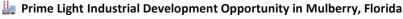


J. Kyle Vreeland 863-608-1231 jkvreeland@gmail.com

| PROPERTY SUMMARY | | |
|-------------------------|--|--|
| LOCATION: | COZART ROAD - STATE ROAD 37 S MULBERRY FL 33860 | |
| SALES PRICE: | \$1,225,000 | |
| PRICE/ACRE: | \$49,000 | |
| PARCEL ID: | 233013000000043030 | |
| LOT SIZE: | +/- 25 ACRES | |
| LAND SQFT | +/- 1,089,000 | |
| FUTURE LAND USE/ZONING: | BPC-1 | |
| SUBMARKET MSA: | WINTER HAVEN- LAKELAND | |





Introducing a premier investment opportunity in Mulberry, Florida - a substantial 25-acre light industrial parcel poised for significant development. This property, with its impressive size, is perfectly located in south Mulberry, at the strategic junction of Cozart Road and Highway 37 South, standing out as an ideal location for a state-of-the-art light industrial park.

Prominent Location: Nestled just south of Mulberry, this property boasts maximum visibility and accessibility, benefiting from significant daily traffic along Highway 37 South and Cozart Road.

Expansive Acreage: Spanning a substantial 25 acres, this property offers ample space for large-scale industrial development, providing developers with a blank canvas to bring their vision to life.

Description: This vacant industrial parcel presents an unparalleled opportunity for developers to capitalize on the growing demand for light industrial spaces in the region. With its strategic positioning and generous acreage, the lot holds excellent promise for creating a modern business park tailored to meet the needs of today's industrial tenants.

Location Advantages: Strategically positioned in a rapidly growing Industrial district just south of Mulberry, this property benefits from its proximity to major highways and local amenities. The parcel close proximity to surrounding industrial properties makes it an attractive destination for businesses seeking prime industrial space in a thriving economic environment.

Development Potential: Given its substantial size and strategic location, the property offers developers the opportunity to construct a versatile industrial complex capable of accommodating multiple tenants. Whether for manufacturing, warehousing, distribution, or logistics, this property presents endless possibilities for innovative development projects that contribute to the region's economic growth and prosperity.







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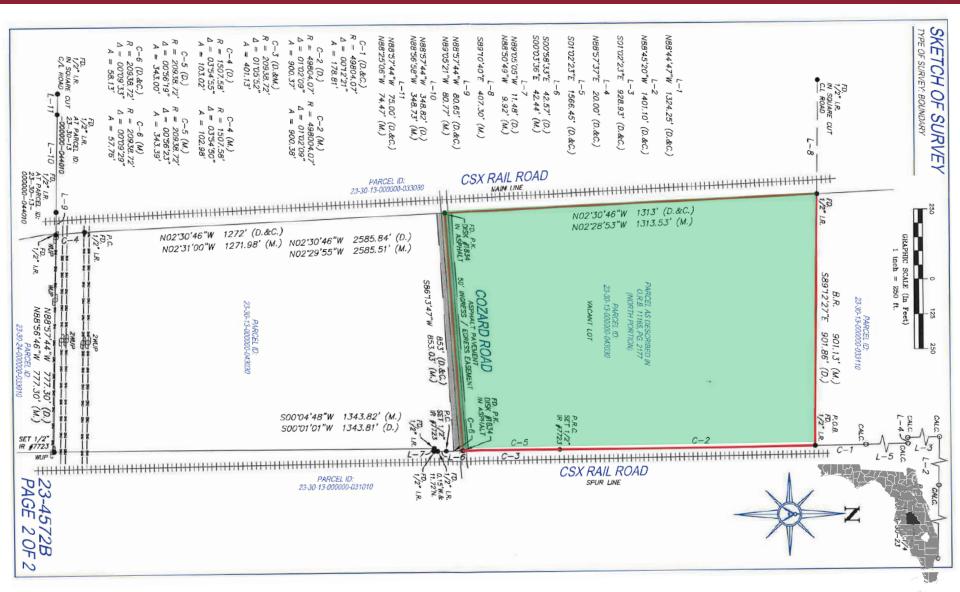
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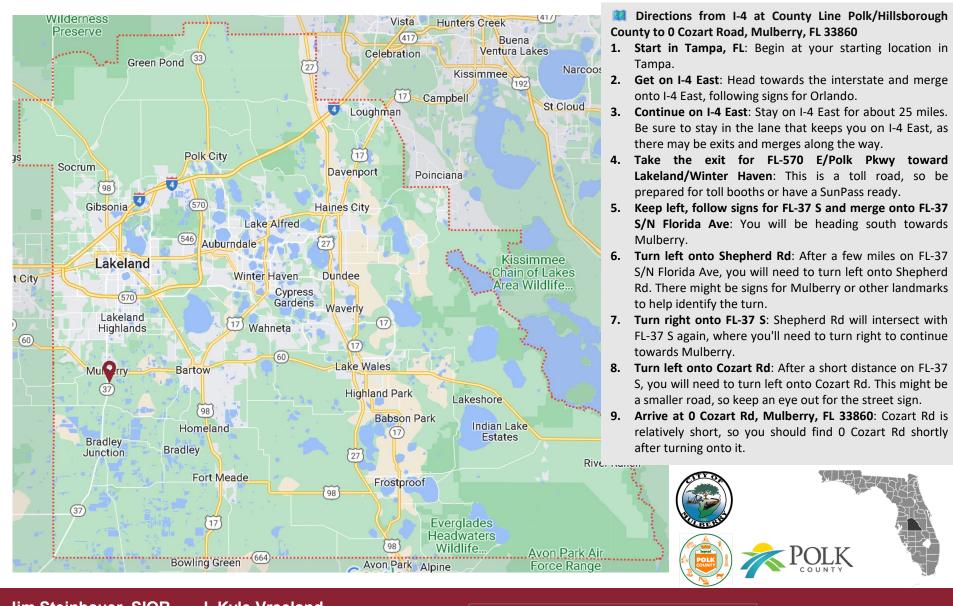




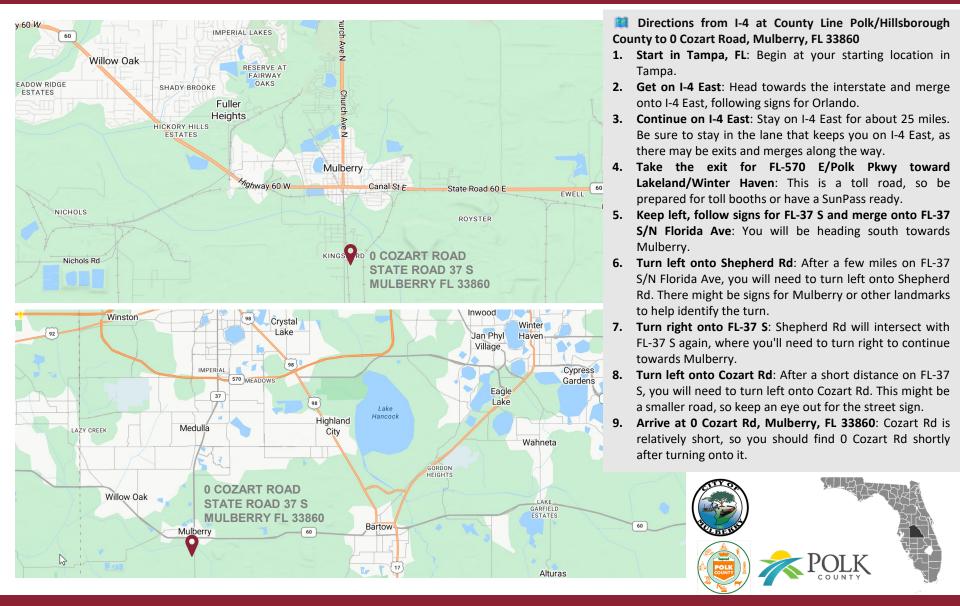


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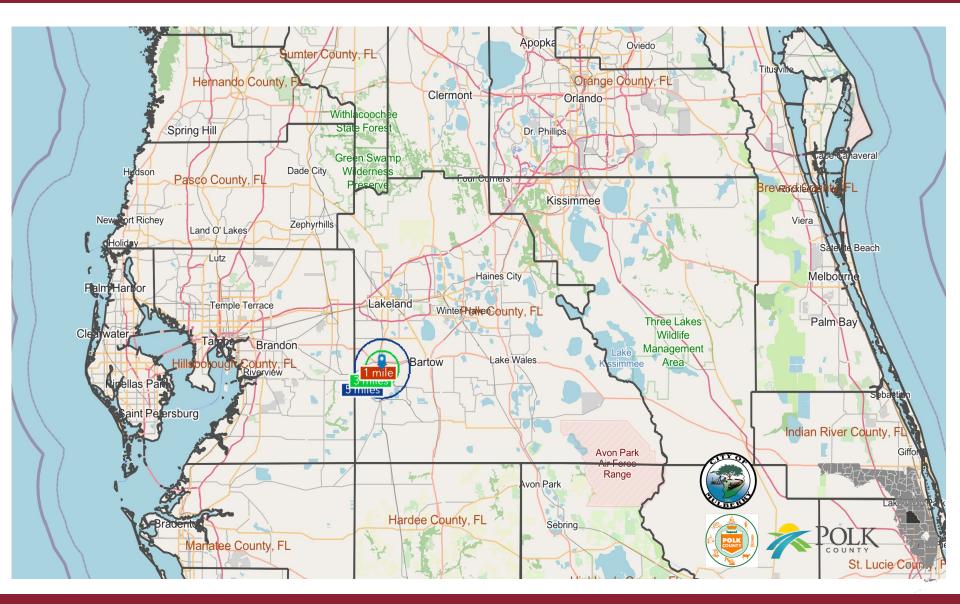
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Central Florida Gas Co.

Welcome to Mulberry, Florida: The Hidden Gem of the Sunshine State Discover Mulberry:

Nestled in the heart of Central Florida, Mulberry serves as a charming blend of picturesque landscapes and dynamic growth. Known for its welcoming community and tranquil ambiance, this hidden gem offers more than meets the eye, making it a prime location for businesses, investors, and families alike.

Unrivaled Location:

Strategically located near some of Florida's key urban centers, Mulberry is just a short drive from bustling cities like Tampa and Orlando. This proximity offers the perfect balance, allowing residents and businesses to enjoy the serenity of small-town living without sacrificing the conveniences of city amenities. Moreover, its accessibility to major highways puts you directly on the map for logistics, commerce, and leisure.

Economic Potential:

Mulberry is a city on the rise, presenting boundless opportunities for commercial endeavors. Its industrial corridor is a powerhouse of potential, offering attractive prospects for a range of business types, from manufacturing and distribution centers to research facilities and corporate offices. The city's business-friendly environment, coupled with an available skilled workforce, makes it a compelling choice for new and relocating businesses.

Vibrant Community Life: Beyond economic appeal, Mulberry prides itself on a rich tapestry of community life. From the annual Mulberry Phosphate Museum's events, which celebrate the city's unique history, to the array of parks, recreational facilities, and community events, there's always something to engage residents and visitors of all ages. The city's commitment to community development is evident in its well-maintained public spaces, ongoing cultural initiatives, and strong support for local businesses.

Natural Beauty:

In Mulberry, the beauty of Florida's natural scenery is always on display. The area is replete with stunning parks, natural reserves, and water bodies, offering a welcome respite from the hustle and bustle of everyday life. Whether you're passionate about hiking, fishing, or simply enjoying a sunset, Mulberry's natural environment offers an invigorating backdrop to work, live, and play.

Quality Education:

For families, Mulberry's commitment to education is a significant draw. The city offers access to several highly-rated schools that promise a nurturing, quality education for your young ones. Various community programs and libraries further supplement learning, ensuring that education is a community-wide priority.

Invest in Mulberry:

Now is the perfect time to consider Mulberry, Florida, as your next business location, investment opportunity, or home. Be a part of a community that values economic growth, environmental beauty, and a high standard of living. Come to Mulberry, where every day promises new opportunities and a chance to be part of something truly special.



City of Mulberry



Frontier Cable







Jim Steinbauer, SIOR 863-670-2561 jim@steinbauer.com

Tampa Electric Co.

J. Kyle Vreeland 863-608-1231 jkvreeland@gmail.com



Executive Summary

0 COZART ROAD STATE ROAD 37 S MULBERRY FL 33860 Prepared by Esri Latitude: 27.87878 Longitude: -81.97369

| | 1 mile | 3 miles | 5 miles |
|------------------------|--------|---------|---------|
| Population | | | |
| 2010 Population | 500 | 6,276 | 26,595 |
| 2020 Population | 538 | 6,997 | 30,609 |
| 2023 Population | 540 | 7,264 | 30,716 |
| 2028 Population | 525 | 8,014 | 31,283 |
| 2010-2020 Annual Rate | 0.74% | 1.09% | 1.42% |
| 2020-2023 Annual Rate | 0.11% | 1.16% | 0.11% |
| 2023-2028 Annual Rate | -0.56% | 1.98% | 0.37% |
| 2023 Male Population | 49.3% | 49.1% | 49.3% |
| 2023 Female Population | 50.7% | 50.9% | 50.7% |
| 2023 Median Age | 34.5 | 41.0 | 38.2 |
| | | | |

In the identified area, the current year population is 30,716. In 2020, the Census count in the area was 30,609. The rate of change since 2020 was 0.11% annually. The five-year projection for the population in the area is 31,283 representing a change of 0.37% annually from 2023 to 2028. Currently, the population is 49,3% male and 50.7% female.

Median Age

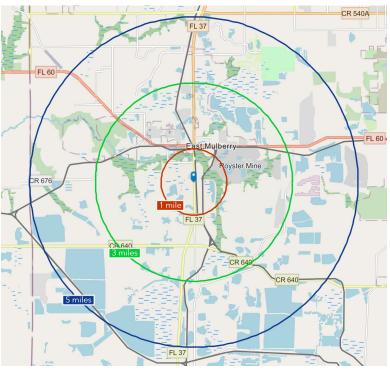
The median age in this area is 38.2, compared to U.S. median age of 39.1.

| Race and Ethnicity | | | |
|--|-------|-------|-------|
| 2023 White Alone | 59.6% | 67.0% | 66.2% |
| 2023 Black Alone | 20.6% | 12.5% | 9.0% |
| 2023 American Indian/Alaska Native Alone | 0.4% | 0.8% | 0.8% |
| 2023 Asian Alone | 0.6% | 1.0% | 2.1% |
| 2023 Pacific Islander Alone | 0.6% | 0.2% | 0.1% |
| 2023 Other Race | 8.0% | 6.9% | 8.5% |
| 2023 Two or More Races | 10.4% | 11.6% | 13.5% |
| 2023 Hispanic Origin (Any Race) | 25.7% | 21.4% | 25.4% |
| | | | |

Persons of Hispanic origin represent 25.4% of the population in the identified area compared to 19.4% of the U.S. population. Persons of Hispanic Origin may be of any race. The Diversity Index, which measures the probability that two people from the same area will be from different race/ethnic groups, is 70.7 in the identified area, compared to 72.1 for the U.S. as a whole.

| Households | | | | | |
|-----------------------------|--------|-------|--------|--|--|
| 2023 Wealth Index | 44 | 53 | 88 | | |
| 2010 Households | 157 | 2,495 | 9,526 | | |
| 2020 Households | 172 | 2,777 | 11,219 | | |
| 2023 Households | 181 | 2,827 | 11,274 | | |
| 2028 Households | 176 | 3,076 | 11,430 | | |
| 2010-2020 Annual Rate | 0.92% | 1.08% | 1.65% | | |
| 2020-2023 Annual Rate | 1.58% | 0.55% | 0.15% | | |
| 2023-2028 Annual Rate | -0.56% | 1.70% | 0.28% | | |
| 2023 Average Household Size | 2.98 | 2.57 | 2.72 | | |

The household count in this area has changed from 11,219 in 2020 to 11,274 in the current year, a change of 0.15% annually. The five-year projection of households is 11,430, a change of 0.28% annually from the current year total. Average household size is currently 2.72, compared to 2.73 in the year 2020. The number of families in the current year is 8,286 in the specified area.





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Executive Summary

STATE ROAD 37 S MULBERRY FL 33860

Prepared by Esri Longitude: -81.97369

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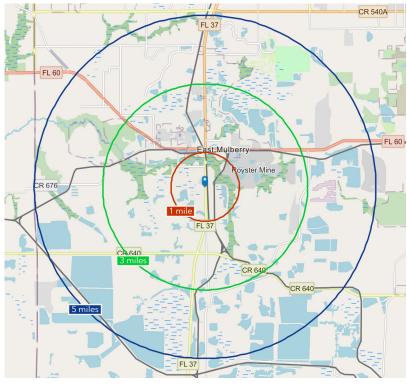
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Jim Steinbauer, SIOR

Vice President - Broker

Jim Steinbauer, SIOR has been engaged full time in Commercial, Industrial & Development Land Real Estate Brokerage Business since 1984. Jim is a member of the Society of Industrial & Office Realtors (SIOR) where he holds the prestigious designation of Specialist, Industrial and Office Real Estate. Out of the millions of real estate sales people worldwide only about 3,400 have qualified for this designation. For over 37 years, Jim has been one of the top producing commercial real estate salespeople in Florida. His expertise includes the areas of Asset Sales and Acquisitions, Lease Negotiations, Investment Sales, Site Selection, Asset Property Management, Buyer/Tenant Representation, Consultation and Expert Witness services.

Jim is a member of the Society of Industrial & Office Realtors where he served as the Florida Chapter President in 2012 and on the Board of Directors from 2009-2013. He is a Realtor member of the Lakeland Realtors and served as President in 2016 and on their BOD from 2011 to 2017. Jim was also instrumental in assisting and coordinating the sale of the associations former Headquarters and the purchase and development of their new headquarters across from Hollis Gardens in Downtown Lakeland. He has been a member of the National Association of Realtors and the Florida Realtors since 1984. He is a member of the Rotary Club of Lakeland South, Florida Farm Bureau and Historic Lake Morton Neighborhood Association where he served as President in 2009, 2010 and 2011.

Jim earned a BBA in Marketing from Florida International University in Miami. He played NCAA Division 1 baseball at Jacksonville University, Jacksonville Florida.

Jim and his wife, Jill reside in the Historic Lake Morton area of Downtown Lakeland. They have three adult children, Joe, Jay, and Jamie and 3 grandsons.



J. Kyle Vreeland

Associate - Broker

J. Kyle Vreeland is a highly skilled and successful real estate professional, with a diverse background and expertise in all facets of commercial property acquisition and development. He is a licensed commercial Realtor, developer consultant, grad. architect/designer, general contracting manager, and licensed commercial insurance agent. Kyle's focus is on commercial development, construction, and sales. His experience spans over \$555M in transaction, design, and management.

In 1994-1996, Kyle received his Bachelor of Science in Architecture from Florida Agricultural & Mechanical University, followed by postgraduate studies in Masters in Architect at the University of South Florida from 2000-2002. He also holds an AA in Architecture from Hillsborough Community College and attended Georgia Southern University in 1990-1992.

As a commercial Realtor, Kyle has been recognized for his accomplishments. In 2011, he was named National Emerging Broker Rookie of the Year for Coldwell Banker Commercial Real Estate. He has also received multiple awards for his outstanding sales performance, including Top Sales Producer Awards in 2011, 2013, 2016, and 2018. In 2014, Kyle was honored with the Lakeland Realtors Presidential Distinction Award, and the following year, he was named Lakeland Realtors Realtor of the Year.

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The SOCIETY OF INDUSTRIAL AND OFFICE REALTORS® is the leading global professional office and industrial real estate association. With 3,700 members in 45 countries and 722 cities, SIOR represents today's most knowledgeable, experienced, and successful commercial real estate brokerage specialists.



- · Hello and welcome to Steinbauer CRE, your go-to source for commercial real estate in Florida!
- We are excited to help you find, sell or lease commercial property for your business needs, whether you're looking for an office space, a retail location, or an industrial property.
- Our team of experienced and knowledgeable real estate professionals is here to guide you through every step of the process, from searching for the right property to negotiating the best deal.
- Marketing your property for sale brings forward our extensive network, through out the state and nation, lead by our state of art marketing team.
- Florida is a thriving business hub, with a diverse economy and a growing population. Our state offers endless opportunities for businesses of all sizes, and we're proud to help our clients find the perfect property in the Sunshine State.
- At Steinbauer CRE, we believe in providing personalized service to each and every one of our clients. We understand that each business is unique, and we work hard to understand your specific needs and goals. Our goal is to help you find the perfect property that meets your business needs and fits within your budget.
- We invite you to explore our website and learn more about our available properties and services. You can also contact us directly to speak with one of our experienced real estate professionals. We look forward to working with you and helping you achieve your business goals in Florida.
- Thank you for choosing Steinbauer CRE as your commercial real estate partner. We look forward to serving you!

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