



Amy Barrett, CCIM

Vice President | TBFL
Manufactured Housing & RV Group

amy.barrett@colliers.com
Main: +1 727 442 7184
Direct: +1 727 442 0678
Mobile: +1 727 798 2200

colliers.com

311 Park Place Blvd.
Suite 600
Clearwater, FL 33759

“You focus on your day to day business while we carry all the weight on the sale of the park such as preparing informative offering memorandums, marketing, execution of confidentiality agreements, delivering data for underwriting and answering questions, solving the objections from the buyers, responding to inquiries, negotiations, transaction management, monitoring that third party vendor reports are completed in timely manner, keeping tabs on the lender’s progress, ongoing conversations with buyers after we go to contract to always have a back up in hand, ensuring we are in good standing at all times on your responsibilities within the purchase agreement, and mostly keeping you sane throughout the process.”

– Amy Barrett, CCIM

Colliers

MH/RV Services | What you get when you hire us

Colliers has a national appraisal division that completes 30,000+ appraisals annually in the RV/MH space. Access to this data allows us to prove to a buyer the value of what we are selling.

Our underwriting, which we have done for you already, is the best underwriting in the industry due to the data we have access to internally from our appraisal division and our closed transactions. We are updating financials monthly so buyers have the most up to date information.

Our RV/MH internal database consists of 76,000+ RV/MH relationships. This database is 40+ years old. Mike Nissley’s grandfather was a wall street guy who bought many parks back in the 1960’s. Mike’s database is one of the oldest in the industry. Of course, we have all the new guys in the space within our database too.

Bill Haldane, Mike Nissley, and I are the three brokers on the team. Bill owns a portfolio of over 1,000 pads, Mike’s family owns a portfolio, and I owned a park for 11 years. I say this so you know we do understand the ownership/operations side of the business not just brokerage.

We have 13 people on our team that are all working for you.

As we sell parks, those owners typically want to 1031 into another one so we have a revolving door of 1031s.

And then there’s me! I’m just a Mississippi girl that loves the park business and the people I get to work with. I prefer to work with private sector individuals such as yourselves vs the institutional clientele. I’ll do whatever it takes to diligently get any deal across the finish line. I’m always working and available.

We are selective on what deals we work on so that the clients we choose to work with get 100% effort from our team.

We prepare top notch offering memorandums that are very informative to the buyer to present the deal at its best on the first look (attached is an example of one)

We will gather all due diligence items on the front end, so you don’t have to be scrambling when we go to contract. The more we have on the front end, the shorter the due diligence period we can negotiate on your behalf in the purchase agreement.

We have experienced and structured every type of creative purchase agreement terms you can imagine.