

# ST. JOSEPH HOSPICE

8950 E Kings Highway | Shreveport, LA | 71115

Deborah K. Vannelli, CCIM | 612-376-4475 | deb@upland.com Keith A. Sturm, CCIM | 612-376-4488 | keith@upland.com Amanda C. Leathers | 612-436-0045 | amanda@upland.com

www.nnnsales.com

Look Upland. Where Properties & People Unite!

# 50 South 6th Street | Suite 1418

Minneapolis, MN | 55402

Broker of Record, Black Cypress Development

Bradley Barre

318-747-7459

Shreveport, LA



#### NET LEASED DISCLAIMER

Upland Real Estate Group, Inc. hereby advises all prospective purchasers of Net Leased property as follows:

The information contained in this Marketing Package has been obtained from sources we believe to be reliable. However, Upland Real Estate Group, Inc. has not and will not verify any of this information, nor has Upland Real Estate Group, Inc. conducted any investigation regarding these matters. Upland Real Estate Group, Inc. makes no guarantee, warranty or representation whatsoever about the accuracy or completeness of any information provided.

As the Buyer of a net leased property, it is the Buyer's responsibility to independently confirm the accuracy and completeness of all material information before completing any purchase. This Marketing Package is not a substitute for your thorough due diligence investigation of this investment opportunity. Upland Real Estate Group, Inc. expressly denies any obligation to conduct a due diligence examination of this Property for Buyer.

Any projections, opinions, assumptions or estimates used in this Marketing Package are for example only and do not represent the current or future performance of this property. The value of a net leased property to you depends on factors that should be evaluated by you and your tax, financial, legal and other advisors.

Buyer and Buyer's tax, financial, legal, and construction advisors should conduct a careful, independent investigation of any net leased property to determine to your satisfaction with the suitability of the property for your needs.

Like all real estate investments, this investment carries significant risks. Buyer and Buyer's legal, financial and other advisors must request and carefully review all legal, financial and other documents related to the property and tenant. While past performance at this or other locations is an important consideration, it is not a guarantee of future success. Similarly, the lease rate for some properties, including newly-constructed facilities or newly-acquired locations, may be set based on a tenant's projected sales with little or no record of actual performance, or comparable rents for the area. Returns are not guaranteed; the tenant and any guarantors may fail to pay the lease rent or property taxes, or may fail to comply with other material terms of the lease; cash flow may be interrupted in part or in whole due to market, economic, environmental or other conditions. Regardless of tenant history and lease guarantees, Buyer is responsible for conducting his/her own investigation of all matters affecting the intrinsic value of the property and the value of any long-term lease, including the likelihood of locating a replacement tenant if the current tenant should default or abandon the property, and the lease terms that Buyer may be able to negotiate with a potential replacement tenant considering the location of the property, and Buyer's legal ability to make alternate use of the property.

All information, including price change and withdrawal from the market, is subject to change without notice.

By accepting this Marketing Package you agree to release to Upland Real Estate Group, Inc. and hold it harmless from any kind of claim, cost, expense, or liability arising out of your investigation and/or purchase of this net leased property. Property to be sold 'where is, as is.'

**CONFIDENTIALITY AND DISCLAIMER**: The information contained in the following Marketing Package is proprietary and strictly confidential. It is intended to be reviewed only by the party receiving it from Upland Real Estate Group, Inc. and should not be made available to any other person or entity without the written consent of Upland Real Estate Group, Inc. This Marketing Package has been prepared to provide summary, <u>unverified</u> information to prospective purchasers, and to establish only a preliminary level of interest in the subject property. The information contained herein is not a substitute for a thorough due diligence investigation. Upland Real Estate Group, Inc. has not made any investigation, and makes no warranty or representation, with respect to the income or expenses for the subject property, the future projected financial performance of the property, the size and square footage of the property and improvements, the presence or absence of contaminating substances, PCB's or asbestos, the compliance with State and Federal regulations, the physical condition of the improvements thereon, the financial condition or business prospects of any tenant, or any tenant's plans or intentions to continue its occupancy of the subject property or any other matter related to the subject property. The information contained in this Marketing Package has been obtained from sources we believe to be reliable; however, Upland Real Estate Group, Inc. has not verified, and will not verify, any of the information contained herein, nor has Upland Real Estate Group, Inc. conducted any investigation regarding these matters and makes no warranty or representation whatsoever regarding the accuracy or completeness of the information provided. All potential buyers must take appropriate measures to verify all of the information set forth herein.



**HIGHLIGHTS** 



- St. Joseph Hospice is on a NNN lease with more than 12 ½ years remaining and 2% annual rent increases.
- St. Joseph Hospice provides In Patient Hospice Care with 16 rooms. Specializing in providing peace, comfort and dignity to those facing a life-limiting illness with top quality care to patients and their families. Hospice is holistic care that addresses physical, emotional, spiritual and practical concerns.
- The Carpenter Health Network is a well-established healthcare operator with 38 locations across the south in Texas, Arkansas, Louisiana, Mississippi, Alabama, and Florida.
- This property is located near Willis Knighton Piermont Health Center with 144+ Beds, and CHRISTUS Highland Medical Center with 214+ Beds.
- 5-mile population of 97,102 and average household income of \$93,099.
- Shreveport is home to Louisiana State University of Shreveport where approximately 9,300+ students are enrolled.



St. Joseph Hospice

Shreveport, LA

INVESTMENT SUMMARY		LEASE INFORMATION			
PRICE	\$5,462,100	RENT ADJUSTMENTS	2% Annual	TATATT TTTTTT	
САР	6.40%	YEAR 3:	\$349,574.00	THE CARPENTER HOUSE	
NOI	\$349,574.40	YEAR 4:	\$356,565.48		
		YEAR 5:	\$363,696.79		
RENT/SF	\$17.44	YEAR 6:	\$370,970.73		
PRICE/SF	\$272.52	YEAR 7:	\$378,390.14		
		YEAR 8:	\$385,957.94		
REMAINING LEASE TERM	12 Years, 7 Months	YEAR 9:	\$393,677.10	LEASE NOTES:	
RENT COMMENCEMENT	March 18, 2022	YEAR 10:	\$401,550.64	License Type: In-Patient Hospice	
LEASE EXPIRATION	March 17, 2037	YEAR 11:	\$409,581.66	Capacity: 16 Rooms	
		YEAR 12:	\$417,773.29	. ,	
LEASE TYPE	NNN	YEAR 13:	\$426,128.76		
RENEWAL OPTIONS	Two 5-Year w/ 2.00%	YEAR 14:	\$434,651.33		
	Annual Increases	YEAR 15:	\$443,344.36		

## **PROPERTY INFORMATION**

## **DEMOGRAPHIC INFORMATION**

PROPERTY	St. Joseph Hospice		1-MILE RADIUS	3-MILE RADIUS	5-MILE RADIUS
ADDRESS	8950 E Kings Highway	2024 POPULATION	8,947	32,730	97,102
	Shreveport, LA 71115		·		
BUILDING SIZE	20,043 SQ.FT.	2029 POPULATION	8,665	31,895	94,204
LOT SIZE	3.496 Acres	2024 MEDIAN HOUSEHOLD INCOME	\$63,166	\$66,733	\$63,150
PARISH	Caddo	2024 AVERAGE HOUSEHOLD INCOME	\$86,887	\$92,592	\$93,099
YEAR BUILT	1998	All demographic information is obtained from Site To Do Business, which compiles US Census Bureau data and Esri projections for 2024 and 2024.			



# **NEARBY TENANTS**

St. Joseph Hospice

Shreveport, LA





This information has been secured from sources we believe to be reliable, but we make no representations or warranties, expressed or implied, as to the accuracy of the information. References to square footage or age are approximate. Upland has <u>not</u> reviewed or verified this information. Buyer must verify the information and bears all risk for any inaccuracies.

DEBORAH K. VANNELLI, CCIM | KEITH A. STURM, CCIM | AMANDA C. LEATHERS | 612.332.6600





This information has been secured from sources we believe to be reliable, but we make no representations or warranties, expressed or implied, as to the accuracy of the information. References to square footage or age are approximate. Upland has <u>not</u> reviewed or verified this information. Buyer must verify the information and bears all risk for any inaccuracies.

DEBORAH K. VANNELLI, CCIM | KEITH A. STURM, CCIM | AMANDA C. LEATHERS | 612.332.6600





#### What is St. Joseph Hospice?

Originally founded in 2002, St. Joseph Hospice Specializes in providing peace, comfort and dignity to those facing a life-limiting illness. We are confident in the abilities of our team of healthcare professionals to provide top-quality care to our patients and their families.

Hospice is not a place, but a type of care. It is a unique philosophy and approach to end-of-life care that focuses on both the patient and their families. Hospice is holistic care that addresses physical, emotional, spiritual and practical concerns.

#### St. Joseph Hospice Care Providers

#### Locations:

Our team is committed to helping patients welcome each day with the hope and expectation of tomorrow. St. Joseph Hospice provides every patient with a team of healthcare professionals who work together with the patient and family to meet their unique needs and wishes for care. Our team includes:

- Board-certified hospice & palliative care physicians
- Registered nurses
- Licensed practical nurses
- Certified nursing assistants
- Medical social workers
- Non-denominational chaplains & pastors
- Bereavement professionals
- Hospice-trained volunteers

Alexandria, LA Baton Rouge, LA Covington, LA Lafayette, LA Lake Charles, LA Monroe, LA New Orleans, LA Shreveport, LA

- Gulfport, MS
- Hattiesburg, MS
- Richland, MS
  - Vicksburg, MS
- . Mobile, AL
- Conroe, TX

Hospice Care Cost & Coverage

Hospice care is covered by Medicare, Medicaid and most private insurance plans, like all hospice agencies, whether they are for-profit or nonprofit. St. Joseph Hospice also provides medication, durable medical equipment and supplies related to the hospice diagnosis with no charge to the patient.

#### Hospice Care: "Your Home or Ours"

St. Joseph Hospice brings comfort and supportive care to patients and caregivers, wherever they call home. Our care teams offer our full range of hospice services in the patient's or caregiver's home, senior living communities, assisted living or skilled nursing care facilities and our own hospice care homes.

The Carpenter House is your resource for comfort and end-of-life care and symptom management, along with respite care, to relieve caregivers. It is a place of peace and comfort care for those facing terminal illness who need round-the-clock care.

As a home-like, inpatient hospice facility, The Carpenter House is more than hospice. It is a warm and comforting environment featuring a family room and dining room, as well as an onsite chaplain and bereavement counselor to make patients and their families feel safe and at ease. At The Carpenter House, families can find peace as they plan for and face the challenges ahead. Learn more about The Carpenter House and take a virtual tour of our facilities.





PROPERTY	St. Joseph Hospice
GUARNTOR	SSH BR
TENANT	St. Joseph Hospice, L.L.C.
REVENUES	Private
NET WORTH	Private
S&P RATING	Non-Rated
WEBSITE	https://www.thecarpenterhealthnetwork.com/



The Carpenter Health Network is a well-established healthcare operator with locations across the south in Texas, Arkansas, Louisiana, Mississippi, Alabama, and Florida. From home health and hospice care to rehabilitation and other therapy services, Carpenter is a preferred choice for families as well as providers in all of its communities spanning the southern United States.

The network provides optimal patient care seamlessly across all service lines. Its network of services is designed to provide a seamless transition of care each step of the way. The services provided in the network include:

- Inpatient Hospice
- Companion Care
- Day Neuro
- Home Health Hospice
- In-home Primary Care
- Inpatient Rehabilitation
- Long-Term Acute Care
- Long-Term Care

- Medical House Calls
- Occupational Therapy
- Outpatient Therapy
- Palliative Care
- Physical Therapy
- Respiratory Therapy
- Skilled Nursing
- Speech Therapy









St. Joseph Hospice



**The Carpenter House** 



Homedica HouseCalls

**Mission:** The Carpenter Health Network will joyfully provide optimal patient care seamlessly across service lines to ensure spiritual, emotional, and physical healing wherever possible while always respecting life, fostering dignity, and preserving quality of life.

St. Joseph Hospice

Shreveport, LA



Capitol House Nursing & Rehabilitation



Companion House Services



AIM Palliative Home Health

Its Network of Care: Your health journey is unique and changing, and The Carpenter Health Network is designed to provide a seamless transition of care each step of the way. We provide compassionate support and convenient care when you need it, where you need it and at any phase of illness or injury.



**STAT Home Health** 



Sage Rehabilitation Hospital & Outpatient Services



Sage Specialty Hospital (LTAC)

THIS INFORMATION HAS BEEN SECURED FROM SOURCES WE BELIEVE TO BE RELIABLE, BUT WE MAKE NO REPRESENTATIONS OR WARRANTIES, EXPRESSED OR IMPLIED, AS TO THE ACCURACY OF THE INFORMATION. REFERENCES TO SQUARE FOOTAGE OR AGE ARE APPROXIMATE. UPLAND HAS NOT REVIEWED OR VERIFIED THIS INFORMATION. BUYER MUST VERIFY THE INFORMATION AND BEARS ALL RISK FOR ANY INACCURACIES.



# **AREA INFORMATION**

St. Joseph Hospice

Shreveport, LA

St. Joseph's Hospice is located in Shreveport, Louisiana, a city located in the northwest corner of Louisiana and sits near the borders of Arkansas, Louisiana, and Texas. This property is located near Youree Drive where traffic counts average 23,955 vehicles per day. Other nearby tenants include Walmart, Target, Hobby Lobby, Lowe's, ULTA, Chick -Fil-A, Taco Bell, Zips Car Wash, and more. near This property is located near Willis Knighton Piermont Health Center with 144+ Beds, and CHRISTUS Highland Medical Center with 214+ Beds. Louisiana State University of Shreveport is also located nearby with 9,300+ students enrolled.

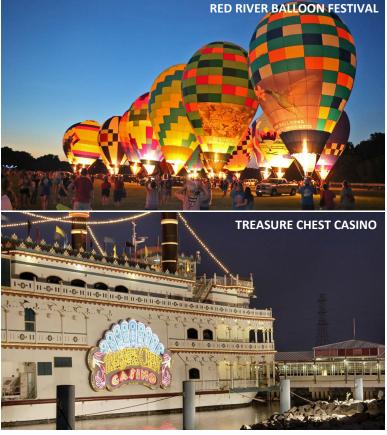
Shreveport is known for several things including its history & culture, entertainment hub, Southern cuisine, and festivals & events held throughout the year. Overall, Shreveport offers a dynamic scene that caters to a variety of interests and all ages.

Famous for its lively nightlife and entertainment scene, the riverboat casinos lining the Red River are a major draw for tourists and locals alike. The iconic riverboat casinos offer a taste of Vegas-style excitement with Las-Vegas style gambling, luxury accommodations, live music and entertainment, and much more.

Shreveport also offers a vibrant culinary scene for locals and visitors to try some of the city's signature dishes such as gumbo, jambalaya, po'boys, and fried pies. For a family-friendly option in Shreveport, the Sci-Port Discovery Center offers science exhibits and an IMAX theater.

Throughout the year, Shreveport comes alive with various festivals including the Red River Balloon Festival, Independence Day fireworks, and the Christmas lights at Festival Plaza. The Red River Balloon Festival, held each July, showcases a dazzling display of colorful hot-air balloons, live music, food and vendors, a family fun zone, and more.











ABOUT UPLAND

Shreveport, LA



## THE UPLAND ADVANTAGE

Upland Real Estate Group, Inc., which was founded in 1995, is a Minneapolis based commercial real estate investment sales and brokerage company, which focuses on passive real investments, 1031 solutions, real estate portfolio diversification, and wealth preservation. Upland offers "big business service" with the attentiveness you expect from a boutique shop.

Our ability to swiftly match buyers with sellers is one of the many reasons Upland Real Estate Group, Inc. is the nation's primary resource for the purchase or sale of net leased, credit investment properties. Many investors and 1031 tax deferred exchange buyers have benefited from the experience and expertise of our team of net leased investment sales specialists.

### **BENEFITS OF WORKING WITH UPLAND**

- Nationally recognized CCIM accredited sales team
- Comprehensive and searchable online database
- Excellent reputations and credibility
- Online Letter of Intent forms
- Access to confidential off-market properties
- Extensive referral network
- Prompt follow-up and attention to detail

## www.nnnsales.com









- Completed in excess of 900 net leased sales transactions totaling over \$2.8 billion
- Specialized in NNN investment market for more than 30 years

Upland's 1031 investment specialists have successfully completed net lease sales transactions with tenants including, but not limited to:

7-Eleven Advance Auto Aldi Allina Health Applebee's Arby's Aspen Dental Bank of America BJ's Wholesale Club Buffalo Wild Wings Burger King Caliber Collision Camping World Caribou Coffee Chase Bank Chick-Fil-A Chipotle Circle K CVS Pharmacy Dollar General Dollar Tree Duluth Trading Co. Fairview Health Family Dollar Fresenius Gander Mountain Goodwill Grease Monkey Jack in the Box Jiffy Lube KinderCare Kohl's Kum & Go LA Fitness Mattress Firm McDonald's Michaels National Tire & Battery Northern Tool & Equipment Office Depot O'Reilly Auto Parts Perkins Petco Pizza Hut Royal Farms Sherwin Williams Starbucks Sunoco Super America Taco Bell Tires Plus Top Golf Tractor Supply Trader Joe's United Healthcare US Bank Valvoline Walgreens Wawa Wells Fargo Bank



L to R: Deb Vannelli, CCIM; Taylor McManemy; Keith Sturm, CCIM; Amanda Leathers & Gaby Goldman