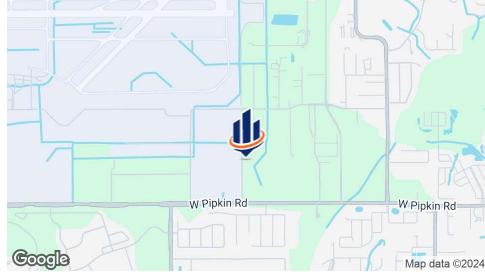


Property Summary







OFFERING SUMMARY

Sale Price: \$1,750,000

Lot Size: $9.73 \pm Acres$

Price / Acre: \$179,856

Zoning: FLU: B-P

Market: Southwest Lakeland

APN: 23291000000033050

Road Frontage: 1,060 ± FT [Old Medulla Road]

PROPERTY OVERVIEW

The subject property is a total of $9.73 \pm acres$ of industrial development land with a B-P future land use on the southeast side of the Lakeland Linder Airport within the city limits. The site is an excellent location for a typical business park, with uses such as warehousing, light industrial, light manufacturing, office park, flex, and various other owner user structures. It also allows for easy and convenient access to major cities such as Tampa and Orlando.

South of Old Medulla road lies Pipkin road, which is in the process of being widened to 4 lanes to accommodate traffic to County Line Road due to growth in the area. This provides great access to both I-4 and Hwy 60, minimizing drive time to ports, railroads, and all areas of Florida from the subject property.

PROPERTY HIGHLIGHTS

- Sewer & water across Old Medulla Road along the west side. Electric is on property.
- B-P Future Land Use
- Close proximity to the Lakeland Linder Airport
- · Surrounded by various major companies including the GEICO Corporate Office
- Approximately 6 ± usable acres including usage for parking area and retention pond

Location Description





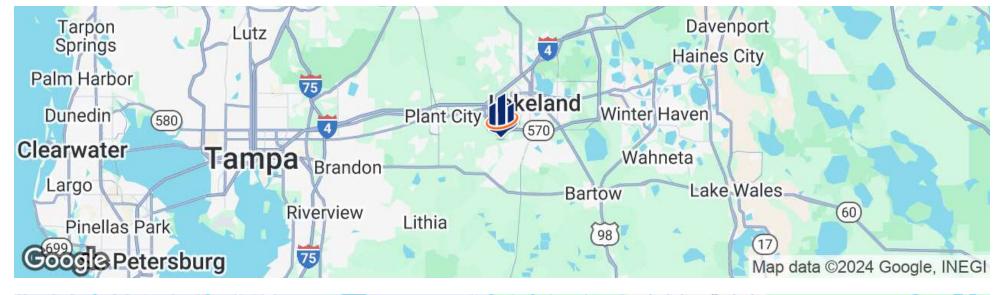
LOCATION DESCRIPTION

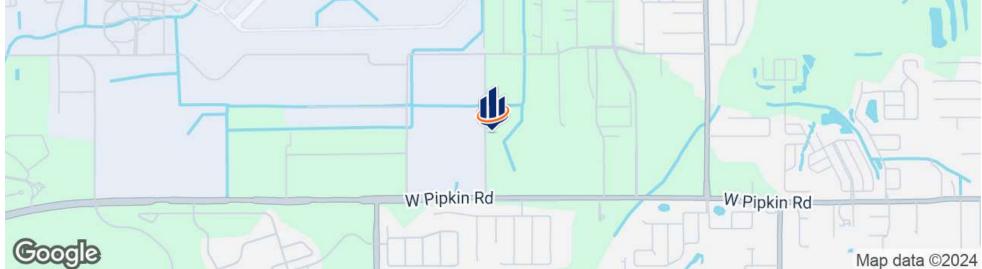
The property is located southeast of the Lakeland Linder International Airport and on the East side of Old Medulla Road North, which is connected to Pipkin Road West. Pipkin Road sees approximately 14,300 \pm cars per day near the intersection.

The subject property enjoys various major businesses nearby including Robinson Fans, Navajo Express, Metrc, and the Geico Corporate Office. The Lakeland Linder Airport is also a host to Amazon and the NOAA.

Regional & Location Map

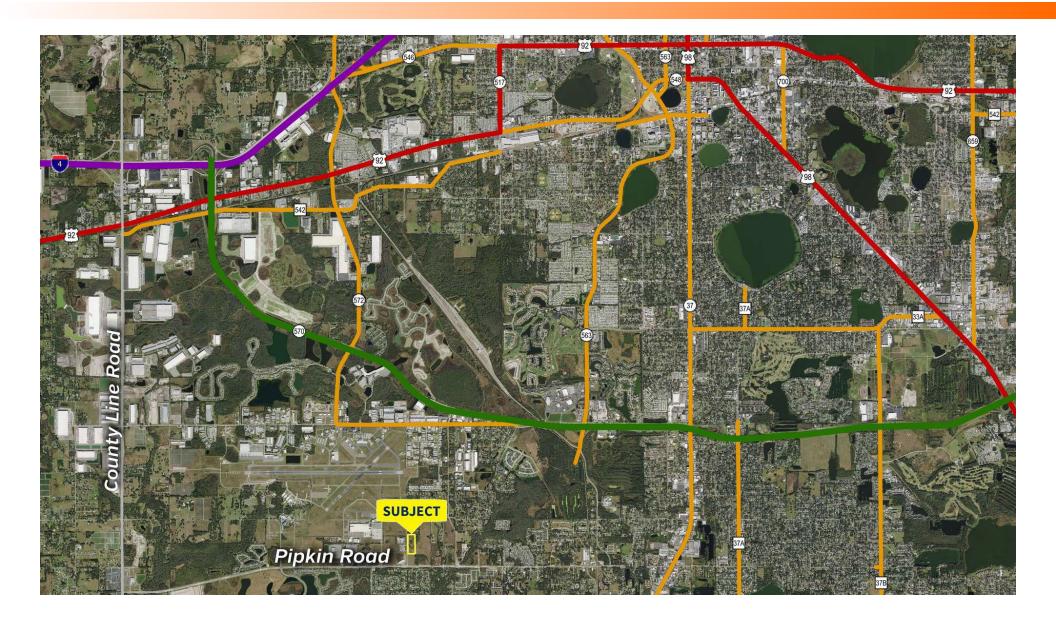






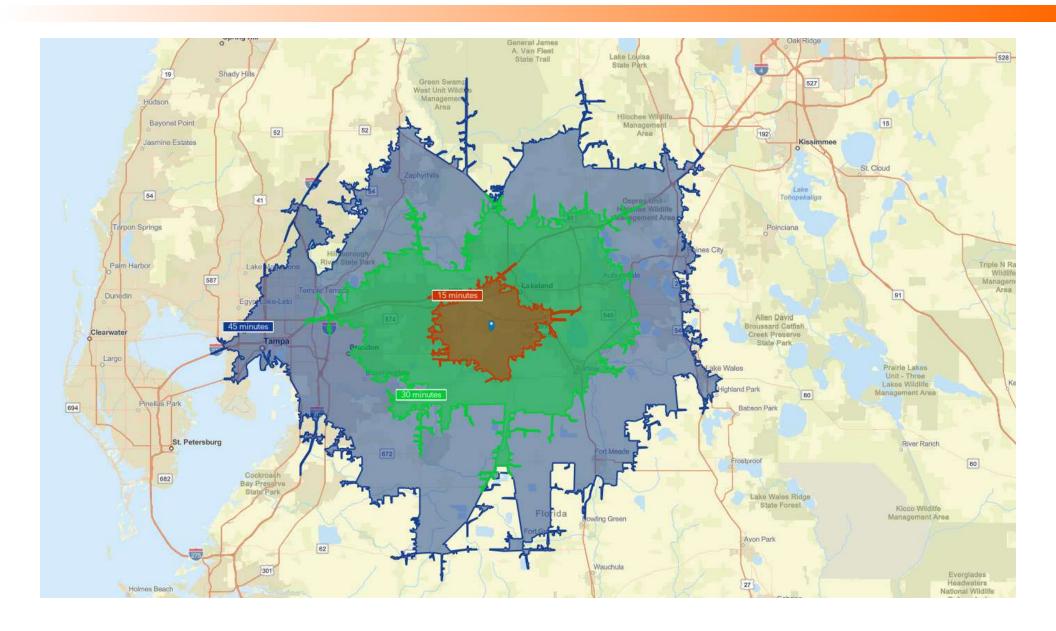
Aerial Map





Drive Time Map





Wetland & Surface Waters Map





Soils Map





Trade Area Map





Neighborhood Map





Local Major Companies





GEICO HEADQUARTERS

Located just 3 \pm minutes down Pipkin Road from the site, stands a 300,000 \pm SF GEICO corporate office. GEICO has been a renowned insurance provider for many years known for its competitive rates and coverage options. Having a corporate office nearby can open up possible opportunities such as obtaining managing insurance policies and saving valuable time for busy entrepreneurs.

Website Link: https://www.geico.com/



METRC

Located at the corner of Medulla and Pipkin Road just $0.2 \pm \text{miles}$ from the site, stands Metrc. Metrc is a software company that focuses on providing cannabis regulatory systems in the United States. They combine advanced software and radio-frequency identification technology to track and trace cannabis from growth, harvest, and processing. Having Metrc nearby can establish and expand connections in technological growth for entrepreneurs or long-standing businesses.

Website Link: https://www.metrc.com/



NAVAJO EXPRESS, INC.

Navajo Express Incorporated is a nationwide trucking company located just $0.2 \pm \text{miles}$ from the site at the intersection of Medulla and Pipkin road. Navajo Express has terminals located in Colorado, Utah, Arizona, Arkansas, and Florida. Having Navajo Express nearby can open up the possible opportunity of reduced transportation costs, minimized transit time, and enabling a quicker and more cost-effective movement of goods.

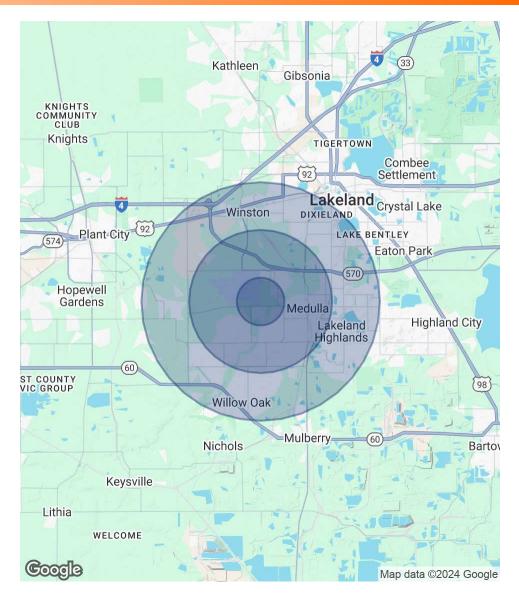
Website Link: https://www.navajoexpress.com/

Demographics Map & Report



POPULATION	1 MILE	3 MILES	5 MILES
Total Population	4,113	37,650	116,970
Average Age	42	41	42
Average Age (Male)	41	40	41
Average Age (Female)	42	42	43
HOUSEHOLDS & INCOME	1 MILE	3 MILES	5 MILES
HOUSEHOLDS & INCOME Total Households	1 MILE 1,531	3 MILES 14,912	5 MILES 45,803
Total Households	1,531	14,912	45,803

Demographics data derived from AlphaMap



City





LAKELAND

POLK COUNTY

Founded 1885

Population 117,606 (2023)

Area 74.4 sq mi

Website lakelandgov.net

Publix Supermarkets
Saddle Creek Logistics

Major Employers

Geico Insurance

Amazon

Rooms to Go

Conveniently located along the I-4 corridor, Lakeland is a vibrant community offering great access to both Tampa and Orlando. With a population of just under 120,000, the city limits cover an impressive 74.4 square miles. At the core of its community, Lakeland is also home to an abundance of lakes that provide scenic views as well as ample recreational opportunities for its residents. Much of Lakeland's culture and iconic neighborhoods are built around the 38 named lakes found within the city.

Just as vital to the community, Downtown Lakeland is a lively and enjoyable scene for residents and visitors alike. Dubbed 'Lakeland's living room,' Downtown Lakeland truly embodies the city's community spirit. This dynamic community boasts quaint shops, casual restaurants, pubs, craft breweries, and fine-dining experiences in and around the historic brick buildings surrounding the historic Munn Park town square.

Embracing the City of Lakeland's rich history, tree-lined brick streets can be found winding through various historic neighborhoods of the community. The city is also home to several educational institutions, including Southeastern University, Florida Polytechnic University, Polk State College, and Florida Southern College, which hosts Frank Lloyd Wright's most extensive on-site collection of architecture.

Welldyne

County







POLK COUNTY

FLORIDA

 Founded
 1861
 Density
 386.5 (2019)

 County Seat
 Bartow
 Population
 775,084 (2023)

 Area
 1,875 sq. mi.
 Website
 polk-county.net

In Florida, Polk County is a leading contributor to the state's economy and politics. Concerning the local economy, industries like citrus, cattle, agriculture, and phosphate have all played extremely vital roles in Polk County. An increase in tourist revenue has also significantly contributed to the county's economic growth in recent years. As the heart of Central Florida, Polk County's location between the Tampa and Orlando Metropolitan Areas has aided in the development and growth of the area. Residents and visitors alike are drawn to the unique character of the county's numerous heritage sites, cultural venues, stunning natural landscapes, and plentiful outdoor activities.

Advisor Biography





DAVID GOFFE, CCIM

Advisor

david.goffe@svn.com

Direct: **877.518.5263 x416** | Cell: **863.272.7169**

FL #SL578607

PROFESSIONAL BACKGROUND

David A. Goffe. CCIM is a Senior Advisor at SVN | Saunders Ralston Dantzler Real Estate in Lakeland. Florida.

David is a Florida native with a rich legacy in Florida real estate. His family was one of the earliest settlers in the Englewood Florida area in the 1800s and his father established HT Goffe Realty in Palm Beach Florida in the 1960s.

David has been active in the local real estate market for over 29 years and is a Certified Commercial Investment Member designee (CCIM). He also holds the Short Sale Resource certification (SFR) and the Certified Distressed Property Expert (CDPE) professional designations.

His broad range of experience includes sales and leasing for retail and industrial properties, single family investment portfolios, property development, and medical office and single tenant sales and leasing.

David uses computer-based models and mapping tools in combination with his years of experience in real estate to identify locations where businesses will succeed.

This level of detailed property knowledge allows David to excel both in "user seeking site" (site selection) as well as "site seeking use" (lease marketing for property owners/landlords) transactions. He is particularly talented in matching tenants with available space and/or sites for development.

David specializes in:

- Retail Properties
- Commercial Properties
- Industrial Properties
- Tenant Site Selection

MEMBERSHIPS

- Central Florida Commercial Association of Realtors® [CFCAR]
- Florida Realtors®
- National Association of Realtors® (NAR)
- International Council of Shopping Centers (ICSC)
- CCIM Institute.

Advisor Biography





ZANE MUELLER

Research Advisor

zane.mueller@svn.com

Direct: 877.518.5263 | Cell: 352.303.9322

PROFESSIONAL BACKGROUND

Zane Mueller, MSRE is a Research Advisor at SVN | Saunders Ralston Dantzler Real Estate in Lakeland, Florida.

Initially from Floral City, Florida, Zane has spent the entirety of his professional career in the agriculture industry, notably working for crop geneticists, produce brokers, and doing academic horticulture research. This hands-on experience, combined with an impressive educational background, allows him to deliver exceptional service and insights to each of his clients.

Zane holds a Bachelor of Science in Food and Resource Economics with a specialization in Agribusiness and Marketing Management, along with a Master of Science in Real Estate [MSRE] from the University of Florida. Upon graduation, Zane began working with SVN | Saunders Ralston Dantzler as a Market Analyst and later transitioned into an Advisor role, pairing experience in marketing with technical knowledge of Florida's landscape.

Zane's passion for the outdoors in Florida is exuded by his background in the agriculture industry and pastimes on the water. His family has long ties to North Central Florida and the Nature Coast, leading him to specialize in the region he is most passionate about.

Zane specializes in:

- Large Acreage Ranch and Farm Land
- Income Producing Agricultural and Commercial Land
- Recreational/Hunting Land
- Coastal Real Estate along the Gulf of Mexico
- Conservation Easements

MEMBERSHIPS

- C.C.A. (Coastal Conservation Association)
- Real Estate Society of the University of Florida

Disclaimer



The material contained in this Offering Memorandum is furnished solely for the purpose of considering the purchase of the property within and is not to be used for any other purpose. This information should not, under any circumstances, be photocopied or disclosed to any third party without the written consent of the SVN® Advisor or Property Owner, or used for any purpose whatsoever other than to evaluate the possible purchase of the Property.

The only party authorized to represent the Owner in connection with the sale of the Property is the SVN Advisor listed in this proposal, and no other person is authorized by the Owner to provide any information or to make any representations other than contained in this Offering Memorandum. If the person receiving these materials does not choose to pursue a purchase of the Property, this Offering Memorandum must be returned to the SVN Advisor.

Neither the SVN Advisor nor the Owner make any representation or warranty, express or implied, as to the accuracy or completeness of the information contained herein, and nothing contained herein is or shall be relied upon as a promise or representation as to the future representation of the Property. This Offering Memorandum may include certain statements and estimates with respect to the Property. These Assumptions may or may not be proven to be correct, and there can be no assurance that such estimates will be achieved. Further, the SVN Advisor and the Owner disclaim any and all liability for representations or warranties, expressed or implied, contained in or omitted from this Offering Memorandum, or any other written or oral communication transmitted or made available to the recipient. The recipient shall be entitled to rely solely on those representations and warranties that may be made to it in any final, fully executed and delivered Real Estate Purchase Agreement between it and Owner.

The information contained herein is subject to change without notice and the recipient of these materials shall not look to Owner or the SVN Advisor nor any of their officers, employees, representatives, independent contractors or affiliates, for the accuracy or completeness thereof. Recipients of this Offering Brochure are advised and encouraged to conduct their own comprehensive review and analysis of the Property.

This Offering Memorandum is a solicitation of interest only and is not an offer to sell the Property. The Owner expressly reserves the right, at its sole discretion, to reject any or all expressions of interest to purchase the Property and expressly reserves the right, at its sole discretion, to terminate negotiations with any entity, for any reason, at any time with or without notice. The Owner shall have no legal commitment or obligation to any entity reviewing the Offering Memorandum or making an offer to purchase the Property unless and until the Owner executes and delivers a signed Real Estate Purchase Agreement on terms acceptable to Owner, in Owner's sole discretion. By submitting an offer, a prospective purchaser will be deemed to have acknowledged the foregoing and agreed to release the Owner and the SVN Advisor from any liability with respect thereto.

To the extent Owner or any agent of Owner corresponds with any prospective purchaser, any prospective purchaser should not rely on any such correspondence or statements as binding Owner. Only a fully executed Real Estate Purchase Agreement shall bind the property and each prospective purchaser proceeds at its own risk.



For more information visit www.SVNsaunders.com

HEADQUARTERS

1723 Bartow Rd Lakeland, FL 33801 863.648.1528

ORLANDO

605 E Robinson Street, Suite 410 Orlando, Florida 32801 386.438.5896

NORTH FLORIDA

356 NW Lake City Avenue Lake City, Florida 32055 352,364,0070

GEORGIA

203 E Monroe Street Thomasville, Georgia 31792 229,299,8600

ARKANSAS

112 W Center St, Suite 501 Fayetteville, Arkansas 72701 479.582.4113

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