, interior cleaning and more. There are also membership programs to its customers to provide the best possible price to its committed users.

Zips also provides a 24 Hour Clean Car Guarantee with the purchase of every Premier car wash, allowing customers to come back within 24 hours with a receipt and receive a free basic re-wash.

In September 2023, Zips Car Wash was recognized by Newsweek for "Best in Customer Service." Zips Car Wash has been a growing brand and has made customer service one of its top priorities. One of Zips most important values is giving back to the community, from fundraisers to military offers, they are all about uplifting local heroes and bringing people together across America's neighborhoods.





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Zips Car Wash is located in Cordova, Tennessee, located just outside of Memphis. Zips sits along North Germantown Parkway where traffic counts average 30,636 vehicles per day. Nearby tenants include Marshalls, HomeGoods, Kroger, Wells Fargo, Aldi, Zaxby's AutoZone, Petco, Chuck E. Cheese's, Captain D's, and many more.

Cordova, Tennessee is a hidden gem in the heart of the south, offering a unique blend of Southern charm, natural beauty, and a laid back atmosphere. Nestled amidst rolling hills and lush greenery, Cordova provides a tranquil escape from the hustle and bustle of the city.

Shelby Farms Park is a massive urban park offering a wide range of outdoor activities for visitors of all ages. Visitors can hike or bike along scenic trails, fish in the serene lakes, or explore the park's extensive network of equestrian trails. For a more adventurous experience, try ziplining or climbing at Go Ape, or rent a kayak or paddleboard to enjoy the peaceful waters. If you're looking for a relaxing day out, you can simply picnic on the lawn or enjoy the beautiful scenery.

Cordova is not short on southern hospitality and culinary delights. Local restaurants offer a variety of delicious options, from classic barbecue and soul food to modern American cuisine. Residents and visitors can find everything from casual diners to upscale eateries, all serving up fresh, flavorful dishes. For a taste of local product and handmade crafts, the farmers markets feature a wide variety of vendors selling fresh fruits and vegetable, baked goods, honey, and more.

Located less than half an hour from the heart of Memphis, visitors are able to explore all that that Memphis has to offer . Only in Memphis, you can listen to live blues on historic Beale Street, hold Elvis' mic at Sun Studio (or tour the King of Rock 'n' Roll's home, Graceland Mansion) and see Isaac Hayes' gold-plated Cadillac at the Stax Museum of American Soul Music. Other music museums include the Memphis Rock 'n' Soul Museum, Memphis Music Hall of Fame, and the Blue's Hall of Fame.









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THE UPLAND ADVANTAGE

Upland Real Estate Group, Inc., which was founded in 1995, is a Minneapolis based commercial real estate investment sales and brokerage company, which focuses on passive real investments, 1031 solutions, real estate portfolio diversification, and wealth preservation. Upland offers "big business service" with the attentiveness you expect from a boutique shop.

Our ability to swiftly match buyers with sellers is one of the many reasons Upland Real Estate Group, Inc. is the nation's primary resource for the purchase or sale of net leased, credit investment properties. Many investors and 1031 tax deferred exchange buyers have benefited from the experience and expertise of our team of net leased investment sales specialists.

BENEFITS OF WORKING WITH UPLAND

- Nationally recognized CCIM accredited sales team
- Comprehensive and searchable online database
- Excellent reputations and credibility
- Online Letter of Intent forms
- Access to confidential off-market properties
- Extensive referral network
- Prompt follow-up and attention to detail

www.nnnsales.com















PROVEN SUCCESS RECORD

- Completed in excess of 900 net leased sales transactions totaling over \$2.8 billion
- Specialized in NNN investment market for more than 30 years

Upland's 1031 investment specialists have successfully completed net lease sales transactions with tenants including, but not limited to:

7-Eleven
Advance Auto
Aldi
Allina Health
Applebee's
Arby's
Aspen Dental
Bank of America
BJ's Wholesale Club
Buffalo Wild Wings
Burger King
Caliber Collision
Camping World
Caribou Coffee
Chase Bank

Chick-Fil-A
Chipotle
Circle K
CVS Pharmacy
Dollar General
Dollar Tree
Duluth Trading Co.
Fairview Health
Family Dollar
Fresenius
Gander Mountain
Goodwill
Grease Monkey
Jack in the Box
Jiffy Lube

KinderCare
Kohl's
Kum & Go
LA Fitness
Mattress Firm
McDonald's
Michaels
National Tire & Battery
Northern Tool & Equipment
Office Depot
O'Reilly Auto Parts
Perkins
Petco
Pizza Hut
Royal Farms

Sherwin Williams Starbucks Sunoco Super America Taco Bell Tires Plus Top Golf Tractor Supply Trader Joe's United Healthcare US Bank Valvoline Walgreens Wawa Wells Fargo Bank



L to R: Brier Swing; Deb Vannelli, CCIM; Taylor McManemy; Keith Sturm, CCIM;
Shaylin Schares; Amanda Leathers