VALUE-ADD OWNER/USER INVESTMENT OPPORTUNITY

# VACANT ORLANDO SENIOR HOUSING FACILITY

### 480 E CHURCH AVENUE LONGWOOD, FL 32750

1.62 ± Acres • 33,552 ± SF • 77 Units • Orange County



### **DAVID HUNGERFORD, CCIM**

Senior Advisor david.hungerford@svn.com 863.660.3138



### **TYLER DAVIS, CPA, ALC**

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### **BILL NGUYEN**

Associate Advisor bill.nguyen@svn.com 407.304.0553



# 1 PROPERTY INFORMATION

-

480 E Church Avenue Longwood, FL 32750

# Property Summary







#### OFFERING SUMMARY

Price:	Auction**
Building Size:	33,552 ± SF
Rooms:	77
Beds:	112
Parking Spaces:	28
Lot Size:	1.62 ± Acres
Year Built:	1965
Zoning:	MDR*
Taxes:	\$53,879.82 [2023]
APN:	3120305AU00006800
Video:	View Here

#### **PROPERTY OVERVIEW**

Explore the untapped potential of this neighborhood property in Longwood, FL – a former senior living facility (last in operations in 2022) with 77 units and 28 parking spaces. Strategically situated in Seminole County, just north of Orlando between Hwy 17 and Interstate 4, this dynamic property presents a unique opportunity for redevelopment for uses like corporate housing or apartments. Also nearby are the Orlando Health South Seminole Hospital and the Longwood Sunrail Station.

\*The site is zoned Medium Density Residential, which does not allow for senior living facilities. A conditional use site plan would be required to re-open the facility for senior living uses.

#### AUCTION

The property will be available for auction on RI Marketplace on September 12th. Bidding opens on October 28th at 12:00 PM and ends on October 30th at 1:00 PM, site to auction linked below.

\*\*https://rimarketplace.com/auction/2142

#### VACANT ORLANDO ASSISTED LIVING FACILITY | 480 E CHURCH AVENUE LONGWOOD, FL 32750

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# Property Highlights







### **DEAL POINTS**

- 77 rooms & 28 parking spaces
- 3 shower rooms for memory care
- 1 Nurse station & 1 activities office
- 2 laundry rooms
- Total 4 lounges 2 lounge in assisted living + 2 lounges in memory care (1 outside, and 1 inside)
- Roof was replaced in 2016 on the side that has 1 floor

### UNIT MIX

	NO. OF UNITS	SET-UP BEDS
Assisted Living	61	81
Memory Care	16	31
Total	77	112

### VACANT ORLANDO ASSISTED LIVING FACILITY | 480 E CHURCH AVENUE LONGWOOD, FL 32750

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## Additional Photos



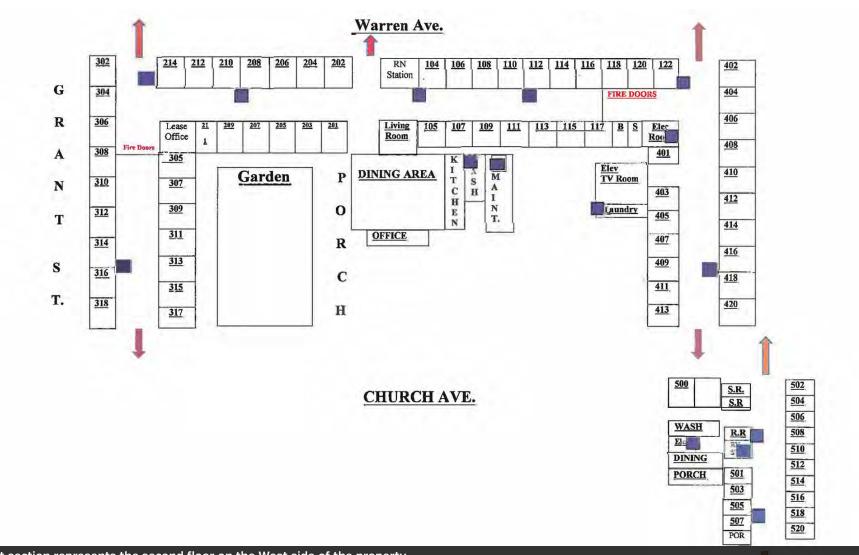


#### VACANT ORLANDO ASSISTED LIVING FACILITY | 480 E CHURCH AVENUE LONGWOOD, FL 32750

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Floor Plan





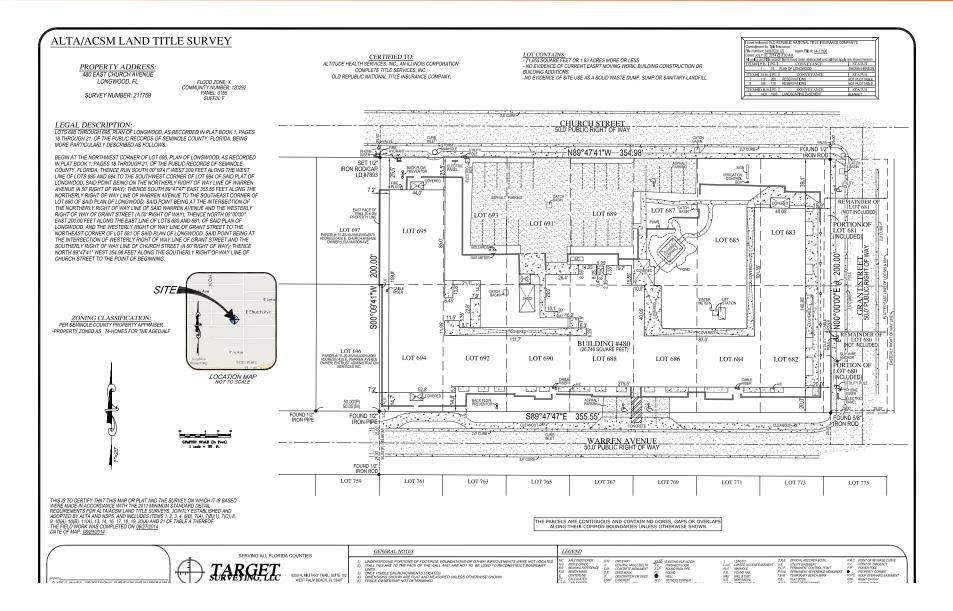
Bottom right section represents the second floor on the West side of the property.

#### VACANT ORLANDO ASSISTED LIVING FACILITY | 480 E CHURCH AVENUE LONGWOOD, FL 32750

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## Survey





#### VACANT ORLANDO ASSISTED LIVING FACILITY | 480 E CHURCH AVENUE LONGWOOD, FL 32750

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## Additional Photos









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N Ronald Reagan Blvd

### 2 LOCATION SUBJECT INFORMATION

CATIO

Orlando IHealth<sup>®</sup>

14

DDISON

WESTON PARK

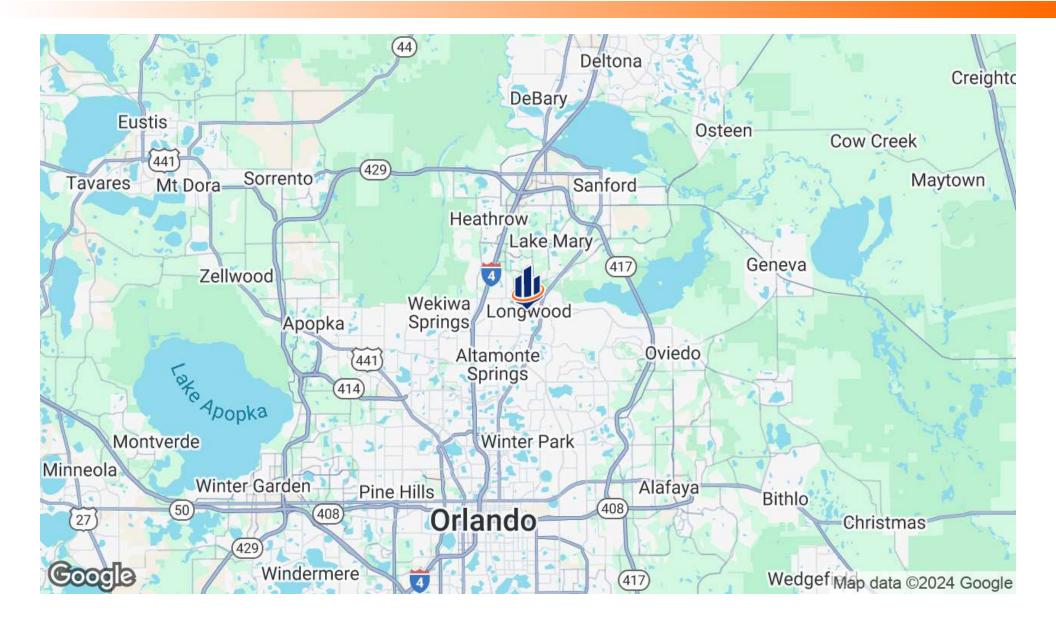
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480 E Church Avenue Longwood, FL 32750

# Regional Map



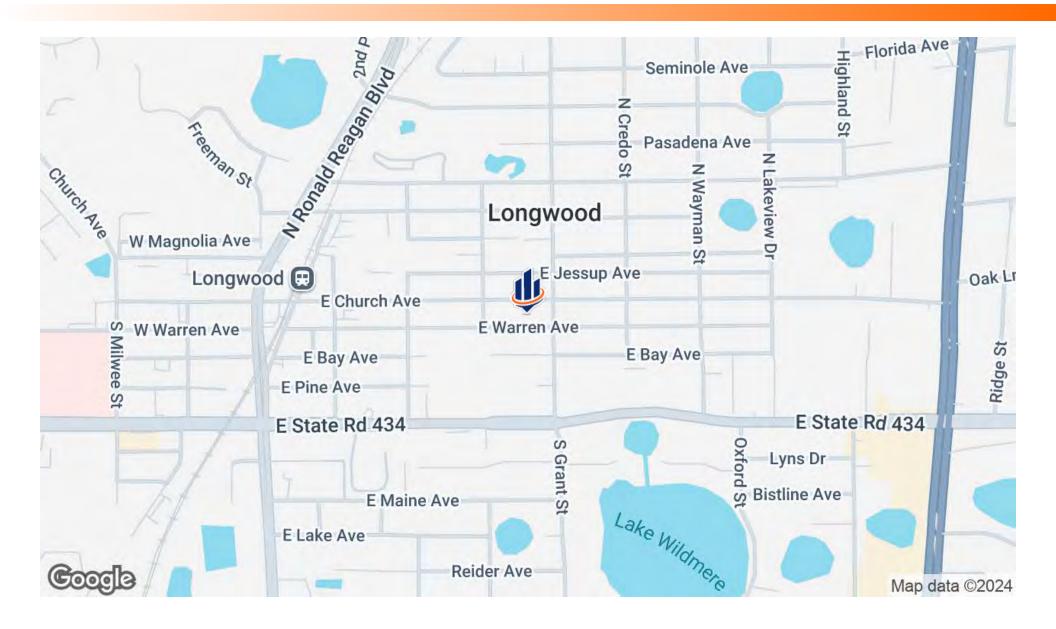


#### VACANT ORLANDO ASSISTED LIVING FACILITY | 480 E CHURCH AVENUE LONGWOOD, FL 32750

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## Location Map



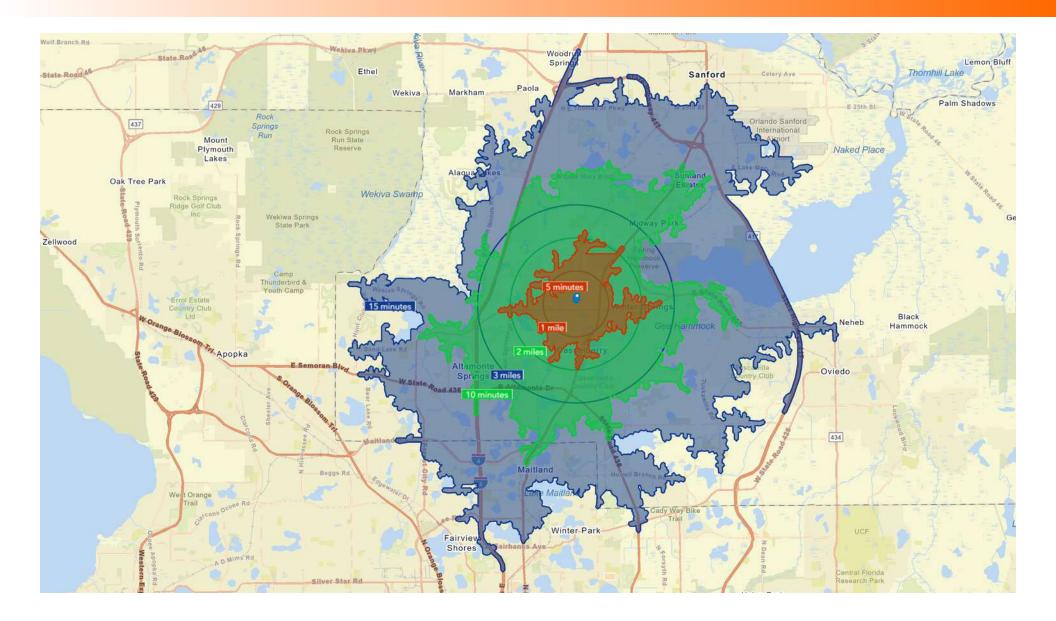


#### VACANT ORLANDO ASSISTED LIVING FACILITY | 480 E CHURCH AVENUE LONGWOOD, FL 32750

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# Demographics Map





#### VACANT ORLANDO ASSISTED LIVING FACILITY | 480 E CHURCH AVENUE LONGWOOD, FL 32750

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# Benchmark Demographics



	1 Mile	2 Miles	3 Miles	5 Mins	10 Mins	15 Mins	Seminole	FL	US		
Population	9,942	33,862	74,823	15,311	114,173	309,545	480,981	22,381,338	337,470,185		
Households	3,905	13,394	29,654	6,119	46,765	127,085	187,582	8,909,543	129,917,449		
Families	2,529	8,626	19,402	3,862	29,330	79,627	124,088	5,732,103	83,890,180		
Average Household Size	2.48	2.48	2.49	2.46	2.41	2.41	2.54	2.46	2.53		
Owner Occupied Housing Units	2,091	8,499	19,217	3,384	28,920	75,422	119,724	5,917,802	84,286,498		
Renter Occupied Housing Units	1,814	4,895	10,437	2,735	17,845	51,663	67,858	2,991,741	45,630,951		
Median Age	42.8	42.4	42.3	41.1	42.0	40.8	39.9	42.9	39.1		
Income											
Median Household Income	\$61,772	\$63,379	\$67,565	\$58,840	\$66,950	\$68,295	\$73,482	\$65,081	\$72,603		
Average Household Income	\$79,406	\$87,326	\$93,908	\$78,942	\$94,871	\$100,710	\$107,529	\$97,191	\$107,008		
Per Capita Income	\$31,031	\$34,450	\$37,304	\$31,135	\$38,870	\$41,256	\$41,962	\$38,778	\$41,310		
Trends: 2021 - 2026 Annual Growth Rate											
Population	1.19%	0.65%	0.30%	1.04%	0.30%	0.12%	0.20%	0.63%	0.30%		
Households	1.43%	0.84%	0.47%	1.22%	0.50%	0.32%	0.40%	0.77%	0.49%		
Families	1.43%	0.85%	0.47%	1.25%	0.48%	0.28%	0.36%	0.74%	0.44%		
Owner HHs	0.66%	0.55%	0.48%	0.60%	0.52%	0.53%	0.40%	0.93%	0.66%		
Median Household Income	3.37%	3.04%	2.96%	2.88%	2.94%	2.86%	2.88%	3.34%	2.57%		

# Benchmark Demographics



	1 Mile	2 Miles	3 Miles	5 Mins	10 Mins	15 Mins	Seminole	FL	US
1			Househ	olds by In	icome				
<\$15,000	7.70%	7.80%	7.30%	8.70%	7.10%	7.40%	7.10%	9.70%	9.50%
\$15,000 - \$24,999	7.20%	6.50%	6.20%	7.80%	6.30%	6.10%	5.30%	7.80%	7.10%
\$25,000 - \$34,999	6.70%	7.40%	6.80%	7.20%	7.50%	7.30%	6.20%	8.40%	7.40%
\$35,000 - \$49,999	15.10%	13.20%	12.80%	15.40%	12.80%	12.20%	12.20%	11.80%	10.80%
\$50,000 - \$74,999	23.00%	23.70%	21.70%	23.70%	21.50%	21.10%	20.10%	17.80%	16.50%
\$75,000 - \$99,999	17.50%	13.70%	13.70%	15.30%	13.80%	13.20%	12.80%	13.10%	12.80%
\$100,000 - \$149,999	14.80%	15.70%	16.90%	12.70%	16.10%	16.10%	17.40%	15.90%	16.90%
\$150,000 - \$199,999	4.80%	7.20%	8.40%	5.70%	8.20%	7.80%	8.70%	7.00%	8.60%
\$200,000+	3.10%	5.00%	6.20%	3.50%	6.70%	8.70%	10.20%	8.40%	10.60%
Population by Age									
0 - 4	4.80%	4.70%	4.60%	5.00%	4.60%	4.80%	4.90%	5.00%	5.70%
5 - 9	5.20%	5.10%	5.00%	5.30%	4.90%	5.10%	5.40%	5.30%	6.10%

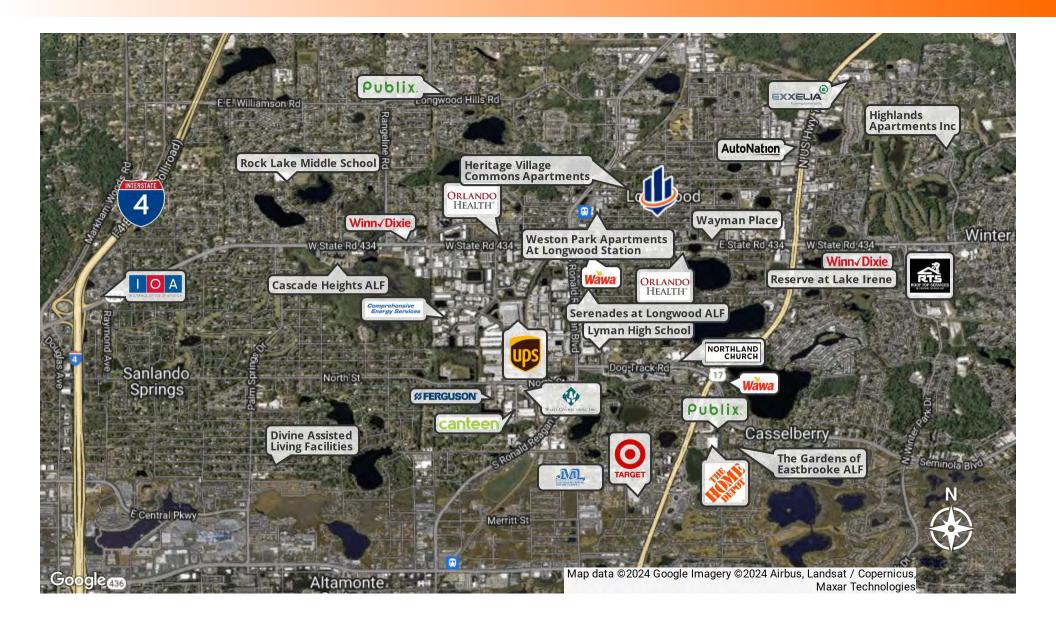
5 - 9	5.20%	5.10%	5.00%	5.30%	4.90%	5.10%	5.40%	5.30%	6.10%
10 - 14	5.20%	5.30%	5.20%	5.30%	5.20%	5.50%	5.80%	5.50%	6.30%
15 - 19	4.80%	5.30%	5.30%	5.20%	5.30%	5.60%	5.90%	5.60%	6.30%
20 - 24	5.70%	5.90%	5.80%	6.30%	5.80%	6.20%	6.40%	5.90%	6.40%
25 - 34	14.80%	14.50%	15.00%	15.40%	14.90%	14.80%	15.10%	13.10%	13.70%
35 - 44	12.10%	12.30%	12.40%	12.40%	13.00%	13.30%	13.30%	12.10%	13.10%
45 - 54	11.80%	12.30%	12.50%	11.70%	12.60%	12.60%	12.70%	11.70%	11.90%
55 - 64	13.40%	13.50%	14.10%	12.90%	13.80%	13.40%	13.40%	13.30%	12.70%
65 - 74	11.60%	12.20%	11.90%	11.40%	11.40%	10.90%	10.40%	12.60%	10.60%
75 - 84	6.40%	6.20%	5.90%	6.10%	6.00%	5.60%	5.00%	7.30%	5.30%
85+	4.10%	2.80%	2.30%	3.20%	2.40%	2.20%	1.80%	2.70%	1.90%

### Race and Ethnicity

White Alone	62.70%	62.50%	62.90%	60.00%	62.70%	60.60%	60.50%	57.10%	60.60%
Black Alone	9.00%	10.30%	10.00%	10.60%	10.00%	11.40%	11.40%	15.00%	12.50%
American Indian Alone	0.40%	0.40%	0.30%	0.40%	0.40%	0.40%	0.40%	0.50%	1.10%
Asian Alone	4.30%	4.00%	4.60%	4.10%	4.40%	4.60%	5.70%	3.10%	6.20%
Pacific Islander Alone	0.00%	0.10%	0.10%	0.00%	0.10%	0.10%	0.10%	0.10%	0.20%
Some Other Race Alone	8.40%	7.90%	7.40%	9.30%	7.50%	7.60%	6.90%	7.60%	8.70%
Two or More Races	15.20%	14.90%	14.60%	15.60%	15.00%	15.30%	15.10%	16.70%	10.60%
Hispanic Origin (Any Race)	26.20%	25.70%	24.50%	28.30%	24.70%	24.80%	23.40%	27.00%	19.40%

### Trade Area Map





#### VACANT ORLANDO ASSISTED LIVING FACILITY | 480 E CHURCH AVENUE LONGWOOD, FL 32750

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# Neighborhood Aerial





#### VACANT ORLANDO ASSISTED LIVING FACILITY | 480 E CHURCH AVENUE LONGWOOD, FL 32750

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# 3 FINANCIALS AND COMPARABLES

480 E Church Avenue Longwood, FL 32750

<u>E Church Ave</u>

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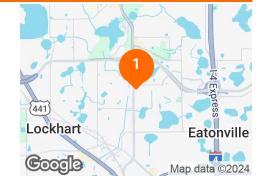


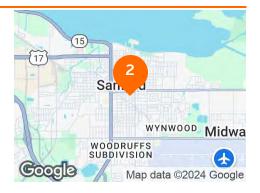


ANN-WAY ASSISTED LIVING 8207 Forest City Rd, Orlando, FL 32810



**GRACIOUS AGE** 1401 Magnolia Ave, Sanford, FL 32771







**CONGREGATE SENIOR HOUSING (VACANT)** 500 S Holly Ave, Sanford, FL 32771

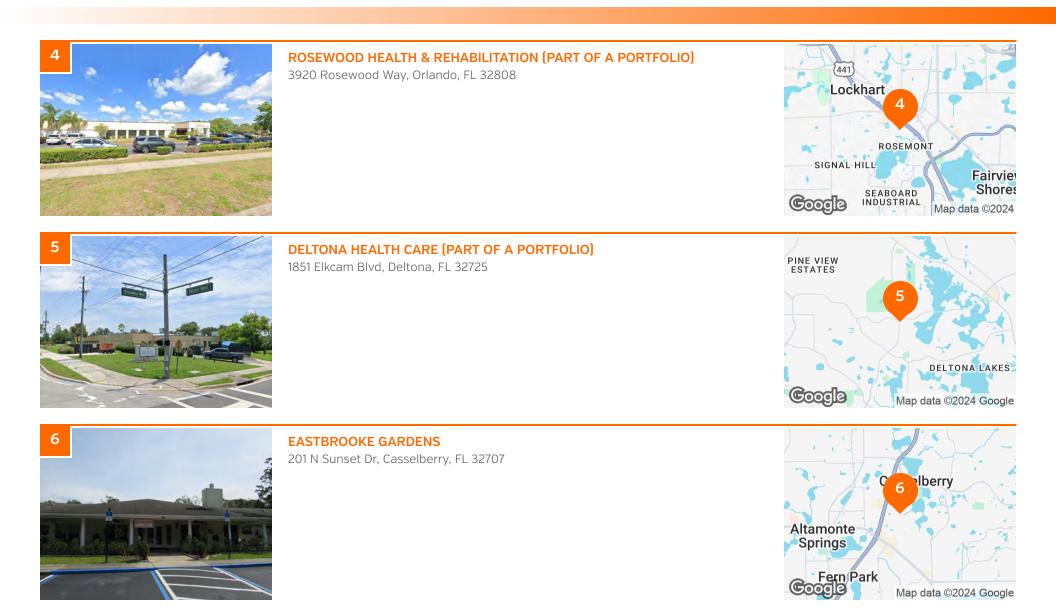


#### VACANT ORLANDO ASSISTED LIVING FACILITY | 480 E CHURCH AVENUE LONGWOOD, FL 32750

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#### VACANT ORLANDO ASSISTED LIVING FACILITY | 480 E CHURCH AVENUE LONGWOOD, FL 32750

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#### CONSULATE HEALTH CARE AT WEST ALTAMONTE

1099 West Town Pkwy, Altamonte Springs, FL 32714

112 Parking Spaces





ISLAND LAKE CENTER 155 Landover PI, Longwood, FL 32750 2-story facility

40 parking spaces



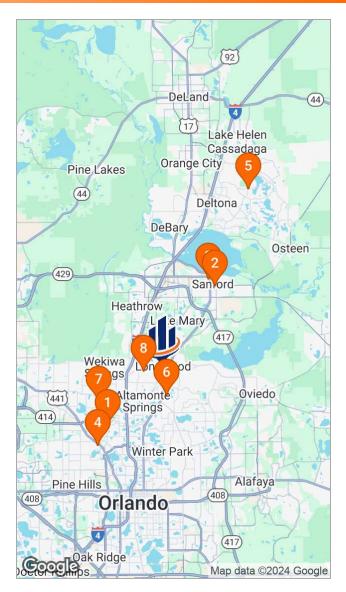
#### VACANT ORLANDO ASSISTED LIVING FACILITY | 480 E CHURCH AVENUE LONGWOOD, FL 32750

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# Sale Comps Map & Summary



	NAME/ADDRESS	PRICE	BLDG SIZE	NO. UNITS	DEAL STATUS	PRICE/SF
*	<b>Vacant Orlando Assisted Living Facility</b> 480 E Church Avenue Longwood, FL	Auction	33,552 SF	77	Subject Property	-
1	<b>Ann-way Assisted Living</b> 8207 Forest City Rd Orlando, FL	\$12,800,000	20,076 SF	46	On Market	\$637.58
2	<b>Gracious Age</b> 1401 Magnolia Ave Sanford, FL	\$10,900,000	43,395 SF	81	On Market	\$251.18
3	<b>Congregate Senior Housing</b> <b>(Vacant)</b> 500 S Holly Ave Sanford, FL	\$1,300,000	10,888 SF	-	Sold 12/18/2023	\$119.40
4	<b>Rosewood Health &amp; Rehabilitation</b> <b>(Part of a Portfolio)</b> 3920 Rosewood Way Orlando, FL	\$13,800,000	44,329 SF	-	Sold 11/1/2023	\$311.31
5	<b>Deltona Health Care (Part of a Portfolio)</b> 1851 Elkcam Blvd Deltona, FL	\$12,068,200	45,845 SF	-	Sold 8/31/2023	\$263.24
6	<b>Eastbrooke Gardens</b> 201 N Sunset Dr Casselberry, FL	\$3,918,400	22,672 SF	-	Sold 1/1/2021	\$172.83
7	<b>Consulate Health Care at West</b> Altamonte 1099 West Town Pkwy Altamonte Springs, FL	\$6,612,000	41,493 SF	-	Sold 5/2/2022	\$159.35
8	<b>Island Lake Center</b> 155 Landover Pl Longwood, FL	\$5,850,000	41,736 SF	-	Sold 6/30/2021	\$140.17
	AVERAGES	\$8,406,075	33,804 SF	63		\$256.88

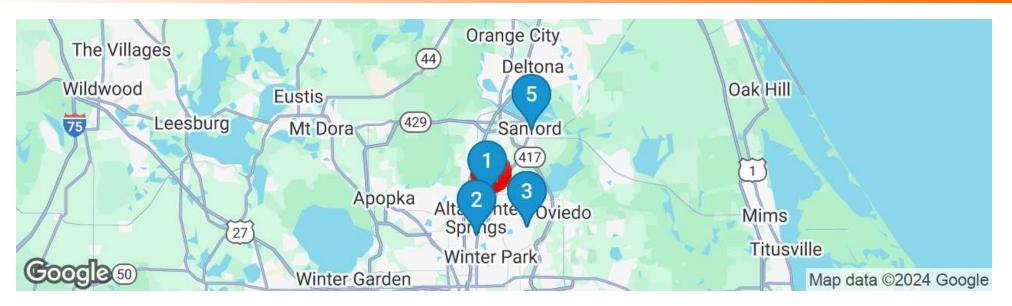


#### VACANT ORLANDO ASSISTED LIVING FACILITY | 480 E CHURCH AVENUE LONGWOOD, FL 32750

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# Rent Comps Map





### SUBJECT PROPERTY

480 E Church Avenue | Longwood, FL 32750



#### SERENADES AT LONGWOOD -MEMORY CARE

425 S Ronald Reagan Blvd Longwood, FL 32750



**PALMETTO LANDING - MEMORY CARE** 1016 Willa Springs Dr Winter Springs, FL 32708





### PROVIDENCE LIVING AT MAITLAND -MEMORY CARE

700 N Maitland Ave Maitland. FL 32751

GRACIOUS AGE - ASSISTED LIVING

1401 Magnolia Ave Sanford, FL 32771

### PALMETTO LANDING - ASSISTED LIVING

1016 Willa Springs Dr Winter Sprinas. FL 32708

VACANT ORLANDO ASSISTED LIVING FACILITY | 480 E CHURCH AVENUE LONGWOOD, FL 32750

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# Rent Comps Summary



	SUBJECT PROPERTY	PRICE/MONTH	BLDG SF
	<b>Vacant Orlando Assisted Living</b> <b>Facility</b> 480 E Church Avenue Longwood, FL 32750	-	33,552 SF
	RENT COMPS	PRICE/MONTH	BLDG SF
1	Serenades at Longwood - Memory Care 425 S Ronald Reagan Blvd Longwood, FL 32750	\$6,375	35,610 SF
2	<b>Providence Living at Maitland -</b> <b>Memory Care</b> 700 N Maitland Ave Maitland, FL 32751	\$6,566	39,106 SF
3	<b>Palmetto Landing - Assisted Living</b> 1016 Willa Springs Dr Winter Springs, FL 32708	\$2,395	41,456 SF
4	<b>Palmetto Landing - Memory Care</b> 1016 Willa Springs Dr Winter Springs, FL 32708	\$4,550	41,456 SF
5	<b>Gracious Age - Assisted Living</b> 1401 Magnolia Ave Sanford, FL 32771	\$2,500	38,481 SF
		PRICE/MONTH	BLDG SF
	TOTALS/AVERAGES	\$4,477	39,222 SF

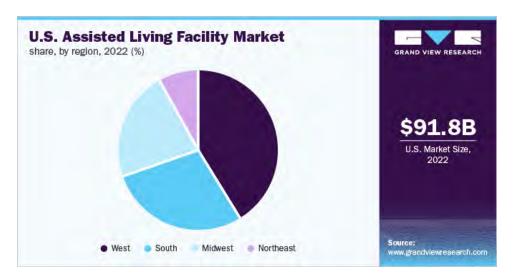
VACANT ORLANDO ASSISTED LIVING FACILITY | 480 E CHURCH AVENUE LONGWOOD, FL 32750

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# Assisted Living Market Analytics







### HIGHER CONCENTRATION OF RETIREES IN FLORIDA OWING NO TAX ON RETIREMENT INCOME IS EXPECTED TO DRIVE THE MARKET GROWTH

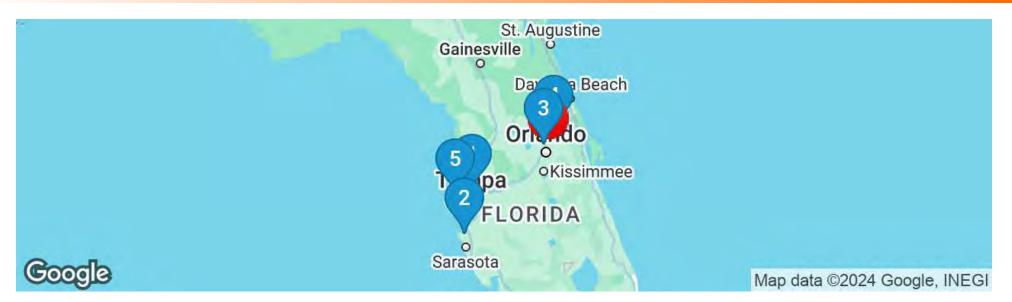
- Florida ranks 2nd after Maine for the percent of the population aged 65 years and above. The average life expectancy in Florida is 80.2 years which is higher than the national average and ranks 10th among other states.
- As per data published by Population Reference Bureau, the number of Americans aged 65 years & above is projected to reach 95 million by 2060, from 52 million in 2018.
- Florida provides a Long-Term Care Waiver that can aid people to pay for care in assisted living facilities. The waiver is provided only to people aged 65 years and above and are residents of Florida.
  Moreover, the Program of All-Inclusive Care (PACE) provides medical coverage to frail senior citizens in Florida who are ineligible under Medicaid.
- Key factors that are driving the U.S. assisted living facility market growth include increasing awareness and desire of consumers to age in home-based services and lower cost of assisted living facilities [ALFs] as compared to nursing homes.

#### VACANT ORLANDO ASSISTED LIVING FACILITY | 480 E CHURCH AVENUE LONGWOOD, FL 32750

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# Additional Financial Data







#### SUBJECT PROPERTY

480 E Church Avenue | Longwood, FL 32750



### **GREAT AMERICAN ASSISTED LIVING - UP FOR AUCTION**

11722 N 17th St Tampa, FL 33612



ANN-WAY ASSISTED LIVING 8207 Forest City Rd Orlando, FL 32810



HARBOR HOUSE 101 Main St Safety Harbor, FL 34695



### **BRADENTON OAKS - UP FOR AUCTION**

1029 7th Ave E Brandenton, FL 34208



**GRACIOUS AGE** 1401 Magnolia Ave Sanford, FL 32771

#### VACANT ORLANDO ASSISTED LIVING FACILITY | 480 E CHURCH AVENUE LONGWOOD, FL 32750

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# Additional Financial Data



	SUBJECT PROPERTY	BLDG SF	# OF UNITS				
	<b>Vacant Orlando Assisted Living Facility</b> 480 E Church Avenue Longwood, FL 32750	33,552 SF	77				
	SALE COMPS	BLDG SF	# OF UNITS	ΝΟΙ	NOI/UNIT	CLOSE	NOTES
1	<b>Great American Assisted Living - Up for Auction</b> 11722 N 17th St Tampa, FL 33612	27,016 SF	58	\$310,000	\$5,345	On Market	Superior quality. Ample parking
2	<b>Bradenton Oaks - Up for Auction</b> 1029 7th Ave E Brandenton, FL 34208	84,288 SF	61	\$300,000	\$4,918	On Market	Superior quality. Ample parking
3	<b>Ann-way Assisted Living</b> 8207 Forest City Rd Orlando, FL 32810	20,076 SF	46	\$956,160	\$20,786	On Market	Recent renovations and increased unit count
4	<b>Gracious Age</b> 1401 Magnolia Ave Sanford, FL 32771	43,395 SF	81	\$1,456,162	\$17,977	On Market	Good comparable. Slightly better condition
5	<b>Harbor House</b> 101 Main St Safety Harbor, FL 34695	31,920 SF	56	\$616,923	\$11,016	04/21/2023	Superior location
		BLDG SF	# OF UNITS			CLOSE	
	TOTALS/AVERAGES	41,339 SF	60.4		\$12,009		

VACANT ORLANDO ASSISTED LIVING FACILITY | 480 E CHURCH AVENUE LONGWOOD, FL 32750

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# 4 AGENT AND COMPANY INFO

480 E Church Avenue Longwood, FL 32750

### Advisor Bio





#### DAVID HUNGERFORD, CCIM, SIOR

Senior Advisor

david.hungerford@svn.com Direct: 877.518.5263 x347 | Cell: 863.660.3138

### **PROFESSIONAL BACKGROUND**

David Hungerford, MBA, CCIM is a Senior Advisor at SVN | Saunders Ralston Dantzler Real Estate in Lakeland, Florida.

The firm serves as the premier commercial services provider of Central Florida. Throughout his career, David has closed on more than \$170 million across nearly all types of commercial properties and development land. Using dynamic strategic analysis, he is an expert in site selection and site-in-search of user analysis. David is the mapping and GIS specialist within the firm and formerly served as the firm's Director of Research.

David previously worked in his family-owned business, Hungerford & Associates, as a financial advisor. Prior to becoming a financial advisor, he served as the company's marketing director.

David graduated Cum Laude from Florida State University in Tallahassee, FL. He obtained a Bachelor of Science degree in real estate, a Bachelor of Science degree in finance, and a minor in Italian studies/language. While at FSU, he was an active member of the Florida State University Real Estate Society. David would later graduate with his Master's in Business Administration from Florida Southern College in Lakeland, FL where he was admitted into Beta Gamma Sigma and admitted as an adjunct real estate instructor. David is a CCIM (Certified Commercial Investment Member) designee and serves on the executive board for the CCIM Florida West Coast District. He has vast experience as an expert witness in all subjects of property valuation and leasing.

David is a member of the Lakeland Association of Realtors<sup>®</sup> and has served on its Board of Directors and finance committee. He is also an active member of The International Council of Shopping Centers (ICSC). David is married and lives with his wife Aimee and children Eliana and Ezra on a small farm in Lakeland, FL. They are proud members of Access Church.

David specializes in:

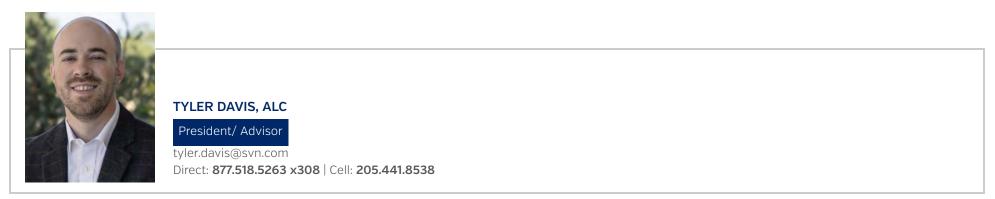
- Development Properties
- Commercial Properties
- Site Selection
- Real Estate Analytics

#### VACANT ORLANDO ASSISTED LIVING FACILITY | 480 E CHURCH AVENUE LONGWOOD, FL 32750

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### Advisor Bio





#### FL #SL3444746

#### **PROFESSIONAL BACKGROUND**

Tyler Davis, ALC serves as the President of SVN | Saunders Ralston Dantzler Real Estate, where he is responsible for company strategy, growth, financial oversight, and operational management.

Tyler joined the company in 2019, initially working in property management before transitioning to an advisory role and eventually assuming the position of Chief Financial Officer. In 2022, he was honored with SVN's Partners Circle Award for his exceptional brokerage production, the highest sales accolade at SVN. In the same year, he earned his Accredited Land Consultant accreditation.

Before his tenure at SVN Saunders Ralston Dantzler Real Estate, Tyler spent five years as a CPA at PricewaterhouseCoopers in Birmingham, Alabama, where he served as a tax manager for multinational insurance companies. He graduated summa cum laude from Samford University and obtained his Master's in Tax Accounting from The University of Alabama.

A proud native of Carrollton, Georgia, Tyler currently resides in Lakeland, Florida, with his wife, Caroline, and their daughter, Mary Caroline. Outside of his professional commitments, Tyler enjoys spending time with his family, playing golf, and passionately supporting his beloved Alabama Crimson Tide and Atlanta sports teams. He is an active member of Trinity Presbyterian Church, the Lakeland Rotary Club, and serves as Vice President of the Florida Chapter of the Realtors Land Institute.

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### Advisor Bio





#### BILL NGUYEN

Associate Advisor

bill.nguyen@svn.com Direct: **877.518.5263 x486** | Cell: **407.304.0553** 

#### **PROFESSIONAL BACKGROUND**

Vuong (Bill) Nguyen is an Associate Advisor at SVN | Saunders Ralston Dantzler Real Estate in Orlando, Florida.

Before joining SVN SRD, Bill spent seven years in retail sales and management. During that time, Bill led and ranked his store as the No.1 Store in Sales and Customer Satisfaction nationwide for two-years in a row. Building trust, rapport, and long-term relationships with his clients is paramount to Bill.

Born and raised in Ho Chi Minh City, Vietnam, Bill relocated to the United States with help from a scholarship to pursue higher education. He is fluent in both English and Vietnamese.

In his free time, Bill enjoys trying out new food spots, camping, and spending time with loved ones.

Bill specializes in:

- Retail Properties
- Office Properties

- Value-Add Properties
- NNN Leases

#### **MEMBERSHIPS**

- Candidate for Certified Commercial Investment Member (CCIM)
- Asian American Chamber of Commerce (AACC)
- Central Florida Commercial Real Estate Association (CFCREA)
- International Council of Shopping Centers (ICSC)

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