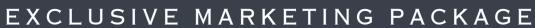
# SAHOTA HEIGHTS



NEW BRAUNFELS, TEXAS 4.182 ACRES | C-1A



URGENT CARE





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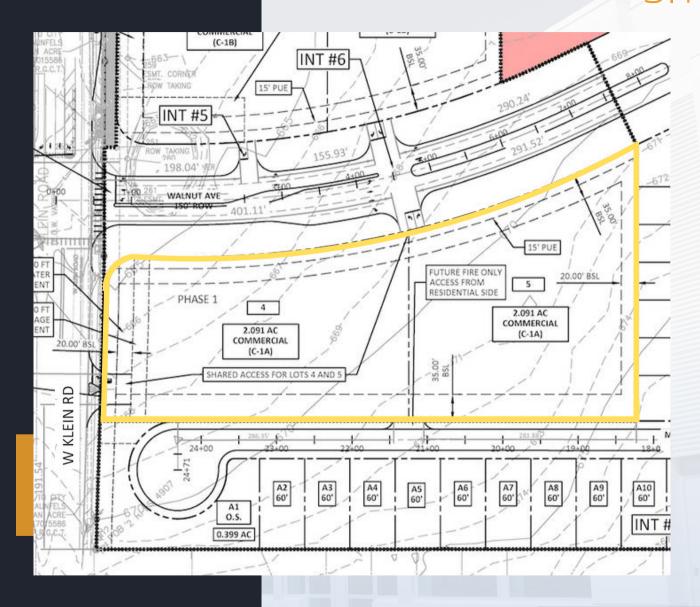
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TREC Consumer Protection Notice

## **PROPERTY OVERVIEW**

# **SAHOTA HEIGHTS**







## **OFFERING OVERVIEW**









# **PROPERTY DETAILS**

**Asking Price:** \$2,732,520

Seller will consider dividing lots.





Purchase & Sale Agreement

Seller to provide Buyer with Purchase and Sale Agreement ("PSA") upon Buyer Selection

Deposits

Initial deposit of 5% upon opening of escrow. Upon approval of Due Diligence, the Deposit shall be increased to ten percent (10%) of the Purchase Price and become nonrefundable upon waiver of due diligence.

#### **CLOSING**



Due Diligence

The Due Diligence Period will be forty-five (45) days and will commence upon Buyer acceptance and delivery of due diligence materials

Title & Escrow

Title and Escrow company to be Corridor Title.

Close of Escrow

Escrow shall close within thirty (30) days following completion and waiver of Due Diligence. The site will be delivered as is.





## **EXECUTIVE SUMMARY**

# PROJECT HIGHLIGHTS



- 2.6 Miles from I-35
- Direct access to I-35 via Walnut Ave.
- 4.182 Acres of C-1A Commercial
- City of New Braunfels Development code Section 3.4-12



Electric: Guadalupe Valley Electric Cooperative

Gas: Center Point Energy

Water: Green Valley Special Utility District

Wastewater: Guadalupe-Blanco River Authority



C-1A NB



C-1A Comm.



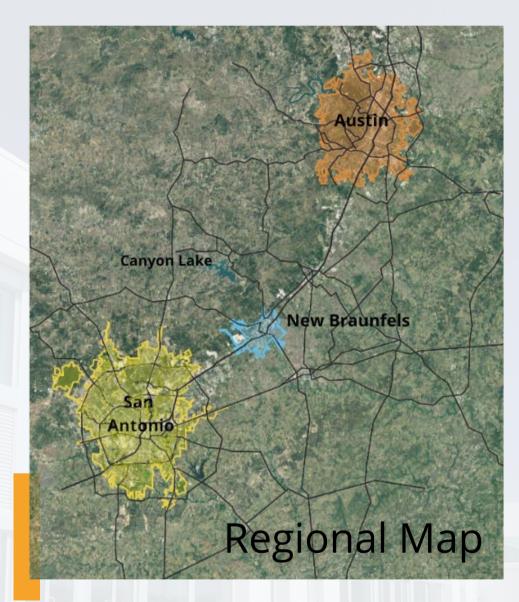


## **LOCATION**

Sahota Heights is located within the city of New Braunfels, Texas at the intersection of Walnut Ave and Klein Rd. It is just 2.6 miles to I-35 with direct access via Walnut Rd.

The site is centrally located 30 miles north of San Antonio and 45 miles south of Austin, along the I-35 Corridor which is the state's busiest inter-metro Interstate in Texas with traffic counts exceeding 100,000 vehicles per day<sup>1</sup>.

This 48 mile stretch between the 11th (Austin) and 7th (San Antonio) largest cities in the country have seen massive growth and economic development in the last 10 years. According to a study by the Capital Area Metropolitan Planning Organization and the Alamo Area Metropolitan Planning Organization, by 2045 53% of the population between San Antonio and Austin is expected to live within 5 miles of I-35 <sup>2</sup>.



<sup>1</sup>Texashighwayman.com <sup>2</sup> Communityimpact.com



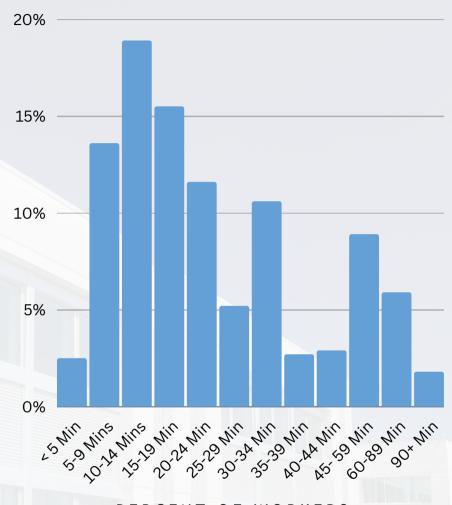


# Austin **Dripping Springs** Buda Wimberly Canyon Lake 20 Mil San Marcos **New Braunfels** San Antonio

This Commute Profile provides information about how the population (ages 16+) travels to work. The data comes from the American Community Survey (ACS) from the US Census Bureau and the City Of New Braunfels official website.



# **REGIONAL**COMMUTER MAP



PERCENT OF WORKERS

## **VICINITY AERIAL PHOTO**

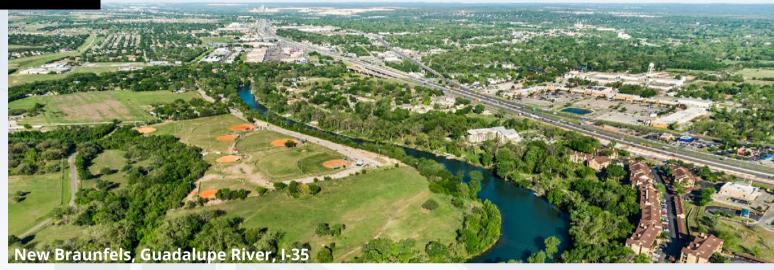






# AREA & MARKET OVERVIEW

# NEW BRAUNFELS STATISTICS



Sahota Heights is located within the City of New Braunfels and serves as the Comal County seat. With an estimated population of 96,205 New Braunfels is the 5th fastest growing city in the country.1 The city is almost equal distances between the State's Capitol (Austin) and the 7th largest city in the U.S. (San Antonio). This 45 mile stretch between two of the largest cities in the country has seen massive growth and economic development in the last 10 years.

According to a study by the Capital Area Metropolitan Planning Organization and the Alamo Area Metropolitan Planning Organization, by 2045 53% of the population between San Antonio and Austin is expected to live within 5 miles of I-35 <sup>2</sup>. Founded in 1845 by a German Prince, New Braunfels is full of heritage, culture, and charm and has no shortage of fascinating history and beautiful Texas German architecture.5 Communities like this are unique, and it's no wonder this town of nearly 100,000 is visited by more than three million tourists each year6.

The workforce within commuting distance is over 450,000. Over \$400 million of new commercial investments have been made in the last six years. The New Braunfels community boasts a diverse base of businesses including distribution, manufacturing, data centers, health-care related, and aviation industry.

Located on the Comal and Guadalupe Rivers tourism in New Braunfels boasts an economic impact of \$469 million and employs over 5,000 direct workers. Over one million visitors come to the home of the number one waterpark in the country, Schlitterbahn each year 7. Other water

attractions include the Comal Springs, which are the largest springs in the southwestern United States and are fed by groundwater issuing from the Edwards Aquifer.4 The Edwards Aquifer gives rise to the Comal River, affectionately called the "Longest Shortest River in the World" by locals because its entire length runs within the city limits at just 3 miles long.



## **NEW BRAUNFELS DEMOGRAPHICS**

### **KEY FACTS**:

98,081 Population

37 Median Age



\$67,131 Median Disposable Income

### **EDUCATION:**





Graduate









### INCOME

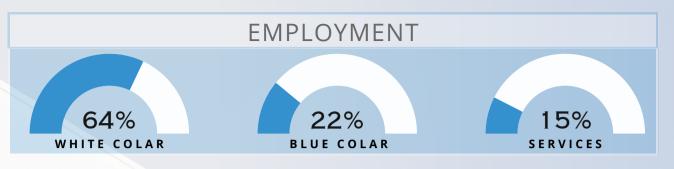


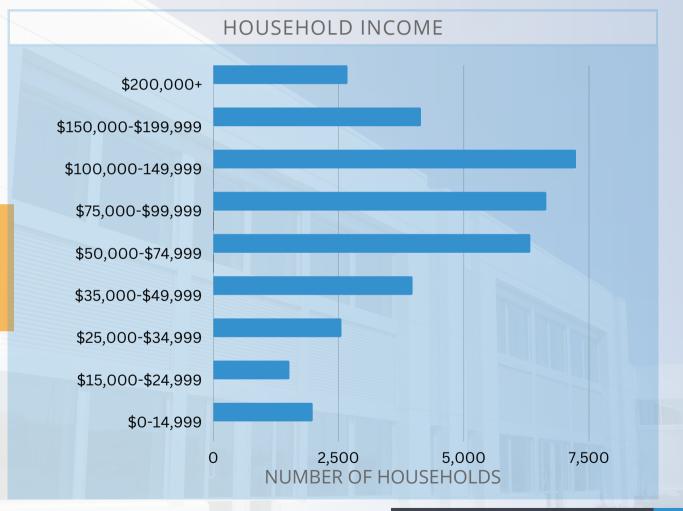
Median Household Income



Median Net Worth











# MAJOR RETAIL SERVICES







## Austin Dripping Springs ibex. Blanco CHRISTUS THE BUILD THE BUI Wimberley WATERPARK & RESORT 1045 ft Canyon Lake San Marcos Lockhart Bulverde New Braunfels RESOLUTE BAPTIST HOSPITAL Luling Seguin Schertz MOLAK Sysco 764 ft San Antonio

LAND CONSULTANTS TEAM

## MAJOR LOCAL EMPLOYERS

#### 1000+ EMPLOYEES:

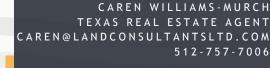
Comal ISD, New Braunfels ISD, Schlitterbahn, Walmart Distribution Center

#### **500-999 EMPLOYEES:**

CHRISTUS Santa Rosa, City of New Braunfels, Comal County, Hunter Industries (Road Construction/Pavement), Ltd., Patrick S. Molak Corp (Gruene Hall, Gristmill River Restaurant) Rush Enterprises, Inc.(Commercial Vehicle Industry/Trucking), Sysco (Wholesale Food Supply)

#### 250 - 499 EMPLOYEES:

HD Supply, IBEX Global, New Braunfels Utilities, Resolute Baptist Hospital, TaskUs





#### **CHRISTUS SANTA ROSA**

Founded in 1869, Christus Santa Rosa Hospital – New Braunfels (CSRH-NB) provides 115 beds, employs 124 physicians covering 48 specialty areas of medicine. In March of 2023 the Physicians Surgical Center earned national recognition for Safety in Surgery1 becoming the first hospital in the region to achieve the Go Clear Award for eliminating hazardous smoke produced by lasers and energy-generating devices during all surgeries. CSRH-NB also offers a 24/7 Emergency Department, award winning Intensive Care Unit2, Sleep Center, state-of-the-art Cardiology Lab, Digestive Disease Center, Imaging & Radiology Department, and Orthopedic and Rehabilitation services. CSRH-NB additionally provides a wide range of medical services for women from adolescents to seniors, including the Birthing Center which was recently presented with the IBCLC Care Award for offering comprehensive care through maternity classes, dedicated nurses, and 24-hour access to surgical and Level II Neonatal Intensive Care Unit (NICU).

# MAJOR MEDICAL CENTERS



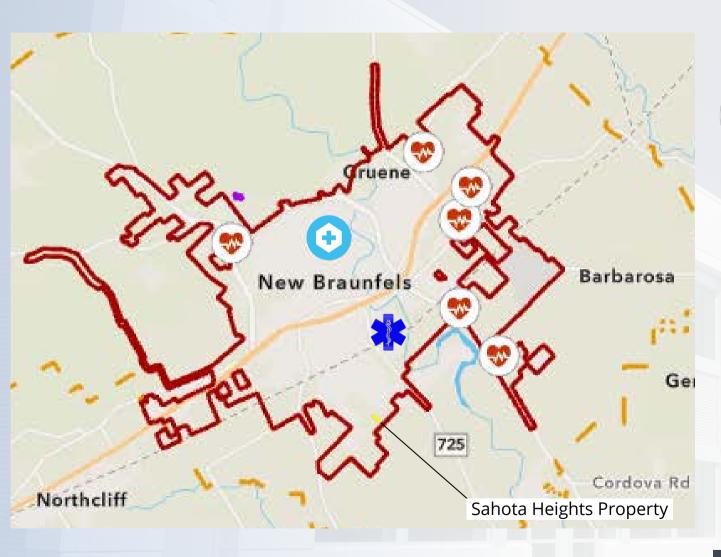
#### **RESOLUTE HEALTH FAMILY URGENT CARE**

Resolute Health New Braunfels Family Urgent Care is an urgent care center located at 160 Creekside Way, in the New Braunfels Town Center at Creekside. Doctors and nurses at the Resolute Health Family Urgent Care handle all minor emergencies from evaluation of broken bones and stitches, to the flu.





# MEDICAL CENTER MAP



### **LEGEND**







# STAR LAND & REALTY CO

#### ABOUT.

Star Land & Realty Co. is a real estate company that concentrates on marketing, selling and locating a wide range of residential, ranch and development properties across various regions of Texas. We have the ability and resources to professionally market residential properties, potential development land as well as recreational ranches, hunting ranches, commercial land all located within the hill country and central Texas.

### **CONTACT INFORMATION**

#### CAREN WILLIAMS-MURCH

AGENT 512.757.7006 CAREN@LANDCONSULTANTSLTD.COM



### MARTIN T. FULFER (TIM)

BROKER 512.376.1766



All information regarding this property is from sources deemed reliable; however, Star Land & Realty Co. has not made an independent investigation of the information or its sources and no warranty or representation is made by Star Land & Realty Co. or anyone associated with Star Land & Realty Co. as to the accuracy of the information. The property information is subject to errors, omissions, change of price, rental or other conditions, prior sale, lease or withdrawal from the market without notice. Star Land & Realty Co. has not made and shall not make any warranty or representation as to the condition of the property referred to herein, or the laws, regulations, or ordinances that affect such property, nor the presence of any hazardous substances or any environmental or other conditions that may affect such property, including the value of such property or its suitability for any use.

#### WHAT WE DO.

The various backgrounds and knowledge of our agents also provides us the ability to locate land and properties across several different regions of the state including South Texas, West Texas, Central Texas, Texas panhandle, and the hill country. We are confident in our skills and know that we can help achieve the goals of our clients through hard work and perseverance.

## INFORMATION ABOUT BROKERAGE SERVICES



#### **Information About Brokerage Services**

Texas law requires all real estate license holders to give the following information about brokerage services to prospective buyers, tenants, sellers and landlords.



11-2-2015

#### TYPES OF REAL ESTATE LICENSE HOLDERS:

- A BROKER is responsible for all brokerage activities, including acts performed by sales agents sponsored by the broker.
- A SALES AGENT must be sponsored by a broker and works with clients on behalf of the broker.

## A BROKER'S MINIMUM DUTIES REQUIRED BY LAW (A client is the person or party that the broker represents):

- Put the interests of the client above all others, including the broker's own interests:
- Inform the client of any material information about the property or transaction received by the broker;
- Answer the client's questions and present any offer to or counter-offer from the client; and
- Treat all parties to a real estate transaction honestly and fairly.

## A LICENSE HOLDER CAN REPRESENT A PARTY IN A REAL ESTATE TRANSACTION:

AS AGENT FOR OWNER (SELLER/LANDLORD): The broker becomes the property owner's agent through an agreement with the owner, usually in a written listing to sell or property management agreement. An owner's agent must perform the broker's minimum duties above and must inform the owner of any material information about the property or transaction known by the agent, including information disclosed to the agent or subagent by the buyer or buyer's agent.

AS AGENT FOR BUYER/TENANT: The broker becomes the buyer/tenant's agent by agreeing to represent the buyer, usually through a written representation agreement. A buyer's agent must perform the broker's minimum duties above and must inform the buyer of any material information about the property or transaction known by the agent, including information disclosed to the agent by the seller or seller's agent.

AS AGENT FOR BOTH - INTERMEDIARY: To act as an intermediary between the parties the broker must first obtain the written agreement of each party to the transaction. The written agreement must state who will pay the broker and, in conspicuous bold or underlined print, set forth the broker's obligations as an intermediary. A broker who acts as an intermediary:

- Must treat all parties to the transaction impartially and fairly;
- May, with the parties' written consent, appoint a different license holder associated with the broker to each party (owner and buyer) to communicate with, provide opinions and advice to, and carry out the instructions of each party to the transaction.

- Must not, unless specifically authorized in writing to do so by the party, disclose:
- o that the owner will accept a price less than the written asking price;
- o that the buyer/tenant will pay a price greater than the price submitted in a written offer; and
- o any confidential information or any other information that a party specifically instructs the broker in writing not to disclose, unless required to do so by law.

  AS SUBAGENT: A license holder acts as a subagent when aiding a buyer in a transaction without an agreement to represent the buyer. A subagent can assist the buyer but does not represent the buyer and must place the interests of the owner first.

### TO AVOID DISPUTES, ALL AGREEMENTS BETWEEN YOU AND A BROKER SHOULD BE IN WRITING AND CLEARLY ESTABLISH:

- The broker's duties and responsibilities to you, and your obligations under the representation agreement.
- Who will pay the broker for services provided to you, when payment will be made and how the payment will be calculated.

LICENSE HOLDER CONTACT INFORMATION: This notice is being provided for information purposes. It does not create an obligation for you to use the broker's services. Please acknowledge receipt of this notice below and retain a copy for your records.

Star Land & Realty Co.	567667	tfulfer@gmail.com	512-376-1766
Licensed Broker /Broker Firm Nam Primary Assumed Business Name	e or License	e No. Email	Phone
Martin T. Fulfer	428110	tfulfer@gmail.com	512-376-1766
Designated Broker of Firm	License	No Email	Phone
Martin T. Fulfer	428110	tfulfer@gmail.com	512-376-1766
Licensed Supervisor of Sales/ A	gent License	e No. Email	Phone
Caren Williams-Murch	627327	caren@landconsultantsltd.com	512-757-7006
Sales Agent/Associate's Name	License	e No. Email	Phone

Regulated by the Texas Real Estate Commission Information available at <a href="https://www.trec.texas.gov">www.trec.texas.gov</a> IABS 1-0

### TREC CONSUMER PROTECTION NOTICE

THE TEXAS REAL ESTATE COMMISSION (TREC) REGULATES
REAL ESTATE BROKERS AND SALES AGENTS, REAL ESTATE INSPECTORS, EASEMENT AND RIGHT-OF-WAY AGENTS,
AND TIMESHARE INTEREST PROVIDERS

YOU CAN FIND MORE INFORMATION AND CHECK THE STATUS OF A LICENSE HOLDER AT

#### WWW.TREC.TEXAS.GOV

YOU CAN SEND A COMPLAINT AGAINST A LICENSE HOLDER TO TREC
A COMPLAINT FORM IS AVAILABLE ON THE TREC WEBSITE

TREC ADMINISTERS TWO RECOVERY FUNDS WHICH MAY BE USED TO SATISFY A CIVIL COURT JUDGMENT AGAINST A BROKER, SALES AGENT, REAL ESTATE INSPECTOR, OR EASEMENT OR RIGHT-OF-WAY AGENT, IF CERTAIN REQUIREMENTS ARE MET.

REAL ESTATE INSPECTORS ARE REQUIRED TO MAINTAIN ERRORS AND OMISSIONS

INSURANCE TO COVER LOSSES ARISING FROM THE PERFORMANCE OF A REAL ESTATE INSPECTION IN A NEGLIGENT OR INCOMPETENT MANNER.

PLEASE NOTE: INSPECTORS MAY LIMIT LIABILITY THROUGH PROVISIONS IN THE CONTRACT OR INSPECTION AGREEMENT
BETWEEN THE INSPECTOR AND THEIR CLIENTS. PLEASE BE SURE TO READ ANY CONTRACT OR AGREEMENT CAREFULLY. IF YOU DO
NOT UNDERSTAND ANY TERMS OR PROVISIONS, CONSULT AN ATTORNEY.

IF YOU HAVE QUESTIONS OR ISSUES ABOUT THE ACTIVITIES OF A LISCENCE HOLDER, THE COMPLAINT PROCESS, OR THE RECOVERY FUNDS, PLEASE VISIT THE WEBSITE OR CONTACT TREC AT



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