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**Kent Cooper M&AMI CBI CCIM CM&AP CVA**  
M&A Master Intermediary

## SPECIALIZING IN THE CONSTRUCTION OF REINFORCED CONCRETE STRUCTURES

| NAICS Codes | SIC Codes |   |
|-------------|-----------|---|
| 2381        | 1771      | Foundation, Structures, and Building Exterior Contractors |
| 238110      | 1771      | Poured Concrete Foundation and Structures Contractors     |
| 238140      | 1771      | Masonry Contractors                                       |

### Company Overview

The company is a full service subcontractor for concrete reinforced structures. The company was established in 2004 and has three locations; Tampa Bay, South Florida and Austin.. The business is a multi-disciplined company, specializing in all aspects of concrete reinforced building structures. The Company's main markets include commercial, hospitals, museums, marine aquariums and residential high rise building construction to 40 stories.

### Company Highlights

- Three location;  
Tampa Bay, Miami, Austin
- Management in Place
- Stabilized Employees - 700 ± Employees
- Extensive ongoing projects
- Leased facilities
- Established Since 2004

### Financial Highlights

- 2023 EBITDA - \$14 million
- 2023 Gross Revenues \$129 million
- 2023 Current Receivables - \$24 million
- 2024 Backlog - \$140 million
- Operations in Central & South Florida and Central Texas
- Listed Selling Price for 100% of common stock - \$60 million
- The founders 58% ownership is offered at \$35 million.

**Valuation & Deal Structure:** The principals are entertaining immediate offers. Each offer will be evaluated on its own merits in relation to other offers. Upon proper Buyer qualification, including the customary exchange of financial information and confidentiality agreements, additional company information will be issued. To obtain additional information pertaining to this business a Non-Disclosure Agreement will need to be signed.