

SOUTH LAKELAND MULTI FAMILY

6065 BAY AVENUE HIGHLAND CITY, FL 33846

Craig Morby

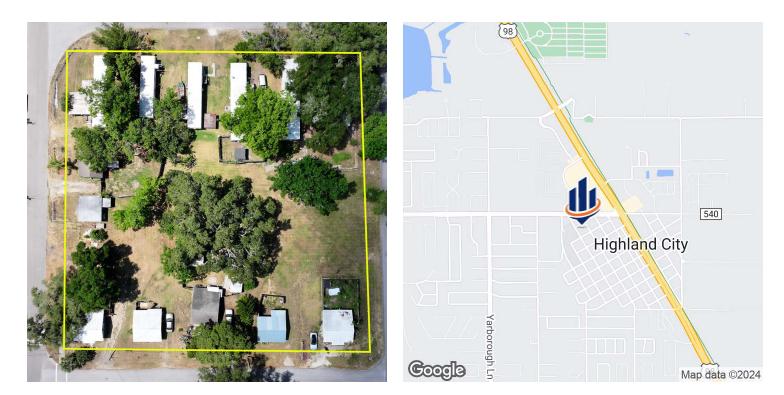
Senior Advisor C: 863.581.0059 craig.morby@svn.com

Eric Ammon, CCIM Senior Advisor C: 863.602.1001 eric.ammon@svn.com

Instal

Property Summary





OFFERING SUMMARY

Sale Price:	\$1,125,000
Number of Units	13
Unit Breakdown	6 Mobile Homes & & 7 Single Family Homes
Lot Size:	1.52 ± Acres
Cap Rate:	8.26%
NOI:	\$92,919
Zoning:	RL-4
APN:	24-29-14-283000- 070210

PROPERTY OVERVIEW

TREMENDOUS INCOME OPPORTUNITY! Located in one of the fastest growing areas of South Lakeland, this is multifamily development, consisting of 6 park owned mobile homes, and 7 single family (small) homes. The six mobile homes are part of the Florida Mobile Home Registry under Pa-pa Bear's Mobile Home park. The other 7 homes are part of the same parcel - each have a separate mailing address. Current annual income of \$131,580, with upside to grow to another 10% quickly.

Lakeland and Polk County are among the fastest growing places in the U.S., as the City sits in the middle of Tampa and Orlando on the I-4 corridor. In the immediate area, new apartment developments have been built, and several shopping areas, including Publix, across the street. There are primary, middle and high schools very close by, and the main thoroughfare, US 98 stretches from the north side of Lakeland to the south side.

The annual rental income is \$131,560, and all expenses are detailed and accounted for, giving us a current cap rate of 8.26%

Complete Highlights









PROPERTY HIGHLIGHTS

- South Lakeland/Highland City Multi Family income opportunity.
- This park is well cared for and well run. On site coordinator collects rent and is the main point of contact. Her rent is reduced, as a result.
- 6 Mobile Homes & 7 Single Family Homes on 1.52 acres and one tax parcel.
- Units are in good shape the owner strives to have quality tenants.
- All mobile homes are park owned, and have titles. MH ages range between 1972-1990.
- Bedroom & bath mix included in rent roll below,
- Florida Mobile Home Registry lists the park under Pa-Pa Bear's Mobile Home Park. License 53-54-2165884
- City water and electricity. Septic site map available. Tenants pay all utilities direct to Lakeland Electric.
- Owner pays Coastal Waste & Recycling bill. \$94 per month.
- Address include 4053, 4057, 4061, 4065, 4069, and 4073 Bay Ave, 4056, 4060, 4064, 4068, and 4072 Orange Ave, and 5346 & 5350 9th St.
- Clean full income and expenses, (incl. capex) provided with agreed upon contract.
- Additional unit photos available.

SOUTH LAKELAND MULTI FAMILY | 6065 BAY AVENUE SOUTHEAST HIGHLAND CITY, FL 33846 SVN | S

SVN | Saunders Ralston Dantzler | Page 3



Rent Roll



SUITE	BEDROOMS	BATHROOMS	SIZE SF	RENT	MARKET RENT	SECURITY DEPOSIT	LEASE START	LEASE END
4053 Bay Ave MH	2	2	732 SF	\$895	\$975	\$850	08/01/22	08/31/2024
4057 Bay Ave MH	2	2	624 SF	\$925	\$975	\$875	2/10/23	1/31/2025
4061 Bay Ave MH	2	1	588 SF	\$865	\$925	\$750	8/7/2020	08/31/2024
4065 Bay Ave MH	3	1.5	924 SF	\$1,175	\$1,175	\$1,175	3/14/2024	2/28/2025
4069 Bay Ave MH	2	2	924 SF	\$960	\$975	\$1,075	2/2/2023	1/31/2025
4073 Bay Ave MH	2	1	588 SF	\$895	\$925	\$850	8/1/2022	7/31/2024
4056 Orange SFH	1	1	552 SF	\$925	\$925	\$925	4/1/24	03/31/25
4060 Orange SFH	1	1	360 SF	\$850	\$900	\$850	10/1/2023	9/30/2024
4064 Orange SFH	2	1	520 SF	\$650	\$1,000	-	8/1/2022	9/30/2024
4068 Orange SFH	1	1	360 SF	\$650	\$900	\$200	2/15/2012	9/30/2024
4072 Orange SFH	1	1	528 SF	\$650	\$950	\$450	11/5/2019	9/30/2024
5346 9th Ave SFH	1	1	360 SF	\$875	\$900	\$875	2/16/2024	2/28/2025
5350 9th Ave SFH	1	1	360 SF	\$650	\$900	-	1/1/2006	9/30/2024
TOTALS			7,420 SF	\$10,965	\$12,425	\$8,875		





INCOME SUMMARY	SOUTH LAKELAND MULTI FAMILY
GROSS INCOME	\$131,580
VACANCY COST	(\$3,947)
EXPENSES SUMMARY	SOUTH LAKELAND MULTI FAMILY
Property Taxes	\$5,871
Insurance (Hazard & Liability)	\$5,197
Landscape	\$5,420
Pest Control	\$1,215
Septic	\$1,263
Utilities	\$2,222
Repairs & Maintenance	\$1,970
OTHER	\$11,555
OPERATING EXPENSES	\$34,713
NET OPERATING INCOME	\$92,920

Market Area Map





SOUTH LAKELAND MULTI FAMILY | 6065 BAY AVENUE SOUTHEAST HIGHLAND CITY, FL 33846 SVN | Saunders Ralston Dantzler | Page 7

Neighborhood Map

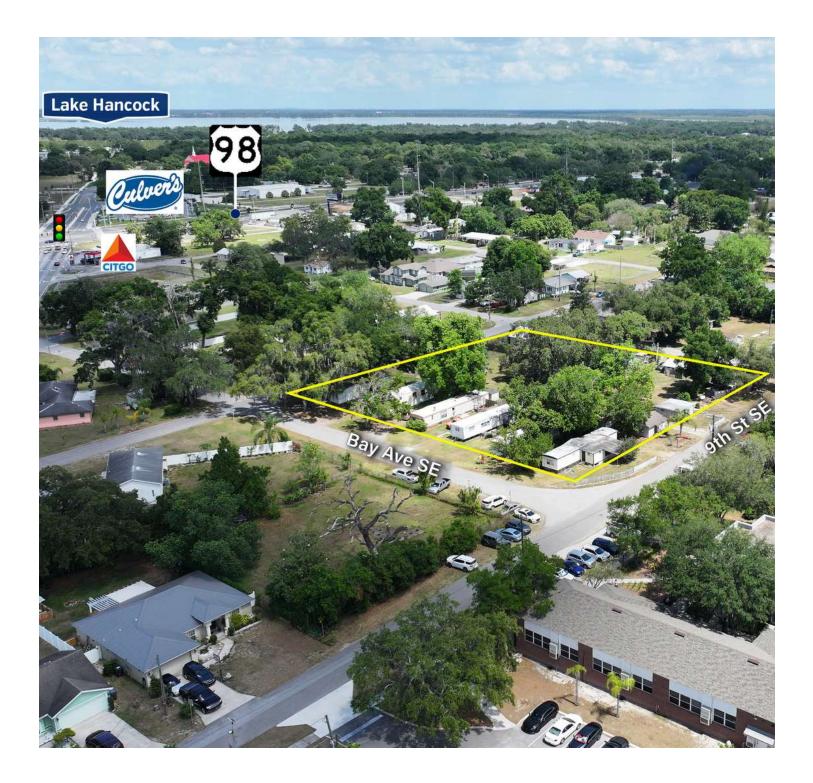




SOUTH LAKELAND MULTI FAMILY | 6065 BAY AVENUE SOUTHEAST HIGHLAND CITY, FL 33846 SVN | Saunders Ralston Dantzler | Page 8

Aerial Photo





SOUTH LAKELAND MULTI FAMILY | 6065 BAY AVENUE SOUTHEAST HIGHLAND CITY, FL 33846 SVN | Saunders Ralston Dantzler | Page 9

Additional Photos





SOUTH LAKELAND MULTI FAMILY | 6065 BAY AVENUE SOUTHEAST HIGHLAND CITY, FL 33846 SVN | Saunders Ralston Dantzler | Page 10

Additional Photos



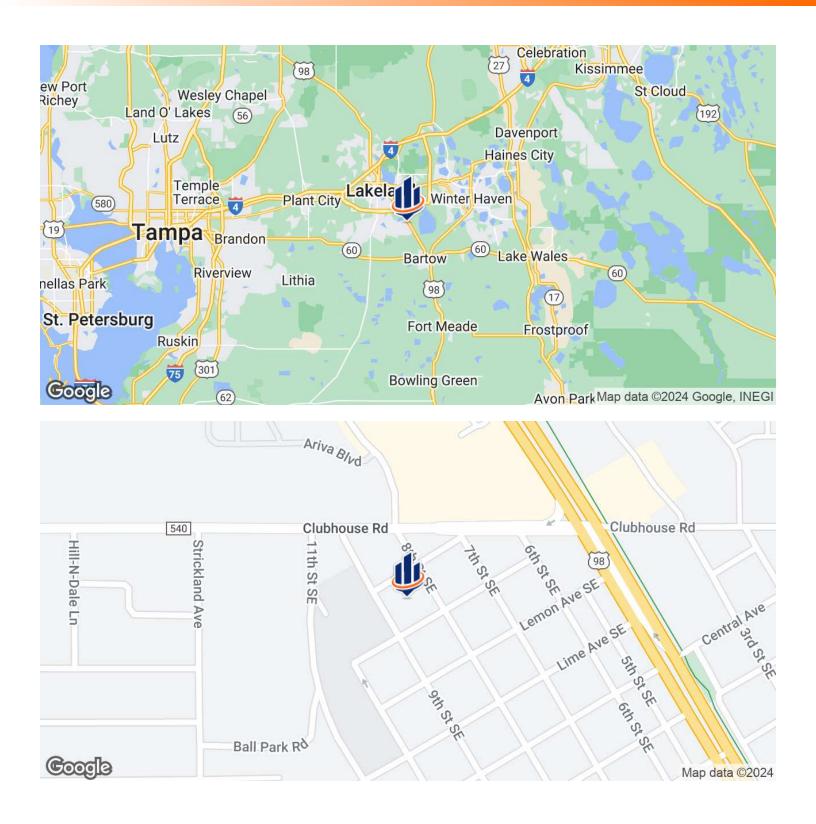




SOUTH LAKELAND MULTI FAMILY | 6065 BAY AVENUE SOUTHEAST HIGHLAND CITY, FL 33846 SVN | Saunders Ralston Dantzler | Page 11

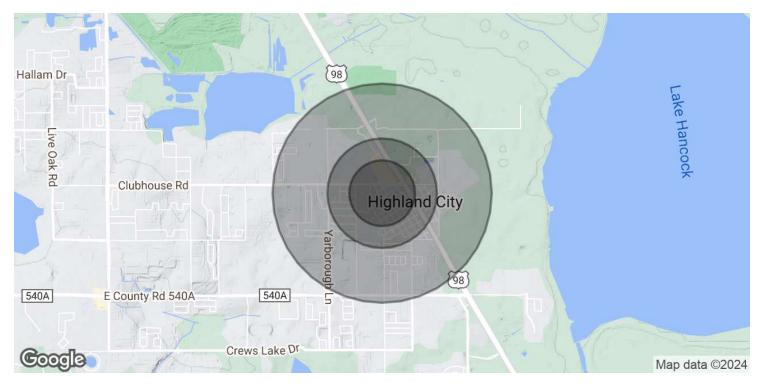
Regional & Location Map





Demographics Map & Report





POPULATION	0.3 MILES	0.5 MILES	1 MILE
Total Population	426	1,397	5,919
Average Age	39	39	39
Average Age (Male)	0	0	0
Average Age (Female)	0	0	0
HOUSEHOLDS & INCOME	0.3 MILES	0.5 MILES	1 MILE
HOUSEHOLDS & INCOME Total Households	0.3 MILES 152	0.5 MILES 505	1 MILE 2,163
Total Households	152	505	2,163
Total Households # of Persons per HH	152 2.8	505 2.8	2,163 2.7

Demographics data derived from AlphaMap

SOUTH LAKELAND MULTI FAMILY | 6065 BAY AVENUE SOUTHEAST HIGHLAND CITY, FL 33846 SVN | Saunders Ralston Dantzler | Page 13

Advisor Biography





PROFESSIONAL BACKGROUND

Craig Morby is a Senior Advisor at SVN | Saunders Ralston Dantzler in Lakeland Florida.

He has been licensed in real estate since 2006 and has been handling commercial real estate for the past 15 years. Craig's core belief is that anything can be accomplished with distinct customer service. It is this principle that drives him as he seeks to affirm loyalty and trust in his customer base.

Considered a generalist, Craig has handled every asset class of commercial real estate including multi-family, office, retail, industrial, land, and leasing. He is responsible for millions of dollars in sales, representing both buyers and sellers.

Craig is very involved in the Lakeland community, currently serving on the Board of Directors for the Lakeland Chamber of Commerce and the Lakeland Association of Realtors. He is also a graduate of Leadership Lakeland Class 37.

Craig Morby was born in London, England, raised in Toronto, Canada, and has been a Lakeland resident since 1995. His previous experience as a National Account Manager at American Express Toronto and as a small business owner in Lakeland, FL has given Craig a unique range of experience. He resides in Lakeland with his wife Vicki, their two dogs, and two cats. His daughter, Sabrina lives in Jacksonville Beach, Florida.

MEMBERSHIPS

- Board of Directors Lakeland Chamber of Commerce
- Board of Directors Lakeland Association of Realtors
- Board Member Harrison School for the Arts, Parent Advisory Board

SVN | Saunders Ralston Dantzler 1723 Bartow Rd Lakeland, FL 33801

SOUTH LAKELAND MULTI FAMILY | 6065 BAY AVENUE SOUTHEAST HIGHLAND CITY, FL 33846 SVN | Saunders Ralston Dantzler | Page 14

Advisor Biography





PROFESSIONAL BACKGROUND

Eric Ammon, CCIM is a Senior Advisor at SVN | Saunders Ralston Dantzler Real Estate in Lakeland, Florida.

Eric has worked in commercial real estate for over 30 years and is a licensed real estate broker in Florida. In his career he has managed, acquired and sold in excess of \$1.2 Billion worth of investment grade real estate across all asset classes including multi-family, hospitality, marina, high-rise office, industrial, retail, parking garages, and land in all of its forms.

He has directly completed in excess of \$170M in multi-family acquisitions, \$335M in overall dispositions, brokered the sale of over \$195M in apartment sales throughout Florida, and managed and leased all types and classes of properties across the United States. Eric obtained a Bachelor of Arts degree in Political Science from the University of Cincinnati. He also holds the Certified Commercial Investment Member (CCIM) designation. Eric resides in Lakeland, FL with his wife, Patty and their two children.

Eric specializes in: • General Commercial Real Estate

MEMBERSHIPS

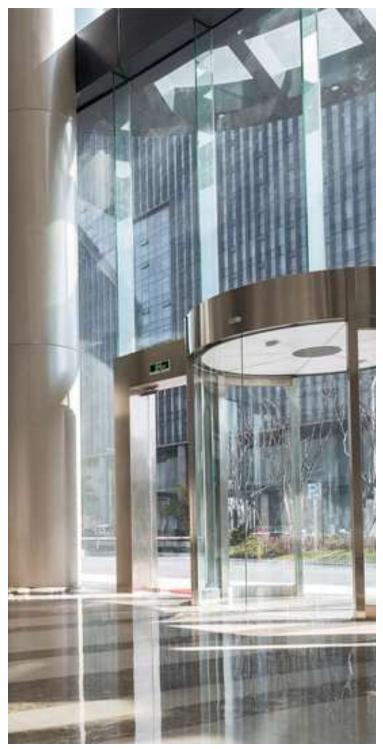
Certified Commercial Investment Member

SVN | Saunders Ralston Dantzler 1723 Bartow Rd Lakeland, FL 33801

SOUTH LAKELAND MULTI FAMILY | 6065 BAY AVENUE SOUTHEAST HIGHLAND CITY, FL 33846 SVN | Saunders Ralston Dantzler | Page 15

About SVN





The SVN[®] brand was founded in 1987 out of a desire to improve the commercial real estate industry for all stakeholders through cooperation and organized competition.

Today, SVN[®] International Corp., a full-service commercial real estate franchisor of the SVN[®] brand, is comprised of over 1,600 Advisors and staff in over 200 offices across the globe. Geographic coverage and amplified outreach to traditional, cross-market and emerging buyers and tenants is the only way to achieve maximum value for our clients.

Our proactive promotion of properties and fee sharing with the entire commercial real estate industry is our way of putting clients' needs first. This is our unique Shared Value Network[™] and just one of the many ways that SVN Advisors create amazing value with our clients, colleagues and communities.

Our robust global platform, combined with the entrepreneurial drive of our business owners and their dedicated SVN Advisors, assures representation that creates maximum value for our clients.

Disclaimer



The material contained in this Offering Brochure is furnished solely for the purpose of considering the purchase of the property within and is not to be used for any other purpose. This information should not, under any circumstances, be photocopied or disclosed to any third party without the written consent of the SVN[®] Advisor or Property Owner, or used for any purpose whatsoever other than to evaluate the possible purchase of the Property.

The only party authorized to represent the Owner in connection with the sale of the Property is the SVN Advisor listed in this proposal, and no other person is authorized by the Owner to provide any information or to make any representations other than contained in this Offering Brochure. If the person receiving these materials does not choose to pursue a purchase of the Property, this Offering Brochure must be returned to the SVN Advisor.

Neither the SVN Advisor nor the Owner make any representation or warranty, express or implied, as to the accuracy or completeness of the information contained herein, and nothing contained herein is or shall be relied upon as a promise or representation as to the future representation of the Property. This Offering Brochure may include certain statements and estimates with respect to the Property. These Assumptions may or may not be proven to be correct, and there can be no assurance that such estimates will be achieved. Further, the SVN Advisor and the Owner disclaim any and all liability for representations or warranties, expressed or implied, contained in or omitted from this Offering Brochure, or any other written or oral communication transmitted or made available to the recipient. The recipient shall be entitled to rely solely on those representations and warranties that may be made to it in any final, fully executed and delivered Real Estate Purchase Agreement between it and Owner.

The information contained herein is subject to change without notice and the recipient of these materials shall not look to Owner or the SVN Advisor nor any of their officers, employees, representatives, independent contractors or affiliates, for the accuracy or completeness thereof. Recipients of this Offering Brochure are advised and encouraged to conduct their own comprehensive review and analysis of the Property.

This Offering Brochure is a solicitation of interest only and is not an offer to sell the Property. The Owner expressly reserves the right, at its sole discretion, to reject any or all expressions of interest to purchase the Property and expressly reserves the right, at its sole discretion, to terminate negotiations with any entity, for any reason, at any time with or without notice. The Owner shall have no legal commitment or obligation to any entity reviewing the Offering Brochure or making an offer to purchase the Property unless and until the Owner executes and delivers a signed Real Estate Purchase Agreement on terms acceptable to Owner, in Owner's sole discretion. By submitting an offer, a prospective purchaser will be deemed to have acknowledged the foregoing and agreed to release the Owner and the SVN Advisor from any liability with respect thereto.

To the extent Owner or any agent of Owner corresponds with any prospective purchaser, any prospective purchaser should not rely on any such correspondence or statements as binding Owner. Only a fully executed Real Estate Purchase Agreement shall bind the property and each prospective purchaser proceeds at its own risk.



For more information visit www.SVNsaunders.com

HEADOUARTERS

1723 Bartow Rd Lakeland, FL 33801 863.648.1528

ORLANDO 605 E Robinson Street, Suite 410 Orlando, Florida 32801 386.438.5896

NORTH FLORIDA 356 NW Lake City Avenue Lake City, Florida 32055 352.364.0070

GEORGIA 203 E Monroe Street Thomasville, Georgia 31792 229.299.8600

©2024 Saunders Ralston Dantzler Real Estate. All SVN® Offices Independently Owned and Operated SVN | Saunders Ralston Dantzler Real Estate is a full-service land and commercial real estate brokerage representing buyers, sellers, investors, institutions, and landowners since 1996. We are recognized nationally as an authority on all types of land, including agriculture, ranch, recreation, and residential development. Our commercial real estate services include property management, leasing and tenant representation, valuation, business brokerage, and advisory and counseling services for office, retail, industrial, and multifamily properties. Our firm also features an auction company, a forestry division, international partnerships, and extensive expertise in conservation easements. Located in Florida, Georgia, and Alabama, we provide proven leadership and collaborative expertise backed by the strength of the SVN® global platform.

