

Jerry Lee Hanbery

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[LinkedIn](#)

Experienced Legal Executive with over a decade of expertise in real estate, litigation, and technology sectors. Proven ability to manage legal departments, navigate complex legal frameworks, and deliver strategic counsel to executive leadership. Adept at managing multi-state legal issues, negotiating high-stakes contracts, and overseeing litigation. Highly skilled in risk mitigation, mergers and acquisitions, and regulatory compliance.

IN-HOUSE COUNSEL, EXECUTIVE MANAGEMENT, & REAL ESTATE EXPERIENCE

Managing Partner and Founder, Blue Spire Law, Orlando, Florida, 2024-present

- Focus on land development including solar and at scale conservation efforts.
- Firm solely focused on real estate, land use, corporate and business law.

Chief Executive Officer and Founder, Green Towers Realty, Orlando, Florida, 2022-present

- Focus on land acquisition specifically for conservation and solar efforts.
- Commercial and luxury real estate transactions.
- Develop solutions to complex real estate matters.

Chief Compliance Officer & General Counsel, HomePro Title, Central Florida, 2022 - 2024

- Directed legal and compliance for a real estate company managing large portfolios of single-family rental properties.
- Led all legal matters, including litigation, contract negotiation, community association law, and transactional oversight.
- Reviewed and signed off on hundreds of real estate transactions, vendor contracts, and confidentiality agreements.
- Managed multi-state compliance, property insurance, and risk management, ensuring adherence to legal standards.

Chief Compliance Officer & General Counsel, "Bettr" Homes and SI Panels, Central Florida, 2020 – 2022

- Oversaw legal and compliance operations for a tech construction company focused on sustainable, ESG-compliant homes.
- Led legal and financial documentation for a \$40M private equity investment and a \$300M M&A transaction.
- Managed intellectual property, real estate transactions, and community association law while implementing compliance frameworks for multi-state operations.
- Oversaw new technology implementation including scale solar for modular communities and multifamily projects.

Chief Operating Officer & General Counsel, Agerpoint, Central Florida, 2017 - 2021

- Provided legal and operational leadership in an agriculture technology firm utilizing big data, AI, ML, and SaaS platforms.
- Directed legal matters, including intellectual property, litigation, and compliance for multiple rounds of fundraising.
- Oversaw M&A due diligence, securities documentation, and implemented corporate structures for scaling operations.

Vice President, Regional General Counsel & Broker, Invitation Homes/Blackstone Investments, Florida (Orlando, Tampa, Miami, Jacksonville), 2013 - 2017

- Led legal operations for a \$10B subsidiary of Blackstone, managing acquisitions, property management, and REIT legal issues.
- Directed all litigation involving real estate transactions, construction disputes, and employment matters.
- Managed \$3B in assets, including 15,000 units and over 500 employees, and was responsible for all legal compliance, risk management, and disaster recovery in Florida.
- Responsible for compliance with new initiatives like solar in BTR communities.

Managing Attorney, Brock and Scott, PLLC, Orlando, Florida, 2011 - 2013

- Directed a team of attorneys handling residential foreclosures, evictions, and real estate litigation across 35 judicial districts.
- Managed firm policies, litigation strategies, and represented clients in over 600 court hearings.

ADDITIONAL LEGAL EXPERIENCE

Senior Attorney, Shepard, Smith, Kohlmyer & Hand, P.A., 03/2024-10/2024

- Provide legal representation for clients with a focus on real estate, litigation, and local government legal matters.
- Oversee and advise on real estate, property management disputes, and contract negotiations.

Litigation Attorney, PLG Attorneys, Central Florida/Texas, 2023 - 2024

- Resolved complex business and legal issues involving real estate, business transactions, and commercial litigation.
- Led over 150 cases, conducting depositions, pretrial hearings, and discovery in property dispute litigation.
- Successfully litigated property disputes, focusing on insurance claims and damage to real estate assets.

Senior Associate, McDonald, Toole, Wiggins, Central Florida, 2023

- Managed multistate litigation involving transportation and utilities companies, and intellectual property disputes.
- Provided strategic legal guidance in complex commercial litigation across state lines.

Senior Associate, Fisher Rushmer, P.A., Orlando, Florida, 2016 – 2017

- Specialized in real estate litigation, including quiet title, foreclosure, boundary disputes, and title insurance matters.
- Drafted and reviewed corporate leases, land contracts, and resolved community association disputes.

BAR LICENSE

Admitted to the Florida Bar and Texas Bar

Member of Orange County and Osceola County Bar Associations

Admitted to the United States District Court, Middle District, and Southern District of Florida

Board member, Association of Corporate Counsel

Florida Real Estate Broker, GRI Recipient, and working toward CCIM designation

Florida Realtor

Florida Supreme Court Certified Arbitrator

Florida Supreme Court Certified Civil Circuit Mediator

Florida Supreme Court Certified Appellate Mediator

Florida Supreme Court Certified Family Mediator

EDUCATION

Juris Doctor

University of Florida

Dean's List: 4 semesters

Master of Business Administration

University of Connecticut

Master of Arts in Ethics

Yale University

Bachelor of Arts in History and Religion

University of Florida