



Tina Tortomase

Senior Commercial Advisor
NAI Pensacola

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Scope of Service

Commercial Real Estate Agent | Tenant Representative Specialist

Proficient in all aspects of commercial real estate

Site Selection, Land Sales, Office and Retail Sales and Leasing.

Background & Experience

Tortomase has thirty years of commercial real estate experience. Prior to joining NAI in 2015, she managed over a million square feet of class "A" office space in downtown New Orleans, Louisiana for a REIT Equity Office Properties and Hertz Investment Group managing the leasing, property management team, and all contract negotiations.

Tina is a disciplined professional who repeatedly scores in the top sales percent for high-value land, and office sales. She is admired for her professionalism, negotiating techniques, and contract mastery.

As a tenant rep specialist, Tina uses site selection, financial and logistical analysis to help her clients find the best location for their business, and deftly negotiate on their behalf to avoid costly mistakes. She is known for consistently and competently guiding her clients through the process of selecting, negotiating, and successfully delivering executed lease agreements.

Tina is known for providing excellent service to clients and tenants alike. Results are easily measured by high sales figures, constantly high tenant loyalty and satisfied repeat customers



COMMERCIAL REAL ESTATE SERVICES, WORLDWIDE

Strategic Clients

Blue Sea Florida	Escape Massage	Steker, LLC	Trinity Collection
Pine Forest Center	Caterpillar Properties	United Way	Sellars Properties
Vulpe Inc	Surety Land Title	Blue Ridge Summit	DeNovo
Bostic Center	C&H Ventures	Crown Center Plaza, LLC	Royal Cup Coffee
West Jackson Square	Studio 98	Embarq	Servis First Bank
New Hope Christian Center	Century Link	Koca, LLC	Sorrento Plaza Properties
Upper Room	Denton District, LLC	Linen Corner	Pollution Control
Max Home	GameStop	Stile Cabinetry	Pace Performance Lab
Moorhead Law Firm	H&R Block	Gulf Breeze Pkwy, LLC	Gunnar's Jewelry
Nauti Nutrition	Cocoas Vinyl	Bostic's Fifth Ave Plaza	Hartman Photography
Select Therapy	Bella Luna	Hicks, Cumpton and Cumpton	The Arc Gateway
		Ageless Solutions	CACI

Professional Affiliations

Pensacola MLS
CMLS
NAIOP
Realtor - State of Florida
CoStar Power Broker Q4 2020, 2021, 2022 (based on transaction volume)
NAIOP – Broker Deal of the Year 2019, Sale Sorrento Plaza

Recent Significant Transactions

Shopping Center Dispositions

Sorrento Plaza- 39,960 SF Multi-Tenant, Leased and Managed Center \$4.740MM

Bostic 5th Avenue Plaza - 12,750 SF Multi-Tenant Center \$1.02MM

Crowne Center Plaza - 13.250 SF, Multi-Tenant, Leased and Managed Center \$2.450 MM

Navarre Plaza - 16,500 SF, Multi Tenant Center \$2.7MM

Office Building Dispositions

650 Denton, Fort Walton Beach, FL 18,258 SF \$970,000

824 Creighton, Pensacola, FL 4,490 SF - \$800,000

2100 Creighton, Pensacola, FL 2000 SF - \$424,000

4412 US 90 Pace FL 3310 SF - \$430,000

2441 N 9th Ave Pensacola, FL 11,180 SF - \$660,000

1301 Government Pensacola, FL 16,000 SF - \$1,795,000

Significant Land Sales

1301 Government Pensacola, FL 1.48 AC \$987,891

Grande Drive, Pensacola, FL 5.70 AC \$4.750 MM

100 S 9th Ave Pensacola, FL 2.2 AC \$1.6MM

120 W Government St. Pensacola, FL .65 AC \$765,000

150 S Baylen Pensacola, FL 0.42 AC \$510,000

Warehouse Dispositions

630 Anchors St Fort Walton Beach, FL 87,331 SF \$800,000

3736 Palafox Pensacola, FL 22,000 SF \$500,000

35 Miracle Strip Pkwy Fort Walton Beach, FL 19,000SF \$550000