

# 8550 NAPOLO DR. Viera (Melbourne), FL 32940

... OFFERING MEMORANDUM ...





SCAN FOR LISTING WEBSITE





### **EXECUTIVE SUMMARY**

 PRICE
 CAP RATE

 \$5,430,000
 6.4%

Tenant:	Walk-On's Sports Bistreaux		
Lease Term:	10 Years (Initial)		
Rent Ingreases:	5% every 5 years		
<b>Renewal Options:</b>	(2) 5-year options @ 5% every 5 yrs		
Lease Type:	NNN Absolute		
Monthly Rent:	\$29,000		
Property Taxes:	Tenant Responsibility		
Insurance:	<b>Tenant Responsibility</b>		
<b>Repairs &amp; Maintenance:</b>	<b>Tenant Responsibility</b>		
Common Area Maintena	e: Tenant Responsibility		
Roof & Structure:	<b>Tenant Responsibility</b>		
Year Built:	<b>Tenant Responsibility</b>		
Lot Size:	2021		
Net Rentable Area:	<b>2.69</b> acres		
	7,489 sf		

1 -Footnote: Buyer to verify all lease provisions during Due Diligence period.







# **INVESTMENT LIGHLIGHTS**

#### Single-Tenant Restaurant Sale-Leaseback

- Absolute NNN lease with limited Landlord responsibilities
- 10-year initial lease term with two 5-year options
- 5% increases every 5 years

#### About Walk-On's Sports Bristrueax:

- 66 Current locations across 13 states
- 11 Coming Soon locations across 7 states
- Named *Entrepreneur's* #1 "Top New & Emerging Franchises" in 2020!
- Ranked in *Nation's Restaurant News* Top 25 Fastest-Growing Restaurant Chains in America in 2020!

#### Ideally Located in Viera (Melbourne), FL

- A Master-Planned Community ranked 13th in the nation and 6th in Florida among top-selling MPCs for 2021 and mid-2022.
- 58% population growth since 2010 with 30,000+ residents placing Viera as the top location to live and play among the Space Coast.
- Growing Traffic Count: Over 14,900 vehicles per day (Lake Andrews Dr / Napolo Dr)
- High Income Vicinity: Highest average household income in all of Brevard County (\$96k within 3 miles)



77 Across 14 States



**15k** CPD (Lake Andrews/Napolo)



Average Household income within 3 miles



**#13** Master Planned Community in US



Minutes to ORL Intn'l Airport



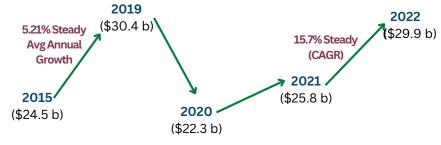
2021 New Construction





### **INDUSTRY FACTS**

# \$30 Billion Industry!



Source: IBIS World CAGR - Compound Annual Growth Rate

#### The REBOUND is in full SWING!

After a fall in 2020, the Sports Pub Industry is projected to hurdle back up to pre-pandemic figures with 2021 CAGR<sup>1</sup> of 15.7% to reach \$29.9 billion in 2022, just shy of 2019's \$30.4 billion industry value. A testament, according to experts, that indoor dining and sports are back to normal.





## **SUBJECT PROPERTY**

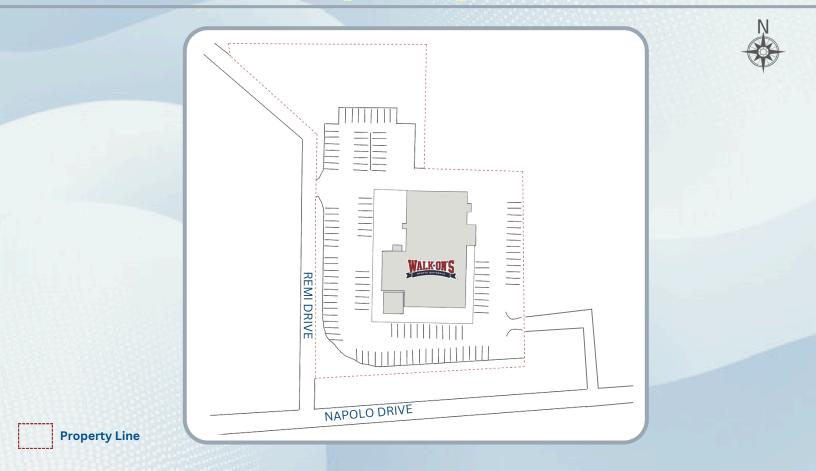








### **SITE PLAN**







### **AREA TENANTS**







### **AERIAL OVERVIEW**







### **AERIAL OVERVIEW**







### **AERIAL OVERVIEW**







### **REGIONAL MAP**







## **CORPORATE PROFILE**

#### FROM THE COURT TO THE RESTAURANT

As teammates (and walk-ons) from 1997-2000 on the LSU basketball team, founders Brandon Landry and Jack Warner recognized the need for such a sports bar concept in Baton Rouge and in 2003 Walk-On's Bistreaux & Bar opened for business. Within 9 years, in 2012, ESPN named Walk-On's the #1 Sports Bar in America and by 2015, NFL All-Pro Quarterback Drew Brees joined the team as Co-owner just as the concept was expanding across the country through franchising. And in 2020, Walk-On's was named the #1 brand in Entrepreneur's prestigious "2020 Top New Franchises Rankings"!

#### WINNING TODAY, TOMORROW AND BEYOND

Success in sports and success in life often come from similar paths. Brandon Landry has turned the traits he learned as a college basketball walk-on into virtues that he shares freely with everyone on the Walk-On's® team as part of his life's calling. Today, with over 100 locations in the works across 15 states, the sky is the limit. Walk-On's® operates with a mission of delivering a memorable game day experience with a taste of Louisiana created by an All-American team. Brandon regularly and proudly shares his goal with everyone on his team – To Win! Tenant Name: Walk-On's Sports Bistreaux Locations: 77 Headquarters: Baton Rouge, LA Founded: 2003 Website: www.walk-ons.com





Brand in Entrepreneur's Prestigious "2020 Top New Franchises Rankings" LOC Locations in the Works Across 15 States





## **AREA OVERVIEW**

# VIERA (MELBOURNE), FLORIDA

#### GEOGRAPHY

- Interstate 95 (I-95) is the main Interstate Highway of Florida's Atlantic Coast
- Viera has 4 convenient interstate interchanges
- 3 International Airports within a 1 hour drive
- Centrally located Government Services

### POPULATION

- Top 20 Best Selling Master Planned communities in the country
- 11th most populated zip code (32940) in Florida
- Population 30,500 with an expected 50% growth by 2050
- 800+ businesses & 10,000 employees
- 20% increase offering an additional 1000 jobs by 2050
- 3.5 million square feet of commercial space
- \$200M+ in roadway infrastructure investment

#### **SPACE COAST**

- More than 500 manufacturing firms
- 10th in Hi-Tech GDP concentration
- Bordered by 72 miles of Atlantic Coastline
- Adorned by 20,000 acres of freshwater
- A landscape full of diverse recreational activities
- The hub of a blossoming commercial space industry









	1-MILE	3-MILES	5-MILES
<b>INCOME</b>	<b>\$90 500</b>	¢00 570	\$107,153
Mean Household Income (in '20 inflation adjusted \$)	\$89,506	\$96,578	
Households	\$ 1,563	\$14,991	\$26,873
POPULATION			
Population 16 years & Over	3,107	29,841	54,659
AGE			
20-39	808	6,900	12,007
40-69	1,573	14,272	27,506
70 & over	498	6,993	12,331
HOUSEHOLDS			
Family Households	1,097	9,794	18,259
HOUSING UNIT VALUE			
\$300,000 to \$399,999	238	2,610	4,832
\$400,000 to \$499,999	150	1,272	2,872
\$500,000 or more	177	1,522	3,072





### DISCLOSURE

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