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Call For Pricing Guidance

### Property Overview

We are pleased to present an exceptional opportunity to acquire up to 61.8 acres of prime commercial land, comprising seven parcels ranging from 2 to just under 15 acres each. This strategically located property is situated at the intersection of Emerson Drive and St. Johns Heritage Parkway, within the highly sought after Palm Vista Master Plan by Lennar. A visionary community slated for the development of 4,000 new Homes. This offering presents an exceptional chance for businesses and developers to be part of the transformative growth within Lennar's Palm Vista Masterplan. With its prime location, diverse parcel sizes, and integration into a flourishing residential community, these parcels are poised to become a vibrant hub for commerce and innovation.

### **Key Features**

#### **Prime Commercial Location:**

This collection of commercial parcels is strategically positioned at the future bustling intersection of Emerson Road and St. Johns Heritage Parkway, offering unrivaled visibility and accessibility for businesses looking to thrive in a high-traffic area.

#### Flexible Parcel Sizes:

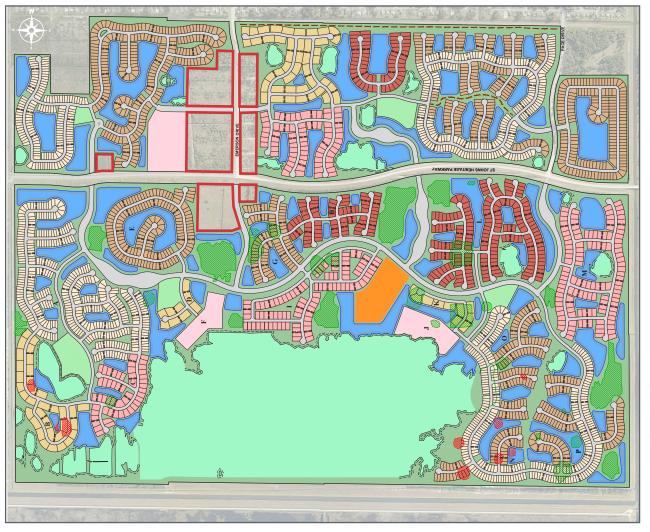
With divisible parcels ranging from 2 to just under 15 acres, this property provides a range of options for developers allowing for tailored plans to suite diverse commercial needs

#### **Thriving Residential Community:**

The surrounding area is poised for significant residential growth with the planned addition of 4,000 new homes within the Palm Vista Masterplan, ensuring a built-in customer base for local businesses.

Intersection at Emerson Dr. & St. Johns Heritage Pkwy, Palm Bay, FL

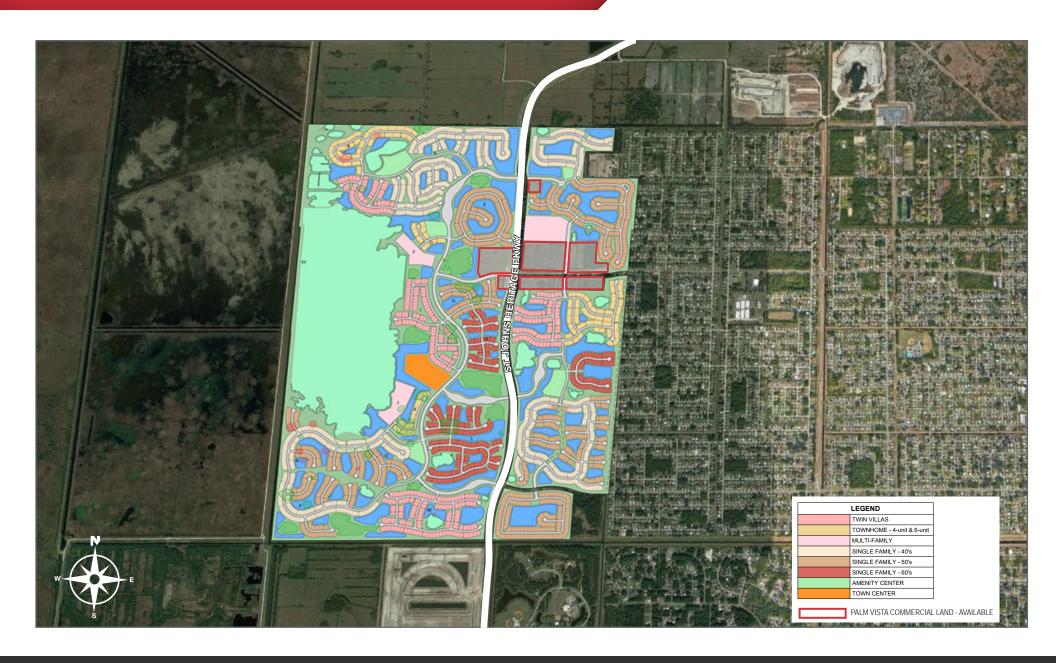
# Master Development Site Plan



	PALM VISTA - WEST	Г	PALM VISTA - NO	RTHEAST	
NW - (NON-AGE RESTRICTED)			NE - (NON-AGE RESTRICTED)		
POD	PRODUCT	UNITS	PRODUCT	UNITS	
Α	SINGLE FAMILY - 40's	364	SINGLE FAMILY - 40's	156	
В	TOWNHOME - 4-unit & 6-unit	168	SINGLE FAMILY - 50's	242	
С	TWIN VILLAS	102	MULTI-FAMILY	187	
	NW - UNIT TOTAL	634	NE - UNIT TOTAL	585	
SW - ACT	IVE ADULT (AGE RESTRIC	<b>TED)</b>			
E	SINGLE FAMILY - 50's	149	PALM VISTA - EAST		
F	MULTI-FAMILY CONDO	140	MEDLEY AT EVERLANDS		
G	SINGLE FAMILY - 50's	82	ACTIVE ADULT (AGE RESTRICTED)		
Н	SINGLE FAMILY - 60's	72	PRODUCT	UNITS	
1	TWIN VILLAS	186	TWIN VILLAS	150	
J	MULTI-FAMILY CONDO	140	TOWNHOME - 4-unit & 6-unit	234	
K	TOWNHOME - 4-unit & 6-unit	52	SINGLE FAMILY - 40's	228	
L	SINGLE FAMILY - 60's	179	SINGLE FAMILY - 50's	166	
M	TWIN VILLAS	240	SINGLE FAMILY - 60's	62	
N	SINGLE FAMILY - 40's	90	E - UNIT TOTAL	840	
IN	SINGLE FAMILY - 50's	43			
0	SINGLE FAMILY - 40's	69			
0	SINGLE FAMILY - 50's	77	DALM VISTA SOL	ITUEACT	
Р	SINGLE FAMILY - 40's	120	PALM VISTA - SOUTHEAST EVERLANDS		
	SINGLE FAMILY - 50's	94	PRODUCT	UNITS	
	SW - UNIT TOTAL	1779	SINGLE FAMILY - 50's	162	
	WEST - UNIT TOTAL	2413			
	WEST - UNIT TOTAL	2413	SE - UNIT TOTAL	162	

LEGEND			PALM V	
	TWIN VILLAS		UNIT CO	
	TOWNHOME - 4-unit & 6-unit		0.11.1 0.	
	MULTI-FAMILY			
	SINGLE FAMILY - 40's		WEST	
	SINGLE FAMILY - 50's		NORTHEAST	
	SINGLE FAMILY - 60's		EAST	
	AMENITY CENTER		EVERLANDS (SO	
	TOWN CENTER		U	
	PALM VISTA COMMERCIAL	LAI	ND - AVAILABLE	

PALM VISTA - OVERALL UNIT COUNT SUMMARY			
	UNITS		
WEST	2413		
NORTHEAST	585		
EAST	840		
EVERLANDS (SOUTHEAST)	162		
UNIT TOTAL	4000		
UNITIOIAL	4000		







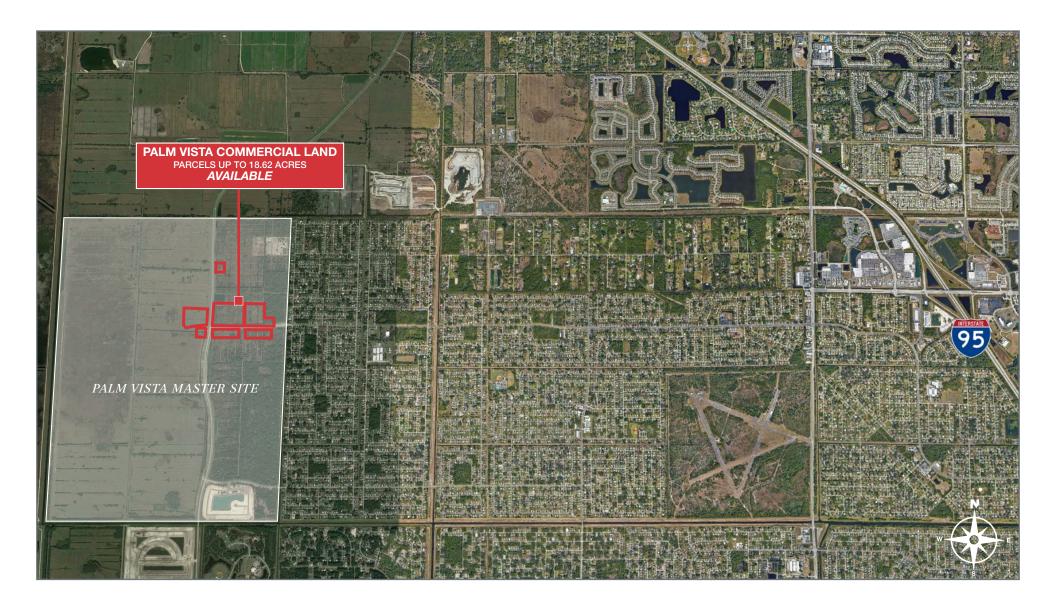


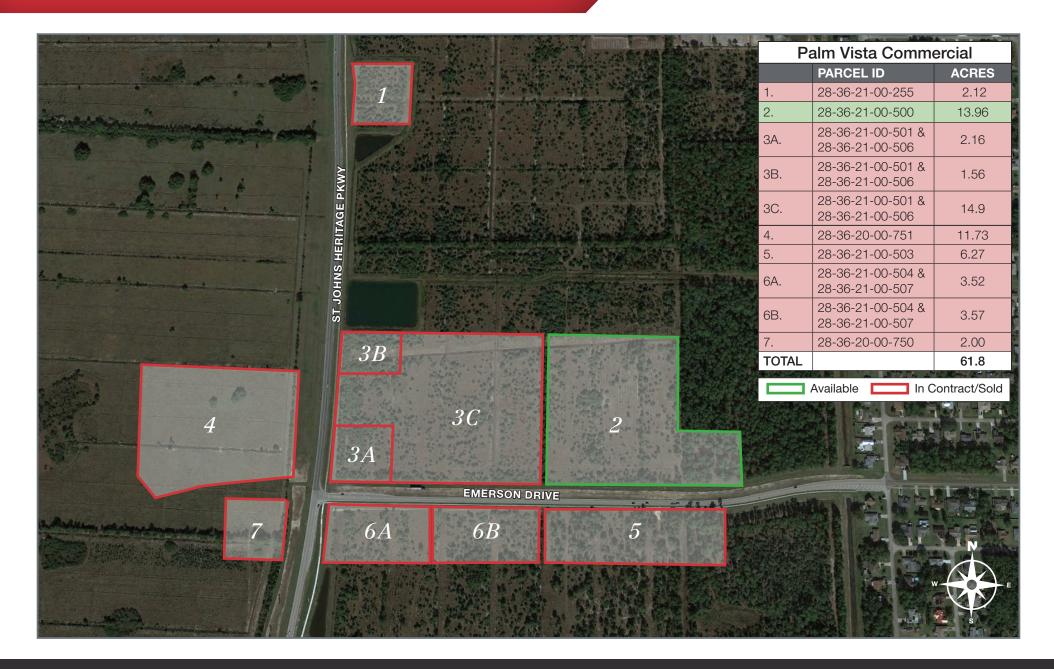


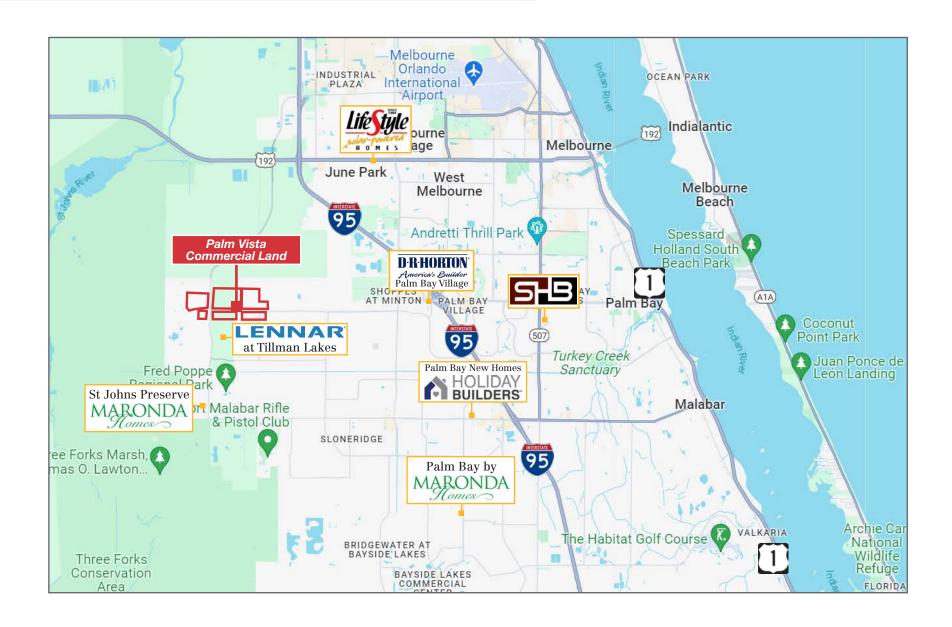
Intersection at Emerson Dr. & St. Johns Heritage Pkwy, Palm Bay, FL

#### Southeastern View









Intersection at Emerson Dr. & St. Johns Heritage Pkwy, Palm Bay, FL



#### **Single Family Homes**

Summary Statistics	Q2 2024	Q2 2023	Percent Change Year-over-Year
Closed Sales	2,752	2,826	-2.6%
Paid in Cash	628	746	-15.8%
Median Sale Price	\$375,000	\$360,000	4.2%
Average Sale Price	\$469,796	\$449,034	4.6%
Dollar Volume	\$1.3 Billion	\$1.3 Billion	1.9%
Median Percent of Original List Price Received	97.1%	97.7%	-0.6%
Median Time to Contract	34 Days	22 Days	54.5%
Median Time to Sale	73 Days	65 Days	12.3%
New Pending Sales	2,995	2,893	3.5%
New Listings	3,656	3,121	17.1%
Pending Inventory	1,237	1,332	-7.1%
Inventory (Active Listings)	3,053	1,746	74.9%
Months Supply of Inventory	3.9	2.1	85.7%

#### **Townhomes**

Summary Statistics	Q2 2024	Q2 2023	Percent Change Year-over-Year
Closed Sales	660	719	-8.2%
Paid in Cash	364	374	-2.7%
Median Sale Price	\$299,250	\$300,000	-0.3%
Average Sale Price	\$380,258	\$355,261	7.0%
Dollar Volume	\$251.0 Million	\$255.4 Million	-1.7%
Median Percent of Original List Price Received	94.0%	96.3%	-2.4%
Median Time to Contract	50 Days	25 Days	100.0%
Median Time to Sale	86 Days	61 Days	41.0%
New Pending Sales	670	691	-3.0%
New Listings	983	803	22.4%
Pending Inventory	275	345	-20.3%
Inventory (Active Listings)	1,194	643	85.7%
Months Supply of Inventory	6.3	3.1	103.2%

Intersection at Emerson Dr. & St. Johns Heritage Pkwy, Palm Bay, FL

## 2024 Demographics



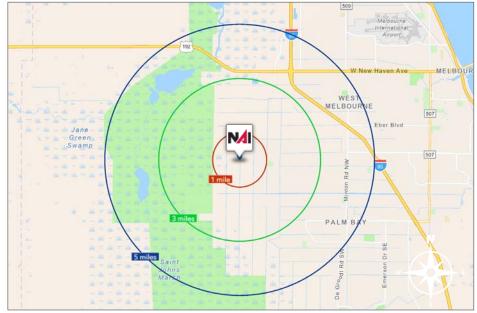
# Population • 1 Mile: 2,388 • 3 Mile: 22,850

#### • 5 Mile: 61,749 Average Household Income

1 Mile: \$80,6643 Mile: \$92,3695 Mile: \$100,723

#### Median Age

1 Mile: 43.13 Mile: 42.05 Mile: 41.8



## City Overview City of Palm Bay, Florida



Palm Bay, Florida, situated along the picturesque eastern coast of the state, is a vibrant city that seamlessly blends natural beauty with urban development. As the largest city in Brevard County, Palm Bay offers residents and visitors a diverse array of attractions, stunning landscapes, and a thriving community spirit.

The city's claim to fame lies in its stunning waterfront areas, with the Indian River Lagoon to the west and the Atlantic Ocean to the east. These bodies of water not only provide breathtaking views but also offer recreational opportunities such as boating, fishing, and water sports. The Turkey Creek Sanctuary, a nature reserve within the city, further enhances Palm Bay's commitment to preserving its rich ecological diversity.

Palm Bay is home to a mix of residential neighborhoods, each with its own unique character. From family-friendly communities with top-rated schools to upscale waterfront properties, the city caters to a diverse range of lifestyles. The housing market reflects the city's growth, with a combination of modern developments and established neighborhoods, providing a range of options for prospective residents.

The city's commitment to education is evident through its well-regarded schools and educational institutions. Palm Bay is served by the Brevard County School District, ensuring quality education for students at all levels. Higher education opportunities are also available with the nearby Florida Institute of Technology, offering a range of academic programs.

Palm Bay's economic landscape is shaped by a mix of industries, including aerospace and technology. The presence of major employers in these sectors has contributed to the city's economic stability and job growth. Additionally, the city's strategic location along major transportation routes facilitates commerce and trade.

Residents and visitors alike can enjoy a variety of recreational activities in Palm Bay. The city boasts numerous parks, sports facilities, and cultural venues. Fred Poppe Regional Park, for example, offers sports fields, playgrounds, and picnic areas, providing a space for community gatherings and outdoor enjoyment.

Palm Bay, Florida, stands out as a city that harmoniously blends natural beauty, a diverse community, and economic opportunities. With its stunning waterfront, educational excellence, and recreational offerings, Palm Bay has become a sought-after destination for those seeking a balanced and fulfilling lifestyle on Florida's Space Coast.

## Regional Overview

Brevard County, FL

Brevard County, on Florida's east coast, is renowned for its natural wonders, space exploration, and vibrant communities. The county, encompassing various cities and towns, provides a unique mix of coastal beauty, educational excellence, and a rich cultural tapestry.

At its core, Brevard County is synonymous with space exploration, housing the Kennedy Space Center, a renowned spaceport that launched historic missions like the Apollo moon landings and Space Shuttle launches. This has made the Space Coast a hub for aerospace and technology industries.

The county's Atlantic Ocean coastline offers stunning beaches and recreational opportunities, from bustling Cocoa Beach to the serene Canaveral National Seashore. The Indian River Lagoon adds to the area's natural charm.

Brevard County hosts diverse communities, each with unique character and amenities. Melbourne, the largest city, features residential neighborhoods, cultural attractions, and educational institutions. Titusville, with historic charm, serves as a gateway to the Kennedy Space Center and Merritt Island National Wildlife Refuge. Satellite Beach and Palm Bay offer varied housing options and community experiences.

Education is a priority, with the Brevard County School District ensuring academic excellence. Higher education is accessible through institutions like the Florida Institute of Technology.

Recreational activities are abundant, from outdoor adventures in parks to cultural events. The county's commitment to preserving natural beauty is evident in conservation areas and wildlife sanctuaries.

Brevard County, Florida, offers a captivating blend of space exploration, coastal beauty, and diverse communities. With a rich history, educational opportunities, and innovation, Brevard County remains a place where residents enjoy a high quality of life amidst the wonders of Florida's Space Coast.











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