

CONFIDENTIALITY



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EXCLUSIVELY LISTED BY:

Doug Taber, ccim

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4 UNIT RENTAL PROPERTY | LEMON GROVE



APN: 479-110-04-00

No. of Units: 4

Year Built: 1965

NRSF: 4,510 SF¹

Lot Size: 0.2 AC (8,821 SF)

Zoning: R-3¹

Price: \$1,375,000

Price / Unit: \$343,750

Price / SQ: \$305¹

Unit Mix: (4) 3 bed, 2 bath

Parking: 7 Open Spots

4 Garaged Spots

Occupancy: 100%

Market: Lemon Grove

¹SF Based on CRS Data. Buyer to verify.





RARE FOURPLEX OPPORTUNITY IN LEMON GROVE: ALL 3-BEDROOM, 2 BATH UNITS WITH VALUE-ADD POTENTIAL FOR UNDER \$1.5M!

We are thrilled to present an exclusive opportunity to acquire this rare fourplex, featuring all 3-bedroom, 2-bath units. Located in the prime area of Lemon Grove, this property offers excellent proximity to major shopping retailers, San Diego State University, and easy arterial access to downtown San Diego. This makes it an attractive housing option for employees of surrounding businesses, SDSU students, and urban professionals, all within a short drive to downtown.

This community offers seven off-street parking spots and the potential for additional income through garage rentals and on-site laundry hook-ups. While a formal ADU study has not been completed for this property, it is worth noting that one neighbor has successfully converted their garages, and another is currently in the process.

This building is an ideal option for an owner-occupied "house-hack" or for a savvy investor looking to acquire a rare all 3-bedroom, 2-bath property with lots of upside.

Contact us today at (619) 483-1031 or <u>RentalPropertyBroker.com</u> to learn more about this incredible opportunity to own this true gem!

- MOST Sought After Unit Mix: All units are 3-bedroom, 2-bath.
- Value-Add Opportunities: Potential to increase rents, add laundry services, and rent out garages.
- **Desirable Location:** Located in a strong tenant employment area with nearby shopping centers, restaurants, and parks, all close to downtown San Diego.



PROPERTY PHOTOS





EXTERIOR PHOTOS





EXTERIOR PHOTOS











EXTERIOR PHOTOS



























553-555 Flower St, Chula Vista, CA 91910





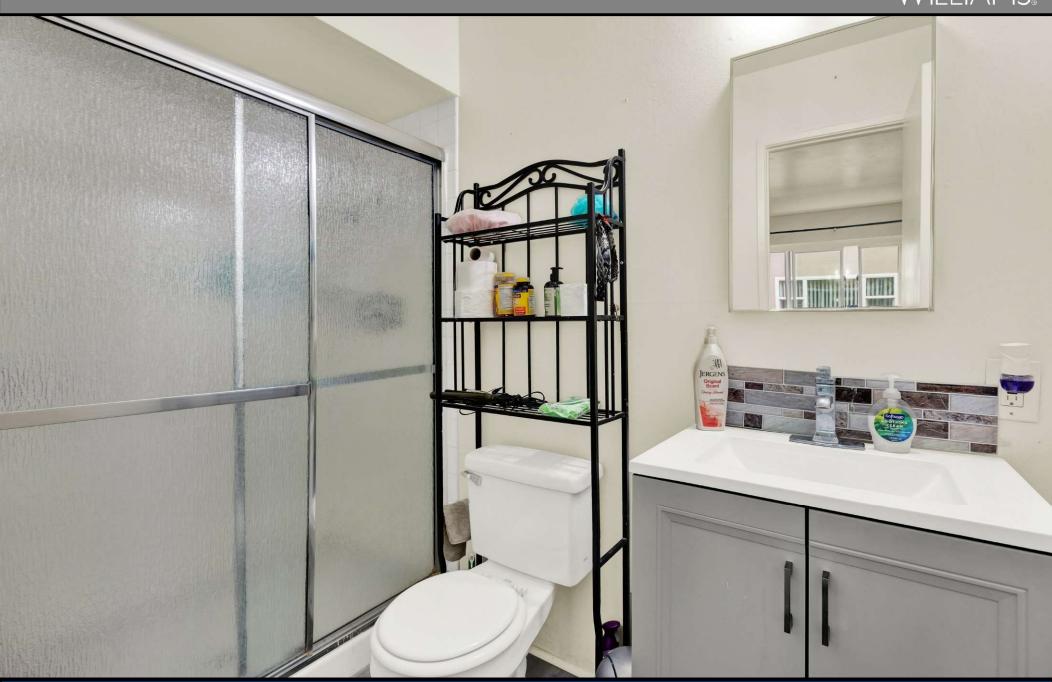






553-555 Flower St, Chula Vista, CA 91910





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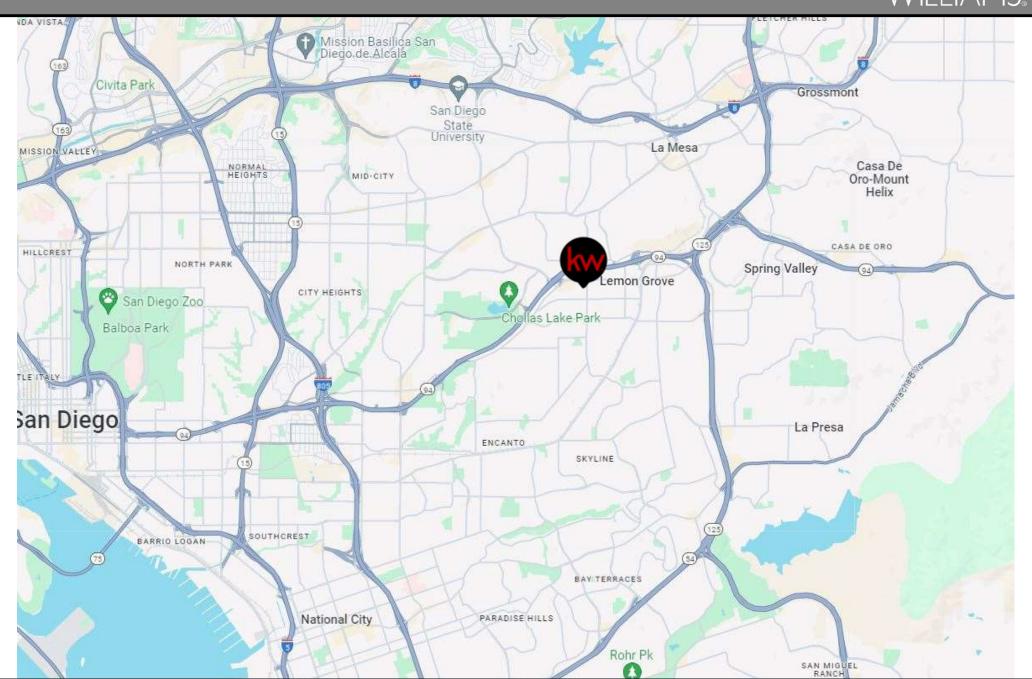
LOCATION

KELLER WILLIAMS.



LOCATION MAP





LOCATION MAP









LEMONGROVE

Lemon Grove is a city in San Diego County, California that has a population of 27,627 as of the 2020 census. From the 1860s to 1900, the area was known for sheep and poultry ranching and vegetable crops. In the early 1900s, the community acquired its name when large citrus groves were planted, and lemon and orange growing became the area's major industry. It is architecturally best known for the large monument of a lemon placed in 1963. The ten-foot-wide sculpture located on Main Street lies before a small lemon grove beside the Orange Line Trolley tracks near the local Trolley station.

Sensory Experiences

Lemon Grove offers a valuable settling space just outside of Downtown San Diego. Connected to downtown via the Martin Luther King Jr. freeway (94) allowing residents to experience what Downtown has to offer only a short drive away. Staying local, visitors can visit a number of unique eateries like Charley's Famous Hamburger, or the iconic Grove Grinder of Lemon Grove. Local night owls may also enjoy Dirks Nightclub for an energized nightlife.



NEIGHBORHOOD



In 1925, Tony Sonka, a distinguished merchant who recognized Lemon Grove's emerging significance within San Diego County, proudly proclaimed that Lemon Grove boasted the "Best Climate on Earth." This bold declaration has resonated through time, becoming the city's enduring slogan for over a century. The phrase not only highlights the area's favorable weather but also reflects the community's pride and identity.



LOCATION HIGHLIGHTS



7142 Westview Pl, Lemon Grove

Very Walkable and bikeable location (83 walking score and 37 bikeable score), this building is close to everyday shopping, casual restaurants, fitness centers, and an easy commute to Downtown San Diego, making it attractive to long-term tenants.



- 0.3 Miles to Albertsons
- 0.8 Miles to Iconic Grove Grinder
- 1.0 Miles to Walmart & Target
- 1.0 Miles to Sprouts Farmers Market
- 1.0 Miles to Downtown Lemon Grove
- 1.3 Miles to 24 Hours Fitness
- 1.3 Miles to Sam's Club
- 1.5 Miles to Charley's Famous Hamburgers
- 1.9 Miles to Bonita Golf Course
- 2.2 Miles to Chollas Park & Reservoir
- 3.2 Miles to Colina Park Golf Course
- 4.6 Miles to San Diego State University
- 7.3 Miles to Sweetwater Park Trails
- 7.6 Miles to Downtown San Diego
- 7.8 Miles to Naval Base SD Port Ops.
- 9.6 Miles to Balboa Park & SD Zoo
- 11.6 Miles to San Diego Int. Airport













AERIAL PHOTOS





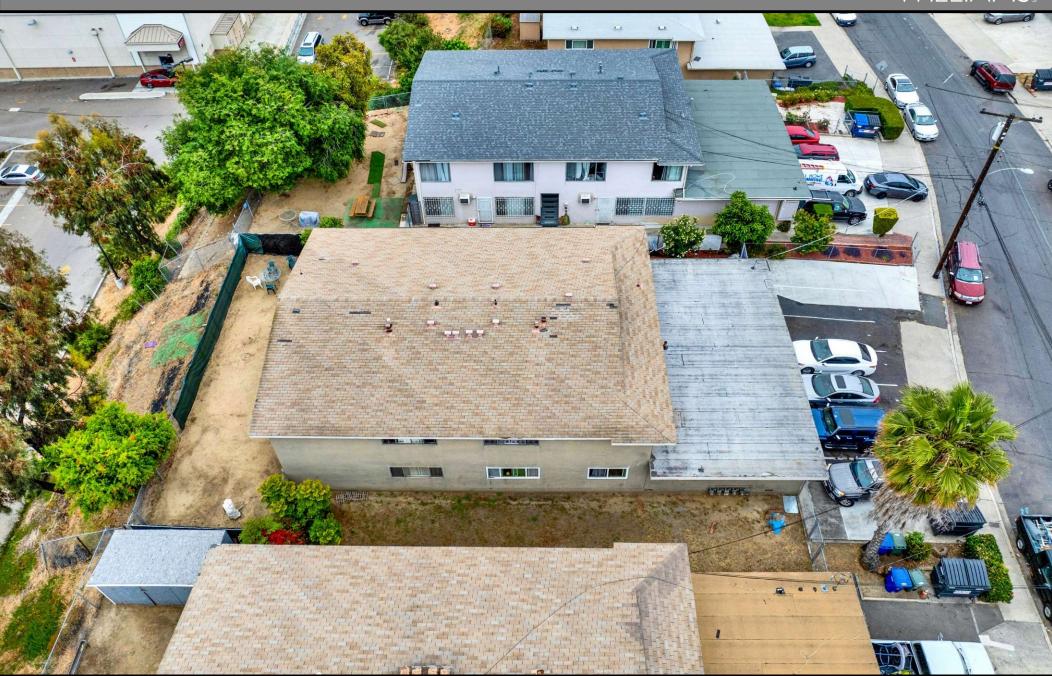
AERIAL PHOTOS





AERIAL PHOTOS





FINANCIALS





PRICING ANALYSIS



# Units		Address City		City	State	Zip	Yr Built (Aprx.)	Gross Sq. Ft.	Parcel Size	Acres	APN
4		7142 Westview Pl Lemon Grove		CA	91945	1965	4,510	8,821	0.20	479-110-04-00	
	GRM CAP Rat						ate %				Rentable
Price			Current	Potential		Current	Potential	\$ / Unit	\$ / Sq Ft		Sq Ft
\$1,375,000			17.1 9.8			2.7%	6.9% \$343,750 \$305 Estimated Annual Operating Expenses			4,510	
	Estimated Average Monthly Income Analysis				T			·	¢0.500		
Units 1	Bed 3	Bath 2.0	Current Rent \$1,900	Total \$1,900	Potential Rent \$2,925	Total \$2,925	Advertising	\$0	Management (Off-Site)		\$9,600
1 1	3 3	2.0 2.0	\$2,000 \$1,700	\$2,000 \$1,700	\$2,925 \$2,925	\$2,925 \$2,925	Cleaning/ Turnover	\$0	Miscellaneous		\$250
1	3	2.0	\$1,100	\$1,100	\$2,925	\$2,925	Credit Check/Bank	\$0	Painting		\$800
							Gardener	\$0	Repairs/Rep	lacements	\$4,000
0 no	Garage Spaces - Laundry Income		\$0	\$0 \$0	\$0	\$200 \$75	Gas & Electric	\$1,200	Salaries		\$0
no	RUBS			\$0		\$300	Insurance	\$2,400	Taxes*		\$14,438
no Total R	Other Income ental & Other Incon	ne		\$0 \$6,700		\$0 \$11,700	Pest Control	\$430	*Based upon Trash Collect	•	\$2,960
	7 Total Parking Sp		_								
4 Garage 0 Open						Management (On-Site)	\$0	Water & Sew	\$3,930		
Annual Operating Proforma								Total Annual E	xpenses	\$40,008	
			Actual		Potential		Expenses per: Est Sq Ft:		\$8.87		
Gross Rental Income				\$80,400		\$140,400		Unit:		\$10,002	
Plus Other Income			\$0		\$6,900		GSI:		49.76%		
Gross Scheduled Income			\$80,400		\$140,400						
Less: Vacancy Factor 4%			4%	\$3,216		\$5,616		Financing Information			
Gross Operating Income			\$77,184		\$134,784	Down Payment	69%	69% Amount		\$948,750	
Less: Operating Expenses		49.8%	\$40,008		\$40,008	Interest Rate	7.98%	7.98%			
Net Operating Income				\$37,177		\$94,777 # of Years Amortized Over		r 30	ı		
Less: First TD Payments				\$37,461		\$37,461	Proposed Financing	31%		Amount	\$426,250
Pre-Ta	x Cash Flow			(\$284)		\$57,316	Existing Financing	\$0			
							Debt Coverage Ratio	Current	0.99		

RENT SURVEY



EDROOM RENT COMPS 66

(M)

Sample Mean

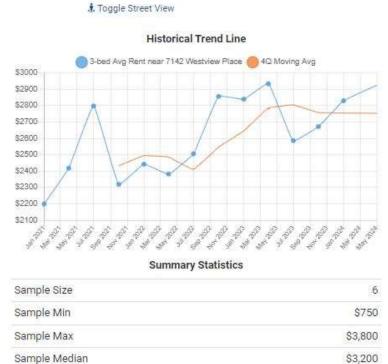
Sample Standard Deviation

25th - 75th Percentile

10th - 90th Percentile

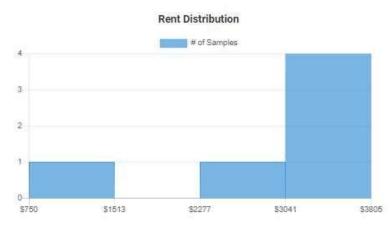
5th - 95th Percentile

Vour rent seems to be a good deal! Unless your rental is in poor condition or has fewer amenities than most. AVERAGE Results based on 6, 3-bedroom, 1½ or more bath rentals seen within 12 months in a 0.50 mile radius. AVERAGE \$2,925 ±15% \$3,200 \$2,179 \$3,670



1.800





\$2,925

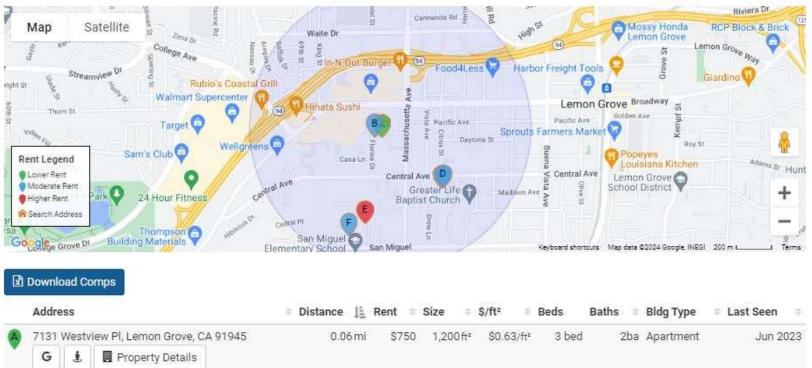
\$1,105

\$2,179 - 3,670

\$1,509 - 4,340

\$1,107 - 4,742

(



7123 Westview Pl, Lemon Grove, CA 91945 0.08 mi \$3,000 1,150 ft= \$2.61/ft2 3 bed Jun 2023 2ba Apartment Property Details 7303 Central Ave, Lemon Grove, CA 91945 0.34 mi \$3,200 1,200ft2 \$2.67/ft2 3 bed 2ba Condo Oct 2023 Property Details 7309 Central Ave, Lemon Grove, CA 91945 0.34 mi \$3,200 1,200 ft2 \$2.67/ft2 3 bed 2ba Condo Mar 2024 G Property Details 2804 Mercury Dr, Lemon Grove, CA 91945 \$3,800 1,196ft2 \$3.18/ft2 3 bed 2ba House Aug 2023 Property Details 2764 Cornelius Pl, Lemon Grove, CA 91945 0.49 mi \$3,595 1,336ft2 \$2.69/ft2 3 bed 2ba House Jan 2024 Property Details

CONTACT INFORMATION



